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CONTENTS

| | CONTENTS | | | | | |
|---|--|-------------|--|----|---|----|
| Sr. No. | TITLE & NAME OF THE AUTHOR (S) | Page No. | | | | |
| 1. | THE EFFECT OF LEADERSHIP STYLES ON THE FUNCTIONAL PERFORMANCE OF EMPLOYEES IN PUBLIC INSTITUTIONS (AFIELD STUDY/ IRBID | 1 | | | | |
| | GOVERNORATE) | | | | | |
| | AHMAD SALEH AL-HAZAYMEH | 12 | | | | |
| 2. | EFFICIENCY OF INDIAN STOCK MARKET: EVIDENCES BASED ON STOCK SPLITS | | | | | |
| 3. DEALING WITH PROBLEMS AND CHALLENGES OF E-GOVERNANCE IN BANGLADESH KHANDAKER DAHIRUL ISLAM & MOHAMMAD NAZIMUL HOQUE | | | | | | |
| | | | | 4. | A STUDY OF THE IMPACT OF URBANIZATION ON AGRICULTURE CROPPING PATTERN | 26 |
| | DR. UMA. H. R & MADHU. G. R | | | | | |
| 5. | LANDSCAPING DISABILITY EDUCATION IN INDIA: A STUDY OF NORTH INDIAN CITY DR. PRATAP THAKUR, DR. SHAVETA MENON & DR. J. S. SAINI | 30 | | | | |
| 6. | ORGANIZATIONAL ROLE STRESS AND JOB SATISFACTION IN BANK OFFICERS: A STUDY | 34 | | | | |
| 0. | DR. D. V. RAMANA MURTHY & MAZHARUNNISA | | | | | |
| 7. | FINANCIAL PERFORMANCE ANALYSIS OF BHARAT PETROLEUM CORPORATION LIMITED | 39 | | | | |
| | DR. V. K. GUPTA, DR. ANIL KUMAR GOYAL & PAWAN KUMAR | | | | | |
| 8. | ACTIVE LEARNING THROUGH THE INTEGRATION OF 3D VIRTUAL ENVIRONMENT I.MUTHUCHAMY & K.THIYAGU | 45 | | | | |
| 9. | A THEORETICAL REVIEW OF LITERATURE ON JOB SATISFACTION | 48 | | | | |
| J. | DR. KALPANA KONERU & HYMAVATHI CHUNDURI | -10 | | | | |
| 10. | A STUDY ON FACTORS THAT INFLUENCE CUSTOMERS TO ADOPT INTERNET BANKING SERVICES | 54 | | | | |
| | A. MEHARAJ BANU & DR. N. SHAIK MOHAMED | | | | | |
| 11. | NEED OF FINANCIAL INCLUSION FOR INCLUSIVE GROWTH | 59 | | | | |
| 12. | AJAY SIDANA & NEERU SIDANA CEMENT INDUSTRY: SCOPE FOR DIFFERENTIATION | 62 | | | | |
| 12. | ANIL KUMAR PILLAI & DR. SHANTHI VENKATESH | 02 | | | | |
| 13. | WHAT THE INDIAN MUSLIMS THINK ABOUT ISLAMIC FINANCE: AN EMPIRICAL STUDY | 68 | | | | |
| | NISSAR AHMAD YATOO & DR. S.SUDALAIMUTHU | | | | | |
| 14. | STRUCTURAL CHANGE IN EASTERN STATES OF INDIA | 70 | | | | |
| 15 | TINA SINGH INNOVATION AND ENTREPRENEURSHIP IN KNOWLEDGE BASED ECONOMY | 74 | | | | |
| 15. | DR. VIDHU GAUR | 74 | | | | |
| 16. | A STUDY ON SAVING AND INVESTMENT METHODS OF SCHOOL TEACHERS IN BIDAR TALUKA, KARNATAKA | 78 | | | | |
| | SANGASHETTY SHETKAR | | | | | |
| 17 . | USE OF INFORMATION AND COMMUNICATION TECHNOLOGY (ICT) PRODUCTS AND SERVICES IN UNIVERSITY LIBRARIES OF TIRUPATI (A.P.): AN | 83 | | | | |
| | ANALYTICAL STUDY | | | | | |
| 18. | Dr. D. KONAPPA EMOTIONAL INTELLIGENCE AND THINKING STYLE IN ORGANIZATIONS: A COMPARATIVE ANALYSIS | 88 | | | | |
| 10. | DR. SOUMYA MISHRA | 00 | | | | |
| 19. | ENTERING INTO INDIAN RETAIL SECTOR | 97 | | | | |
| | PARAMJEET KAUR | | | | | |
| 20. | MEASURING FINANCIAL STRENGTH OF A TEXTILE COMPANY BY 'Z' SCORE MODEL: A CASE STUDY | 102 | | | | |
