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CONTENTS

Sr.	or. TITLE & NAME OF THE AUTHOR (S)						
No.	TITLE & NAME OF THE AUTHOR (S)	No.					
1.	DOES EXECUTIVES COMPENSATION STIMULUS FIRM INNOVATION? THE CASE OF TAIWAN DUNG PHUONG TONG & HOA VAN NGUYEN	1					
2.	CORPORATE GOVERNANCE MECHANISMS IN INDIA: A CASE STUDY OF SELECTED FIRMS FROM TEN SECTORS R. C. NAGARAJU & DR. P. PARAMASHIVAIAH	5					
3.	HUMAN RESOURCE MANAGEMENT- RECRUITMENT REWARD AND RETENTION SUMAIYA FATHIMA	11					
4.	INCREASING INFLUENCE OF PRIVATE LABEL BRANDS IN ORGANIZED RETAIL SANDEEP NANDRAM DIVE & DR. VIJAY AMBADE	14					
5.	COURTS' JURISDICTION FOR TAKING COGNIZANCE OF CRIMINAL COMPLAINTS FILED UNDER SECTION 142 OF NEGOTIABLE INSTRUMENTS ACT 1881 - THE NEGOTIABLE INSTRUMENTS (AMENDMENT) ACT 2015 – IT'S CAUSE AND CURE DR. I. FRANCIS GNANASEKAR & S. M. MOHAMED MISKEEN	20					
6.	A STUDY ON CONSUMER'S ATTITUDE TOWARDS ADVERTISEMENTS THROUGH SOCIAL MEDIA WITH SPECIAL REFERENCE TO FACEBOOK DR. M. SUMATHY & VIPIN.K.P	24					
7.	ILLEGAL ECONOMY Vs. SOCIALIST SOCIETY DR. PRAMILA CHOUDHARY	28					
8.	RISK AND RETURN ANALYSIS OF SELECT PSBs K.V.RAMESH & DR. A. SUDHAKAR	33					
9.	INFLUENCE OF HUMAN RESOURCE MANAGEMENT PRACTICES ON ORGANISATIONAL CITIZENSHIP BEHAVIOUR SEEMI AZAM & RASHMI KUMAR	45					
10.	WOMEN EMPOWERMENT IN INDIA THROUGH CORPORATE SOCIAL RESPONSIBILITY: POLICIES & CHALLENGES: A CASE STUDY OF NTPC LTD. DR. AJAY AGRAWAL, DR. AMITABH PANDE & POORVA PANDE SHARMA	50					
11.	CONSUMERS' COGNIZANCE TOWARDS THE INDIAN POSTAL PRODUCTS AND SERVICES: A STUDY REPORT OF NORTH GOA DISTRICT DR. GAJANAN MADIWAL	53					
12.	THE YOUNG SAUDI EMPLOYEE AND THE CURRENT LABOR MARKET DYNAMICS OF SAUDI ARABIA: A PARADIGM SHIFT DR. DEEPANJANA VARSHNEY	56					
13.	MOBILE BANKING IN THE PRESENT SCENARIO SEBIN GEORGE	61					
14.	A STUDY ON INVESTORS' SATISFACTION TOWARDS MUTUAL FUNDS RETURNS WITH SPECIAL REFERENCE TO CHITTOOR DISTRICT DR. U. RAGHAVENDRA PRASAD	64					
15.	IMPACT OF GLOBALIZATION ON SELECTION PROCEDURE AND TRAINING PROGRAMMES IN BANKING SECTOR ANAND T. DESHPANDE	68					
16.	RISK ATTITUDE: AN INVESTIGATION INTO RELATIONSHIP WITH PERSONALITY TYPE AMIT KAPOOR	73					
17.	A STUDY ON CUSTOMER SATISFACTION OF HONDA ACTIVA AMONG WOMEN WITH REFERENCE TO KONNI TALUK, KERALA SWATHY. P	76					
18.	THE FAVOURABLE DATA FOR THE IMPLEMENTATION AND DEVELOPMENT OF M-GOVERNANCE BASAVARAJ NAGESH KADAMUDIMATHA	80					
19.	ROLE OF MICRO CREDIT PROGRAMME IN THE FINANCIAL AND SOCIAL EMPOWERMENT OF WOMEN ENTREPRENEURS SANTHOSH KUMAR.K	84					
20.	IMPACT OF NATURAL DISASTER ON TOURISM IN JAMMU AND KASHMIR: A CASE STUDY OF FLOOD 2014 NASEER AHMAD MAGRAY	88					
	REQUEST FOR FEEDBACK & DISCLAIMER	91					

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STATEMENT OF THE PROBLEM

OBJECTIVES

HYPOTHESIS (ES)

RESEARCH METHODOLOGY

RESULTS & DISCUSSION

FINDINGS

RECOMMENDATIONS/SUGGESTIONS

CONCLUSIONS

LIMITATIONS

SCOPE FOR FURTHER RESEARCH

REFERENCES

APPENDIX/ANNEXURE

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- Hunker, H.L. and A.J. Wright (1963), "Factors of Industrial Location in Ohio" Ohio State University, Nigeria.

