INTERNATIONAL JOURNAL OF RESEARCH IN COMMERCE & MANAGEMENT



A Monthly Double-Blind Peer Reviewed (Refereed/Juried) Open Access International e-Journal - Included in the International Serial Directories

Indexed & Listed at:

Ulrich's Periodicals Directory @, ProQuest, U.S.A., EBSCO Publishing, U.S.A., Cabell's Directories of Publishing Opportunities, U.S.A., Google Scholar,

The American Economic Acceptation's electronic hibliography. Economic 11 S.A.

Index Copernicus Publishers Panel, Poland with IC Value of 5.09 & number of libraries all around the world.

Circulated all over the world & Google has verified that scholars of more than 5555 Cities in 190 countries/territories are visiting our journal on regular basis.

Ground Floor, Building No. 1041-C-1, Devi Bhawan Bazar, JAGADHRI – 135 003, Yamunanagar, Haryana, INDIA

CONTENTS

Sr.	TITLE & NAME OF THE AUTHOR (S)	Page
No.	TITLE GIVENIE OF THE MOTION (O)	No.
1.	SYNERGIES IN BUSINESS VALUATION DR. REVATHI IYER	1
2.	A STUDY ON THE VARIOUS ISSUES OF TRAINING OF ASSAM POLICE PERSONNEL DR. SANJIB RAJ & DR. AJANTA B. RAJKONWAR	5
3.	A STUDY OF GREEN BANKING INITIATIVES IN SELECTED PUBLIC AND PRIVATE SECTOR BANKS IN INDIA KARTHIK & DR. D.V. HONAGANNAVAR	11
4.	STUDY OF CO-OPERATION IN ECONOMIC DEVELOPMENT AND PROCEDURE OF SELF HELP GROUPS IN	15
	CHHATTISGARH STATE RANJIT KUMAR & DR. OP CHANDRAKAR	
5.	OCTAPACE CULTURE: A PREDICTOR OF FACULTY PERFORMANCE	18
Э.	SUVARNA LAPALIKAR & DR. KAMLESH BHANDARI	10
6.	INFRASTRUCTURE MANAGEMENT IN IT PARKS WITH SPECIAL REFERENCE TO TECHNOPARK, TRIVANDRUM R. JOLLY ROSALIND SILVA & DR. A. MORARJI	22
7.	A DESCRIPTIVE STUDY ON REASONS FOR EMPLOYEE ATTRITION BEHAVIOR IN HOTELS AND RESTAURANTS OF LUCKNOW CITY: OWNERS/ MANAGERS PERSPECTIVE DR. GAURAV PANDE & LEON CHUNG	25
8.	PURCHASING BEHAVIOUR OF RURAL CONSUMERS IN SOUTH INDIA WITH REFERENCE TO FMCG DR. K. VENKATA JANARDHAN RAO & SRIVALLI J	30
9.	PRICE BEHAVIOUR OF GOLD AND SILVER AT MCX WITH SPECIAL REFERENCE TO GOODWILL COMMODITIES, PUDUCHERRY R. MENAHA & DR. S. POUGAJENDY	33
10.	CONSTRUCTION OF OPTIMAL EQUITY PORTFOLIO WITH APPLICATION OF SHARPE SINGLE INDEX MODEL: A COMPARATIVE STUDY ON FMCG AND AUTO SECTORS T. MALLIKHARJUNARAO & DR. S. ANITHADEVI	37
11.	ADVERTISEMENTS SHOWING CHILDREN: AN ETHICAL PERSPECTIVE DR. D. MEHTA & DR. NAVEEN K MEHTA	44
12.	THE EFFECTS OF HUMAN RESOURCE OUTSOURCING ON ORGANISATIONAL PERFORMANCE (A CASE STUDY OF POST BANK KENYA LTD.) CLIFFORD G. MACHOGU, JOHN WEKESA WANJALA, RICHARD JUMA OTIENO & JAMES KIBE	47
13.	AN EXTENDED STUDY ON THE OFFENCES UNDER NEGOTIABLE INSTRUMENTS ACT WITH SPECIAL REFERENCE TO CHEQUE BOUNCING DR. I. FRANCIS GNANASEKAR & S.M.MOHAMED MISKEEN	52
14.	CRITICAL EVALUATION OF THE RECRUITMENT PROCESS OF BUSINESS DEVELOPMENT EXECUTIVE AT PRIVATE SECTOR BANK, PUNE SHIKHA SINDHU & NATASHAA KAUL	55
15 .	DEVIATIONS OF INVESTMENT INSTRUMENTS PORTFOLIO FROM IRDA GUIDELINES IN LIFE INSURANCE MONA JINDAL	60
16.	DEMONETIZATION AND ITS IMPACT DR. YASHODA	65
17.	PROFITABILITY AND LIQUIDITY RATIOS ANALYSIS: AN EMPIRICAL STUDY OF PANYAM CEMENTS & MINERAL INDUSTRIES LTD. B R MURTHY, M KALPANA. & S PURNACHANDRA RAO	67
18.	MARINE TRADE MEDIATOR'S SATISFACTION TOWARDS PRIVATE CONTAINER FREIGHT STATION SERVICES IN TUTICORIN SENTHIL KUMAR S & DR. JEBA PRIYA	70
19.	A STUDY ON SATISFACTION OF BANKING CUSTOMERS TOWARDS ONLINE SERVICES HELNA K PAUL, NOUFAL C K & FASNA P P	77
20.	FINANCIAL INCLUSION Vs. FINANCIAL EXCLUSION: AN OVERVIEW LAVANYA K.N.	80
	REQUEST FOR FEEDBACK & DISCLAIMER	82

CHIEF PATRON

Prof. (Dr.) K. K. AGGARWAL

Chairman, Malaviya National Institute of Technology, Jaipur
(An institute of National Importance & fully funded by Ministry of Human Resource Development, Government of India)
Chancellor, K. R. Mangalam University, Gurgaon

Chancellor, Lingaya's University, Faridabad

Founder Vice-Chancellor (1998-2008), Guru Gobind Singh Indraprastha University, Delhi Ex. Pro Vice-Chancellor, Guru Jambheshwar University, Hisar

FOUNDER PATRON

Late Sh. RAM BHAJAN AGGARWAL

Former State Minister for Home & Tourism, Government of Haryana Former Vice-President, Dadri Education Society, Charkhi Dadri Former President, Chinar Syntex Ltd. (Textile Mills), Bhiwani

FORMER CO-ORDINATOR

Dr. S. GARG

Faculty, Shree Ram Institute of Business & Management, Urjani

ADVISOR

Prof. S. L. MAHANDRU

Principal (Retd.), Maharaja Agrasen College, Jagadhri

EDITOR

Dr. R. K. SHARMA

Professor & Dean, Bharti Vidyapeeth University Institute of Management & Research, New Delhi

CO-EDITOR.

