# INTERNATIONAL JOURNAL OF RESEARCH IN **COMMERCE, IT & MANAGEMENT**



A Monthly Double-Blind Peer Reviewed (Refereed/Juried) Open Access International e-Journal - Included in the International Serial Directories Indexed & Listed at:

Index Copernicus Publishers Panel, Poland with IC Value of 5.09 & number of libraries all around the world.

Circulated all over the world & Google has verified that scholars of more than 4767 Cities in 180 countries/territories are visiting our journal on regular basis.

# **CONTENTS**

C		D
Sr. No.	TITLE & NAME OF THE AUTHOR (S)	Page No.
1.	mHEALTH EFFECTIVENESS AND POTENTIAL IN INDIA	1
	SURENDRA NATH SHUKLA, J K SHARMA & DR. BALVINDER SHUKLA	
2.	AN EFFICACY OF IMPACT OF TURNOVER RATIOS ON PROFITABILITY WITH SPECIAL REFERENCE TO	7
	INDIAN PHARMACEUTICAL INDUSTRY	
	DR. N. PASUPATHI	
3.	5S TECHNIQUE: THE EMERGING CONCEPT OF SERVICE QUALITY	11
	SIMERJEET SINGH BAWA, DR. HARPREET SINGH & DR. NITYA	
4.	PERCEIVED ORGANIZATIONAL SUPPORT AND AFFECTIVE OCCUPATIONAL COMMITMENT AS	16
	MEDIATING VARIABLES ON THE RELATIONSHIP BETWEEN ORGANIZATIONAL CAREER GROWTH AND	
	EMPLOYEES PERFORMANCE	
	SAUD NAPITUPULU, TULUS HARYONO, HUNIK SRI RUNNING SARWITRI & MUGI HARSONO	
5.	PUBLIC SERVICE INNOVATION: STUDY OF MASS TRANSPORT SERVICE THROUGH THE MASS RAPID	28
	TRANSIT (MRT) IN JAKARTA	
	ERIE SYAHRIAL, DR. SRI SUWITRI, DR. BAMBANG RIYANTO & DR. SUNDARSO	
6.	ROLE OF ISO IN IMPROVING QUALITY OF MANAGEMENT EDUCATION IN INDIA	34
	DR. KOMAL CHOPRA & DR. PRADNYA CHITRAO	
7.	REPORTING QUALITY OF SOCIAL SUSTAINABILITY INDICATORS OF INDIAN MANUFACTURING FIRMS:	38
	AN ANALYSIS	
	DIGANTA MUNSHI & DR. SRABONI DUTTA	
8.	SERVICE QUALITY IN HIGHER EDUCATIONAL INSTITUTIONS: AN EMPIRICAL ASSESSMENT	42
	DR. MUSHTAQ AHMAD BHAT & MUDASIR QUADIR SOFI	
9.	AN EMPIRICAL STUDY ON PMJDY SCHEME IMPLEMENTATION AT KANEKAL MANDAL OF ANANTAPUR	49
	DISTRICT	
	G DIVAKARA REDDY	
<b>10</b> .	HRM PRACTICES AND ITS CONTRIBUTION TO LEARNING ORGANIZATION: A LITERATURE REVIEW	53
	ESHA SINGH	
11.	KISSAN CREDIT CARD SCHEMES AND FARMERS AWARENESS - INITIATIVES OF KERALA GRAMIN BANK	56
40	DR. PRAKASH. C, NEBU CHERIAN. P & JOBY JOSEPH THOOMKUZHY	
<b>12</b> .	A CASE STUDY ON CASH MANAGEMENT PRACTICES IN COOPERATIVE BANKS	75
42	DR. MOHD. IQBAL DARZI FINANCIAL INCLUSION IN VILLAGES OF INDIA: A CASE STUDY OF VILLAGES OF SHYAMSUNDAR GRAM	77
13.	PANCHAYAT	77
	DR. BANESWAR KAPASI	
1.1	MARKETING STRATEGIES OF RETAIL SECTOR IN INDIA	90
14.	PRIYA MALIK	80
15		ОГ
<b>15</b> .	DR. B. KANNAN. & R. DHANABAL	85
16	A STUDY ON AGRICULTURAL COMMODITY IN TRICHY	88
10.	K. DHINESHNI & DR. S. P. DHANDAYUTHAPANI	00
17	PORTRAYAL OF NATURE IN ENGLISH LITERATURE AND CONSERVATION OF NATURE	91
17.	SANGEETHA .J	21
12	A STUDY ON SUPPLY CHAIN MANAGEMENT IN FMCG IN MYSURU CITY	93
10.	JAGATH PONNANNA & SANDHYA P	<i>,</i>
19	ASSESSMENT OF FACTORS AFFECTING PERFORMANCE OF WOMEN ENTREPRENEURS IN MSEs: THE	96
13.	CASE OF EAST SHOA ZONE OF OROMIA REGIONAL STATE-ETHIOPIA	70
	SILESHI LETA NEMERA	
20.		99
_0.	SHRUTI SHARMA	
	REQUEST FOR FEEDBACK & DISCLAIMER	100
	MEGOLOT TOTT LEDDANK & DISCENSIFICA	100