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• Sharma T., Kwatra, G. (2008) Effectiveness of Social Advertising: A Study of Selected Campaigns, Corporate Social Responsibility, Edited by David Crowther & Nicholas Capaldi, Ashgate Research Companion to Corporate Social Responsibility, Chapter 15, pp 287-303.

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CONFERENCE PAPERS

• Garg, Sambhav (2011): "Business Ethics" Paper presented at the Annual International Conference for the All India Management Association, New Delhi, India, 19–23

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IMPACT OF GLOBALIZATION ON SELECTION PROCEDURE AND TRAINING PROGRAMMES IN BANKING SECTOR

ANAND T. DESHPANDE ASST. PROFESSOR PRATIBHA NIKETAN MAHAVIDYALAYA VAZIRABAD

ABSTRACT

Globalization is making a world smaller place and Human resource management must respond it properly. It is that part of management process which is primarily concerned with the human constitute of an organization. Human resource management is a method of developing the potentialities of employees so that they get maximum satisfaction out of their work and give their best efforts to the organization. The new economic policy and changing global scenario has totally changed the approach to human resource management in all types of business and industry. Banking is not exception to this. Transformation in Indian Banking Industry, ever increasing competition, fast moving and complex world of latest technology have compelled banks to think of and to adapt themselves to the changing banking environment. There is a need to develop competencies that is skill, knowledge and attitude among bank staff to make them more suitable to the changing global conditions through proper training & development programs. The present paper indicates some suggestions to cope-up with the rapidly changing global socioeconomic conditions. The findings of the study suggest that Human resource management in changing global scenario is an inevitable and unavoidable in any sector for its survival.

KEYWORDS

banking sector reforms. globalization, liberalization, privatization.

INTRODUCTION

ersonnel management is a major part or sub-system of the total management process or system. It covers all levels of personnel in an organization. It is concerned with employees both as individuals as well as a group and aims at getting optimum results with their collaboration. It is a continuing process. It gives due recognition to its social responsibilities. It is concerned with the well-being of all members of the organization. It endeavors to maintain goodwill and 'community feeling' of the people at work at each level and to attain the established goals or objectives of the enterprise with an animating spirit of cooperation.

Manpower or the human resources or persons employed at various levels, constitute the most important and valuable asset of an organization to be utilized effectively towards the achievement of individual and organizational goals of an enterprise. Planning for manpower in modern industrial organizations, therefore, is considered very important.

Since manpower planning consists in projecting future manpower requirements and developing manpower plans for the implementation of the projections, such planning obviously cannot be static or rigid. It must be so flexible as to make possible necessary modification, review and adjustments in accordance with the needs of the enterprise or changes in circumstances.

SCHEME OF PAPER

The present paper has been divided into six sections. After the brief introduction, section II reviews some related studies. Section III fixes some research objectives, highlights the research methodology and the database. Section IV is devoted to the results and discussions. Section V deals with emerging challenges and their possible solutions. Last section concludes the paper.