Dr. BHAVET

Faculty, Shree Ram Institute of Engineering & Technology, Urjani

EDITORIAL ADVISORY BOARD

Dr. CHRISTIAN EHIOBUCHE

Professor of Global Business/Management, Larry L Luing School of Business, Berkeley College, USA

Dr. JOSÉ G. VARGAS-HERNÁNDEZ

Research Professor, University Center for Economic & Managerial Sciences, University of Guadalajara, Guadalajara, Mexico

Dr. M. N. SHARMA

Chairman, M.B.A., Haryana College of Technology & Management, Kaithal

Dr. TEGUH WIDODO

Dean, Faculty of Applied Science, Telkom University, Bandung Technoplex, Jl. Telekomunikasi, Indonesia

Dr. M. S. SENAM RAJU

Professor, School of Management Studies, I.G.N.O.U., New Delhi

Dr. KAUP MOHAMED

Dean & Managing Director, London American City College/ICBEST, United Arab Emirates

Dr. ANIL K. SAINI

Professor, Guru Gobind Singh Indraprastha University, Delhi

Dr. ARAMIDE OLUFEMI KUNLE

Dean, Department of General Studies, The Polytechnic, Ibadan, Nigeria

Dr. SYED TABASSUM SULTANA

Principal, Matrusri Institute of Post Graduate Studies, Hyderabad

Dr. MIKE AMUHAYA IRAVO

Principal, Jomo Kenyatta University of Agriculture & Tech., Westlands Campus, Nairobi-Kenya

Dr. NEPOMUCENO TIU

Chief Librarian & Professor, Lyceum of the Philippines University, Laguna, Philippines

Dr. ANA ŠTAMBUK

Head of Department of Statistics, Faculty of Economics, University of Rijeka, Rijeka, Croatia

Dr. FERIT ÖLÇER

Professor & Head of Division of Management & Organization, Department of Business Administration, Faculty of Economics & Business Administration Sciences, Mustafa Kemal University, Turkey

Dr. SANJIV MITTAL

Professor & Dean, University School of Management Studies, GGS Indraprastha University, Delhi

Dr. SHIB SHANKAR ROY

Professor, Department of Marketing, University of Rajshahi, Rajshahi, Bangladesh

Dr. NAWAB ALI KHAN

Professor & Dean, Faculty of Commerce, Aligarh Muslim University, Aligarh, U.P.

Dr. SRINIVAS MADISHETTI

Professor, School of Business, Mzumbe University, Tanzania

Dr. ABHAY BANSAL

Head, Department of Information Technology, Amity School of Engg. & Tech., Amity University, Noida

Dr. KEVIN LOW LOCK TENG

Associate Professor, Deputy Dean, Universiti Tunku Abdul Rahman, Kampar, Perak, Malaysia

Dr. OKAN VELI ŞAFAKLI

Associate Professor, European University of Lefke, Lefke, Cyprus

Dr. V. SELVAM

Associate Professor, SSL, VIT University, Vellore

Dr. BORIS MILOVIC

Associate Professor, Faculty of Sport, Union Nikola Tesla University, Belgrade, Serbia

Dr. N. SUNDARAM

Associate Professor, VIT University, Vellore

Dr. IQBAL THONSE HAWALDAR

Associate Professor, College of Business Administration, Kingdom University, Bahrain

Dr. MOHENDER KUMAR GUPTA

Associate Professor, Government College, Hodal

Dr. ALEXANDER MOSESOV

Associate Professor, Kazakh-British Technical University (KBTU), Almaty, Kazakhstan

RODRECK CHIRAU

Associate Professor, Botho University, Francistown, Botswana

Dr. PARDEEP AHLAWAT

Associate Professor, Institute of Management Studies & Research, Maharshi Dayanand University, Rohtak

Dr. DEEPANJANA VARSHNEY

Associate Professor, Department of Business Administration, King Abdulaziz University, Saudi Arabia

Dr. BIEMBA MALITI

Associate Professor, School of Business, The Copperbelt University, Main Campus, Zambia

Dr. KIARASH JAHANPOUR

Research Adviser, Farabi Institute of Higher Education, Mehrshahr, Karaj, Alborz Province, Iran

Dr. SAMBHAVNA

Faculty, I.I.T.M., Delhi

YU-BING WANG

Faculty, department of Marketing, Feng Chia University, Taichung, Taiwan

Dr. MELAKE TEWOLDE TECLEGHIORGIS

Faculty, College of Business & Economics, Department of Economics, Asmara, Eritrea

Dr. SHIVAKUMAR DEENE

Faculty, Dept. of Commerce, School of Business Studies, Central University of Karnataka, Gulbarga

Dr. THAMPOE MANAGALESWARAN

Faculty, Vavuniya Campus, University of Jaffna, Sri Lanka

Dr. JASVEEN KAUR

Head of the Department/Chairperson, University Business School, Guru Nanak Dev University, Amritsar **SURAJ GAUDEL**

BBA Program Coordinator, LA GRANDEE International College, Simalchaur - 8, Pokhara, Nepal

Dr. RAJESH MODI

Faculty, Yanbu Industrial College, Kingdom of Saudi Arabia

FORMER TECHNICAL ADVISOR

FINANCIAL ADVISORS

DICKEN GOYAL

Advocate & Tax Adviser, Panchkula

NEENA

Investment Consultant, Chambaghat, Solan, Himachal Pradesh

LEGAL ADVISORS

JITENDER S. CHAHAL

Advocate, Punjab & Haryana High Court, Chandigarh U.T.

CHANDER BHUSHAN SHARMA

Advocate & Consultant, District Courts, Yamunanagar at Jagadhri

SUPERINTENDENT

SURENDER KUMAR POONIA

1.

CALL FOR MANUSCRIPTS

We invite unpublished novel, original, empirical and high quality research work pertaining to the recent developments & practices in the areas of Computer Science & Applications; Commerce; Business; Finance; Marketing; Human Resource Management; General Management; Banking; Economics; Tourism Administration & Management; Education; Law; Library & Information Science; Defence & Strategic Studies; Electronic Science; Corporate Governance; Industrial Relations; and emerging paradigms in allied subjects like Accounting; Accounting Information Systems; Accounting Theory & Practice; Auditing; Behavioral Accounting; Behavioral Economics; Corporate Finance; Cost Accounting; Econometrics; Economic Development; Economic History; Financial Institutions & Markets; Financial Services; Fiscal Policy; Government & Non Profit Accounting; Industrial Organization; International Economics & Trade; International Finance; Macro Economics; Micro Economics; Rural Economics; Co-operation; Demography: Development Planning; Development Studies; Applied Economics; Development Economics; Business Economics; Monetary Policy; Public Policy Economics; Real Estate; Regional Economics; Political Science; Continuing Education; Labour Welfare; Philosophy; Psychology; Sociology; Tax Accounting; Advertising & Promotion Management; Management Information Systems (MIS); Business Law; Public Responsibility & Ethics; Communication; Direct Marketing; E-Commerce; Global Business; Health Care Administration; Labour Relations & Human Resource Management; Marketing Research; Marketing Theory & Applications; Non-Profit Organizations; Office Administration/Management; Operations Research/Statistics; Organizational Behavior & Theory; Organizational Development; Production/Operations: International Relations: Human Rights & Duties: Public Administration: Population Studies: Purchasing/Materials Management: Retailing; Sales/Selling; Services; Small Business Entrepreneurship; Strategic Management Policy; Technology/Innovation; Tourism & Hospitality; Transportation Distribution; Algorithms; Artificial Intelligence; Compilers & Translation; Computer Aided Design (CAD); Computer Aided Manufacturing; Computer Graphics; Computer Organization & Architecture; Database Structures & Systems; Discrete Structures; Internet; Management Information Systems; Modeling & Simulation; Neural Systems/Neural Networks; Numerical Analysis/Scientific Computing; Object Oriented Programming; Operating Systems; Programming Languages; Robotics; Symbolic & Formal Logic; Web Design and emerging paradigms in allied subjects.

