# INTERNATIONAL JOURNAL OF RESEARCH IN COMPUTER APPLICATION & MANAGEMENT



A Monthly Double-Blind Peer Reviewed (Refereed/Juried) Open Access International e-Journal - Included in the International Serial Directories

Indexed & Listed at:

Ulrich's Periodicals Directory ©, ProQuest, U.S.A., EBSCO Publishing, U.S.A., Cabell's Directories of Publishing Opportunities, U.S.A.

Index Copernicus Publishers Panel, Polandwith IC Value of 5.09 &number of libraries all around the world.

Circulated all over the world & Google has verified that scholars of more than 2840 Cities in 164 countries/territories are visiting our journal on regular basis.

Ground Floor, Building No. 1041-C-1, Devi Bhawan Bazar, JAGADHRI – 135 003, Yamunanagar, Haryana, INDIA

## **CONTENTS**

Sr. No.	TITLE & NAME OF THE AUTHOR (S)	Page No.
1.	THE LEADERSHIP PRACTICES OF COMBINED ARMY ACADEMY'S DEAN  MATEBE TAFERE	1
2.	ELECTRONIC GROCERY SHOPPING: MODELS AND METHODS FOR THE URBAN CONSUMER DELIGHT  AMOL RANADIVE & DR. HRUDANAND MISHRA	6
3.	STUDY ON IMPLEMENTING ASSOCIATION RULE MINING IN PARTICLE SWARM OPTIMIZATION  T. BHARATHI & DR. P. KRISHNAKUMARI	10
4.	KEY FACTORS TO DEVELOP WOMEN ENTREPRENEURS IN NELLORE (DT), ANDHRA PRADESH A.M.MAHABOOB BASHA, P.SRI SUDHA & V.MADHAVI	18
5.	LAND USE AND LAND COVER DETECTION FOR THREE DECADES USING GIS AND RS -A CASE STUDY OF ERODE DISTRICT C. LALITHA & DR. S. P. RAJAGOPALAN	21
6.	APPRAISAL OF LIQUIDITY PERFORMANCE IN LANCO INDUSTRIES LIMITED: A CASE STUDY  N. K. PRADEEP KUMAR & P. MOHAN REDDY	25
7.	ORGANIZATIONAL CULTURE AS A DETERMINANT OF CUSTOMER SERVICE DELIVERY IN LOCAL AUTHORITIES IN KENYA ROBERT K.W. EGESSA, PETER KIBAS & THOMAS CHERUIYOT	30
8.	EMPLOYEE JOB SATISFACTION: A CASE STUDY ON ONGC  DR. MEGHA SHARMA	35
9.	SUPPLY CHAIN MANAGEMENT: A STUDY OF PADDY IN ANDHRA PRADESH DR. I. SAI PRASAD	39
10.	PERFORMANCE APPRAISAL PROCESS AT ANDHRA PRADESH STATE ROAD TRANSPORT CORPORATION (APSRTC)  RAKHEE MAIRAL RENAPURKAR & DR. SUDHAKAR B INGLE	44
11.	DETECTION OF BRAIN TUMOR USING THRESHOLDING AND MORPHOLOGICAL OPERATIONS SHRIJA MADHU & T.M.SIRISHA	51
12.	ANTECEDENTS OF CUSTOMER RELATIONSHIP MANAGEMENT AND ITS IMPACT ON CUSTOMER LOYALTY IN BANKING SECTOR V.KRISHNAMOORTHY & DR. R. SRINIVASAN	54
13.	ASSESSMENT OF CUSTOMERS' SERVICE EXPECTATIONS AND PERCEPTIONS IN GEM HOSPITAL: GAPS MODEL V. KANIMOZHI & DR. R. ANITHA	60
14.	IMPACT OF CLOUD COMPUTING ON INDIAN SMEs: ADOPTION, BENEFITS AND FUTURE SCOPE  NAZIR AHMAD & JAMSHED SIDDIQUI	64
15.	A STUDY ON THE EFFECTIVENESS OF TRAINING AND DEVELOPMENT PRACTICES ON THE BASIS OF LEVEL OF TRUST, COMMUNICATION AND MORALE OF EMPLOYEES AT LIBERTY SHOES LIMITED DR. VANDANA KHETARPAL & REETI ATREJA	67
16.	A SURVEY OF THE DIMENSIONALITY REDUCTION TECHNIQUES IN DATA MINING: A REVIEW PAPER TARANMEET KOUR, AMITPREET KOUR & DR. SANDEEP SHARMA	73
<b>17</b> .	AN IMPERATIVE STUDY ABOUT HUMAN COMPUTER INTERACTION: TRENDS AND TECHNOLOGIES  DR. ASHU GUPTA & SAKSHI DUA	76
18.	A REVIEW ON THE COST MANAGEMENT STRATEGIES ADOPTED BY AIRLINES GLOBALLY DR. BINDU NAIR	81
19.	APPLICATION OF ARTIFICIAL BEE COLONY ALGORITHM TO INDEPENDENT COMPONENT ANALYSIS  AMRESH KUMAR SINGH	84
20.	ACTIVITY BASED COSTING & TRADITIONAL COST ACCOUNTING SYSTEM: A COMPARATIVE STUDY OF OVERHEAD COST ALLOCATION MONIKA KHEMANI	93
21.	E-MARKETING: CHALLENGES AND OPPORTUNITIES  RUCHIKA NACHAAL	97
22.	PERFORMANCE EVALUATION OF TURKISH PENSION FUNDS BY USING ELECTRE METHOD  HASAN UYGURTÜRK	100
23.	FROM CHANGE MANAGEMENT TO CHANGE READINESS: KEYS TO SUCCESSFULLY IMPLEMENTING CHANGE  AJIT KUMAR KAR & LOPAMUDRA PRAHARAJ	108
24.	A STUDY TO MAXIMIZE INTERPERSONAL EFFECTIVENESS TO OVERCOME GENERATION GAP USING AURA AS A TOOL  V. VAIDEHIPRIYAL & DR. N. RAMKUMAR	113
25.	APPLICATION OF ROLE OF PROFESSIONAL MARKETING MANAGERS IN A DYNAMIC BUSINESS ENVIRONMENT  DR. ABDULSALAM JIBRIL & DR. MUHAMMAD ISA BAZZA	118
26.		122
27.	M-LEARNING CONTEXTS COUPLED WITH CONNOTATION OF 4G CONNECTIVITY  B.AYSHWARYA & M.DHANAMALAR	130
28.	IMPORTANCE OF OPEN ACCESS IN FLOW OF INFORMATION: WITH SPECIAL EMPHASIS ON RESEARCH A. SIVA KESAVULU & B.DEENADHAYALU	133
29.	VIRTUAL LEARNING ENVIRONMENT: ISSUES AND SUGGESTIONS SUNIL KUMAR SHARMA	136
30.	THE IMPACT OF INTEREST RATES ON THE PERFORMANCE OF BANKS: A CASE STUDY OF CANARA BANK AND HDFC BANK MANASA ELURU, SAHLE YEIBIYO ASGHEDE & SHIFERAW MITIKU TEBEKA	139
	REQUEST FOR FEEDBACK	142

## CHIEF PATRON

#### **PROF. K. K. AGGARWAL**

Chairman, Malaviya National Institute of Technology, Jaipur
(An institute of National Importance & fully funded by Ministry of Human Resource Development, Government of India)
Chancellor, K. R. Mangalam University, Gurgaon
Chancellor, Lingaya's University, Faridabad
Founder Vice-Chancellor (1998-2008), Guru Gobind Singh Indraprastha University, Delhi
Ex. Pro Vice-Chancellor, Guru Jambheshwar University, Hisar

## FOUNDER PATRON

#### LATE SH. RAM BHAJAN AGGARWAL

Former State Minister for Home & Tourism, Government of Haryana Former Vice-President, Dadri Education Society, Charkhi Dadri Former President, Chinar Syntex Ltd. (Textile Mills), Bhiwani

## CO-ORDINATOR

DR. SAMBHAV GARG

Faculty, Shree Ram Institute of Business & Management, Urjani

## ADVISORS

#### DR. PRIYA RANJAN TRIVEDI

Chancellor, The Global Open University, Nagaland

PROF. M. S. SENAM RAJU

Director A. C. D., School of Management Studies, I.G.N.O.U., New Delhi

PROF. S. L. MAHANDRU

Principal (Retd.), MaharajaAgrasenCollege, Jagadhri

## **EDITOR**

PROF. R. K. SHARMA

Professor, Bharti Vidyapeeth University Institute of Management & Research, New Delhi

## EDITORIAL ADVISORY BOARD

DR. RAJESH MODI

Faculty, YanbulndustrialCollege, Kingdom of Saudi Arabia

**PROF. PARVEEN KUMAR** 

Director, M.C.A., Meerut Institute of Engineering & Technology, Meerut, U. P.

PROF. H. R. SHARMA

Director, Chhatarpati Shivaji Institute of Technology, Durg, C.G.