REVIEW OF RELATED STUDY

- 1) Rajyalaxmi N. C (2000) in her research work entitled, "Human Resource management practices in banking sector- A study with reference to Nanded dist." States that the overall performance, achievement and customer satisfaction in banking industry depends upon the qualitative aspect of human resource inventory and effective HRM. Also there is direct relationship between the human resources base and human resources techniques as casual factors on one side and performance of service on the other side. Performance efficiency and service depends upon the recruitment and selection procedure.
- 2) Shivratri Chandramauli R. (2000), in her research work entitled," Personnel management in co-operative banks with reference to Urban co-operative banks in Nanded district" concludes that none of the Urban co-operative bank has a personnel department. According to the researcher method of selection and placement of employees needs to be improved in changing scenario.
- 3) Jayanta Kishor Nandi & Naveen Kumar Chaudhari (2011), in their article," Credit risk Management of Indian Banks (loan portfolio): some empirical evidences", have conducted a research, taking the data for last six years. Altman Z –score model is used to arrive at an equation of the Z –score. The model which have been developed is an application of multivariate discriminant analysis in credit risk modeling to achieve the objective. The business of lending has brought trouble to individual banks and thus giving rise to credit risk which is risk of default. The present is designed to develop an internal credit rating model for banks which improves their current predictive power of financial risk factors.---- Jayanta Kishor Nandi & Naveen Kumar Chaudhari (2011), Credit Risk Management of Indian Banks(loan portfolio), The IVP Journal of Bank Management, vol.10, No.2
- 4) Wankhede B.S(2013), in his research work entitled," Impact of Globalization on co-operative sector with special reference to Marathwada region. Has studied the deposits, loan & advances & NPA of co-operative banks in Marathwada region. Researcher concludes that-
- Co-operative banking promotes rural development.
- Improvement of performance of Co-operative Banks in Marathwada region after globalization
- Decrease in NPA in co-operative banking after globalization
- 5) Inderpal Sing (2014), in his article entitled," Human Resource Accounting", has discussed that, it is fact that recognition, however, of the important of people in organizations as productive resources by the accountants is a recent origin. In the simplest form HRA involves the qualification of the costs of recruitment, training and maintenance of the entities human assets. Characteristics like personality, self-control, devotion, talent, intellect, initiatives differentiate the human resource from physical resources. Inderpal Sing (2014), Review of Professional Management, vol.12 issue 2.

OBJECTIVES OF THE STUDY

- 1. To analyse the Impact of Globalization on Selection procedure and training programmes in Banking sector in Nanded Dist.
- 2. To give possible suggestions wherever necessary.

RESEARCH METHODOLOGY

This is a descriptive study. It is an empirical survey. It is a field study concerned with the various aspects of Human Resource in Banks.

STATISTICAL METHOD

Statistical method is one of the significant tool of analysis of primary and secondary data. The researcher has used the method of percentage analysis, average etc. for interpretation. Graphical representation has also been used. Testing hypothesis is done with the help of Chi-square test of goodness of fit.

The researcher has selected a sample of 7 banks each from public sector category (21), private sector (07) and co-operative sector (20) from Nanded dist. Similarly, the researcher has selected 10% sample of human resources of all three categories (officers, clerks, sub-staff)

PARAMETERS OF THE STUDY

- Selection Procedure
- 2) **Induction Training**
- Training on Probation 3)
- On the Job Training 4)
- Special Functional Training 5)
- **Computer Training** 6)

SCOPE AND LIMITATIONS

The present study is limited up to Nanded district only.

STATEMENT OF THE PROBLEM UNDER STUDY

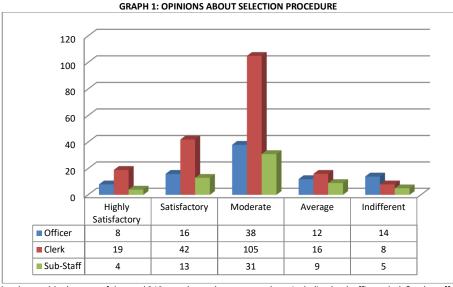
Banking is a service industry. It is the backbone of economic growth and development. Since nationalization of banking industry has supported the solution of major economic problems like unemployment, poverty, capital accumulation and so on. It is the catalyst agent that's boosts up the economic activity in the country. The challenges facing the Indian banking system from significant and far reaching changes that have taken place in India during the last few years. The economic liberalization measures introduced by the Indian government coupled with trends towards globalization have substantially altered the banking turf.

Non-banking finance companies have emerged to take away certain businesses that were traditionally being handled by commercial banks. This has widened the choice of financial institution, markets and instruments for a large group of customers, corporates and personal, who no longer require the intermediating functions of commercial banks.

Responses Officer % Clerk % Sub-Staff Total % 1 Highly Satisfactory 8 9.09 19 10.00 4 6.45 31 9.12 18.18 42 22.11 13 20.97 20.88 2 Satisfactory 16 71 3 Moderate 38 43.18 105 55.26 31 50.00 174 51.18 8.42 9 4 12 13.64 16 14.52 37 10.88 Average 5 Indifferent 14 15.91 4.21 5 8.06 27 7.94 8 88 100.00 190 100.00 340 100.00 Total 62 100.00

TABLE 1: OPINIONS ABOUT SELECTION PROCEDURE

Source: Primary Data.