Anybody can submit the soft copy of unpublished novel; original; empirical and high quality research work/manuscript anytime in M.S. Word format after preparing the same as per our GUIDELINES FOR SUBMISSION; at our email address i.e. infoijrcm@gmail.com or online by clicking the link online submission as given on our website (FOR ONLINE SUBMISSION, CLICK HERE).

HINELINES FOR CHRISCIAN OF MANHICCOL

doinemnes lok sobmissi	UN UT MANUSCRIPI
COVERING LETTER FOR SUBMISSION:	
	DATED:
THE EDITOR	
IJRCM	
Subject: SUBMISSION OF MANUSCRIPT IN THE AREA OF	
(e.g. Finance/Mkt./HRM/General Mgt./Engineering/Economics/Cor	nputer/IT/ Education/Psychology/Law/Math/other, please
specify)	
DEAR SIR/MADAM	
Please find my submission of manuscript titled 'your journals.	
I hereby affirm that the contents of this manuscript are original. Furth fully or partly, nor it is under review for publication elsewhere.	ermore, it has neither been published anywhere in any language
I affirm that all the co-authors of this manuscript have seen the subn their names as co-authors.	nitted version of the manuscript and have agreed to inclusion of
Also, if my/our manuscript is accepted, I agree to comply with the fo discretion to publish our contribution in any of its journals.	rmalities as given on the website of the journal. The Journal has
NAME OF CORRESPONDING AUTHOR	:
Designation/Post*	:
Institution/College/University with full address & Pin Code	:

Residential address with Pin Code Mobile Number (s) with country ISD code Is WhatsApp or Viber active on your above noted Mobile Number (Yes/No) Landline Number (s) with country ISD code E-mail Address Alternate E-mail Address Nationality

* i.e. Alumnus (Male Alumni), Alumna (Female Alumni), Student, Research Scholar (M. Phil), Research Scholar (Ph. D.), JRF, Research Assistant, Assistant Lecturer, Lecturer, Senior Lecturer, Junior Assistant Professor, Assistant Professor, Senior Assistant Professor, Co-ordinator, Reader, Associate Professor, Professor, Head, Vice-Principal, Dy. Director, Principal, Director, Dean, President, Vice Chancellor, Industry Designation etc. The qualification of author is not acceptable for the purpose.

NOTES:

- a) The whole manuscript has to be in **ONE MS WORD FILE** only, which will start from the covering letter, inside the manuscript. <u>pdf.</u> <u>version</u> is liable to be rejected without any consideration.
- b) The sender is required to mention the following in the SUBJECT COLUMN of the mail:
 - **New Manuscript for Review in the area of** (e.g. Finance/Marketing/HRM/General Mgt./Engineering/Economics/Computer/IT/ Education/Psychology/Law/Math/other, please specify)
- c) There is no need to give any text in the body of the mail, except the cases where the author wishes to give any **specific message** w.r.t. to the manuscript.
- d) The total size of the file containing the manuscript is expected to be below 1000 KB.
- e) Only the Abstract will not be considered for review and the author is required to submit the complete manuscript in the first instance.
- f) The journal gives acknowledgement w.r.t. the receipt of every email within twenty-four hours and in case of non-receipt of acknowledgment from the journal, w.r.t. the submission of the manuscript, within two days of its submission, the corresponding author is required to demand for the same by sending a separate mail to the journal.
- g) The author (s) name or details should not appear anywhere on the body of the manuscript, except on the covering letter and the cover page of the manuscript, in the manner as mentioned in the guidelines.
- 2. MANUSCRIPT TITLE: The title of the paper should be typed in bold letters, centered and fully capitalised.
- 3. AUTHOR NAME (S) & AFFILIATIONS: Author (s) name, designation, affiliation (s), address, mobile/landline number (s), and email/alternate email address should be given underneath the title.
- 4. ACKNOWLEDGMENTS: Acknowledgements can be given to reviewers, guides, funding institutions, etc., if any.
- 5. **ABSTRACT:** Abstract should be in **fully Italic printing**, ranging between **150** to **300 words**. The abstract must be informative and elucidating the background, aims, methods, results & conclusion in a **SINGLE PARA**. **Abbreviations must be mentioned in full**.
- 6. **KEYWORDS**: Abstract must be followed by a list of keywords, subject to the maximum of **five**. These should be arranged in alphabetic order separated by commas and full stop at the end. All words of the keywords, including the first one should be in small letters, except special words e.g. name of the Countries, abbreviations etc.
- 7. **JEL CODE**: Provide the appropriate Journal of Economic Literature Classification System code (s). JEL codes are available at www.aea-web.org/econlit/jelCodes.php. However, mentioning of JEL Code is not mandatory.
- 8. **MANUSCRIPT**: Manuscript must be in <u>BRITISH ENGLISH</u> prepared on a standard A4 size <u>PORTRAIT SETTING PAPER</u>. It should be free from any errors i.e. grammatical, spelling or punctuation. It must be thoroughly edited at your end.
- 9. HEADINGS: All the headings must be bold-faced, aligned left and fully capitalised. Leave a blank line before each heading.
- 10. **SUB-HEADINGS**: All the sub-headings must be bold-faced, aligned left and fully capitalised.
- 11. MAIN TEXT:

THE MAIN TEXT SHOULD FOLLOW THE FOLLOWING SEQUENCE:

INTRODUCTION

REVIEW OF LITERATURE

NEED/IMPORTANCE OF THE STUDY

STATEMENT OF THE PROBLEM

OBJECTIVES

HYPOTHESIS (ES)

RESEARCH METHODOLOGY

RESULTS & DISCUSSION

FINDINGS

RECOMMENDATIONS/SUGGESTIONS

CONCLUSIONS

LIMITATIONS

SCOPE FOR FURTHER RESEARCH

REFERENCES

APPENDIX/ANNEXURE

The manuscript should preferably be in 2000 to 5000 WORDS, But the limits can vary depending on the nature of the manuscript

- 12. **FIGURES & TABLES**: These should be simple, crystal **CLEAR**, **centered**, **separately numbered** & self-explained, and the **titles must be above the table/figure**. **Sources of data should be mentioned below the table/figure**. *It should be ensured that the tables/figures are*referred to from the main text.
- 13. **EQUATIONS/FORMULAE**: These should be consecutively numbered in parenthesis, left aligned with equation/formulae number placed at the right. The equation editor provided with standard versions of Microsoft Word may be utilised. If any other equation editor is utilised, author must confirm that these equations may be viewed and edited in versions of Microsoft Office that does not have the editor.
- 14. ACRONYMS: These should not be used in the abstract. The use of acronyms is elsewhere is acceptable. Acronyms should be defined on its first use in each section e.g. Reserve Bank of India (RBI). Acronyms should be redefined on first use in subsequent sections.
- 15. **REFERENCES:** The list of all references should be alphabetically arranged. *The author (s) should mention only the actually utilised references in the preparation of manuscript* and they may follow Harvard Style of Referencing. Also check to ensure that everything that you are including in the reference section is duly cited in the paper. The author (s) are supposed to follow the references as per the following:
- All works cited in the text (including sources for tables and figures) should be listed alphabetically.
- Use (ed.) for one editor, and (ed.s) for multiple editors.
- When listing two or more works by one author, use --- (20xx), such as after Kohl (1997), use --- (2001), etc., in chronologically ascending
 order.
- Indicate (opening and closing) page numbers for articles in journals and for chapters in books.
- The title of books and journals should be in italic printing. Double quotation marks are used for titles of journal articles, book chapters, dissertations, reports, working papers, unpublished material, etc.
- For titles in a language other than English, provide an English translation in parenthesis.
- Headers, footers, endnotes and footnotes should not be used in the document. However, you can mention short notes to elucidate some specific point, which may be placed in number orders before the references.

