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**FINDINGS** 

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# AN ANALYSIS OF MANUFACTURING SECTOR'S CONTRIBUTION TO EMPLOYMENT AND INCOME GENERATION IN NAGALAND

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#### **ABSTRACT**

Manufacturing sector is one of the most vibrant and sensitive sectors in both the developed and developing economies. Manufacturing sector is considered world-wide as the engine of economic growth because of its strong backward and forward linkages with the other sectors of the economy. It is important for the economy's growth as it provides transitional opportunity to the labour force in agriculture as well as the sector has multiplier effect for job creation in the services sector. This paper examined the contribution of manufacturing sector in generating employment and income, using 85 respondents (enterprises) based on random sampling and finds that it has positive impact on employment and income. Micro enterprises dominate the manufacturing sector and mineral-based and agro-based enterprises occupy 63% of the total manufacturing sector. The study also finds that small scale enterprise contributes the most both in terms employment and income generation.

#### **KEYWORDS**

employment, income, manufacturing sector.

#### INTRODUCTION

anufacturing sector is playing a sensitive role, both in the developed and developing economies, in the process of economic growth because its share in the GDP is low but without its growth, economies cannot sustain in the long run. The manufacturing sector is considered as the transformational sector for agricultural labourers moving from low skilled to more value added jobs. Irrespective of the development process, almost every country is emphasizing on the importance of manufacturing sector and its policies are being augmented for intensive inclusion in their planning processes. This has resulted in the success of most of the countries in achieving economic growth, though problems are inherent in them and needs further improvements and development. The manufacturing sector should be encouraged to make sustainable contribution to national income, employment and exports. It helps in achieving the goal of more equitable distribution of the benefits of economic growth and thereby helps alleviate some of the problems associated with uneven income distribution.

The development of manufacturing sector is the application of modern technology and equipments. Therefore, modern manufacturing processes are characterized by technological innovations, development of managerial and entrepreneurial talents and improvement in technical know-how which promote productivity. In 1990, India and China had almost the same GDP per capita. Since then, driven by its manufacturing sector, China's economy has grown much faster than India. To achieve faster rates of economic growth, manufacturing sector must be strengthened. As per the results of Fourth All India Census of MSME sector, manufacturing sector constituted 31.79% of enterprises, and generates employment of 39.75%.

In Nagaland, as per the Nagaland Economic Survey of 2015-16, the manufacturing sector contribution to State Gross Domestic Product is about 14%.

#### LITERATURE REVIEW

In the modern world, manufacturing sector is regarded as a basis for determining a nation's economic efficiency (Amakom, 2012). Obioma et. al. (2015) in their studies regarding the effect of industrial development on economic growth found that industrial output has a positive relationship with GDP but it is not significant to improving the level of economic growth.

Issues paper of OCED working paper on SMEs and Entrepreneurship (2010), contented that new firms and innovative SMEs are playing an increasing role as drivers of growth and job creation in the economy. Krongkaew (1988) in his article 'The Current Development of Small and Medium Scale Industries in Thailand' reveals that the importance of small scale industries as an institution that can solve the problem of unemployment especially in labour abundant countries. Abor and Quartey (2010) in their study showed that SMEs in Ghana have been noted to provide about 85% of manufacturing employment of Ghana.

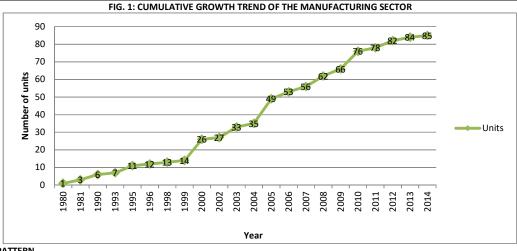
While emphasizing on the role of SMEs in Botswana, Nkwe (2012) pointed out that small and medium-sized enterprises are contributing to employment growth at a higher rate than larger firms and also SMEs contribute not only to income generation but also income distribution which has helped reduced poverty problems to a great extent. Persistent efforts have been made to promote small-scale industries in India as a source of large-scale employment generation and equitable distribution of income (Nath. 1998).

#### **FINDINGS**

#### 1. GROWTH OF ENTERPRISES

A country's general economic health can be measured by looking at that country's economic growth and development. Economic growth is a vital issue both in economic planning as well as in research development for policy making. As such, the interest in economic growth for economies around the world is growing fast in view of the fact that there is growing unemployment and poverty problems.

From the year 1980 to 2014, a total of eighty five manufacturing units were established. The CAGR for the period from 1980 to 2014 is 13.53%. A break-up of this shows that from 1980-99, the CAGR is 14.11% and from 2000 to 2014 is 8.22%. During 1999-2000 and 2009-2010, there a higher the growth of enterprises and this ia attributed may be attributed to the government's initiative like implementation of the State Industrial Policy fo 2000, year of the entrepreneur, 2010-11, centrally sponsored scheme s alike Prime Minister's Employment Guarantee Programme (PMEGP), etc.