| 21. | A.S.MANJULAKSHMI ANALYSIS OF RECRUITMENT AND SELECTION PROCESS AT SBI LIFE INSURANCE COMPANY LIMITED | 100 | | | | |
| 21. | P SWETHA | 108 | | | | |
| 22. | STRUCTURAL CHANGE IN WESTERN STATES OF INDIA | 113 | | | | |
| | TINA SINGH | | | | | |
| 23. | PSYCHOLOGICAL WELL-BEING OF NIGERIAN NON-ACADEMIC STAFF AS A CONSEQUENCE OF ATTITUDES TOWARD SAVINGS, MONETARY | 117 | | | | |
| | INVESTMENT AND COOPERATIVE LOANS | | | | | |
| 24 | ARAMIDE, OLUFEMI KUNLE, OMISORE, OLUFUNMILAYO OLASUNBO & ADERIBIGBE, JOHN KOLAWOLE AN OVERVIEW ON THE EXPORTS-IMPORTS TREND IN CROSS-BORDER TRADE THROUGH NATHULA PASS, SIKKIM | 125 | | | | |
| 24. | SANJAYA KUMAR SUBBA & PRAVEEN RIZAL | 125 | | | | |
| 25. | BENEFITS ASSOCIATED WITH BRAND LOYALTY IN THE PURCHASE OF SILK SAREES AMONG WOMEN CUSTOMERS IN THE CITY OF BANGALORE | 129 | | | | |
| | SHEETHAL JOSE & LAKSHMI SHANKAR IYER | | | | | |
| 26 . | EFFECT OF PSYCHOSOCIAL FACTORS ON CAREER AND JOB SATISFACTIONS AMONG ADMINISTRATIVE STAFF OF NIGERIAN HIGHER | 139 | | | | |
| | INSTITUTIONS' HOSPITALS | | | | | |
| | ARAMIDE, OLUFEMI KUNLE, ALIMI, TALAYO JAMIU & ADERIBIGBE, JOHN KOLAWOLE STATUS, PROBLEMS AND PROSPECTS OF REMITTANCE INFLOW IN BANGLADESH | 1.17 | | | | |
| 27 | MOHAMMAD OMAR FARUK & ROKSHANA ALAM | 147 | | | | |
| 27 . | | | | | | |
| 27 . 28 . | AN EMPIRICAL STUDY ON ATTITUDE AND KNOWLEDGE OF UNIVERSITY STUDENTS TOWARDS ENTREPRENEURS AND ENTREPRENEURSHIP: | 154 | | | | |
| | | 154 | | | | |
| | AN EMPIRICAL STUDY ON ATTITUDE AND KNOWLEDGE OF UNIVERSITY STUDENTS TOWARDS ENTREPRENEURS AND ENTREPRENEURSHIP: PERSPECTIVE OF BANGLADESH RAKIB AHMED & TANUZA NATH | 154 | | | | |
| | AN EMPIRICAL STUDY ON ATTITUDE AND KNOWLEDGE OF UNIVERSITY STUDENTS TOWARDS ENTREPRENEURS AND ENTREPRENEURSHIP: PERSPECTIVE OF BANGLADESH RAKIB AHMED & TANUZA NATH ANALYSIS OF THE EFFECTS OF MICRO CREDIT ON RURAL HOUSEHOLD INCOME: EVIDENCE FROM RURAL MICROFINANCE PARTICIPANTS IN | | | | | |
| 28. | AN EMPIRICAL STUDY ON ATTITUDE AND KNOWLEDGE OF UNIVERSITY STUDENTS TOWARDS ENTREPRENEURS AND ENTREPRENEURSHIP: PERSPECTIVE OF BANGLADESH RAKIB AHMED & TANUZA NATH ANALYSIS OF THE EFFECTS OF MICRO CREDIT ON RURAL HOUSEHOLD INCOME: EVIDENCE FROM RURAL MICROFINANCE PARTICIPANTS IN EASTERN TIGRAY, ETHIOPIA | 154 159 | | | | |
| 28. | AN EMPIRICAL STUDY ON ATTITUDE AND KNOWLEDGE OF UNIVERSITY STUDENTS TOWARDS ENTREPRENEURS AND ENTREPRENEURSHIP: PERSPECTIVE OF BANGLADESH RAKIB AHMED & TANUZA NATH ANALYSIS OF THE EFFECTS OF MICRO CREDIT ON RURAL HOUSEHOLD INCOME: EVIDENCE FROM RURAL MICROFINANCE PARTICIPANTS IN EASTERN TIGRAY, ETHIOPIA HAFTOM BAYRAY, KAHSAY | 159 | | | | |
| 28 . | AN EMPIRICAL STUDY ON ATTITUDE AND KNOWLEDGE OF UNIVERSITY STUDENTS TOWARDS ENTREPRENEURS AND ENTREPRENEURSHIP: PERSPECTIVE OF BANGLADESH RAKIB AHMED & TANUZA NATH ANALYSIS OF THE EFFECTS OF MICRO CREDIT ON RURAL HOUSEHOLD INCOME: EVIDENCE FROM RURAL MICROFINANCE PARTICIPANTS IN EASTERN TIGRAY, ETHIOPIA | | | | | |