PLEASE USE THE FOLLOWING FOR STYLE AND PUNCTUATION IN REFERENCES:

BOOKS

- Bowersox, Donald J., Closs, David J., (1996), "Logistical Management." Tata McGraw, Hill, New Delhi.
- Hunker, H.L. and A.J. Wright (1963), "Factors of Industrial Location in Ohio" Ohio State University, Nigeria.

CONTRIBUTIONS TO BOOKS

• Sharma T., Kwatra, G. (2008) Effectiveness of Social Advertising: A Study of Selected Campaigns, Corporate Social Responsibility, Edited by David Crowther & Nicholas Capaldi, Ashgate Research Companion to Corporate Social Responsibility, Chapter 15, pp 287-303.

JOURNAL AND OTHER ARTICLES

• Schemenner, R.W., Huber, J.C. and Cook, R.L. (1987), "Geographic Differences and the Location of New Manufacturing Facilities," Journal of Urban Economics, Vol. 21, No. 1, pp. 83-104.

CONFERENCE PAPERS

• Garg, Sambhav (2011): "Business Ethics" Paper presented at the Annual International Conference for the All India Management Association, New Delhi, India, 19–23

UNPUBLISHED DISSERTATIONS

• Kumar S. (2011): "Customer Value: A Comparative Study of Rural and Urban Customers," Thesis, Kurukshetra University, Kurukshetra.

ONLINE RESOURCES

Always indicate the date that the source was accessed, as online resources are frequently updated or removed.

WEBSITES

• Garg, Bhavet (2011): Towards a New Gas Policy, Political Weekly, Viewed on January 01, 2012 http://epw.in/user/viewabstract.jsp

MARINE TRADE MEDIATOR'S SATISFACTION TOWARDS PRIVATE CONTAINER FREIGHT STATION SERVICES IN TUTICORIN

SENTHIL KUMAR S PH. D. RESEARCH SCHOLAR IN MANAGEMENT ALAGAPPA UNIVERSITY KARAIKUDI

DR. JEBA PRIYA

ASST. PROFESSOR

DEPARTMENT OF MANAGEMENT STUDIES

GOVERNMENT ARTS COLLEGE

PARAMAKUDI

ABSTRACT

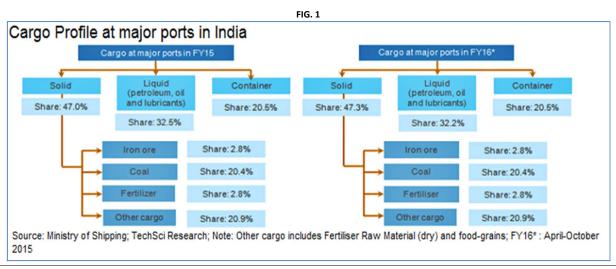
Indian port has shown substantial improvements in the last one-decade by way of port facilities and cargo handling. With the emergence of large private investments, the cargo handling capacity at minor ports has increased, commensurate with the cargo traffic volumes. Minor ports in India had a capacity to handle about 230 million tonnes of cargo and the traffic handled was about 220 million tonnes during the year 2007-08. As per the times of India on January 28th 2011, The total cargo handling capacity of Indian ports are crossed more than 1 billion tonnes. It is denoted that, there is a wide scope and opportunity in the field of international trade related activities like customs house agent, freight forwarding agents, logistics, warehousing, minor port, dry port, private Container Freight station etc... warehousing and storage is a major chunk of logistics in India. The private CFS have storage spaces. So, they are also considered and treated as a warehouse industry components. The private CFS is facilitating to the all international traders in related to air and seaport. The increased global competition in international trade has made it imperative that we pay much greater attention to developing world class infrastructure at our ports and support the shipping industry in facing these challenges. Ports handle around 95% of India's total trade in terms of volume and 70% in terms of value. Massive investment is expected for developing new port facilities through private sector participation to meet this huge demand, Shippers and consignees also responded to the opportunities and benefits in containerization. One popular method of shipment is to use containers obtained from carriers or private leasing companies. For this purpose, Government of India has specially framed export import policy to facilitate International Trade related areas like artificial seaport, airport, container yard, CONCOR, timber yard and Container Freight Station (CFS) etc. The CFS formalities in export and import are complicated like car

KEYWORDS

 ${\it CFS, CONCOR, OTL, customs inspection, seaport, container yard.}\\$

PREAMBLE

International trade has been playing crucial role for centuries. In the present day world it has become indispensable for any country. Its role has increased in significance, both at the macro ecnomic and micro ecnomic level. In last three years, several private companies like PSA-SICAL, Airogo logistics private limited and Thai multimodal trans private limited in Chennai etc... are started and offering best services under private CFS control in Tamilnadu. At the same time, the tuticorin private CFS is performing in around tuticorin with efficient manner. The tuticorin port at present name as V.O. Chidambaranar port is a fast growing major port of india, is strategically located to international main line shipping sea route on the south eastern coast of India adjoining the gulf of manner at latitude of 78 13' E and facilitated with world class services. Long term leases, joint ventures and Build-operate-transfer options have been agreed in the past year or will shortly be decided in Aden, Kadok, Island, Mumbai, Colombo, Karachi and Port Qasim. Management skills and technical/operating know-how are also important inputs from private terminal operators involved in such development. The unteen number of public & private international traders and mediators are engaging with carrying and storing the cargo from production point to consumption point in all over the world. In south Tamilnadu, the tuticorin port trust playing as a major foreign exchange earning resources in India. The private CFS also handling the considerable volume of cargo in tuticorin. The Government of India also take necessary action against improving the international trade volume through private and public participation project for reforming the maritime industry in the year 2010 onwards. Road Ministry and National Highways Authority of India together take up 82 highway projects under the ambitious Bharatmala project in order to improve port connectivity in all over India. It is part of the broader highway expansion plan that the Government plan



OVERVIEW OF MAJOR AND MINOR PORT IN INDIA

TABLE 1

Ports in India					
Region/State/UT	Major Ports	orin) 8 2 9 1 1 2 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1			
West Coast					
Gujarat	1 (Kandla)	39	40		
Maharashtra	2 (Mumbai, Nava Sheva)	52	54		
Goa	1 (Mormugao)	6	7		
Karnataka	1 (New Mangalore)	13	14		
Kerala	1 (Cochin)	13	14		
East Coast					
Tamil Nadu	3 (Chennai,Ennore Tuticorin)	8	10		
Pondicherry	-	2	2		
Andhra Pradesh	1 Vizag	9	10		
Orissa	1 (Paradip)	1	2		
West Bengal	1 (Calcutta)	-	1		
Lakshadweep Islands	=	1	1		
Anadman & Nicobar Islands	-	19	19		
Total	12	163	174		

Source: Ministry of Surface Transport 2015

OPERATIONAL PERFORMANCE OF INDIAS SEA PORTS 2014-15

TABLE 2

All India Sea Ports	Cargo handled in million tonne 2013-14	% of increase or decrease	Cargo handled in million tonne 2014-15	% of increase or decrease
Chennai	51.11	-4.30% ↓	52.54	2.81% ↑
Ennore (corporate)	27.34	-52.85% ↓	30.25	10.66% 个
JNPT	62.37	-3.32% ↓	63.80	2.36% ↑
Kandla	87.00	-7.06% ↓	92.50	6.31% ↑
Kochi	20.89	5.25% 个	21.60	3.39% ↑
Kolkata	41.39	3.65% ↑	46.29	11.86% 个
Mangalore	39.37	6.29% ↑	36.57	-7.11% ↓
Mormugao	11.74	-33.65% ↓	14.71	25.32%个
Mumbai	59.19	1.98% ↑	61.66	4.18% ↑
Paradip	68.00	20.25% 个	71.01	4.42% ↑
Tuticorin	28.64	1.35% 个	32.41	13.17% 个
Visakhapatnam	58.50	-0.91% ↓	58.00	- 0.85% ↓
TOTAL	555.50	1.78%个	581.34%	4.65% 个

Source: Economic Times 2015.