PROF. MANOHAR LAL

Director & Chairman, School of Information & Computer Sciences, I.G.N.O.U., New Delhi

**PROF. ANIL K. SAINI** 

Chairperson (CRC), GuruGobindSinghl. P. University, Delhi

PROF. R. K. CHOUDHARY

Director, Asia Pacific Institute of Information Technology, Panipat

#### DR. ASHWANI KUSH

Head, Computer Science, UniversityCollege, KurukshetraUniversity, Kurukshetra

#### **DR. BHARAT BHUSHAN**

Head, Department of Computer Science & Applications, GuruNanakKhalsaCollege, Yamunanagar

#### DR. VIJAYPAL SINGH DHAKA

Dean (Academics), Rajasthan Institute of Engineering & Technology, Jaipur

#### **DR. SAMBHAVNA**

Faculty, I.I.T.M., Delhi

#### **DR. MOHINDER CHAND**

Associate Professor, KurukshetraUniversity, Kurukshetra

#### DR. MOHENDER KUMAR GUPTA

Associate Professor, P.J.L.N.GovernmentCollege, Faridabad

#### **DR. SAMBHAV GARG**

Faculty, Shree Ram Institute of Business & Management, Urjani

#### **DR. SHIVAKUMAR DEENE**

Asst. Professor, Dept. of Commerce, School of Business Studies, Central University of Karnataka, Gulbarga

#### **DR. BHAVET**

Faculty, Shree Ram Institute of Business & Management, Urjani

## <u>ASSOCIATE EDITORS</u>

#### **PROF. ABHAY BANSAL**

Head, Department of Information Technology, Amity School of Engineering & Technology, Amity University, Noida

PROF. NAWAB ALI KHAN

Department of Commerce, AligarhMuslimUniversity, Aligarh, U.P.

#### **ASHISH CHOPRA**

Sr. Lecturer, Doon Valley Institute of Engineering & Technology, Karnal

## TECHNICAL ADVISOR

#### **AMITA**

Faculty, Government M. S., Mohali

## FINANCIAL ADVISORS

#### **DICKIN GOYAL**

Advocate & Tax Adviser, Panchkula

#### **NEENA**

Investment Consultant, Chambaghat, Solan, Himachal Pradesh

## LEGAL ADVISORS

#### **JITENDER S. CHAHAL**

Advocate, Punjab & Haryana High Court, Chandigarh U.T.

#### **CHANDER BHUSHAN SHARMA**

Advocate & Consultant, District Courts, Yamunanagar at Jagadhri

## SUPERINTENDENT

**SURENDER KUMAR POONIA** 

1

#### CALL FOR MANUSCRIPTS

We invite unpublished novel, original, empirical and high quality research work pertaining to recent developments & practices in the areas of Computer Science & Applications; Commerce; Business; Finance; Marketing; Human Resource Management; General Management; Banking; Economics; Tourism Administration & Management; Education; Law; Library & Information Science; Defence & Strategic Studies; Electronic Science; Corporate Governance; Industrial Relations; and emerging paradigms in allied subjects like Accounting; Accounting Information Systems; Accounting Theory & Practice; Auditing; Behavioral Accounting; Behavioral Economics; Corporate Finance; Cost Accounting; Econometrics; Economic Development; Economic History; Financial Institutions & Markets; Financial Services; Fiscal Policy; Government & Non Profit Accounting; Industrial Organization; International Economics & Trade; International Finance; Macro Economics; Micro Economics; Rural Economics; Co-operation; Demography: Development Planning; Development Studies; Applied Economics; Development Economics; Business Economics; Monetary Policy; Public Policy Economics; Real Estate; Regional Economics; Political Science; Continuing Education; Labour Welfare; Philosophy; Psychology; Sociology; Tax Accounting; Advertising & Promotion Management; Management Information Systems (MIS); Business Law; Public Responsibility & Ethics; Communication; Direct Marketing; E-Commerce; Global Business; Health Care Administration; Labour Relations & Human Resource Management; Marketing Research; Marketing Theory & Applications; Non-Profit Organizations; Office Administration/Management; Operations Research/Statistics; Organizational Behavior & Theory; Organizational Development; Production/Operations; International Relations; Human Rights & Duties; Public Administration; Population Studies; Purchasing/Materials Management; Retailing; Sales/Selling; Services; Small Business Entrepreneurship; Strategic Management Policy; Technology/Innovation; Tourism & Hospitality; Transportation Distribution; Algorithms; Artificial Intelligence; Compilers & Translation; Computer Aided Design (CAD); Computer Aided Manufacturing; Computer Graphics; Computer Organization & Architecture; Database Structures & Systems; Discrete Structures; Internet; Management Information Systems; Modeling & Simulation; Neural Systems/Neural Networks; Numerical Analysis/Scientific Computing; Object Oriented Programming; Operating Systems; Programming Languages; Robotics; Symbolic & Formal Logic; Web Design and emerging paradigms in allied subjects.

Anybody can submit the **soft copy** of unpublished novel; original; empirical and high quality **research work/manuscript anytime** in **M.S. Word format** after preparing the same as per our **GUIDELINES FOR SUBMISSION**; at our email address i.e. **infoijrcm@gmail.com** or online by clicking the link **online submission** as given on our website (**FOR ONLINE SUBMISSION, CLICK HERE**).

#### GUIDELINES FOR SUBMISSION OF MANUSCRIPT

Subject: SUBMISSION OF MANUSCRIPT IN THE AREA OF  (e.g. Finance/Marketing/HRM/General Management/Economics/Psychology/Law/Computer/IT/Engineering/Mathematics/other, please specify)  DEAR SIR/MADAM  Please find my submission of manuscript entitled '' for possible publication in your journals.  I hereby affirm that the contents of this manuscript are original. Furthermore, it has neither been published elsewhere in any language fully or part under review for publication elsewhere.  I affirm that all the author (s) have seen and agreed to the submitted version of the manuscript and their inclusion of name (s) as co-author (s).  Also, if my/our manuscript is accepted, I/We agree to comply with the formalities as given on the website of the journal & you are free to p contribution in any of your journals.  NAME OF CORRESPONDING AUTHOR:  Designation:  Affiliation with full address, contact numbers & Pin Code:  Residential address with Pin Code:  Mobile Number (s):  Landline Number (s):  Landline Number (s):  E-mail Address:  Alternate E-mail Address:		DATED:
Subject: SUBMISSION OF MANUSCRIPT IN THE AREA OF  (e.g. Finance/Marketing/HRM/General Management/Economics/Psychology/Law/Computer/IT/Engineering/Mathematics/other, please specify)  DEAR SIR/MADAM  Please find my submission of manuscript entitled '' for possible publication in your journals.  I hereby affirm that the contents of this manuscript are original. Furthermore, it has neither been published elsewhere in any language fully or part under review for publication elsewhere.  I affirm that all the author (s) have seen and agreed to the submitted version of the manuscript and their inclusion of name (s) as co-author (s).  Also, if my/our manuscript is accepted, I/We agree to comply with the formalities as given on the website of the journal & you are free to p contribution in any of your journals.  NAME OF CORRESPONDING AUTHOR:  Designation:  Affiliation with full address, contact numbers & Pin Code:  Residential address with Pin Code:  Mobile Number (s):  E-mail Address:  Alternate E-mail Address:	THE EDITOR	
(e.g. Finance/Marketing/HRM/General Management/Economics/Psychology/Law/Computer/IT/Engineering/Mathematics/other, please specify)  DEAR SIR/MADAM  Please find my submission of manuscript entitled '	JRCM	
Please find my submission of manuscript entitled '	Subject: SUBMISSION OF MANUSCRIPT IN THE ARE	
Please find my submission of manuscript entitled '' for possible publication in your journals.  I hereby affirm that the contents of this manuscript are original. Furthermore, it has neither been published elsewhere in any language fully or part under review for publication elsewhere.  I affirm that all the author (s) have seen and agreed to the submitted version of the manuscript and their inclusion of name (s) as co-author (s).  Also, if my/our manuscript is accepted, I/We agree to comply with the formalities as given on the website of the journal & you are free to prontribution in any of your journals.  NAME OF CORRESPONDING AUTHOR: Designation: Affiliation with full address, contact numbers & Pin Code: Residential address with Pin Code: Mobile Number (s): Landline Number (s): E-mail Address: Alternate E-mail Address:	(e.g. Finance/Marketing/HRM/General Management,	nomics/Psychology/Law/Computer/IT/Engineering/Mathematics/other, please specify)
I hereby affirm that the contents of this manuscript are original. Furthermore, it has neither been published elsewhere in any language fully or part under review for publication elsewhere.  I affirm that all the author (s) have seen and agreed to the submitted version of the manuscript and their inclusion of name (s) as co-author (s).  Also, if my/our manuscript is accepted, I/We agree to comply with the formalities as given on the website of the journal & you are free to propose to provide the pour pour pour pour pour pour pour pour	DEAR SIR/MADAM	
affirm that all the author (s) have seen and agreed to the submitted version of the manuscript and their inclusion of name (s) as co-author (s).  Also, if my/our manuscript is accepted, I/We agree to comply with the formalities as given on the website of the journal & you are free to prontribution in any of your journals.  NAME OF CORRESPONDING AUTHOR: Designation:  Affiliation with full address, contact numbers & Pin Code: Residential address with Pin Code: Mobile Number (s): Landline Number (s): E-mail Address:  Alternate E-mail Address:	Please find my submission of manuscript entitled '	′ for possible publication in your journals.
Also, if my/our manuscript is accepted, I/We agree to comply with the formalities as given on the website of the journal & you are free to p contribution in any of your journals.  NAME OF CORRESPONDING AUTHOR: Designation: Affiliation with full address, contact numbers & Pin Code: Residential address with Pin Code: Mobile Number (s): Landline Number (s): E-mail Address: Alternate E-mail Address:		ginal. Furthermore, it has neither been published elsewhere in any language fully or partly, nor
NAME OF CORRESPONDING AUTHOR: Designation: Affiliation with full address, contact numbers & Pin Code: Residential address with Pin Code: Mobile Number (s): Landline Number (s): E-mail Address: Alternate E-mail Address:	l affirm that all the author (s) have seen and agreed to	ubmitted version of the manuscript and their inclusion of name (s) as co-author (s).
Designation: Affiliation with full address, contact numbers & Pin Code: Residential address with Pin Code: Mobile Number (s): Landline Number (s): E-mail Address: Alternate E-mail Address:		mply with the formalities as given on the website of the journal & you are free to publish
Affiliation with full address, contact numbers & Pin Code: Residential address with Pin Code: Mobile Number (s): Landline Number (s): E-mail Address: Alternate E-mail Address:	NAME OF CORRESPONDING AUTHOR:	
Residential address with Pin Code:  Mobile Number (s):  Landline Number (s):  E-mail Address:  Alternate E-mail Address:	Designation:	
Mobile Number (s): Landline Number (s): E-mail Address: Alternate E-mail Address:	Affiliation with full address, contact numbers & Pin Coo	
	Residential address with Pin Code:	
E-mail Address: Alternate E-mail Address:	Mobile Number (s):	The second secon
Alternate E-mail Address:		
NOTES	Alternate E-mail Address:	THE RESERVE TO SERVE TO A SERVE TO SERV
	NOTES:	