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STATEMENT OF THE PROBLEM

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HYPOTHESES

RESEARCH METHODOLOGY

RESULTS & DISCUSSION

FINDINGS

RECOMMENDATIONS/SUGGESTIONS

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SICKNESS IN MICRO, SMALL AND MEDIUM ENTERPRISES IN INDIA: AN OVERVIEW

JAINENDRA KUMAR VERMA RAJIV GANDHI NATIONAL FELLOW DEPARTMENT OF APPLIED ECONOMICS UNIVERSITY OF LUCKNOW LUCKNOW

ABSTRACT

Industrial Sickness is the key event of modern industrial age. Incidence of Industrial Sickness is a continuous process some units in a particular industry will be running sick even if the industrial climate is favorable from all points of views process and at some point of time. As in a society, some are healthy, some are of medium health and some are sick and others are recovering from sickness. And the same is the case with the industries also. Continuous sickness in an industry leads to closure. Hence advance actions should be taken to avoid closure. As soon as the sickness of the industry is visible prompt actions should be taken. The paper is an attempt to explore the amount of Sickness in Small Scale Industries in India.

KFYWORDS

Industrial sickness, Small scale industries, Micro, small and medium enterprises.

INTRODUCTION

mall Scale Industries plays an important role in the economic development of a developing country like India. These industries by and large represent a stage in economic transition from traditional to modern technology. These industries encourage self-sufficiency, self-reliance and co-ordination. An industry faces a number of problems during its implementation and operation stage because of various internal and external environmental factors. The sick industries are unable to utilise the production capacity or produced goods and services. The sickness has been acute and adversely affecting production and employment in the country besides other socio-economic repercussions, so there is need to identify sickness in the initial stages and to initiate the process of corrective measure and revive/rehabilitation before the sickness assumes a serious proportion.