Indian Port sector comprising of 13 major ports (including Ennore port) and 139 minor and intermediate ports handles more than 380 million tones of cargo annually. While major ports handled 70 per cent of the total cargo traffic, minor or non-major ports accounted for 30 per cent during the year 2007-08. As per the port expression of interest in the Hindu, February 28th 2011, the total traffic through tuticorin port would be 34 million tonnes (projected figure) by 2012-13 and 59 Million tonne by 2019-2020. So, the private CFS have opportunity to expand and booming their container handling volume in future. Major ports are parasitical bodies formed on the basis of Major port Trusts Act, 1963 and they provide services to an exclusive hinterland. Minor ports are under the control of State Maritime Boards, were minor in their role until a few years back and never competed either with the major ports or amongst themselves. Now the thing has been changed with the opening up of the domestic port sector to private operators. With intense competition, the role of Indian ports is changing from a service port model; port owns the infrastructure and superstructure and also provides services to a Landlord port model. Growing demand for handling of large size vessels throughout the world has also made significant impact on the domestic port sector by making it one of the major parameters of competition between existing ports and new ports. Warehousing and Private CFS is a major business of logistics industry in India.

REVIEW OF LITERATURE

- 1. Relationships between port service providers and users: an empirical Study-in this study modern container ports are typical industrial markets whereas the relationships between port service providers and the users of these services fall within a B-2-B framework. In such industrial markets, the value that the users of a particular port perceive to extract by this usage (perceived value) is considerably influenced by the relationships developed between the parties involved. Thus, these relationships stand as a key construct towards a better understanding of ports and the development of effectiveness assessments (i.e. measurements of the perceived value, satisfaction measurements, etc.).
- 2. Evangelia N. Kaselimi1 (2011) preferred scale of container terminals in sea ports: a statistical analysis on parameters and size distribution in this research articles authors were covered both terminal operators and port authorities make management decisions on the scale of terminals they operate or lease. Existing studies on determining the best possible scale in classic non-port economic theory use the notion of Minimum Efficient Scale (MES) focusing on the shape of the Long Run Average Cost (LRAC) Curve. The MES in combination with a number of other factors such as the market size and structures, technological change and operational considerations, the port governance framework and objectives, physical and geographical limitations and shipping line costs and business patterns induce a complex interaction. This interaction leads to a "preferred scale".
- 3. Theo NOTTEBOOM Institute of Transport & Maritime Management Antwerp (ITMMA) University of Antwerp, studied under the title of global container terminal operators from diversification to rationalisation? About the terminal and stevedoring industry has expanded substantially in recent years with the emergence of Global Container Terminal Operators (GCTO) controlling large multinational portfolios of terminal assets. The container terminal industry was confronted with several challenges, including economies of scale in maritime shipping and competition from new entrants, in particular from container carriers, logistics companies and investment groups. Up to recently, a pervasive response to these challenges by all stakeholders has been the diversification of their assets both geographically as well as in terms of their involvement in supply chains.
- 4. Peter W. De LANGEN, discussed in his research paper titled towards an ILT centred value proposition in container transport? The two main value propositions in international container transport are 'port-to-port' services and door-to-door services. In port-port services, buyers 'just' purhase maritime transport from a shipping line. Door-to-door services comprise of the total transport chain and include land-based transport. Carriers as well as forwarders offer these door-to-door services.
- 5. Yap, WY Notteboom T (2011) analysed under the tiltle Dynamics of Liner Shipping Service Scheduling and Their Impact on Container Port Competition, Maritime Policy and Management. Container ports provide the primary interface where physical exchange between buyers and sellers of containerised shipping capacity can be consolidated and realised. Consequently, ports that are able to complement and add value to the objectives of shipping lines and

shippers will become focal points for containerised cargo flows. To evaluate container port competition, the authors propose a practical and direct approach based on revealed preferences of shipping lines with respect to container shipping service dynamics.

STATEMENT OF THE PROBLEM

The concept of Container Freight Station has been conceived with the view to de-congest the Port. The CFS is nothing but an extension of Port only. The Role of Container Freight Station (CFS) In International Business is an extension of port infrastructure and a center place whereby both shipper and the port are linked. This is opened for getting certain service commission from the shipper under the reputation of government. The shipper has to document this type of stuffing when they don't have warehouse facility for stuffing. The researcher denoted as Marine traders instead of Customs House Agents (MARINE TRADERS)/Clearing and forwarding agents are the persons or Companies that clear the goods from the customs station on behalf of the principal owner of the cargo. They do all the customs formalities in the customs area. The current research aims to find out the functions of private CFS basic functions, procedures and customs officials formalities, mediator roles and One Time Lock (OTL) system of cargo of private CFS Park. In this direction, the researcher aims to find out the satisfaction level of marine trade mediators with respect of infrastructure, human resources and the system as a whole. Each attribute introduced in the study have been defined with five variables and in total there are about fifteen variables for three specific measures and one in general terms.

OBJECTIVES OF THE STUDY

- 1. To study the level of satisfaction of Marine traders in terms of infrastructure, human resources and the logistic system
- 2. To compare and measure the deviation in the level of satisfaction between three attributes, viz., infrastructure, human resources and the logistic system

HYPOTHESIS OF THE STUDY

The following hypotheses have been formulated to test the equality of mean;

Ho: There is no difference in the level of satisfaction of respondents on the mean score with respect to existing infrastructure, human resource and the logistic system of the Private CFS.

RESEARCH METHODOLOGY

The research approach is descriptive in nature and there are twenty-five sample respondents included by way of adopting area-sampling method among the population of 125 marine traders. Using a pilot tested questionnaire with fifteen items in particular and one item in general, the field survey is conducted in tuticorin sea port area. In order to test the hypothesis of equality of mean between all the three attributes, one-way ANOVA is employed. It is found that the means score on the satisfactory level of marine traders do vary in all three attributes. It is also inferred that the existing infrastructure, human resources and the system is above satisfaction in the rating scale.

SCOPE OF THE STUDY

In India, warehousing industry is mostly dominated by state warehousing corporation and private sector only. Warehousing and CFS is the new focus area for logistics industry to moving up the value chain from plain trucking in to modernised system of cargo handling techniques. The international trade formalities and procedure are quite complicated one for clearing and forwarding the cargo from one country to another country. Therefore, the researchers has selected this present study for find out the marine trade mediators level of satisfaction towards private CFS. In further, any researcher may conduct the study related to operational style of CFS, performance of CFS and problems faced by the CFS operators in India.