## CHIEF PATRON

#### PROF. K. K. AGGARWAL

Chairman, Malaviya National Institute of Technology, Jaipur
(An institute of National Importance & fully funded by Ministry of Human Resource Development, Government of India)
Chancellor, K. R. Mangalam University, Gurgaon
Chancellor, Lingaya's University, Faridabad
Founder Vice-Chancellor (1998-2008), Guru Gobind Singh Indraprastha University, Delhi
Ex. Pro Vice-Chancellor, Guru Jambheshwar University, Hisar

## FOUNDER PATRON

#### LATE SH. RAM BHAJAN AGGARWAL

Former State Minister for Home & Tourism, Government of Haryana Former Vice-President, Dadri Education Society, Charkhi Dadri Former President, Chinar Syntex Ltd. (Textile Mills), Bhiwani

### FORMER CO-ORDINATOR

DR. S. GARG

Faculty, Shree Ram Institute of Business & Management, Urjani

# ADVISORS

PROF. M. S. SENAM RAJU

Director A. C. D., School of Management Studies, I.G.N.O.U., New Delhi

PROF. M. N. SHARMA

Chairman, M.B.A., Haryana College of Technology & Management, Kaithal

PROF. S. L. MAHANDRU

Principal (Retd.), Maharaja Agrasen College, Jagadhri

### EDITOR.

PROF. R. K. SHARMA

Professor, Bharti Vidyapeeth University Institute of Management & Research, New Delhi

## CO-EDITOR

**DR. BHAVET** 

Faculty, Shree Ram Institute of Engineering & Technology, Urjani

### EDITORIAL ADVISORY BOARD

DR. RAJESH MODI

Faculty, Yanbu Industrial College, Kingdom of Saudi Arabia

**PROF. SANJIV MITTAL** 

University School of Management Studies, Guru Gobind Singh I. P. University, Delhi

**PROF. ANIL K. SAINI** 

Chairperson (CRC), Guru Gobind Singh I. P. University, Delhi

DR. SAMBHAVNA

Faculty, I.I.T.M., Delhi

#### DR. MOHENDER KUMAR GUPTA

Associate Professor, P. J. L. N. Government College, Faridabad

#### **DR. SHIVAKUMAR DEENE**

Asst. Professor, Dept. of Commerce, School of Business Studies, Central University of Karnataka, Gulbarga

### ASSOCIATE EDITORS

#### **PROF. NAWAB ALI KHAN**

Department of Commerce, Aligarh Muslim University, Aligarh, U.P.

#### **PROF. ABHAY BANSAL**

Head, Department of I.T., Amity School of Engineering & Technology, Amity University, Noida

#### PROF. A. SURYANARAYANA

Department of Business Management, Osmania University, Hyderabad

**PROF. V. SELVAM** 

SSL, VIT University, Vellore

#### DR. PARDEEP AHLAWAT

Associate Professor, Institute of Management Studies & Research, Maharshi Dayanand University, Rohtak

#### **DR. S. TABASSUM SULTANA**

Associate Professor, Department of Business Management, Matrusri Institute of P.G. Studies, Hyderabad

#### **SURJEET SINGH**

Asst. Professor, Department of Computer Science, G. M. N. (P.G.) College, Ambala Cantt.