- a) The whole manuscript is required to be in **ONE MS WORD FILE** only (pdf. version is liable to be rejected without any consideration), which will start from the covering letter, inside the manuscript.
- b) The sender is required to mention the following in the SUBJECT COLUMN of the mail:

  New Manuscript for Review in the area of (Finance/Marketing/HRM/General Management/Economics/Psychology/Law/Computer/IT/Engineering/Mathematics/other, please specify)
- c) There is no need to give any text in the body of mail, except the cases where the author wishes to give any specific message w.r.t. to the manuscript.
- d) The total size of the file containing the manuscript is required to be below **500 KB**.
- e) Abstract alone will not be considered for review, and the author is required to submit the complete manuscript in the first instance.
- f) The journal gives acknowledgement w.r.t. the receipt of every email and in case of non-receipt of acknowledgment from the journal, w.r.t. the submission of manuscript, within two days of submission, the corresponding author is required to demand for the same by sending separate mail to the journal.
- 2. MANUSCRIPT TITLE: The title of the paper should be in a 12 point Calibri Font. It should be bold typed, centered and fully capitalised.
- 3. **AUTHOR NAME (S) & AFFILIATIONS:** The author (s) **full name, designation, affiliation** (s), **address, mobile/landline numbers,** and **email/alternate email address** should be in italic & 11-point Calibri Font. It must be centered underneath the title.
- 4. **ABSTRACT**: Abstract should be in fully italicized text, not exceeding 250 words. The abstract must be informative and explain the background, aims, methods, results & conclusion in a single para. Abbreviations must be mentioned in full.

- 5. **KEYWORDS**: Abstract must be followed by a list of keywords, subject to the maximum of five. These should be arranged in alphabetic order separated by commas and full stops at the end.
- 6. MANUSCRIPT: Manuscript must be in <u>BRITISH ENGLISH</u> prepared on a standard A4 size <u>PORTRAIT SETTING PAPER</u>. It must be prepared on a single space and single column with 1" margin set for top, bottom, left and right. It should be typed in 8 point Calibri Font with page numbers at the bottom and centre of every page. It should be free from grammatical, spelling and punctuation errors and must be thoroughly edited.
- 7. **HEADINGS**: All the headings should be in a 10 point Calibri Font. These must be bold-faced, aligned left and fully capitalised. Leave a blank line before each heading.
- 8. **SUB-HEADINGS**: All the sub-headings should be in a 8 point Calibri Font. These must be bold-faced, aligned left and fully capitalised.
- 9. MAIN TEXT: The main text should follow the following sequence:

INTRODUCTION

**REVIEW OF LITERATURE** 

**NEED/IMPORTANCE OF THE STUDY** 

STATEMENT OF THE PROBLEM

**OBJECTIVES** 

**HYPOTHESES** 

RESEARCH METHODOLOGY

**RESULTS & DISCUSSION** 

**FINDINGS** 

RECOMMENDATIONS/SUGGESTIONS

CONCLUSIONS

SCOPE FOR FURTHER RESEARCH

**ACKNOWLEDGMENTS** 

REFERENCES

APPENDIX/ANNEXURE

It should be in a 8 point Calibri Font, single spaced and justified. The manuscript should preferably not exceed 5000 WORDS.

- 10. **FIGURES &TABLES**: These should be simple, crystal clear, centered, separately numbered &self explained, and **titles must be above the table/figure**. **Sources of data should be mentioned below the table/figure**. It should be ensured that the tables/figures are referred to from the main text.
- 11. **EQUATIONS**: These should be consecutively numbered in parentheses, horizontally centered with equation number placed at the right.
- 12. **REFERENCES**: The list of all references should be alphabetically arranged. The author (s) should mention only the actually utilised references in the preparation of manuscript and they are supposed to follow **Harvard Style of Referencing**. The author (s) are supposed to follow the references as per the following:
- All works cited in the text (including sources for tables and figures) should be listed alphabetically.
- Use (ed.) for one editor, and (ed.s) for multiple editors.
- When listing two or more works by one author, use --- (20xx), such as after Kohl (1997), use --- (2001), etc, in chronologically ascending order.
- Indicate (opening and closing) page numbers for articles in journals and for chapters in books.
- The title of books and journals should be in italics. Double quotation marks are used for titles of journal articles, book chapters, dissertations, reports, working
  papers, unpublished material, etc.
- For titles in a language other than English, provide an English translation in parentheses.
- The location of endnotes within the text should be indicated by superscript numbers.

#### PLEASE USE THE FOLLOWING FOR STYLE AND PUNCTUATION IN REFERENCES:

#### BOOKS

- Bowersox, Donald J., Closs, David J., (1996), "Logistical Management." Tata McGraw, Hill, New Delhi.
- Hunker, H.L. and A.J. Wright (1963), "Factors of Industrial Location in Ohio" Ohio State University, Nigeria.

#### **CONTRIBUTIONS TO BOOKS**

Sharma T., Kwatra, G. (2008) Effectiveness of Social Advertising: A Study of Selected Campaigns, Corporate Social Responsibility, Edited by David Crowther & Nicholas Capaldi, Ashgate Research Companion to Corporate Social Responsibility, Chapter 15, pp 287-303.

#### JOURNAL AND OTHER ARTICLES

 Schemenner, R.W., Huber, J.C. and Cook, R.L. (1987), "Geographic Differences and the Location of New Manufacturing Facilities," Journal of Urban Economics, Vol. 21, No. 1, pp. 83-104.

#### **CONFERENCE PAPERS**

 Garg, Sambhav (2011): "Business Ethics" Paper presented at the Annual International Conference for the All India Management Association, New Delhi, India, 19–22 June.

#### UNPUBLISHED DISSERTATIONS AND THESES

- Kumar S. (2011): "Customer Value: A Comparative Study of Rural and Urban Customers," Thesis, Kurukshetra University, Kurukshetra.
- ONLINE RESOURCES
- Always indicate the date that the source was accessed, as online resources are frequently updated or removed.

#### WEBSITES

Garg, Bhavet (2011): Towards a New Natural Gas Policy, Political Weekly, Viewed on January 01, 2012 http://epw.in/user/viewabstract.jsp

#### PERFORMANCE EVALUATION OF TURKISH PENSION FUNDS BY USING ELECTRE METHOD

#### HASAN UYGURTÜRK ASST. PROFESSOR BULENT ECEVİT UNİVERSİTY DEVREK VOCATİONAL SCHOOL DEVREK

#### **ABSTRACT**

The pension funds are very important for the deepening and development of the private pension system. The pension funds managers heavily invested in financial markets instruments. The primarily choices are stocks, bonds, bills and international financial markets instruments. Being voluntarily, effective financing, and professional fund management are the most important mainstays of the private pension system. In this study, portfolio performances of Turkish Gov't bonds and bills (FX) pension funds are analyzed with ELECTRE method, which is one of the multicriteria decision making methods, for the period 2010-2012. For that purpose, performance measurement methods, which are accepted in the literature widely, are calculated separately for each fund. Then, performance values are turned into a point that shows general portfolio performance by using ELECTRE method. According to the results, the performance ranking of funds carried out.