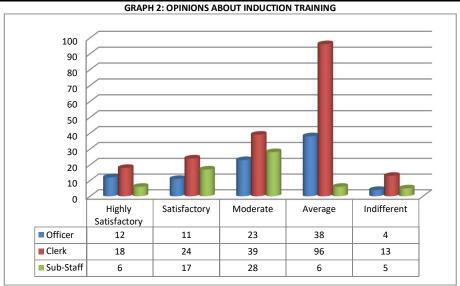


It can be observed from the above table that, out of the total 340 sample employee respondents including bank officer, clerk & sub-staff, majority i.e. 51.18% have reported that the selection procedure of the bank is Moderate in the era of globalization. INDUCTION TRAINING

TABLE 2: OPINIONS ABOUT INDUCTION TRAINING

Sr. No.	Responses	Officer	%	Clerk	%	Sub-Staff	%	Total	%
1	Highly Satisfactory	12	13.64	18	9.47	6	9.68	36	10.59
2	Satisfactory	11	12.50	24	12.63	17	27.42	52	15.29
3	Moderate	23	26.14	39	20.53	28	45.16	90	26.47
4	Average	38	43.18	96	50.53	6	9.68	140	41.18
5	Indifferent	4	4.55	13	6.84	5	8.06	22	6.47
	Total	88	100.00	190	100.00	62	100.00	340	100.00

Source: Primary Data.



It can be observed from the above table that, out of the total 340 sample employee respondents including bank officer, clerk & sub-staff, majority i.e. 41.18% have reported that the Induction Training of the bank is Average in the era of globalization.

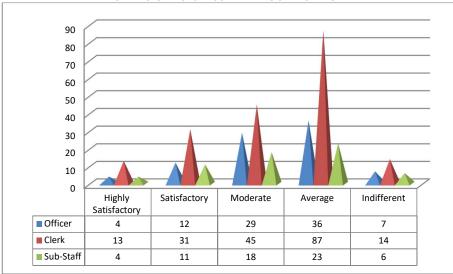
TRAINING ON PROBATION

TABLE 3: OPINIONS ABOUT TRAINING ON PROBATION

TABLE 3: OF INIONS ADOUT TRAINING ON FRODATION									
Sr. No.	Responses	Officer	%	Clerk	%	Sub-Staff	%	Total	%
1	Highly Satisfactory	4	4.55	13	6.84	4	6.45	21	6.18
2	Satisfactory	12	13.64	31	16.32	11	17.74	54	15.88
3	Moderate	29	32.95	45	23.68	18	29.03	92	27.06
4	Average	36	40.91	87	45.79	23	37.10	146	42.94
5	Indifferent	7	7.95	14	7.37	6	9.68	27	7.94
	Total	88	100.00	190	100.00	62	100.00	340	100.00

Source: Primary Data.

GRAPH 3: OPINIONS ABOUT TRAINING ON PROBATION



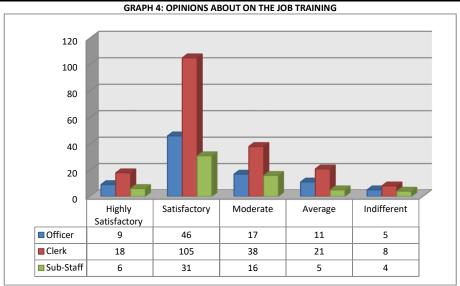
Thus, it can be noted that, out of the total 340 sample employee respondents including bank officer, clerk & sub-staff, majority i.e. 42.94% have reported that the Training on Probation of the bank is Average in the era of globalization.

ON THE JOB TRAINING

TABLE 4: OPINIONS ABOUT ON THE JOB TRAINING

Sr. No.	Responses	Officer	%	Clerk	%	Sub-Staff	%	Total	%
1	Highly Satisfactory	9	10.23	18	9.47	6	9.68	33	9.71
2	Satisfactory	46	52.27	105	55.26	31	50.00	182	53.53
3	Moderate	17	19.32	38	20.00	16	25.81	71	20.88
4	Average	11	12.50	21	11.05	5	8.06	37	10.88
5	Indifferent	5	5.68	8	4.21	4	6.45	17	5.00
	Total	88	100.00	190	100.00	62	100.00	340	100.00

Source: Primary Data.



Thus, it can be noted that, out of the total 340 sample employee respondents including bank officer, clerk & sub-staff, majority i.e. 53.53% have reported that the On the Job Training of the bank is Satisfactory in the era of globalization.