LIMITATIONS OF THE STUDY

The present study conducted by researchers based on the one Private CFS located in tuticorin only. Therefore, the present studies findings and recommendations may not suitable to all over India's CFS. The current study respondents are marine trade mediators only, it is not included the exporter and importer view towards private CFS in the study area.

DESCRIPTION OF THE SCALE

With the liberalization of Indian economy, last few years have seen considerable growth in import and export volumes. With the new modes of transportation and increase in international trade and containerisation, the ports were getting congested. Further, with widespread industrialization and economic growth, the imports for use in hinterland and exports originating from there have increased over time. The private CFS expert are helping to solve this existing inconvenience of the international business community through their effective services. In the study there are three attributes defined as infrastructure, human resources, and the logistics system. Each attribute introduced in the study has been defined with five variables and in total there are about fifteen variables. The attributes are classified in to three categories.

(A) Infrastructure average- includes the latest addition to Private CFS impressive List of Strategic Business Units is the "State of the Art" CFS Park, which is built as per & conforming to International Standards at Tuticorin, situated on the Harbour Express Way, within 8 km, distance leading to the Tuticorin Port, covering 156,000 sq.ft of Warehouse space, including "bonding" facility, sprawling over 60 acres (0.60 hectares) including "Open-Bonding" facility, with fully 'automated" Electronic Data Interchange (EDI) Facility. Supported by adequate infrastructure facilities, including Heavy Equipments, & fleet of Heavy Vehicles on 24 hours/7 day week service provision.

i. Physical structure

Pioneer Private CFS Operator in the Tuticorin Port area and in existence since 1995, India's First CFS to be certified ISO 9002 – Standards by BVQI. The private CFS located on the Harbour Express Road, distance of 8 kms from Port Green Gate and hence haulage cost is minimized.

ii. Modern equipment's

It is supported by adequate infrastructure facilities, including Heavy Equipment's, & fleets of Heavy Vehicles on 24-hours/7-day week service provision. All handling Equipments such as one Top Lifter, one Reach Stacker, three cranes, 51 Trailers with prime movers and nine Fork Lifts are owned and maintained by in house technicians and hence, reliability and safety of containers, cargo and personnel. In order to keep pace with International Norms/Standards, our forklifts are Gas Driven to meet "Eco-Friendly & Pollution-free" standards.

iii. Warehouse facility

Warehouse are the godown for keeping, storing and preserve volume, quality and usefulness of goods in a scientific as well as systematic manner for facilitating to the international traders. This private CFS have well equipped front line technology for handling the cargo with in the container freight station will all facilities.

iv. Safety and maintenance

The private CFS is maintaining the maximum requirement space of 150,000 sq,ft. area for handling, storing the container with respect to material handling needs with efficient control in tuticorin. The major benefits of private CFS are control, safety, flexibility, maintenance, cost and operational efficiency. The all seven days operation system is followed in three shift per day for maintain the cargo with careful manner.

(B) The human resource average -attributes include

Manpower for cargo handling:

Special attention needs to be given to the speedy handling of cargo to reduce its dwell time. The objective will be to reduce dwell time of exports/import activities for achieving international norms through manpower. Infrastructure relating to cargo handling like satellite freight cities with multi-modal transport, cargo terminals, cold storage, automatic storage and retrieval systems, mechaniszed transportation of cargo, computerization and automation, etc., will be set up on top priority basis. Such facilities have to come up at smaller places too.

ii. Stuffing, & Destuffing:

An ideal private CFS operations starts with receiving the cargo from exporter or importer for to do the stuffing/de-stuffing the consignments. The private CFS is installed with fully automated system for completing the stuffing/de-stuffing work with in twenty minutes to thirdy minutes. The private CFS is take initiative to introducing the front line technology oriented equipment for cargo and container handling to reducing the operations cost and time consumption. This CFS is offering the services to international traders to store their cargo without demurrage charges for 3 days.

Stuffing and destuffing procedure

- a. Exports: The Less than Container Load (LCL)/Full container load (FCL) cargo brought to an ICD/CFS is subject to routine documentation, assessment and examination by Customs. After examination and clearance of LCL/FCL cargo at the ICD/CFS, the packages opened for Customs examination are sealed by the Customs. The shipping line is required to use identification mark on each package, clearly indicating serial number of package, description of goods, total number of packages covered under that particular shipping bill, exporters identity and their own codified identity.
- **b. Imports:** On arrival of the LCL/FCL cargo meant for ICDs/CFS, at the Gateway Port the concerned shipping line files the I.G.M. (IGM-EGM Preparation Software for shipping companies) with the Customs, as per the procedure.

ii. Customer response and security services:

The Private CFS also provides remote customer/broker access to the system via the Internet for freight status and freight release. Powerful filtering capabilities enable fast responses to customer service calls about shipment status. With container tracking, and intermodal tracking tools various internal and customer reporting capabilities are offered.

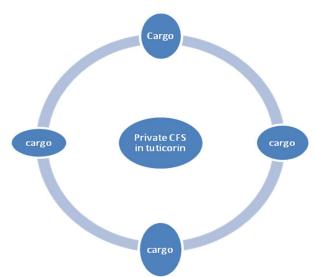


FIG. 1: CONSOLIDATION WORK OF PRIVATE CFS

The Private CFS is rightly called "All Weather CFS" as its facilities offer complete protection for cargo and containers under all weather conditions. Even in stormy conditions it offers unhindered operations. Customer satisfaction and overall quality and efficiency of service have always been key focus and have been instrumental in attracting large international business personality and its mediators in tuticorin. In the case of the third attribute,

(C) The logistic system, the variables defined are

i. Logistics services :

Private CFS offers time definitive services enabling clients to achieve their objectives in supply chain management.

- 1. Fastest door to door transit times.
- 2. Annual contract rates with choice of carriers who meet our service criteria.
- 3. Largest Non Vessel Operator Commissioner from India to Europe/USA with guaranteed space allocation.
- 4. Scheduled sailing to all major ports worldwide.
- 5. Modern warehousing offering maximum security and control.
- 6. Bonded facilities.
- 7. Expertise in worldwide documentation requirements.
- **8.** Fast tracking of urgent consignments

ii. Customs procedure

All dutiable, Non-dutiable, Duty - draw back and Free/Gift goods/cargo are permitted to do export/import in India have to pass through procedure of customs clearance. The cargos are examined, appraised, assessed, evaluated by customs authority and issue the let export order or Bill of entry to stuffing the cargo (LCL-Less than Container load or FCL-Full container load) and de-stuffing the cargo with in the private CFS based on the shipping bill to letter of credit. After stuffing of goods, container/customs bonded truck (CBT) is sealed by the customs officer and the same is removed from Private CFS for export through the desired port. Inrespect of imports, the goods received at ports are brought to Private CFS and stacked in Private CFS after verification of the seal by customs officers.

iii. Filing system

On site processing of documents is done using the Indian Customs EDI Scheme and another site the manual-filling system is followed for the documentation work.

iv. Inland Container Depot (ICD)/Container Freight Station (CFS) functions and quality of service

The "A common user facility with public authority status equipped with fixed installations and offering services for handling and temporary storage of import/export laden and empty containers carried under Customs transit by any applicable mode of transport placed under Customs control. All the activities related to clearance of goods for home use, warehousing, temporary admissions, re-export, temporary storage for onward transit and outright export, transshipment, take place from such stations."

