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STATEMENT OF THE PROBLEM

OBJECTIVES

HYPOTHESIS (ES)

RESEARCH METHODOLOGY

RESULTS & DISCUSSION

FINDINGS

RECOMMENDATIONS/SUGGESTIONS

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SOCIAL RESPONSIBILITY: A CASE STUDY OF VISHAL MEGA MART SOCIAL RESPONSIBILITY

DR. NARENDRA KUMAR PGT COMMERCE KENDRIYA VIDYALAYA DINJAN

ABSTRACT

Now a day's companies and financial institution is not only focusing on accelerating the growth of economy but also they are contributing to society by making lively environment as well as sustainable social development. Basically, the term social responsibility means obligations of the business persons towards upliftment of the society. According to Joseph w. McGuire "The idea of social responsibility supposes that the corporation has not only economic and legal obligations but also certain responsibilities to society which extend beyond these obligations". Business is the most important organ of the society so it must try to strengthen the business. In the present Era a business cannot survive for a long time by pursuing only the economic objectives, now the business must perform their social responsibility toward different groups. Social responsibility is the obligation of businessmen towards the society. Businessmen should recognize and understand the aspirations of society in which they carry on their business. This Paper highlighted that whether "VISHAL MEGA MART" situated in Tinsukia (Assam) perform their social responsibility or not towards consumer and society.

KEYWORDS

social responsibility, customers, society, community, goods and services.

INTRODUCTION

ocial is a term which includes the different groups of the society like Consumers, Employees, Government, Community, Suppliers etc. And the term responsibility means obligations towards all the interested groups like Consumers, Employees, Government, Community and Suppliers etc. According to Howard R. Bowen "Social Responsibility refers to the obligations of businessmen to pursue those policies, to make those decisions, or to follow those lines of action, which are desirable in terms of the objectives and values of our society."

Business is no longer a mere economic institution but it is also a social institution and businessmen are the trustees of different social groups. Although business is an economic activity so it must have primary and basic aim of earning profit and creation of wealth but at secondary level it must try to assume its social responsibilities so that it can earn goodwill and survive in market for a long time. Any organization, which successfully operates in socio-economic environment, needs self-regulation to maintain control over its standards. Self -Regulation is a process whereby an organization is asked, or volunteers, to monitor its own adherence to legal, ethical, or safety standards.

NEED FOR THE STUDY

The era of the social enterprises is upon us. More so than ever before, the most successful, respected, and desirable businesses exist to do much more than make money; they exist to use the power of business to solve social and environmental problems. Socially responsible businesses not only provide sustainable business models, but also have improved marketing, employee recruitment, employee satisfaction, legal treatment, customer loyalty, brand perception, and richer partnerships. So an attempt is made to evaluate that "VISHAL MEGA MART" is socially responsible or not.

OBJECTIVES

- 1. To study the different social responsibility
- 2. To know that "VISHAL MEGA MART" fulfill their responsibility
- 3. To suggest the factors that makes the "VISHAL MEGA MART" socially responsible.

DATA COLLECTION

PRIMARY SOURCES

Responses collected with the help of the schedule administered to the customers of "VISHAL MEGA MART" are the main primary source of data for this research work.

SECONDARY SOURCES

The secondary sources of data are collected from the several structured interviews, and unstructured interviews which have also been conducted with experts on the subject and also a number of persons who are connected in one way or other, either directly to the customers of "VISHAL MEGA MART".

SAMPLE FRAME

The sample size was put 80 chosen from various groups. Stratified random sampling system has been followed to select the customers of "VISHAL MEGA MART".

TOOLS FOR DATA COLLECTION

A questionnaire with a set of questions was constructed and administered to the sample of the customers of "VISHAL MEGA MART" and society.

TOOL FOR ANALYSIS

The interview schedule method is used for gathering data which are relevant for the study conducted of the customers of "VISHAL MEGA MART" and society. The data collected through the schedules from primary sources have been processed and the results are analyzed using the percentiles.

ANALYSIS

SOCIAL RESPONSIBILTY TOWARDS CUSTOMERS

Question no. 1: Do you think that they provide safe items to you?		
Opinion	No.of people	%
Highly satisfied	46	38.3
Satisfied	52	43.3
Dissatisfied	20	16.7
Highly dissatisifed	2	1.7
Total	120	100.0

38.3% persons are highly satisfied; 43.3% persons are satisfied with the opinion that 'VISHAL MEGA MART' provides safe items to them but 16.7% persons are dissatisfied while 1.7% persons are highly dissatisfied.

Question no. 2: Do you satisfy the price they offer to you?		
Opinion	No.of people	%
Highly satisfied	16	13.3
Satisfied	47	39.2
Dissatisfied	40	33.3
Highly dissatisifed	17	14.2
Total	120	100.0

13.3% persons are highly satisfied; 39.2% persons are satisfied with the price of goods which is offered by 'VISHAL MEGA MART' but 33.3% persons are dissatisfied while 14.2% are highly dissatisfied.