#### **KEYWORDS**

Portfolio Performance Measurement, Pension Fund, Multicriteria Decision Making Methods, ELECTRE.

#### JEL CLASSIFICATION

G11, G20, H55

#### 1. INTRODUCTION

hanges in financial instruments included in the portfolio composition of pension funds managed by professional managers have shown a direct impact on the returns of pension funds. This situation can create a significant impact on the investment's potential return. For this reason, whether pension funds have been managed successfully must be determined. This situation is understood by evaluating the performance of the funds.

In this paper, the performance of Turkish Gov't bonds and bills (FX) pension funds is evaluated by using ELECTRE method, which is one of the multicriteria decision making methods (MCDM). Generally, pension or mutual funds are evaluated according to their risk and return. At this point, traditional performance measurement techniques of funds are used such as Sharpe ratio, Treynor index, Information ratio, Fama's performance measure and Jensen's performance measure (Jensen's alpha). Although several multicriteria methods may be used in portfolio performance measurement, ELECTRE method is opted in this study. Because, ELECTRE method deals with all of these fund performance measurement techniques and provides more reasonable performance measurement. In addition to that, ELECTRE method is capable of handling qualitative criteria and it is easily updated, taking into account the dynamic nature of the decision environment as well as the changing preferences of the decision-maker.

#### 2. LITERATURE REVIEW

The historical roots of portfolio performance evaluation date to the work of Nobel laureate Harry Markowitz (1952). Markowitz and subsequent researchers, such as Jack Treynor and Nobel laureate William Sharpe, established the field of modern portfolio theory the analysis of rational portfolio choices based on the efficient use of risk. Modern portfolio theory revolutionized investment management. Modern portfolio theory helped spread the knowledge and use of quantitative methods in portfolio management. Today, quantitative and qualitative concepts complement each other in investment management practice (Maginn et al., 2007).

The empirical literature upon the evaluation measurements of the performance of portfolios referred to Treynor index (1965), Sharpe ratio (1966), Jensen's performance measure (1968), Treynor-Mazuy model (1966), Henriksson-Metron model (1981), the CAPM, and several optimization models, etc. Even though these performance measurements, adjusted to risk, have been widely used in the assessment of portfolio performance, researchers have needed new methods that deal with all of these funds performance measurement techniques and provide a more reasonable performance measurement. Multicriteria decision making methods provide the requisite methodology framework in handling the problem of portfolio selection and management through a realistic and an integrated approach (Pendaraki and Zopounidis, 2003). Many researchers have used multicriteria decision making methods on different dates to evaluate portfolio performance.

Martel and et al. (1988), applied an alternative approach, namely the ELECTRE methods, to portfolio comparisons. Hurson and Zopounidis (1997) proposed the use of different multicriteria decision methods for management of stocks' portfolios. The ELECTRE method and the MINORA (Multicriteria INteractive Ordinal Regression Analysis) system were used to sort and rank respectively a sample of stocks.

Pendaraki and Zopounidis (2003) used PROMETHEE II (Preference Ranking Organisation Method for Enrichment Evaluations) method to solve the ranking problem of the performance of mutual funds, originated from the field of the multicriteria decision method. Chang and et al. (2010) aimed to evaluate the performance of mutual funds under the broad framework of multicriteria decision analysis approach.

Sielska (2010) used three multicriteria outranking methods (PROMETHEE, WSA and TOPSIS) to construct rankings of investment funds to assess their performance. Babalos and et al. (2011) proposed an alternative mutual funds performance evaluation measure in the context of multicriteria decision making. The evaluation of the performance of funds in their study is based on a multicriteria approach implemented within the SMAA-2 (Stochastic Multicriteria Acceptability Analysis) framework. Stankevičienė and Bernatavičienė (2012) aimed to test the multicriteria evaluation method as a complex system of evaluation of the efficiency of pension fund performance.

#### 3. DATA AND RESEARCH METHODOLOGY

**3.1. Funds Included in the Study and Analysis Period.** This study, it is aimed at evaluating performance of Turkish Gov't bonds and bills (FX) pension funds in the period January 2010-December 2012 by using daily returns of the funds. The daily returns of these ten pension funds are obtained from Capital Markets Board of Turkey (CMB) official website (CMB, 2013). Funds names and codes which are used in the research are given in Table 1.

TARIE 1	PENSION FUN	DC AND ELINDS	CODES
IADLE	Privolus Fuis	US AND FUNDS	LUDES

1765EE 211 ENGION 1 GIRBS 7 GIRBS CODES				
Fund Name	Code			
Allianz Hayat ve Emeklilik A.Ş. Gov't Bond and Bills Income (FX) PMF	AZD			
Avivasa Emeklilik ve Hayat A.Ş. Gov't Bonds and Bills (FX) Income PMF	AVG			
Avivasa Emeklilik ve Hayat A.Ş. Gov't Bonds and Bills Income Group PMF	AVB			
Ergo Emeklilik ve Hayat A.Ş. Gov't Bonds and Bills (Euro) PMF	EIF			
Ergo Emeklilik ve Hayat A.Ş. Gov't Bonds and Bills Income (USD) PMF	EIK			
Garanti Emeklilik ve Hayat A.Ş. Gov't Bonds and Bills (Eurobond) PMF	GHG			
Groupama Emeklilik A.Ş. Gov't Bonds and Bills (FX) Income PMF	BED			
Groupama Emeklilik A.Ş. Gov't Bonds and Bills (FX) PMF	BKB			
Vakıf Emeklilik A.Ş. Gov't Eurobond Income PMF	VET			
Yapı Kredi Emeklilik A.Ş. Gov't Bonds and Bills (Euro) Income PMF	YGE			

<sup>\*</sup>PMF (Pension Mutual Fund)

**3.2. Performance Evaluation Techniques.** Performance evaluation of funds is an important issue for fund management and is an important part of the investment activities. Attracting and keeping investors depend on performance of a fund or a portfolio manager (Moy, 2002). In this paper, Sharpe ratio, Treynor index, Information ratio, Fama's measure and Jensen's measure are used in performance evaluation of funds. Performance evaluation techniques that are used in the analysis and their calculation methods are shown in Table 2.

TABLE 2: PERFORMANCE EVALUATION TECHNIQUES USED IN THE RESEARCH

Performance	Model	Explanations on the Parameters		
Evaluation				
Techniques				
Sharpe Ratio	$(r_p-r_f)/\sigma_p$	$ _p$ portfolio return, $ _f$ risk free rate, $ _p$ portfolio risk (standard deviation of the portfolio returns).		
Treynor Index	$(r_p-r_f)/\beta$	β portfolio beta (the measure of systematic risk)		
Information Ratio	$E(\mathbf{r_p}) - E(\mathbf{r_B})/\sigma(\mathbf{r_p} - \mathbf{r_B})$ or $\delta_p/\sigma(e_p)$	${\bf r_{\rm B}}$ return on the benchmark portfolio, ${\delta_p}$ residual portfolio return, ${\sigma(e_p)}$ standard deviation of residual return.		
Fama's Measure	$(r_p - r_f) - (\sigma_p / \sigma_B)(r_B - r_f)$	$\sigma_B$ standard deviation of the benchmark returns.		
Jensen's Measure	$r_{p,t} - r_{f,t} = \alpha_p + \beta_p (r_{B,t} - r_{f,t}) + e_{p,t}$	$r_{p,t}$ is the portfolio return in time period t, $r_{f,t}$ is the risk free return in time period t, $r_{m,t}$ is the return on the market portfolio in time period t, $e$ is the error term, $e$ 0 (Jensen Alpha) and $e$ 3 both are parameters of the model.		

3.3. Risk-free Rate, Benchmark and Calculation of Returns. Risk-free rate and comparison criteria (benchmark) are needed to measure the performance of the funds. In this study, Turkish Institutional Investment Managers' Association (KYD) O/N Net Repo Indice is used as the risk-free rate. Benchmark is made up of 10% KYD O/N Repo Indices Gross, 45% KYD Eurobond Indices USD-TL and 45% KYD Eurobond Indices EUR-TL. The data used in the calculation of the index returns are obtained from the KYD official web site (TKYD, 2013). Daily returns of the funds and indices included in the study are calculated using the following formula.

 $R_i = In (R_t/R_{t-1})$ 

 $R_i$  = i fund / index daily logarithmic return,

 $R_{t}\,$  = i fund / index end of day price in period t,

 $R_{t-1}$ = i fund / index end of day price in period t-1.

**3.4. ELECTRE Method.** The acronym ELECTRE stands for: ELimination Et Choix Traduisant la REalité (Elimination and Choice Translating Reality). ELECTRE method was proposed by Benayoun, Roy and Sussman in 1966, and it was developed and improved by Roy in 1971. ELECTRE concentrates the analysis on the dominance relations among the alternatives. ELECTRE method includes seven-step process of a solution. Steps of the ELECTRE method are described below.