The following liners' empty containers are stored in the private CFS container yard. EVERGREEN, CONTSHIP, APL, HYUNDAI, OOCL and IPCL etc. The international business community people getting the right type of services from Private CFS in tuticorin.

DATA COLLECTION & PERIOD OF STUDY

Primary data is collected from the Customs House Agents through structural questionnaire and an area sampling (convenient) containing 25 respondents were taken for the study. The area of study is restricted to Tuticorin City only. The period of study from December 2015 to june 2016.

ANALYSIS AND INTERPRETATION

The analysis of the data collected in response to the level of satisfaction on the fifteen variables is presented with mean scores and its simple percentage. Further it is tested for equality of means in terms of three attributes suing one-way ANOVA.

THE LEVEL OF SATISFACTION OF MARINE TRADERS

Simple average mean has been computed to frame the interpretations of the attributes and the related variables. In order to describe the level of satisfaction of marine traders opinion, four-point Likert's scale has been used. The attribute infrastructure is found with a mean score (maximum score 4.00) of, 3.60 for physical structure, 3.76 for modern equipment, 3.48 for warehouse facility, 3.40 for safety and 3.56 for maintenance. The overall score for infrastructure has the level of satisfaction among the users of private CFS is 87 per cent with a mean score of 3.46(Figure 1). The human resource attribute has been revealed in terms of manpower with a mean score for cargo handling 3.80, for stuffing & destuffing 3.32, for customer response 3.36, for grievance handling 3.00 and for security services 3.32. The overall satisfaction level on the Private CFS human resource support is 84 per cent with a mean score of 3.35. In the case of the third attribute, the logistic system, it is reported that the means score for logistics services is 3.20, for customs procedure 3.40, for filing system 3.28, for ICD functions 3.56 and for quality of service it is 3.56. The overall satisfaction level for logistic services in the Private CFS is 85 per cent with a mean score of 3.40. In total, the satisfaction level of respondents about the private CFS on infrastructure, human resources, and logistics services is 85 per cent with a mean score of 3.40.

TABLE 1: LEVEL OF SATISFACTION ON PRIVATE CFS

Sl.No	Variables	Highly Satisfied	Satisfied	Simple Average (Max.4 Score)	% Level of Satisfaction	
1	Infrastructure	15	10	3.60	90	
2	Modern equipments	19	06	3.76	94	
3	Warehouse facility	12	13	3.48	87	
4	Safety	10	15	3.40	85	
5	Maintenance	14	11	3.56	89	
	Infrastructure Average (A)			3.46	87	
6	Human resource –cargo handling	20	05	3.80	95	
7	Stuffing & de stuffing	08	17	3.32	83	
8	Customer response	09	16	3.36	84	
9	Grievance handling	03	21	3.00	75	
10	Security services	08	17	3.32	83	
	Human Resource Average (B)			3.35	84	
11	Logistics services	05	20	3.20	80	
12	Customs procedure	10	15	3.40	85	
13	Filing system	15	10	3.28	82	
14	ICD/CFS functions	14	11	3.56	89	
15	Quality of service	14	11	3.56	89	
	Logistics Service average (C)		3.40	85		
	Source : Primary Data					

MEASURE OF DEVIATION ON THE LEVEL OF SATISFACTION FOR PRIVATE CFS

It is construed from the above results that the mean scores for the satisfaction level of infrastructure, human resource and logistics service are varying with significant values. The deviation level of satisfaction on the human resource and logistics system is compared with infrastructure. It is found that the deviation in the level of satisfaction for human resource with reference to infrastructure is 0.10 and for logistics system is only 0.06 positive mean score. The deviation of infrastructure with reference to human resource is 0.10 and for logistics system is 0.05 mean score. The deviation of human resource with reference to both infrastructure and logistics system is negative. In the case of deviation on logistics system, infrastructure has a negative 0.06 mean score and human resource has deviation of 0.05 positive mean score. In total, the infrastructure has a maximum means score and it is followed by logistics system and human resource in descending order. In order to verify the equality of mean a suitable null hypothesis is proposed as mentioned above. The results of the analysis of one-way ANOVA are presented with Post-Hoc test, Levene Test of Homogeneity of variance. The test results at 95% level of confidence has revealed that there is no variation in the mean scores on the satisfaction level of infrastructure, human resources and logistics system in a Private CFs' agents. It is also revealed that the mean difference and variance also do not vary with three attributes used in the study.

TABLE 2: POST HOC TESTS FOR DIFFERENCE IN MEAN VALUE

	TABLE 2. POST HO	C 1E313 FOR DIFFE	VEHICE HA IAIE	AIN VA	LUE					
Multiple Comparison	s Dependent Variable: LE\	/EL OF SATISFACTI	ON ON MAR	NE TRA	ADERS					
(I) C-1	95% Confidence Interval									
(I) Category of Facility/(J) Category of Facility		Difference (I-J)	Std. Error	Sig.	Lower Bound	Upper Bound				
Infrastructure	Human Resource	.10	.19	.60	31	.52				
iiiiastructure	Logistic system	.06	.19	.77	36	.47				
Human Dagauna	Infrastructure	10	.19	.60	52	.31				
Human Resource	Logistic system	05	.19	.81	46	.37				
Logistic system	Infrastructure	06	.19	.77	47	.36				
Logistic system	Human Resource	.05	.19	.81	37	.46				

TABLE 3: DESCRIPTIVE LEVEL OF SATISFACTION OF MARINE TRADERS

Groups	N	Mean	Std.	Std.	95% Confidence	Interval for Mean	Minimum	Maximum	
Groups	IN	ivicali	Deviation	Error	Lower Bound Upper Bound		Willilliaiii	IVIGAIIIIUIII	
Infrastructure	5	3.46	.40	.18	2.96	3.95	2.88	3.84	
Human Resource	5	3.35	.30	.13	2.98	3.72	2.96	3.80	
Logistic system	5	3.40	.16	.07	3.20	3.60	3.20	3.56	
Total	15	3.40	.28	.07	3.25	3.56	2.88	3.84	

			TABLE 4							
	Т	est of Homo	ogeneity of	^f Variand	ces					
	LEVEL O	F SATISFAC	TION ON N	ARINE	TRAD	ERS				
Levene Statistic df1 df2 Sig.										
1.661	1.661 2 12 .231									
One-way ANOVA	- LEVEL OF SA	TISFACTION	ON MARI	NE TRA	DERS					
			Sum of So	quares	df	Mean Square	F	Sig.		
Between Groups	(Combined)		.03		2	.01	.149	.863		
	Linear Term	Contrast	.01		1	.01	.086	.774		
	.02		1	.02	.212	.654				
Within Groups	1.09		12	.09						
Total		1 12		14						

MAJOR FINDINGS OF THE STUDY

The following are the results obtained in the study with reference to Private CFS mediators level of satisfaction.

- 1. The overall score for infrastructure has the level of satisfaction among the agent of Private CFS is 87 per cent
- 2. The overall satisfaction level on the Private CFS' human resource support is 84 per cent
- 3. The overall satisfaction level for logistic services in the Private CFS is 85 per cent
- 4. In total, the satisfaction level of respondents about the private CFS on infrastructure, human resources and logistics services is 85 per cent
- 5. It is found that there is no variation in the mean scores on the satisfaction level of infrastructure, human resources, and logistics system in a Private CFS Customs House Agents. It is also revealed that the mean difference and variances also do not vary with three attributes used in the study.