#### 2. OWNERSHIP PATTERN

Organisational form of a firm or enterprise means the type of ownership like proprietorship, partnership and cooperatives, etc. In this paper, organisational form of enterprises is shown as sole proprietorship, partnership, cooperative, family enterprise and self-help group. The study finds that 88% are sole proprietory, 1% each of partnership and cooperative, 3 % of family enterprises and 7 % of Self help group. This reveals that the state is faring behind in limited companies. The nature of ownership also reveals that entrepreneurs are not keen in venturing and making investment to bigger business establishment which will promote economic development.

The distribution of ownership by sex implies gender-wise ownership like male and female ownership of business establishments. There are some enterprises owned and managed by partnership, family, self help group and cooperative societies. These categories are given as 'others'. The study finds that 77% of the enterprises are owned by male, 11% and 12% by female and others respectively.

In the manufacturing sector, 5% entrepreneurs are in the age group of 20-30 years, 16% of the entrepreneurs are in the age group of 30-40 years, 38% of the entrepreneurs are in the age group of 40-50 years and 41% of the entrepreneurs are in the age group of 50 years and above.

In terms of educational status of entrepreneurs in manufacturing sector, 28% each of the entrepreneurs is below matric and matriculate, 18% of the entrepreneurs is 10 +2 level, 19% of the entrepreneurs is graduate and about 7% of the entrepreneurs is post graduate.

#### 3. TYPE AND ACTIVITY-WISE DISTRIBUTION OF ENTERPRISES

This study finds that 78% are in the category of micro enterprises, 21% in small enterprises and 1% in medium enterprises. A further break-up of micro enterprises found that enterprises having investment less than constituted for about 80% % of the total micro enterprises and the rest 20% having an investment of between rupees 12.5 lakh and rupees 25 lakh. As for the small manufacturing sector, all the enterprises have an investment below rupees 250 lakhs. This has shown the nature of enterprises in Nagaland where medium and large enterprises presence is negligible.

Activities in manufacturing sector are classified under forest-based, handicrafts, metal-based, mineral-based and agro-based activities. Taken together, the share of different activities in manufacturing sector based on resources finds that forest based activity accounted for 19%, handicrafts accounted for 10%, metal based accounted for 8%, mineral based activity accounted for 31% and ago-based activity accounted for 32%. A further breakup of the enterprises found that 13% are in furniture activity, 6% of saw mill, 10% of handicrafts, 5% are of fabrication, 3% of trunk making units, 16% of quarry, 4% of bricks making, 2% of mineral water, 4% of tyre crafts, 5% of cement crafts, 5% of food products, 3% of poultry, 5% of piggery, 2% of plant nursery and 7% of floriculture and 10% of plantation.

#### 4. EMPLOYMENT AND INCOME

A robust manufacturing sector can be a potential solution for providing employment to a vast majority of population and generates income not only for livelihood but also in accelerating economic growth. This study finds that 9% of employment each are absorbed in forest based enterprises and handicrafts, 3% are absorbed in metal based enterprises, 71% are absorbed in mineral based enterprises and 8% are absorbed in agro-based enterprises. In terms of income generation, forest-based and handicrafts enterprises accounted for 14% each of gross income, metal-based enterprises accounted for 3%, mineral-based enterprises accounted for 59% and agro-based enterprises accounted for 10% of gross income. The study also finds that mineral based enterprises are the highest provider of employment as well as in terms of income generation.

TABLE 1: DISTRIBUTION OF ENTERPRISES ON THE BASIS OF NATURE OF ACTIVITY, EMPLOYMENT AND INCOME

Resource based activity	Units	Employment	Wages	Gross income	Net Income
	16	43	265000	3545850	424900
Forest-based	(19)	(9)	(8)	(15)	(15)
	9	44	344000	1452500	185500
Handicrafts	(10)	(9)	(10)	(6)	(6)
	7	14	61500	754700	108000
Metal-based	(8)	(3)	(2)	(3)	(4)
	26	347	2349500	15026575	1671675
Mineral-based	(31)	(71)	(72)	(65)	(59)
	27	39	253000	2419600	450500
Agro-based	(32)	(8)	(8)	(11)	(16)
Total	85	487	3273000	23199225	2840575

Source: Field survey

TABLE 2: CORRELATION MATRIX (OVERALL)

				, ,		
	Units	Employment	Wages	Gross income	Net Income	
Units	1					
Employment	0.5715	1				
Wages	0.56525	0.99947	1			
Gross income	0.62285	0.99093	0.98757	1		
Net Income 0.70162		0.98151	0.97774	0.99414	1	

<sup>\*</sup> Figure in the parenthesis indicates percentage

The Karl Pearson's Coefficient of Correlation for employment is found to be positively correlated with r=+0.571. The correlation between manufacturing sector and gross income is found to be r=+0.623 and the correlation between manufacturing sector and net income is found to be r=+0.702 indicating a positive relationship.