Question no. 3: Do you feel satisfy with the regular supply of goods & services?			
Opinion	No.of people	%	
Highly satisfied	22	18.3	
Satisfied	50	41.7	
Dissatisfied	38	31.7	
Highly dissatisifed	10	8.3	
Total	120	100.0	

18.3% persons are highly satisfied, 41.7% are satisfied with the regular supply of goods and services but 31.7% persons are dissatisfied with this while 8.3% are highly dissatisfied.

Question no. 4: Do you satisfied with the attitude when you asked them regarding the use of the product?		
Opinion	No.of people	%
Highly satisfied	29	24.2
Satisfied	30	25.0
Dissatisfied	46	38.3
Highly dissatisifed	15	12.5
Total	120	100.0

24.2% persons are highly satisfied, 25% are satisfied with the attitude of the seller when customer asked them regarding the use of product but 38.3% person are dissatisfied with this while 12.5% persons are highly dissatisfied.

Question no. 5: Do you satisfied with their treatment for handling your complaints and grievances?		
Opinion	No.of people	%
Highly satisfied	29	24.2
Satisfied	32	26.7
Dissatisfied	33	27.5
Highly dissatisifed	26	21.7
Total	120	100.0

24.2% persons are highly satisfied; 26.7% are satisfied with the treatment for handling customer complaints and grievances but 27.5% are dissatisfied while 21.7% are highly dissatisfied.

Question no. 6: Opinion regarding seller's method of selling product.		
Opinion	No.of people	%
Highly satisfied	25	20.8
Satisfied	37	30.8
Dissatisfied	39	32.5
Highly dissatisfied	19	15.8
Total	120	100.0

20.8% persons are highly satisfied; 30.8% persons are satisfied with seller's method of selling product but 32.5% are dissatisfied while 15.8% are highly dissatisfied.

Question no. 7: Seller provides the product as per your need and requirement.			
Opinion	No.of people	%	
Highly satisfied	33	27.5	
Satisfied	46	38.3	
Dissatisfied	30	25.0	
Highly dissatisifed	11	9.2	
Total	120	100.0	

27.5% persons are highly satisfied, 38.3% are satisfied with the statement that seller provide the goods as per their need and requirement but 25% are dissatisfied while 9.2% are highly dissatisfied.

Question no. 8: They offer new goods for sale to you.		
Opinion	No.of people	%
Highly satisfied	24	20.0
Satisfied	38	31.7
Dissatisfied	44	36.7
Highly dissatisifed	14	11.7
Total	120	100.0

20% of the persons are highly satisfied 31.7% are satisfied with the op0inion that the seller offers new goods for sale to consumer and society but 36.7% are dissatisfied with this statement while 11.7% are highly dissatisfied.

SOCIAL RESPONSIBILTY TOWARDS COMMUNITY

Question no. 9: Do you feel that they try to protect the environment from pollution?		
Opinion	No.of people	%
Highly satisfied	35	29.2
Satisfied	23	19.2
Dissatisfied	39	32.5
Highly dissatisifed	23	19.2
Total	120	100.0

29.2% persons are highly dissatisfied, 19.2% are satisfied that they feel that the seller tries to protect the environment from pollution but 32.5% are dissatisfied while 19.2% are highly dissatisfied.

Question no. 10: Provide more employment opportunity.		
Opinion	No.of people	%
Highly satisfied	16	13.3
Satisfied	41	34.2
Dissatisfied	38	31.7
Highly dissatisifed	25	20.8
Total	120	100.0

13.3% persons are highly satisfied, 34.2% are satisfied with the opinion that the organization provide more employment opportunity but 31.7% persons are dissatisfied with this while 20.8% are highly dissatisfied.

Question no. 11: They promote national integration.			
Opinion	Opinion No.of people %		
Highly satisfied	21	17.5	
Satisfied	36	30.0	
Dissatisfied	32	26.7	
Highly dissatisifed	31	25.8	
Total	120	100.0	

17.5% person are highly satisfied, 30% are satisfied with the opinion that organization promote national integration but 26.7% person are dissatisfied while 25.8% are highly dissatisfied.

Question no. 12: They provide basic amenities like drinking water facility, washroom facilities etc		
Opinion	No.of people	%
Highly satisfied	13	10.8
Satisfied	27	22.5
Dissatisfied	44	36.7
Highly dissatisifed	36	30.0
Total	120	100.0

10.8% persons are highly satisfied, 22.5% persons are satisfied with the basic amenities facilities like drinking water facility, washroom facilities but 36.7% persons are dissatisfied while 30% persons are highly dissatisfied.

Question no. 13: Opinion regarding help to the weaker section of the societies.		
Opinion	No.of people	%
Highly satisfied	21	17.5
Satisfied	24	20.0
Dissatisfied	38	31.7
Highly dissatisifed	37	30.8
Total	120	100.0

17.5% persons are highly satisfied; 20% persons are satisfied with the opinion regarding help to the weaker section of the society but 31.7% persons are dissatisfied while 30.8% persons are highly dissatisfied.