RECOMMENDATIONS OF THE STUDY

- 1. Road Connectivity's from dry port (Inland container Depot) to private CFS and private CFS to sea port to be improved.
- 2. Terminal operators should give more timing for loading and un loading the cargoes in CFS.
- 3. More Number of Private warehouse and Container Freight Station should set up for meet out the large volume of cargo from production point to stuffing point.
- 4. Domestic traffic support should modernize and alternate route should make for the port.
- 5. The separate commercial road should develop for connecting the Private CFS to tuticorin Sea port.
- 6. The private CFS should provide quality labour service to stuffing and destuffing the cargo for avoiding the cargo traffic.
- 7. The automatic electronic system should develop for arranging the container properly in side the private CFS.
- 8. The new software should develop for findout the container status on road like where is the container, which place it is standing etc.
- 9. The cargo management system should develop for monitoring the cargo operation inside the private CFS.

CONCLUSION

The initiatives of the Government of India in the export import policy to facilitate International Trade related Container Freight Station (CFS) is studied in detail with a special focus on infrastructure, human resource and logistics systems. In the context of revealing the satisfaction level of Private CFS, fifteen variables have been investigated and the results have also been obtained. It is evident from the results that all the three attributes have equal level of satisfaction which is around 85 per cent on the expectation of the agents. In essence, the scope for further study is to explore the similar study in the context of product types and its total quantity of trade as well as in value terms. The application of statistical model of one-way ANOVA is addressed in the study and the results are indicative for the proposed objective of the study.

REFERENCES

BOOKS

- 1. C.Jeevanandam, International Business, Sultan MARINE TRADERSnd & Sons, 23, Darayaganj, Newdelhi-110002.
- 2. C.R.Kothari (1999), Quantitative techniques, Vikas publishing house private Limited, New Delhi 110 014.
- 3. C.R.Kothari (2002). Research Methodology, Wishwa prakashan, New Delhi-110 002.
- 4. DK Agrawal, Supply MARINE TRADERSin Management, Rajivberi for Macmillan indian private limited, Newdelhi-110002.
- 5. Dr. S. Sathyamoorthy (sep 2002). Export, Import Business & employments Part I, Rajamani publications, Aruppukottai 626 101.
- 6. Franchis cherunilam, International trade and export management, Himalaya pubishing house, Revised edition-2004.
- 7. Francis Cherunilam (2002). International trade and export management, Himalaya publishing house, Mumbai 400 004.
- 8. Keegan, J.Warren, Global marketing management, Pentice-Hall of India, P.Ltd. Newdelhi-2001.
- 9. Krishnaveni Muthiah (2001). Logistics Management & World sea borne trade, Himalaya publishing house, Mumbai 400 04.
- 10. MARINE TRADERSrles W.L.Hill (2003). International business, Tata McGraw Hill Publishing house company limited, New Delhi 110 094.
- 11. R.S.N. Pillai & V.Baghavathi (2003). Statistics, S. MARINE TRADERSnd & company Limited, New Delhi 110 055.
- 12. Review of maritime transport 1997. UNCTAD Publications, New York & Geneva 1997. MARINE TRADERSpter V, Page no: 67 and 69.
- $13. \quad \text{S.P.Gupta (2001)}. \ \text{Statistical Methods, Sultan MARINE TRADERS} \\ \text{nd \& sons, New Delhi, Pin-110 002}. \\$
- 14. S.Sudalaimuthu & S.Anthony raj (2009).Logistics management for international Business, PHI learning private limited, Eastern Economy Edition, New Delhi-001.
- 15. Vyuptakesh sharan, International business concept, Enviornment and strategy, published by Dorling kindersley (india) private limited, 2003. Page no.4.

JOURNALS

- 16. Adolf K.Y. Ng and Girish Gujar "The Spatial Characteristics of Dry Ports in India", Transport and Communications Bulletin for Asia and the Pacific No. 78, 2009, pp. 102-120.
- 17. Dr. M. Ravichandran and M. Vignesh, "Economies of Logistic management in shipment of cargo at Inland Container Depots: A Feasible Solution by Transportation Model", Organizational Management, Vol. XXVI, No. 4, Jan-Mar, 2011.
- 18. Hercules Haralambides, Girish Guars, "The Indian dry ports sector, pricing policies and opportunities for public-private partnerships", Centre for Maritime Economics and Logistics (MEL), Erasmus University Rotterdam, P.O. Box 1738, 3000 DR Rotterdam, the Netherlands, 2010.
- 19. Koi yu Adolf Ng, Girish C.Gujar, Competitiveness of Indian dry ports and the impacts of Government policies: The dualistic approach of policy makers-2011.
- 20. P.Gurusamy, "A study on Customs House Agents and Logistics Players Inclination towards Third Party Logistics in Marine Trade in Coimbatore Dry Port", International Journal of Marketing (PIJM), Volume No.1, January-June, 2014, pp.72-80.

WEBSITES

- 21. www.eximin.net
- 22. www.globefish.com
- 23. www.ieport.com

- 24. www.indianmarine.com
- 25. www.interport-india.com
- 26. www.johnfrt.com
- 27. www.mpeda.com
- 28. www.mumbaiport.com
- 29. www.ponl.com
- 30. www.porteconomics.com
- 31. www.tuticorin.com
- 32. www.tuticorinport.com

REQUEST FOR FEEDBACK

Dear Readers

At the very outset, International Journal of Research in Commerce & Management (IJRCM) acknowledges & appreciates your efforts in showing interest in our present issue under your kind perusal.

I would like to request you to supply your critical comments and suggestions about the material published in this issue, as well as on the journal as a whole, on our e-mail infoijrcm@gmail.com for further improvements in the interest of research.

If you have any queries, please feel free to contact us on our e-mail infoijrcm@gmail.com.

I am sure that your feedback and deliberations would make future issues better – a result of our joint effort.

Looking forward to an appropriate consideration.

With sincere regards

Thanking you profoundly

Academically yours

Sd/-

Co-ordinator

DISCLAIMER

The information and opinions presented in the Journal reflect the views of the authors and not of the Journal or its Editorial Board or the Publishers/Editors. Publication does not constitute endorsement by the journal. Neither the Journal nor its publishers/Editors/Editorial Board nor anyone else involved in creating, producing or delivering the journal or the materials contained therein, assumes any liability or responsibility for the accuracy, completeness, or usefulness of any information provided in the journal, nor shall they be liable for any direct, incidental, special, consequential or punitive damages arising out of the use of information/material contained in the journal. The journal, neither its publishers/Editors/ Editorial Board, nor any other party involved in the preparation of material contained in the journal represents or warrants that the information contained herein is in every respect accurate or complete, and they are not responsible for any errors or omissions or for the results obtained from the use of such material. Readers are encouraged to confirm the information contained herein with other sources. The responsibility of the contents and the opinions expressed in this journal are exclusively of the author (s) concerned.

ABOUT THE JOURNAL

In this age of Commerce, Economics, Computer, I.T. & Management and cut throat competition, a group of intellectuals felt the need to have some platform, where young and budding managers and academicians could express their views and discuss the problems among their peers. This journal was conceived with this noble intention in view. This journal has been introduced to give an opportunity for expressing refined and innovative ideas in this field. It is our humble endeavour to provide a springboard to the upcoming specialists and give a chance to know about the latest in the sphere of research and knowledge. We have taken a small step and we hope that with the active cooperation of like-minded scholars, we shall be able to serve the society with our humble efforts.