Step 1: Determining the Decision Matrix (A). Decision matrix is formed in the first step of the method. In this matrix, the rows indicate alternatives and columns indicate the value of criteria for each alternative.

$$A_{ij} = \begin{bmatrix} a_{11} & a_{12} & \dots & a_{1n} \\ a_{21} & a_{22} & \dots & a_{2n} \\ \vdots & \vdots & \ddots & \vdots \\ \vdots & \vdots & \ddots & \vdots \\ a_{m1} & a_{m2} & \dots & a_{mn} \end{bmatrix}$$

Here, m shows the number of alternatives and n shows the number of criteria values.

Step 2: Calculation of the Normalized Decision Matrix (X). This procedure transforms various units in the decision matrix into dimensionless comparable units by using the following Equation (1) (Dodangh et al., 2010).

$$x_{ij} = \frac{a_{ij}}{\sqrt{\sum_{i=1}^{m} a_{ij}^2}}$$

i = 1, ...,m j = 1,...,n

Therefore, the normalized matrix X is defined as follows:

(1)

$$X_{ij} = \begin{bmatrix} x_{11} & x_{12} & \dots & x_{1n} \\ x_{21} & x_{22} & \dots & x_{2n} \\ & \ddots & & \ddots & \\ & \ddots & & \ddots & \\ & \ddots & & \ddots & \\ x_{m1} & x_{m2} & \dots & x_{mn} \end{bmatrix}$$

Where m is the number of alternatives and n is the number of criteria, and Xij is the new and dimensionless preference measure of the i-th alternative in terms of the i-th criterion (Triantaphyllou et al., 1998).

Step 3: Calculation of the Weighted Normalized Decision Matrix (V). The column of the X matrix is then multiplied by its associated weights which were assigned to the criteria by the decision maker. Thus the weighted matrix depends on normalized matrix assigned to it is given by:  $V_{ij} = w_j * x_{ij}$ 

$$V_{ij} = \begin{bmatrix} w_1x_{11} & w_2x_{12} & \cdots & w_nx_{1n} \\ w_1x_{21} & w_2x_{22} & \cdots & w_nx_{2n} \\ \vdots & \vdots & \ddots & \vdots \\ \vdots & \vdots & \ddots & \vdots \\ w_1x_{m1} & w_2x_{m2} & \cdots & w_nx_{mn} \end{bmatrix}$$

$$\sum_{j=1}^{n} w_{j} = 1$$

Where  $0 \le w_1$ ,  $w_2$ ,..., $w_n \le 1$  or

. The weights of the attributes are expressed by these constants.

Step 4: Determining the Concordance and Discordance Sets. The concordance set  $C_{pq}$  of two alternatives  $A_p$  and  $A_q$  (1, 2, ..., m and p  $\neq$  q), is defined as the set of all criteria for which  $A_p$  is preferred to Aq. That is, the following is true:

 $C_{(p,q)} = \{j, \text{ such that: } V_{pj} \ge V_{qj}\}, \text{ for } j = 1, 2, 3, ..., n.$ 

The complementary subset is called the discordance set and it is described as follows:

 $D_{(p,q)} = \{j, \text{ such that: } V_{pj} < V_{qj} \}, \text{ for } j = 1, 2, 3, ..., n.$ 

Step 5: Calculation of Concordance and Discordance Indexes. The relative power of each concordance set is measured by means of the concordance index. The concordance index  $C_{p,q}$  represents the degree of confidence in the pair wise judgments of  $(A_p,A_q)$ . The concordance index of  $C_{(p,q)}$  is defined as:

$$C_{pq} = \sum_{j^*} w_{j^*}$$

Where  $j^*$  are attributes which belong to concordance set  $C_{(p,q)}$ . On the other hand, the discordance index, measures the power of  $D_{(p,q)}$ . The discordance index of  $D_{(p,q)}$ , which indicates the degree of disagreement in  $(A_p, A_q)$ , can be defined as:

$$D_{pq} = \frac{\max \left| V_{pj} - V_{qj} \right|, j \in D_{(p,q)}}{\delta}$$

(3) 
$$\delta = \sum_{j} \left| V_{pj} - V_{qj} \right|, j = 1, 2, 3, \ldots, n$$
 <sub>j</sub> and

Where  $V_{pj}$  indicates the performance of alternative  $A_p$  in terms of criterion  $C_j$ , and

Step 6: Outrank the Relationships. A higher concordance index  $C_{pq}$  and a lower discordance index  $D_{pq}$  means the dominance relationship of alternative  $A_p$ 

becomes stronger over alternative  $A_q$ . When the  $C_{pq} \ge \overline{C}$  and  $D_{pq} \le \overline{D}$ , that represents  $A_p$  outranks  $A_q$  ( $A_p \to A_q$ ). Here,  $\overline{C}$  and  $\overline{D}$  are the averages of  $C_{pq}$  and  $D_{pq}$  respectively.

Step 7: Calculation of Net Concordance and Discordance Indexes. The application of the method proceeds with the calculation of the net concordance and discordance indexes, where the net concordance index constitutes a measure of relative dominance of an alternative Ap over other alternatives when compared with a measure of dominance of other alternatives over the alternative  $A_p$  and a net discordance index provides a measure of relative weakness of alternative  $A_p$ over other alternatives when compared with a measure of weakness of other alternatives over alternative Ap (Charilas et al., 2009). The net concordance and discordance indexes are calculated by equations (4) and (5) as follows:

$$C_{p} = \sum_{\substack{k=1\\k \neq p}}^{m} C_{pk} - \sum_{\substack{k=1\\k \neq p}}^{m} C_{kp}$$

$$D_{p} = \sum_{\substack{k=1\\k\neq p}}^{m} D_{pk} - \sum_{\substack{k=1\\k\neq p}}^{m} D_{kp}$$

(4)

(5)

Obviously, an alternative Ap has a greater preference with a higher Cp and a lower Dp. Hence the final selection should satisfy the condition that its net concordance index should be at a maximum and its net discordance index at a minimum. If both these conditions are not satisfied, the alternative that scores the highest average rank can be selected as the final solution (Yoon and Hwang, 1995).

#### 4. EMPIRICAL RESULTS

The performance evaluation methods, which are calculated for each fund in the analysis, are used for determining the fund performances for 2010, 2011 and 2012 years separately. Calculated performance evaluation methods are turned into one point that shows the general performance of the fund via ELECTRE method. Then, the funds are ranked and the performance measurement is completed.

Step 1: Determining the Decision Matrix (A). In the first stage of the research, 5 evaluation methods, which explain performance of funds, are determined and evaluation methods are calculated for each fund. In the test, usability of ELECTRE method of funds are included in the analysis; decision matrices are formed separately for the 2010, 2011 and 2012 years by using performance evaluation methods that are determined in the previous step. In decision matrices, decision points (funds) are placed in the lines and valuation factors (performance evaluation methods) which used in decision making are placed in the columns. There are 10 decision points and 5 valuation factors in this study (10x5). Accordingly, decision matrix of 2012 for the funds that are included in this study are shown in Table 3. As an example, data from the year 2012 are shown in the tables.

**TABLE 3: 2012 DECISION MATRIX (A)** 

2012	Valuation Fac	Valuation Factors					
<b>Fund Code</b>	<b>Sharpe Ratio</b>	Treynor Index	Information Ratio	Fama's Measure	Jensen's Measure		
AZD	0,092	0,034	0,041	0,006	-0,007		
AVG	0,048	0,019	-0,017	-0,011	-0,022		
AVB	0,078	0,025	0,012	0,001	-0,017		
EIF	-0,043	-0,017	-0,169	-0,046	-0,079		
EIK	-0,027	-0,009	-0,135	-0,035	-0,060		
GHG	0,081	0,029	0,022	0,002	-0,013		
BED	0,070	0,023	-0,008	-0,001	-0,010		
BKB	0,046	0,018	-0,019	-0,012	0,014		
VET	0,058	0,018	-0,026	-0,005	-0,029		
YGE	0,022	0,009	-0,065	-0,021	-0,038		

Step 2: Calculation of the Normalized Decision Matrix (X). The normalized decision matrix that is in Table 4 is constructed by using elements of A matrix in Table 3 and equation (1).

TABLE 4: THE NORMALIZED DECISION MATRIX (X)

2012	Valuation Fac	Valuation Factors					
Fund Code	Sharpe Ratio	Treynor Index	Information Ratio	Fama's Measure	Jensen's Measure		
AZD	0,479	0,500	0,175	0,099	-0,064		
AVG	0,250	0,284	-0,071	-0,167	-0,186		
AVB	0,407	0,371	0,050	0,017	-0,149		
EIF	-0,227	-0,252	-0,723	-0,716	-0,682		
EIK	-0,141	-0,138	-0,576	-0,549	-0,517		
GHG	0,422	0,426	0,095	0,035	-0,112		
BED	0,366	0,331	-0,035	-0,022	-0,090		
BKB	0,239	0,269	-0,081	-0,181	0,122		
VET	0,300	0,266	-0,111	-0,083	-0,250		
YGE	0,113	0,126	-0,279	-0,326	-0,328		

Step 3: Calculation of the Weighted Normalized Decision Matrix (V). In the third step, weighted normalized values are calculated by weighted degree of evaluation factors multiplied by normalized values computed in the previous step.