A company is considered to be sick when the accumulated losses at the end of any financial year results in erosion of 50% or more of its peak net worth during the immediately preceding 5 years. The increasing trend of Industrial Sickness is touching all types of units including Small, Medium and Large scale Industries but Small Scale Industries are more prone to Industrial Sickness. Industrial Sickness is not a sudden process A healthy unit shows profit and has positive values of net working capital and net worth. But when it tends towards sickness one of these may become negative.

As per RBI, "A unit which has incurred cash losses for one year and in the judgment of the bank, it is likely to continue to incur cash lose for current year as well as following year and which has an imbalance in its financial structure such as current ratio is less than 1:1 and worsening debt-equity ratio".

OBJECTIVES OF THE STUDY

- To analyze extent of sickness in small enterprises.
- To evaluate remedies for reducing industrial sickness.
- To examine the factors of sickness in small industries and finding out solutions to it

RESEARCH METHODOLOGY

This research design adopted for the paper is descriptive in nature. The study is based on the sickness in small scale industries in India. The earlier researches have been considered while preparing of the paper.

WARNING SIGNALS OF INDUSTRIAL SICKNESS

- Shortage of liquid funds
- Growing of excessive inventories
- Under-utilisation of capacity
- Return on investment
- Maintenance of certain financial ratios

CAUSES OF INDUSTRIAL SICKNESS

In India most of the Small Scale Industries are either born sick or stay sick. Earlier detection of sickness leads to early redemption of sickness. The main reasons of sickness are different in different industries. The main reasons of sickness are management failure, non-availability of raw materials, power cuts, labour unrest, marketing problem etc.

CAUSES OF SICKNESS OF SMALL SCALE INDUSTRIES IN INDIA

Indian authors have classified causes of sickness in small industries under two categories

INTERNAL FACTORS

- Lack of finance
- Bad production policies
- Marketing and sickness
- Inappropriate personnel management
- Ineffective corporate management

EXTERNAL FACTORS

- Personnel constraints
- Marketing constraints
- Production constraints
- Finance constraints

QUANTUM OF INDUSTRIAL SICKNESS IN INDIA

Though, there is being a constant growth in the small industries over the years. There has been a gradual increase in the industrial sickness in Micro, Small and Medium Enterprises.

| TABLE-1: SICKNESS IN MSMEs IN INDIA | | | | | | | | |
|-------------------------------------|------------------------|-----------------------|------------|--|--|--|--|--|
| Year | Total MSMEs (in Lakhs) | Sick Units (in Lakhs) | Percentage | | | | | |
| 1998 | 89.71 | 2.21 | 2.46 | | | | | |
| 1999 | 93.96 | 3.06 | 3.26 | | | | | |
| 2000 | 97.15 | 3.04 | 3.13 | | | | | |
| 2001 | 101.1 | 2.49 | 2.46 | | | | | |
| 2002 | 105.21 | 1.77 | 1.68 | | | | | |
| 2003 | 109.49 | 1.67 | 1.53 | | | | | |
| 2004 | 113.95 | 1.43 | 1.25 | | | | | |
| 2005 | 118.59 | 1.38 | 1.616 | | | | | |
| 2006 | 123.42 | 1.26 | 1.02 | | | | | |
| 2007 | 261.01 | 1.14 | 0.43 | | | | | |
| 2008 | 272.79 | 0.85 | 0.31 | | | | | |
| 2009 | 285.16 | 1.04 | 0.36 | | | | | |
| 2010 | 298.08 | 0.78 | 0.26 | | | | | |
| 2011 | 311.52 | 0.90 | 0.29 | | | | | |

Source: Govt. of India, Ministry of Micro, Small & Medium Enterprise Annual report 2011-12 Reserve Bank of India Hand Book of Statistics on Indian Economy-2010-11.