Question no. 14: Are they preserve social and cultural values?			
Opinion	No.of people	%	
Highly satisfied	23	19.2	
Satisfied	40	33.3	
Dissatisfied	42	35.0	
Highly dissatisifed	15	12.5	
Total	120	100.0	

19.2% persons are highly satisfied, 33% persons are satisfied with the opinion regarding that they preserve social and cultural values but 35% persons are dissatisfied while 12.5% persons are highly dissatisfied.

Question no. 15: They sold quality product to some rich people or officers only.		
Opinion	No.of people	%
Highly satisfied	19	15.8
Satisfied	28	23.3
Dissatisfied	22	18.3
Highly dissatisifed	51	42.5
Total	120	100.0

15.8% persons are highly satisfied; 23.3% persons are satisfied with the opinion regarding that they sold quality product to some rich people or officer only but 18.3% persons are dissatisfied while 42.5% persons are highly dissatisfied.

Question no. 16: They abide the rules and regulations and laws of the government.		
Opinion	No.of people	%
Highly satisfied	25	20.8
Satisfied	41	34.2
Dissatisfied	41	34.2
Highly dissatisifed	13	10.8
Total	120	100.0

20.8% persons are highly satisfied, 34.2% persons are satisfied with the opinion regarding that they abide the rules and regulations and laws of the government but 34.2% persons are dissatisfied while 10.8% persons are highly dissatisfied.

Question no. 17: They try to help in solving social problems.			
Opinion	No.of people	%	
Highly satisfied	15	12.5	
Satisfied	28	23.3	
Dissatisfied	39	32.5	
Highly dissatisifed	38	31.7	
Total	120	100.0	

12.5% persons are highly satisfied; 23.3% persons are satisfied with the opinion regarding that they try to help in solving social problems but 32.5% persons are dissatisfied while 31.7% persons are highly dissatisfied.

Question no. 18: They co-operate in planning, investigating and administrative activities of the government.			
Opinion	No.of people	%	
Highly satisfied	21	17.5	
Satisfied	32	26.7	
Dissatisfied	38	31.7	
Highly dissatisifed	29	24.2	
Total	120	100.0	

17.5% persons are highly satisfied, 26.7% persons are satisfied with the opinion regarding that they co-operate in planning investigating and administrative activities of the government but 31.7% persons are dissatisfied while 24.2% persons are highly dissatisfied.

Question no. 19: They try to sale the goods which you want.			
Opinion	No.of people	%	
Highly satisfied	28	23.3	
Satisfied	38	31.7	
Dissatisfied	39	32.5	
Highly dissatisifed	15	12.5	
Total	120	100.0	

23.3% persons are highly satisfied; 31.7% persons are satisfied with the opinion regarding that they try to sale the goods which they want to sold but 32.5% persons are dissatisfied while 12.5% persons are highly dissatisfied.

Question no. 20: They increase employment facility.			
Opinion	No.of people	%	
Highly satisfied	16	13.3	
Satisfied	24	20.0	
Dissatisfied	59	49.2	
Highly dissatisifed	21	17.5	
Total	120	100.0	

13.3% persons are highly satisfied; 20% persons are satisfied with the opinion regarding that they increase the employment facility but 49.2% persons are dissatisfied while 17.5% persons are highly dissatisfied.

FINDINGS

In case of social responsibility towards customer 81.6% customers of the VISHAL MEGA MART are satisfied with the safety of items, 52.5% are satisfied with the price which VISHAL MEGA MART offer for the commodities, 60% are satisfied with the regular supply of the goods, 49% are satisfied with the attitude of seller, 51% are satisfied with the complaint and grievances system of the VISHAL MEGA MART, 52% are satisfied with the method of selling 66% are satisfied with the view that goods are sold to them as per their need and requirement, 52% are satisfied that new goods are offer to them for sale.

In case of social responsibility towards community only 48% persons are satisfied with the statement that VISHAL MEGA MART protect environment from pollution, only 47.5% are satisfied with the employment opportunity which VISHAL MEGA MART offers, only 47.5% persons are satisfied with the opinion that VISHAL MEGA MART promote national integration, only 33% persons are satisfied with the washroom and water facility in the VISHAL MEGA MART, only 37.5% persons are satisfied with the statement that VISHAL MEGA MART provide some help to the weaker section of the society, 52.5% are satisfied with the statement that VISHAL MEGA MART trovide some help to the weaker section of the society, 52.5% are satisfied with the statement that VISHAL MEGA MART trovide the rules and regulation of the government, 36% persons are satisfied with the statement that VISHAL MEGA MART tries to help in solving social problems, 44% persons are satisfied with the statement that they help in planning investigating and administrative activities of government, 54% persons believe that they sold that product to the society which they want to sale and only 33% persons are satisfied with the statement that VISHAL MEGA MART increases employment opportunity.

CONCLUSION

As per the result analysis of the above table and diagrams it can be concluded that VISHAL MEGA MART positively fulfill their social responsibility but there is a chances for further improvements.

In case of social responsibility towards society, VISHAL MEGA MART will have to work hard, as per survey and personal interview of the customer we are able to conclude that VISHAL MEGA MART is failed to fulfill their social responsibility towards community and specially washrooms are in very bad condition, so the management of the VISHAL MEGA MART are advised to look for that.

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