COMPUTER TRAINING

TABLE 6: OPINIONS ABOUT COMPUTER TRAINING

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Sr. No.	Responses	Officer	%	Clerk	%	Sub-Staff	%	Total	%
1	Highly Satisfactory	11	12.50	23	12.11	4	6.45	38	11.18
2	Satisfactory	19	21.59	34	17.89	7	11.29	60	17.65
3	Moderate	49	55.68	96	50.53	13	20.97	158	46.47
4	Average	6	6.82	32	16.84	28	45.16	66	19.41
5	Indifferent	3	3.41	5	2.63	10	16.13	18	5.29
	Total	88	100.00	190	100.00	62	100.00	340	100.00

Source: Primary Data.

100 90 80 70 60 50 40 30 20 10 0 Highly Satisfactory Moderate Indifferent Average Satisfactory ■ Officer 19 49 6 3 Clerk 23 34 96 32 **Sub-Staff** 13 28 10

GRAPH 6: GRAPH SHOWING OPINIONS ABOUT COMPUTER TRAINING

Thus, it can be noted that, out of the total 340 sample employee respondents including bank officer, clerk & sub-staff, majority i.e. 46.47% have reported that the Computer Training of the bank is Moderate in the era of globalization.

The researcher has taken a summary of responses satisfaction level of the bank employees regarding training analyzed in table No. 3.1 to 3.6 with a view to apply Chi-Square Test to the same. The summary is given in the following table.

TABLE 10: SUMMARY TABLE

Sr. No.	Responses	Officer	%	Clerk	%	Sub-Staff	%	Total	%
1	Highly Satisfactory	8	9.52	18	9.34	5	7.26	30.625	9.01
2	Satisfactory	20	22.16	39	20.59	11	17.94	69.75	20.51
3	Moderate	34	38.49	72	37.70	15	24.60	120.75	35.51
4	Average	20	22.73	48	25.00	11	18.35	78.875	23.20
5	Indifferent	6	7.10	14	7.37	20	31.85	40	11.76
	Total	88	100.00	190	100.00	62	100.0	340	100.00

APPLICATION OF CHI-SQUARE

The researcher has applied the chi-square test on the basis of summary opinions of the sample bank employees as shown in the above table. The calculation of the Ch-Square value is given in following table.

TABLE 11: CALCULATION OF CHI-SQUARE

Sr.No.	0	E	O - E	(O - E)2	X2 Value
1	8	7.93	0.07	0.01	0.00
2	20	18.05	1.95	3.79	0.21
3	34	31.25	2.75	7.55	0.24
4	20	20.41	-0.41	0.17	0.01
5	6	10.35	-4.35	18.95	1.83
6	18	17.11	0.89	0.79	0.05
7	39	38.98	0.02	0.00	0.00
8	72	67.48	4.52	20.45	0.30
9	48	44.08	3.92	15.39	0.35
10	14	22.35	-8.35	69.77	3.12
11	5	5.58	-0.58	0.34	0.06
12	11	12.72	-1.72	2.96	0.23
13	15	22.02	-7.02	49.27	2.24
14	11	14.38	-3.38	11.45	0.80
15	20	7.29	12.71	161.44	22.13
					2.34

Chi-Square Value – **2.34** Critical Value – **15.507** Level of Significance 0.05%

Degree of Freedom - 8,

On the basis of above calculation of Chi-Square value the hypothesis are stated as follows -

Null Hypothesis (H₀): There is no significant difference between the opinions of sample bank officers, clerks and the sub-staff regarding satisfaction level of selection process and training.

Alternative Hypothesis (H₁): There is significant difference between the opinions of sample bank officers, clerks and the sub-staff regarding satisfaction level of selection process and training.

As it is observed from the Chi-Square calculation that the calculated value of Chi-square at 0.05% level of significance and 8 degree of freedom is 2.34 and the Table Value is 15.507.

As the calculated value of Chi-square is greater than the table value (2.34<15.507). Therefore, the Null hypothesis is accepted and alternative hypothesis is rejected. It is concluded that, there is significant no difference between the opinions of sample bank officers, clerks and the sub-staff regarding satisfaction level of selection process and training.

POSSIBLE SOLUTION

Placing the right man at the right place at the right time is the major task which every bank has to face squarely in these days of high degree of competition. With so many players in the field and professionalism and knowledge commanding a high premium, skilled and experienced manpower are a much sought after commodity in the present day banking. Stemming the brain drain and retaining the skilled staff will soon be the first priority of personnel departments of banks.

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