In the Table-1, it can be clearly seen that there were 89.71 lakhs total MSMEs in the year 1998 which increased to 311.52 in the year 2011. And the percentage of sick units in 1998 was 2.46 which increased to 3.13 in 2000 and then declined to 0.29 in 2011.

INVESTMENT IN MSMEs

From the Table-2, it can be observed that the percentage of investment in sick units is revolving between 3.52 to 2.89. The highest percentage of investment in sick units was noticed to be 3.52 in the year 2003. The percentage of investment in sick units has been increasing because of increased investment in MSMEs.

Year Total Investment (in Rs. Crore) Investment in sick units (in Rs Crore) Percentage 1998 3857.00 1333242 2.89 1999 135482 4313.48 3.18 2000 139982 4608.43 3.29 2001 1468454 4505.54 3.07 2002 154349 4818.95 3.12 2003 162317 5706.35 3.52 2004 170219 5772.64 3.39 2005 178699 5380.13 3.01 2006 188113 4981.13 3.64

TABLE-2: INVESTMENT IN MSMEs IN INDIA

13849.00 Source: 1. Govt. of India, Ministry of Micro, Small & Medium Enterprise Annual report 2009-10 & 2. Reserve Bank of India Hand Book of Statistics on Indian Economy- 2008-09

5266.65

1.05

2.48

NUMBER OF SICK UNITS AND NUMBER OF SICK UNITS UNDER NURSING

500758

558190

2007

2008

The number of MSMEs is compiled by the RBI from the scheduled commercial banks. At the end of March, 2010, there were 77,723 sick units in the country. There has been on increase in the number of sick SMEs to 90,141 in the March, 2011. The number of sick MSMEs and the enterprises under nursing with the amount outstanding against them from March, 2005 are given in Table-3.

TABLE-3: NUMBER OF MSMEs UNDER NURSING

| As at the end of March | Total Sick MSMEs | | Units under nursing | |
|------------------------|------------------|-----------------------------------|---------------------|-----------------------------------|
| As at the end of March | Number (units) | Amount outstanding (Rs. in Crore) | Number (units) | Amount outstanding (Rs. in Crore) |
| 2005 | 138041 | 5380.13 | 2080 | 259.93 |
| 2006 | 126824 | 4981.13 | 915 | 233.77 |
| 2007 | 114132 | 5266.65 | 588 | 268.93 |
| 2008 | 85187 | 3082.72 | 1262 | 126.92 |
| 2009 | 103996 | 3619.90 | 2330 | 424.26 |
| 2010 | 77723 | 5233.15 | 2360 | 478.84 |
| 2011 | 90141 | 5211.25 | 4698 5 | 518.30 |

Source: RBI Bulletin 2012

PREVENTIVE MEASURES

The prevention of sickness cannot be the sole responsibility of any one agency. It is to be checked at various stages by developing close and continuous dialogue with each other through effective communication. The preventive measures can be taken individually or jointly by having discussions and consultations. In preventing the sickness, therefore, the role of the following agencies has been identified with respective distinction:

- Term lending institutions
- Commercial banks
- Entrepreneurs
- Government

These agencies can effectively stem the sickness if they make use of signals and symptoms that are generated by the industrial unit in its working and by using information and reporting system of important key parameters of the industrial enterprise.

CONCLUSION

In spite of the incentives and facilities offered under Industrial policy and intensive efforts to promote large number of MSME over the years large numbers of units have been confronted with a number of problems which turn them into sick or closure. As we examined the investment in sick units have been increasing because of increase in investment in MSMEs. There was increase in the total investment among MSME has wider implications including locking of funds of the

lending institutions, loss of scarce material sources and loss of employment. When the problems arise, the diagnosis and treatment would be easier. However, when sickness reaches an advanced stage, it becomes difficult and takes longer time to diagnose the reason and makes it more costly and expensive to bring the units back to normal, so there is a need to identify sickness in initial stages and initiate remedial measures before the sickness takes place.

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