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#### HR PRACTICES AND PERFORMANCE ON THE HOTEL INDUSTRY IN INDIA

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#### **ABSTRACT**

The business india is concerned factor with improvement of hotel industry performance. Consequently, HumanResource Management (HRM) practices performance on hotel industry has been the major concern ofthe previous scholars. Therefore, any industry that fails to improve its performance would not be able to meetup with trends in achieving competitive advantages. Accordingly, the aim of this study is to elaborate on the effect of HRM practices performance on hotel industry performance in india. From the literature scrutiny this paper wraps up that HRM practices such as rewards and compensations as well as, performance appraisal are the HRM practices that improve industry performance within the organization.

#### **KEYWORDS**

hr practices, hotel industry, hr performance, employee relations, reward and compensation.

#### 1. INTRODUCTION

he performance of HRM Practices on industry has been given different perceptions, predominantly on the relationship between HRM practices and their effect on industry performance. The industry is implementing proactive HRM practices and in order to capitalize on the strength of this critical asset for sustained competitive advantage in today's knowledge economy. Guest (1997). Delaney and Huselid (1996), identified HRM practices, this has been the area of focus in this study. HRM practices that affect Industry performance are in relation to human resource planning, performance appraisal; reward and compensation, (Guest, 1997, Delaney & Huselid, 1996). In reality, rewards lead to employees' motivation, commitments, satisfactions and opportunity to participate in the industry activities and eventually will lead to industry performance (Katou, 2008). industry performance that this study considered is mainly HRM performances such as employee relation and employee satisfaction.

#### 2. LITERATURE REVIEW

#### 2.1 INDUSTRY PERFORMANCE

Industry performance is defined as effectiveness, efficiency, development, satisfaction, innovation and quality (Katou, 2008) Also, Ali, Zairi and Mahat (2006) developed a model of industry performance comprises of employee satisfaction and the employee's performance. Nevertheless, both internal and external factors are prerequisite in measuring performance since organization depends on them for survival as well as business continuity (Mahmood & Mann, 1991). Based on the review of previous research, this study operationalized industry performance using a small number of of the performance indicators for industry performance such as, employee satisfaction, employee relations.

#### 2.1.1 EMPLOYEE RELATIONS

There are few studies on employee relations when developing countries are concerned (Budhwar, 2003) Although,most of the scholars on employee relations are basically from western world due to the multinational companies inmostly the developing countries and since it enables to manage the global age is very important (Budhwar & Debra, 2001; Schuler et al., 2002). Thus, the relationship between employers, employees need to be cordial for effective communication and efficient performance. Also, the only avenue for improved productivity and industry growth is where employee relations are well organized and suitable for the employee. Therefore, employee relation is defined as a situation where there is cordial relationship between the employers and the employees. The various benefit organizations derive from employee relations are numerous among them are: (1) It assists organizations the ability to maintain healthy employer-employee relationships. (2) It helps to tackle and administer workplace conflict, employers minimize potentially disruptive behavior. (3) The employer is able to identify and avoid crisis ahead of time also helps employees focus on their professional development, and support industry goals and (4) It promotes a culture that recognizes and takes into account the interests and well-being of employees.

#### 2.1.2 EMPLOYEE SATISFACTION

Employee satisfaction could be defined as the level at which employees love their jobs (Spectar, 1997; Antoncic &Antoncic, 2011). When an employee's derives satisfaction on their job, the manifestation is that it will steer themto increase production, services rendered, there will be industry growth and in returns the employees that are rewarded both in cash and in kind for instance, rewards and incentives, promotion will work towards the industry performance (Miskell & Miskell, 1994; Pierce & Newstrom, 1980; Mulej, 1986; Christensen & Staines, 1990).

#### 3. HUMAN RESOURCE MANAGEMENT PRACTICES

Human resource management practices are the tools influencing organizations to increase in its performance. The subsections 3.1-3.3 below expatiate on the HRM practices.

#### 3.1 HUMAN RESOURCE PLANNING

Empirical research shows that the establishment of well-defined industry goals and objectives influence or shape employee retention and job productivity. For instance Kim et al (2005) cited in Morncaz, Zhao & Kay (2009) found that industry direction and support had a major impact on employee job satisfaction and overall commitment to the organization. In much the same way, results from another empirical study indicates that perceived industry support strongly influences job satisfaction and employees' commitment to their organizations (Susskind et al., 2000).