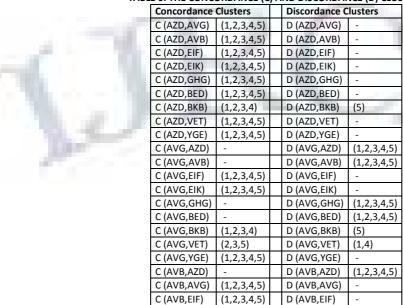
The Weighted Normalized Decision Matrix in Table 5 is formed by giving equal weights ( $w_1 = 0,20$ ,  $w_2 = 0,20$ ,  $w_3 = 0,20$ ,  $w_4 = 0,20$ ,  $w_5 = 0,20$ ) to the each valuation factor in the study. Accordingly, the weights of the evaluation factors in 2012 are calculated below:

TABLE 5: 2012 THE WEIGHTED NORMALIZED DECISION MATRIX (V)

2012	Valuation Fac	Valuation Factors					
<b>Fund Code</b>	Sharpe Ratio	Treynor Index	Information Ratio	Fama's Measure	Jensen's Measure		
AZD	0,096	0,100	0,035	0,020	-0,013		
AVG	0,050	0,057	-0,014	-0,033	-0,037		
AVB	0,081	0,074	0,010	0,003	-0,030		
EIF	-0,045	-0,050	-0,145	-0,143	-0,136		
EIK	-0,028	-0,028	-0,115	-0,110	-0,103		
GHG	0,084	0,085	0,019	0,007	-0,022		
BED	0,073	0,066	-0,007	-0,004	-0,018		
BKB	0,048	0,054	-0,016	-0,036	0,024		
VET	0,060	0,053	-0,022	-0,017	-0,050		
YGE	0,023	0,025	-0,056	-0,065	-0,066		

Step 4: Determining the Concordance and Discordance Sets. The concordance (C) and discordance (D) clusters are established for each pair-wise comparison of alternatives. The concordance (C) and discordance (D) clusters of all funds are shown in Table 6.

TABLE 6: THE CONCORDANCE (C) AND DISCORDANCE (D) CLUSTERS



T.	EMBER)				ISSN 2231-
	Concordance	Clusters	Discordance C	Clusters	
	C (AVB,EIK)	(1,2,3,4,5)	D (AVB,EIK)	-	
	C (AVB,GHG)	-	D (AVB,GHG)	(1,2,3,4,5)	
	C (AVB,BED)	(1,2,3,4)	D (AVB,BED)	(5)	
	C (AVB,BKB)	(1,2,3,4)	D (AVB,BKB)	(5)	
	C (AVB,VET)	(1,2,3,4,5)	D (AVB,VET)	-	
	C (AVB,YGE)	(1,2,3,4,5)	D (AVB,YGE)	-	
	C (EIF,AZD)	-	D (EIF,AZD)	(1,2,3,4,5)	
	C (EIF,AVG)	-	D (EIF,AVG)	(1,2,3,4,5)	
	C (EIF,AVB)	-	D (EIF,AVB)	(1,2,3,4,5)	
	C (EIF,EIK)	-	D (EIF,EIK)	(1,2,3,4,5)	
	C (EIF,GHG)	-	D (EIF,GHG)	(1,2,3,4,5)	
	C (EIF,BED)	-	D (EIF,BED)	(1,2,3,4,5)	
	C (EIF,BKB)	-	D (EIF,BKB)	(1,2,3,4,5)	
	C (EIF,VET)	-	D (EIF,VET)	(1,2,3,4,5)	
	C (EIF,YGE)	-	D (EIF,YGE)	(1,2,3,4,5)	
	C (EIK,AZD)	-	D (EIK,AZD)	(1,2,3,4,5)	
	C (EIK,AVG)		D (EIK,AVG)	(1,2,3,4,5)	
	C (EIK,AVB)	- (1 2 2 4 5)	D (EIK,AVB)	(1,2,3,4,5)	
	C (EIK,EIF)	(1,2,3,4,5)	D (EIK,EIF)	- (4.2.2.4.5)	
	C (EIK,GHG)	-	D (EIK,GHG)	(1,2,3,4,5)	
	C (EIK,BED)	-	D (EIK,BED)	(1,2,3,4,5)	
	C (EIK, BKB)	-	D (EIK, BKB)	(1,2,3,4,5)	
	C (EIK,VET)		D (EIK,VET)	(1,2,3,4,5)	
	C (EIK,YGE)		D (EIK,YGE)	(1,2,3,4,5)	
	C (GHG,AZD)	- (1 2 2 4 E)	D (GHG,AZD)	(1,2,3,4,5)	
		(1,2,3,4,5)	D (GHG,AVG)		
	C (GHG,AVB) C (GHG,EIF)	(1,2,3,4,5)	D (GHG,AVB) D (GHG,EIF)	-	
	C (GHG,EIK)	(1,2,3,4,5)	D (GHG,EIK)		
	C (GHG,BED)	(1,2,3,4)	D (GHG,BED)	(5)	
	C (GHG,BKB)	(1,2,3,4)	D (GHG,BKB)	(5)	
	C (GHG,VET)	(1,2,3,4,5)	D (GHG,VET)	-	
	C (GHG,YGE)	(1,2,3,4,5)	D (GHG,YGE)	_	
	C (BED,AZD)	-	D (BED,AZD)	(1,2,3,4,5)	
	C (BED,AVG)	(1,2,3,4,5)	D (BED,AVG)	-	
	C (BED,AVB)	(5)	D (BED,AVB)	(1,2,3,4)	
	C (BED,EIF)	(1,2,3,4,5)	D (BED,EIF)	-	
	C (BED,EIK)	(1,2,3,4,5)	D (BED,EIK)	-	
	C (BED,GHG)	(5)	D (BED,GHG)	(1,2,3,4)	
	C (BED,BKB)	(1,2,3,4)	D (BED,BKB)	(5)	
	C (BED, VET)	(1,2,3,4,5)	D (BED,VET)	-	
	C (BED,YGE)	(1,2,3,4,5)	D (BED,YGE)	-	
	C (BKB,AZD)	(5)	D (BKB,AZD)	(1,2,3,4)	
	C (BKB,AVG)	(5)	D (BKB,AVG)	(1,2,3,4)	
	C (BKB,AVB)	(5)	D (BKB,AVB)	(1,2,3,4)	
	C (BKB,EIF)	(1,2,3,4,5)	D (BKB,EIF)	-	
	C (BKB,EIK)	(1,2,3,4,5)	D (BKB,EIK)	- 1	
	C (BKB,GHG)	(5)	D (BKB,GHG)	(1,2,3,4)	
	C (BKB,BED)	(5)	D (BKB,BED)	(1,2,3,4)	
	C (BKB,VET)	(2,3,5)	D (BKB,VET)	(1,4)	P. Carrier
	C (BKB,YGE)	(1,2,3,4,5)	D (BKB,YGE)	-	
	C (VET,AZD)	-	D (VET,AZD)	(1,2,3,4,5)	
	C (VET,AVG)	(1,4)	D (VET,AVG)	(2,3,5)	
	C (VET,AVB)	- (4.0.0.4.5)	D (VET,AVB)	(1,2,3,4,5)	A STATE OF THE PARTY OF THE PAR
	C (VET,EIF)	(1,2,3,4,5)	D (VET,EIF)	-	
	C (VET,EIK)	(1,2,3,4,5)	D (VET,EIK)	- (1 2 2 4 5)	
	C (VET,GHG)	-	D (VET,GHG)	(1,2,3,4,5)	
	C (VET,BED)	(1.4)	D (VET,BED)	(1,2,3,4,5)	
	C (VET, BKB)	(1,4)	D (VET VGE)	(2,3,5)	100
	C (VET,YGE) C (YGE,AZD)	(1,2,3,4,5)	D (VET,YGE) D (YGE,AZD)	(1,2,3,4,5)	
	C (YGE,AVG)	-	D (YGE,AVG)	(1,2,3,4,5)	
	C (YGE,AVB)	-	D (YGE,AVB)	(1,2,3,4,5)	
	C (YGE,EIF)	(1,2,3,4,5)	D (YGE,EIF)	-	
	C (YGE,EIK)	(1,2,3,4,5)	D (YGE,EIK)	_	
	C (YGE,GHG)	-	D (YGE,GHG)	(1,2,3,4,5)	
	C (YGE,BED)	-	D (YGE,BED)	(1,2,3,4,5)	
	C (YGE,BKB)	-	D (YGE,BKB)	(1,2,3,4,5)	
	C (YGE,VET)		D (YGE,VET)	(1,2,3,4,5)	

Step 5: Calculation of Concordance and Discordance Indexes. In the fifth step, the concordance and discordance indexes are calculated by using concordance and discordance clusters. The concordance (C) and discordance (D) indexes of all funds are shown (second and fifth columns) in Table 7.

Step 6: Outrank the Relationships. Primarily, C and D indices' average value  $(C = 0.50 \text{ and } \overline{D} = 0.50)$  are calculated for a comparison of dominance. Then, the analyze processes are carried out in accordance with the rule of  $C_{pq} \ge \overline{C}$  and  $D_{pq} \le \overline{D}$ , that represents  $A_p$  outranks  $A_q$  ( $A_p \to A_q$ ).