## FORMER TECHNICAL ADVISOR

#### **AMITA**

Faculty, Government M. S., Mohali

### FINANCIAL ADVISORS

#### **DICKIN GOYAL**

Advocate & Tax Adviser, Panchkula

#### NEENA

Investment Consultant, Chambaghat, Solan, Himachal Pradesh

# LEGAL ADVISORS

#### **JITENDER S. CHAHAL**

Advocate, Punjab & Haryana High Court, Chandigarh U.T.

#### **CHANDER BHUSHAN SHARMA**

Advocate & Consultant, District Courts, Yamunanagar at Jagadhri

# <u>SUPERINTENDENT</u>

**SURENDER KUMAR POONIA** 

1.

Nationality

### **CALL FOR MANUSCRIPTS**

We invite unpublished novel, original, empirical and high quality research work pertaining to the recent developments & practices in the areas of Computer Science & Applications; Commerce; Business; Finance; Marketing; Human Resource Management; General Management; Banking; Economics; Tourism Administration & Management; Education; Law; Library & Information Science; Defence & Strategic Studies; Electronic Science; Corporate Governance; Industrial Relations; and emerging paradigms in allied subjects like Accounting; Accounting Information Systems; Accounting Theory & Practice; Auditing; Behavioral Accounting; Behavioral Economics; Corporate Finance; Cost Accounting; Econometrics; Economic Development; Economic History; Financial Institutions & Markets; Financial Services; Fiscal Policy; Government & Non Profit Accounting; Industrial Organization; International Economics & Trade; International Finance; Macro Economics; Micro Economics; Rural Economics; Co-operation; Dewelopment Planning; Development Studies; Applied Economics; Development Economics; Business Economics; Monetary Policy; Public Policy Economics; Real Estate; Regional Economics; Political Science; Continuing Education; Labour Welfare; Philosophy; Psychology; Sociology; Tax Accounting; Advertising & Promotion Management; Management Information Systems (MIS); Business Law; Public Responsibility & Ethics; Communication; Direct Marketing; E-Commerce; Global Business; Health Care Administration; Labour Relations & Human Resource Management; Marketing Research; Marketing Theory & Applications; Non-Profit Organizations; Office Administration/Management; Operations Research/Statistics; Organizational Behavior & Theory; Organizational Development; Production/Operations; International Relations; Human Rights & Duties; Public Administration; Population Studies; Purchasing/Materials Management; Retailing; Sales/Selling; Services; Small Business Entrepreneurship; Strategic Management Policy; Technology/Innovation; Tourism & Hospitality; Transportation Distribution; Algorithms; Artificial Intelligence; Compilers & Translation; Computer Aided Design (CAD); Computer Aided Manufacturing; Computer Graphics; Computer Organization & Architecture; Database Structures & Systems; Discrete Structures; Internet; Management Information Systems; Modeling & Simulation; Neural Systems/Neural Networks; Numerical Analysis/Scientific Computing; Object Oriented Programming; Operating Systems; Programming Languages; Robotics; Symbolic & Formal Logic; Web Design and emerging paradigms in allied subjects.

Anybody can submit the **soft copy** of unpublished novel; original; empirical and high quality **research work/manuscript anytime** in **M.S. Word format** after preparing the same as per our **GUIDELINES FOR SUBMISSION**; at our email address i.e. **infoijrcm@gmail.com** or online by clicking the link **online submission** as given on our website (**FOR ONLINE SUBMISSION, CLICK HERE**).