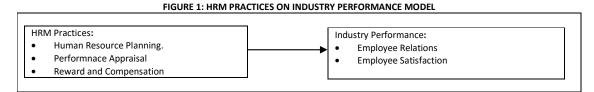
#### 3.2 PERFORMANCE APPRAISAL

The term performance appraisal process indicates an activity that ensures mutual understanding between the subordinate and the supervisor through the process of evaluating directly the subordinate job specific performance priorities and expectations, communication, and assigned responsibilities. The activity of performance appraisal is also a process of providing episodic and scheduled feedback that seeks to enhance teamwork and promote greater efficiencies and abilities. Generally, the performance appraisal activity is utilized by management to help develop and nurture subordinates within their organizations and in their supply chain partners. In a way appraisals can enhance job performance by focusing and emphasizing on industry communication and its shared values and objectives. This process also systematically spells out job duties and responsibilities as they evolve over time. Appraisals are generally regarded as useful because they add value to the organization. However, the main objective of the performance appraisal process is its emphasis on subordinate or employee job performance.

Through appraisals decision makers can also set goals and continuously support employees to improve their work output. It is no wonder then that the critical functions of performance appraisal include deciding who should be promoted, given a pay raise and so forth (Murphy et al, 1995). Similarly, compensation and salary decisions may depend primarily on performance appraisals. One should note that salary satisfaction is one of the key factors thatshape job performance. It may also show proof of the weaknesses of the existing performance management system. It should be highlighted that superior results or performance can be attained and sustained within organizations by individuals or groups. Thus, inter-team and inter-industry competition can be harnessed to stimulate contribution to staff improvement schemes. In fundamental nature, performance appraisal is premised on recognizing attainment of certain objectives belonging to a specific job within a given time period. Moreover, this activity plays a crucial function in shaping the perception of subordinates about self and about their contribution to realization of industry goals. In a study, Bdernardin and Russel (1993) posited that broader communication of policies on performance appraisal within organizations is critical to make subordinates understand their specific functions in organizations. Performance appraisal has a positive relationship with industry performance because client- basedperformance appraisal enhances quality and productivity, firm performance and increase subordinates commitment (Lee & Lee 2007; Sang, 2005; Rahman, 2006). Likewise, Brown and Hewood (2005) posited that the process of performance appraisal system has a positive association or relationship with enhanced productivity of firms. For Cook and Crossman (2004) the relationships formed between employees and supervisors during the process of performance appraisal strengthens the relationships of the players involved. From the above discussion, performance appraisal is an important in

#### 3.3 REWARD AND COMPENSATION

The effective compensation and reward process enhances productivity, the quality of goods and services, improves subordinates' behavior, and decreases accident rates in organizations, thereby improving industry performance (Delaney & Huselid, 1996; Chiu et al., 2002; Dreher & Dougherty, 2005, Jyothi & Venkatesh, 2006). Rewards and Compensation shape employees' behavior and performance output, and encourages retention of talented personnel. Certainly, employee competencies improve industry performance and by inference enhance effectiveness and encompasses all forms of monetary returns and related services provided to subordinates or employees (Milkovich & Newman,1999). In support of this, Mathis and Jackson (2004) posited that a balanced, transparent and competitive reward and compensation system influence the retention of talents. Similarly, Dreher & Dougherty (2005) conclude that a reward-based approach functions as the driver of team and individual performance in organizations while Chiu et al., (2002) argued that rewards and compensation considerably affect industry performances. From the above discussion, rewards and compensations enhance retention of employees with the best talents (Mathis and Jackson,2004) for efficiency within the organization. Thus, based on literature review, the proposed research model is presented in Figure 1 below:



#### 4. CONCLUSION

This paper discusses hr practices and performance on the hotel industry in india .The discussion is based on the benefits of HRM practices on industry performance among India Firms. It also presents a model that can enhance industry performance. The ability of the organization to improve performance through the unique attributes of human resource management, reward and compensation, avails them of business continuity and the ability to have a competitive edge over other firms cannot be underestimated especially when the business activities are now towards a global world.

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In this age of Commerce, Economics, Computer, I.T. & Management and cut throat competition, a group of intellectuals felt the need to have some platform, where young and budding managers and academicians could express their views and discuss the problems among their peers. This journal was conceived with this noble intention in view. This journal has been introduced to give an opportunity for expressing refined and innovative ideas in this field. It is our humble endeavour to provide a springboard to the upcoming specialists and give a chance to know about the latest in the sphere of research and knowledge. We have taken a small step and we hope that with the active cooperation of like-minded scholars, we shall be able to serve the society with our humble efforts.