**TABLE 7: OUTRANK THE RELATIONSHIPS** 

		TABLE 7: OU	IKANK IHE	RELAT	TONSHIPS	
C <sub>pq</sub>		$C_{pq} \ge \overline{C}$	D <sub>pq</sub>		$D_{pq} \le \overline{D}$	$A_p \rightarrow A_q$
C (AZD,AVG)	1,00	Yes	D (AZD,AVG)	0,00	Yes	AZD→AVG
C (AZD,AVB)	1,00	Yes	D (AZD,AVB)	0,00	Yes	AZD→AVB
C (AZD,EIF)	1,00	Yes	D (AZD,EIF)	0,00	Yes	AZD→EIF
C (AZD,EIK)	1,00	Yes	D (AZD,EIK)	0,00	Yes	AZD→EIK
C (AZD,GHG)	1,00	Yes	D (AZD,GHG)	0,00	Yes	AZD→GHG
C (AZD,BED)	1,00	Yes	D (AZD,BED)	0,00	Yes	AZD→BED
C (AZD,BKB)	0,80	Yes	D (AZD,BKB)	0,16	Yes	AZD→BKB
C (AZD,VET)	1,00	Yes	D (AZD,VET)	0,00	Yes	AZD→VET
	1,00	Yes		0,00	Yes	AZD→YGE
C (AZD,YGE)			D (AZD,YGE)			
C (AVG,AZD)	0,00	No	D (AVG,AZD)	1,00	No	No
C (AVG,AVB)	0,00	No	D (AVG,AVB)	1,00	No	No
C (AVG,EIF)	1,00	Yes	D (AVG,EIF)	0,00	Yes	AVG→EIF
C (AVG,EIK)	1,00	Yes	D (AVG,EIK)	0,00	Yes	AVG→EIK
C (AVG,GHG)	0,00	No	D (AVG,GHG)	1,00	No	No
C (AVG,BED)	0,00	No		1,00	No	No
			D (AVG,BED)			
C (AVG,BKB)	0,80	Yes	D (AVG,BKB)	0,86	No	No
C (AVG,VET)	0,60	Yes	D (AVG,VET)	0,52	No	No
C (AVG,YGE)	1,00	Yes	D (AVG,YGE)	0,00	Yes	AVG→YGE
C (AVB,AZD)	0,00	No	D (AVB,AZD)	1,00	No	No
C (AVB,AVG)	1,00	Yes	D (AVB,AVG)	0,00	Yes	AVB→AVG
_		Yes		0,00	Yes	AVB→EIF
C (AVB,EIF)	1,00		D (AVB,EIF)			
C (AVB,EIK)	1,00	Yes	D (AVB,EIK)	0,00	Yes	AVB→EIK
C (AVB,GHG)	0,00	No	D (AVB,GHG)	1,00	No	No
C (AVB,BED)	0,80	Yes	D (AVB,BED)	0,22	Yes	AVB→BED
C (AVB,BKB)	0,80	Yes	D (AVB,BKB)	0,31	Yes	AVB→BKB
	1,00	Yes		0,00	Yes	AVB→VET
C (AVB,VET)			D (AVB,VET)			
C (AVB,YGE)	1,00	Yes	D (AVB,YGE)	0,00	Yes	AVB→YGE
C (EIF,AZD)	0,00	No	D (EIF,AZD)	1,00	No	No
C (EIF,AVG)	0,00	No	D (EIF,AVG)	1,00	No	No
C (EIF,AVB)	0,00	No	D (EIF,AVB)	1,00	No	No
					No	
C (EIF,EIK)	0,00	No	D (EIF,EIK)	1,00		No
C (EIF,GHG)	0,00	No	D (EIF,GHG)	1,00	No	No
C (EIF,BED)	0,00	No	D (EIF,BED)	1,00	No	No
C (EIF,BKB)	0,00	No	D (EIF,BKB)	1,00	No	No
C (EIF,VET)	0,00	No	D (EIF,VET)	1,00	No	No
	0,00	No		1,00	No	No
C (EIF,YGE)			D (EIF,YGE)			
C (EIK,AZD)	0,00	No	D (EIK,AZD)	1,00	No	No
C (EIK,AVG)	0,00	No	D (EIK,AVG)	1,00	No	No
C (EIK,AVB)	0,00	No	D (EIK,AVB)	1,00	No	No
C (EIK,EIF)	1,00	Yes	D (EIK,EIF)	0,00	Yes	EIK→EIF
	0,00	No		1,00	No	No
C (EIK,GHG)	-		D (EIK,GHG)			
C (EIK,BED)	0,00	No	D (EIK,BED)	1,00	No	No
C (EIK,BKB)	0,00	No	D (EIK,BKB)	1,00	No	No
C (EIK, VET)	0,00	No	D (EIK,VET)	1,00	No	No
C (EIK,YGE)	0,00	No	D (EIK,YGE)	1,00	No	No
C (GHG,AZD)	0,00	No	D (GHG,AZD)	1,00	No	No
	1,00	Yes		0,00	Yes	GHG→AVG
C (GHG,AVG)			D (GHG,AVG)			
C (GHG,AVB)	1,00	Yes	D (GHG,AVB)	0,00	Yes	GHG→AVB
C (GHG,EIF)	1,00	Yes	D (GHG,EIF)	0,00	Yes	GHG→EIF
C (GHG,EIK)	1,00	Yes	D (GHG,EIK)	0,00	Yes	GHG→EIK
C (GHG,BED)	0,80	Yes	D (GHG,BED)	0,06	Yes	GHG→BED
C (GHG,BKB)	0,80	Yes	D (GHG,BKB)	0,24	Yes	GHG→BKB
-						
C (GHG,VET)	1,00	Yes	D (GHG,VET)	0,00	Yes	GHG→VET
C (GHG,YGE)	1,00	Yes	D (GHG,YGE)	0,00	Yes	GHG→YGE
C (BED,AZD)	0,00	No	D (BED,AZD)	1,00	No	No
C (BED,AVG)	1,00	Yes	D (BED,AVG)	0,00	Yes	BED→AVG
C (BED,AVB)	0,20	No	D (BED,AVB)	0,78	No	No
_	-		_			
C (BED,EIF)	1,00	Yes	D (BED,EIF)	0,00	Yes	BED→EIF
C (BED,EIK)	1,00	Yes	D (BED,EIK)	0,00	Yes	BED→EIK
C (BED,GHG)	0,20	No	D (BED,GHG)	0,94	No	No
C (BED,BKB)	0,80	Yes	D (BED, BKB)	0,35	Yes	BED→BKB
C (BED, VET)	1,00	Yes	D (BED, VET)	0,00	Yes	BED→VET
C (BED,YGE)	1,00	Yes	D (BED,YGE)	0,00	Yes	BED→YGE
C (BKB,AZD)	0,20	No	D (BKB,AZD)	0,84	No	No
C (BKB,AVG)	0,20	No	D (BKB,AVG)	0,14	Yes	No

C <sub>pq</sub>	•	$C_{pq} \ge \overline{C}$	D <sub>pq</sub>		$D_{pq} \le \overline{D}$	$A_p \to A_q$
C (BKB,AVB)	0,20	No	D (BKB,AVB)	0,69	No	No
C (BKB,EIF)	1,00	Yes	D (BKB,EIF)	0,00	Yes	BKB→EIF
C (BKB,EIK)	1,00	Yes	D (BKB,EIK)	0,00	Yes	BKB→EIK
C (BKB,GHG)	0,20	No	D (BKB,GHG)	0,76	No	No
C (BKB,BED)	0,20	No	D (BKB,BED)	0,65	No	No
C (BKB,VET)	0,60	Yes	D (BKB,VET)	0,28	Yes	BKB→VET
C (BKB,YGE)	1,00	Yes	D (BKB,YGE)	0,00	Yes	BKB→YGE
C (VET,AZD)	0,00	No	D (VET,AZD)	1,00	No	No
C (VET,AVG)	0,40	No	D (VET,AVG)	0,48	Yes	No
C (VET,AVB)	0,00	No	D (VET,AVB)	1,00	No	No
C (VET,EIF)	1,00	Yes	D (VET,EIF)	0,00	Yes	VET→EIF
C (VET,EIK)	1,00	Yes	D (VET,EIK)	0,00	Yes	VET→EIK
C (VET,GHG)	0,00	No	D (VET,GHG)	1,00	No	No
C (VET,BED)	0,00	No	D (VET,BED)	1,00	No	No
C (VET, BKB)	0,40	No	D (VET, BKB)	0,72	No	No
C (VET,YGE)	1,00	Yes	D (VET,YGE)	0,00	Yes	VET→YGE
C (YGE,AZD)	0,00	No	D (YGE,AZD)	1,00	No	No
C (YGE,AVG)	0,00	No	D (YGE,AVG)	1,00	No	No
C (YGE,AVB)	0,00	No	D (YGE,AVB)	1,00	No	No
C (YGE,EIF)	1,00	Yes	D (YGE,EIF)	0,00	Yes	YGE→EIF
C (YGE,EIK)	1,00	Yes	D (YGE,EIK)	0,00	Yes	YGE→EIK
C (YGE,GHG)	0,00	No	D (YGE,GHG)	1,00	No	No
C (YGE,BED)	0,00	No	D (YGE,BED)	1,00	No	No
C (YGE,BKB)	0,00	No	D (YGE,BKB)	1,00	No	No
C (YGE, VET)	0,00	No	D (YGE, VET)	1,00	No	No

According to the information in Table 7, 43 dominance relationships of alternatives are observed in 90 comparisons of dominance. Accordingly, fund AZD has superiority over fund AVG, AVB, EIF, EIK, GHG, BED, BKB, VET and YGE, fund AVG has superiority over fund EIF, EIK and YGE, fund AVB has superiority over fund AVG, EIF, EIK, BED, BKB, VET and YGE, fund EIF, fund GHG has superiority over fund AVG, AVB, EIF, EIK, BED, BKB, VET and YGE, fund BED has superiority over fund EIF, EIK, VET and YGE, fund VET has superiority over fund EIF, EIK and YGE, fund YGE has superiority over fund EIF, EIK and YGE, fund YGE has superiority over fund EIF.