TABLE 3: CATEGORY-WISE CORRELATION MATRIX

Enterprise		Units	Employment	Wages	Gross income	Net Income
	Units	1				
Micro	Employment	0.2044	1			
	Wages	0.16807	0.97816	1		
	Gross income	0.506	0.61605	0.58345	1	
	Net Income	0.52083	0.42902	0.40174	0.88621	1
	Units	1				
Small	Employment	0.8768	1			
	Wages	0.94126	0.95873	1		
	Gross income	0.88864	0.92307	0.96532	1	
	Net Income	0.93404	0.86297	0.96388	0.90005	1

In micro enterprises, manufacturing sector and employment have a positive correlation but the degree of correlation is low with r=+0.204. Likewise, the degree of correlation between manufacturing sector and gross income is positive with r=+0.506 and the correlation between manufacturing sector and net income is also positive with r=+0.521. This correlation is less than the overall correlation of the manufacturing sector with employment, gross income and net income. In small enterprises, the Karl Pearson's coefficient of correlation between manufacturing and employment is r=+0.877, correlation between manufacturing and gross income r=+0.888 and correlation between manufacturing is r=+0.934 indicating a high degree of positive relationship between them. The correlation finds that small enterprises are higher compared to the overall correlation with employment, gross income and net income.

**TABLE 4: RESOURCE BASED CORRELATION MATRIX** 

Resourced based activity		Units	Employment	Wages	Gross income	Net Income
	Units	1				
Forest based	Employment	0.959185	1			
	Wages	0.971146	0.99756	1		
	Gross income	0.749704	0.86029	0.859083	1	
	Net Income	0.947835	0.98596	0.984503	0.901379	1
	Units	1				
Handicrafts	Employment	0.10422	1			
	Wages	-0.5095	-0.36742	1		
	Gross income	-0.50843	-0.38846	0.989241	1	
	Net Income	-0.52364	-0.28922	0.916376	0.947968	1
	Units	1				
Metal based	Employment	0.381246	1			
	Wages	0.389885	0.99996	1		
	Gross income	0.711552	-0.37829	-0.36961	1	
	Net Income	0.195977	-0.83183	-0.8266	0.828456	1
	Units	1				
Mineral based	Employment	0.048039	1			
	Wages	0.471416	0.87544	1		
	Gross income	0.629203	0.60382	0.884139	1	
	Net Income	0.893952	0.45042	0.798507	0.849259	1
	Units	1				
Agro based	Employment	0.067746	1			
<u> </u>	Wages	-0.03459	0.97003	1		
	Gross income	0.142302	0.8461	0.836571	1	
	Net Income	0.576913	0.21644	0.236675	0.487824	1

Looking into resource-based activity, the correlation between forest-based enterprises and employment is found to be r=+0.959 indicating a high degree of positive correlation. Likewise, correlation of forest-based enterprises with gross income is positively correlated with r=+0.733 and the correlation between forest-based enterprises and net income also have a high degree of positive correlation with r=+0.948. In terms of handicrafts and employment, correlation is positive but low with r=+0.104, but its correlation with gross income is negatively correlated with r=+0.528. Likewise, handicrafts and net income is negatively correlated with r=+0.524. In metal-based enterprises and employment, correlation is positive with r=+0.381, and likewise, the correlation with gross income and net income is positively correlated with r=+0.712 and r=+0.196 respectively. In mineral-based enterprises, correlation with employment is positive but lowly correlated with r=+0.048, and the correlation with gross income and net income have good positive correlation with r=+0.629 and r=+0.894 respectively. Similarly, in agro-based enterprises, correlation with employment and gross income is positive but low with r=+0.068 and r=+0.142 respectively. Agro-based enterprises and net income on the other hand, is found to be r=+0.577 indicating a positive relationship.

Though there is overall positive correlation with employment and income, when looked into resource-based activity-wise, it is observed that forest-based enterprises are the major contributor in employment, followed by metal-based enterprises. Similarly, forest-based enterprises are the major contributor in income generation followed by metal-based and mineral-based. It is also observed that handicrafts have negative impact on gross income.

#### **CONCLUSIONS**

Around the world, economies are going through different phases of development and transition period. Once agricultural is the main projector and followed by industrial sector. At present, every economy put more emphasis on services sector due to its commendable contribution to GDP. As there are always a strong backward and forward linkages among the sectors of the economy, neglecting a certain sector will have a challenging impact on the growth process in the long run. Manufacturing sector is considered as the base of economic development and therefore, its importance should not be overlooked. There is certain problem like financial assistance for up-gradation and expansion of the existing enterprises, good road conditions, undisrupted power supply, etc. which hampers the growth of this sector. Since manufacturing sector contribution have positive impact on employment and income generation, proper measures should be taken to address the obstacles faced by the sector.

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