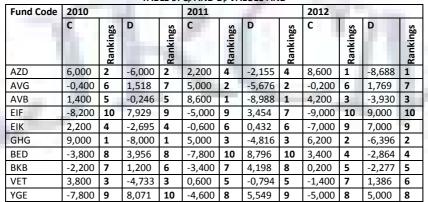
Step 7: Calculation of Net Concordance and Discordance Indexes. Net concordance and discordance indexes are calculated to determine which alternative is more dominant than the other. The calculated net concordance indexes (Cp) are sorted by descending order and net disconcordance indexes (Dp) are sorted by ascending order. Accordingly, the generated ranking is shown in Table 8.

TABLE 8: CP AND DP VALUES AND RANKINGS (2012)

<b>Fund Code</b>	C <sub>p</sub> Value	Rankings	D <sub>p</sub> Value	Rankings
AZD	8,600	1	-8,688	1
AVG	-0,200	6	1,769	7
AVB	4,200	3	-3,930	3
EIF	-9,000	10	9,000	10
EIK	-7,000	9	7,000	9
GHG	6,200	2	-6,396	2
BED	3,400	4	-2,864	4
BKB	0,200	5	-2,277	5
VET	-1,400	7	1,386	6
YGE	-5,000	8	5,000	8

Table 9 includes 2010-2012 analysis period values of C<sub>p</sub> and D<sub>p</sub> and performance rankings of the funds that are made according to these values.





#### PERFORMANCE RANKINGS OF THE FUNDS

According to Table 9, AZD and GHG coded funds achieved the first two places in the year 2010, but these funds reduced their performance in 2011. In 2012, both funds received the first places with a performance increase. AVG and AVB coded funds take part in mid-table in 2010, but in 2011, they showed a rapid rise and took the first two places. However, these funds could not maintain their current situation in 2012, and fell down to the middle ranks.

EIF and YGE coded funds took the last places in all the analysis period and showed low performance when compared to other funds. EIK and VET coded funds took place near the first row in the year 2010. However, these funds showed a poor performance in 2011 and 2012. Therefore, they took place in the last rows. BED and BKB coded funds achieved better ranking value by showing performance improvement in 2012 than in 2010 and 2011.

#### 5. CONCLUSION

In this study, Turkish Gov't bonds and bills (FX) pension funds' portfolio performance are determined by using their daily data for the period 2010-2012. In the first part of the analysis, in order to determine the performance of the funds performance measurement methods, which are accepted in the literature widely, are calculated separately for each fund. In the second part of the analysis, the calculated performance values are used as input of ELECTRE method. According to the results, the performance ranking of funds carried out.

As a result of the study, according to the calculated Cp and Dp values of funds in the analysis period, the performance of funds is found variable. In the analysis period, AZD and GHG coded funds generally took place in the higher ranks and its high level performance position did not change so much. This situation highlights AZD and GHG coded funds. In addition, the performance of EIF and YGE coded funds is found to be generally low during the analysis period.

The results of this study provide information to the portfolio managers and existing or potential investors about the portfolio performance status of Turkish Gov't bonds and bills (FX) pension funds in the Turkish Private Pension System. Even though the success of the fund depends directly on the performance of the fund manager, this study compares the performance of the funds within a given period rather than that of the fund managers. Since the calculations are based on historical data, the results cannot be regarded as indicators for the following year's performance and it neither reflects the change of management nor measures the skills of managers.

#### **REFERENCES**

- Babalos, V., Philippas, N., Doumpos, M. and Zopounidis, C. (2011), "Mutual Funds Performance Appraisal Using a Multicriteria Decision Making Approach,"
  Working Paper, Financial Engineering Laboratory, Technical University of Crete.
- 2. Chang, C.H., Lin, J.J., Lin, J.H. and Chiang, M.C. (2010), "Domestic Open-End Equity Mutual Fund Performance Evaluation Using Extended TOPSIS Method With Different Distance Approaches," Expert Systems with Applications, Vol. 37, pp. 4642–4649.
- 3. Charilas, D.E., Markaki, Q., Psarras, I.J. and Constantinou, P. (2009): "Application of Fuzzy AHP and ELECTRE to Network Selection," First International ICST Conference, MOBILIGHT, Athens, Greece.
- 4. CMB (2013), Viewed on January 05, 2013 http://www.cmb.gov.tr.
- 5. Dodangh, J., Mojahed, M. and Nasehifar, V. (2010)," Ranking of Strategic Plans in Balanced Scorecard by Using Electre Method," International Journal of Innovation, Management and Technology, Vol. 1, No. 3, pp. 269-274.
- 6. Hurson, C. and Zopounidis, C. (1997), "On The Use of Multicriteria Decision Aid Methods to Portfolio Selection," Multicriteria Analysis, Editors: João Clímaco, pp. 496-507.
- Maginn, J.L., Tuttle, D.L., McLeavey, D.W., Pinto, J.E., (2007), "Managing Investment Portfolios: A Dynamic Process." 3rd Edition, John Wiley & Sons Ltd, New Jersey.
- 8. Martel, J.M., Khoury, N.T. and Bergeron, M. (1988), "An Application of a Multicriteria Approach to Portfolio Comparisons," The Journal of The Operational Research Society, Vol. 39, No.7, pp. 617-628.
- 9. Moy, R.L. (2002), "Portfolio Performance Illustrations From Morningstar," Journal of Education for Business, Vol. 77, No. 4, pp. 226-229.
- 10. Pendaraki, K. and Zopounidis, C. (2003), "Evaluation of Equity Mutual Funds' Performance Using a Multicriteria Methodology," Operational Research An International Journal, Vol. 3, No. 1, pp. 69-90.
- 11. Sielska, A. (2010), "Multicriteria Rankings of Open-End Investment Funds and Their Stability," Operations Research and Decisions, No. 1, pp. 111-129.
- 12. Stankevičienė, J. and Bernatavičienė, A. (2012), "Evaluation of Lithuanian Mutual Funds Performance Using The Multi-Criteria Evaluation Model," Current Issues of Business and Law, Vol. 7, No.2, pp. 404–422.
- 13. TKYD (2013), Viewed on January 03, 2013 http://www.tkyd.org.tr.
- 14. Triantaphyllou, E., Shu, B., Sanchez, S.N. and Ray, T. (1998), "Multi-Criteria Decision Making: An Operations Research Approach," Encyclopedia of Electrical and Electronics Engineering, Vol. 15, pp. 175-186.
- 15. Yoon, K.P., Hwang, C.L., (1995), "Multiple Attribute Decision Making: An Introduction." Sage Publications, Inc., California.



# REQUEST FOR FEEDBACK

#### **Dear Readers**

At the very outset, International Journal of Research in Computer Application and Management (IJRCM) acknowledges & appreciates your efforts in showing interest in our present issue under your kind perusal.

I would like to request you to supply your critical comments and suggestions about the material published in this issue as well as on the journal as a whole, on our E-mailinfoijrcm@gmail.com for further improvements in the interest of research.

If youhave any queries please feel free to contact us on our E-mail infoijrcm@gmail.com.

I am sure that your feedback and deliberations would make future issues better – a result of our joint effort.

Looking forward an appropriate consideration.

With sincere regards

Thanking you profoundly

**Academically yours** 

Sd/-

Co-ordinator

## **ABOUT THE JOURNAL**

In this age of Commerce, Economics, Computer, I.T. & Management and cut throat competition, a group of intellectuals felt the need to have some platform, where young and budding managers and academicians could express their views and discuss the problems among their peers. This journal was conceived with this noble intention in view. This journal has been introduced to give an opportunity for expressing refined and innovative ideas in this field. It is our humble endeavour to provide a springboard to the upcoming specialists and give a chance to know about the latest in the sphere of research and knowledge. We have taken a small step and we hope that with the active cooperation of like-minded scholars, we shall be able to serve the society with our humble efforts.