#### **GUIDELINES FOR SUBMISSION OF MANUSCRIPT**

	DATED:
THE EDITOR	
IJRCM	
Subject: SUBMISSION OF MANUSCRIPT IN THE AREA OF	
(e.g. Finance/Mkt./HRM/General Mgt./Engineering/Economics/Computer/	IT/ Education/Psychology/Law/Math/other, please
<mark>specify</mark> )	
DEAR SIR/MADAM	
Please find my submission of manuscript titled 'your journals.	
I hereby affirm that the contents of this manuscript are original. Furthermore fully or partly, nor it is under review for publication elsewhere.	, it has neither been published anywhere in any language
I affirm that all the co-authors of this manuscript have seen the submitted vitheir names as co-authors.	ersion of the manuscript and have agreed to inclusion o
Also, if my/our manuscript is accepted, I agree to comply with the formalitie discretion to publish our contribution in any of its journals.	s as given on the website of the journal. The Journal has
NAME OF CORRESPONDING AUTHOR	:
Designation/Post*	:
Institution/College/University with full address & Pin Code	:
Residential address with Pin Code	:
Mobile Number (s) with country ISD code	:
Is WhatsApp or Viber active on your above noted Mobile Number (Yes/No)	:
Landline Number (s) with country ISD code	:
E-mail Address	:
Alternate E-mail Address	:

Lecturer, Lecturer, Senior Lecturer, Junior Assistant Professor, Assistant Professor, Senior Assistant Professor, Co-ordinator, Reader, Associate Professor, Professor, Head, Vice-Principal, Dy. Director, Principal, Director, Dean, President, Vice Chancellor, Industry Designation etc. <u>The qualification of author is not acceptable for the purpose</u>.

\* i.e. Alumnus (Male Alumni), Alumna (Female Alumni), Student, Research Scholar (M. Phil), Research Scholar (Ph. D.), JRF, Research Assistant, Assistant

#### NOTES:

- a) The whole manuscript has to be in **ONE MS WORD FILE** only, which will start from the covering letter, inside the manuscript. <u>pdf.</u> <u>version</u> is liable to be rejected without any consideration.
- b) The sender is required to mention the following in the SUBJECT COLUMN of the mail:
  - **New Manuscript for Review in the area of** (e.g. Finance/Marketing/HRM/General Mgt./Engineering/Economics/Computer/IT/ Education/Psychology/Law/Math/other, please specify)
- c) There is no need to give any text in the body of the mail, except the cases where the author wishes to give any **specific message** w.r.t. to the manuscript.
- d) The total size of the file containing the manuscript is expected to be below 1000 KB.
- e) Only the **Abstract will not be considered for review** and the author is required to submit the **complete manuscript** in the first instance.
- f) The journal gives acknowledgement w.r.t. the receipt of every email within twenty-four hours and in case of non-receipt of acknowledgment from the journal, w.r.t. the submission of the manuscript, within two days of its submission, the corresponding author is required to demand for the same by sending a separate mail to the journal.
- g) The author (s) name or details should not appear anywhere on the body of the manuscript, except on the covering letter and the cover page of the manuscript, in the manner as mentioned in the guidelines.
- 2. MANUSCRIPT TITLE: The title of the paper should be typed in **bold letters**, **centered** and **fully capitalised**.
- 3. AUTHOR NAME (S) & AFFILIATIONS: Author (s) name, designation, affiliation (s), address, mobile/landline number (s), and email/alternate email address should be given underneath the title.
- 4. ACKNOWLEDGMENTS: Acknowledgements can be given to reviewers, guides, funding institutions, etc., if any.
- 5. **ABSTRACT**: Abstract should be in **fully Italic printing**, ranging between **150** to **300 words**. The abstract must be informative and elucidating the background, aims, methods, results & conclusion in a **SINGLE PARA**. **Abbreviations must be mentioned in full**.
- 6. **KEYWORDS**: Abstract must be followed by a list of keywords, subject to the maximum of **five**. These should be arranged in alphabetic order separated by commas and full stop at the end. All words of the keywords, including the first one should be in small letters, except special words e.g. name of the Countries, abbreviations etc.
- 7. **JEL CODE:** Provide the appropriate Journal of Economic Literature Classification System code (s). JEL codes are available at www.aea-web.org/econlit/jelCodes.php. However, mentioning of JEL Code is not mandatory.
- 8. **MANUSCRIPT**: Manuscript must be in <u>BRITISH ENGLISH</u> prepared on a standard A4 size <u>PORTRAIT SETTING PAPER</u>. It should be free from any errors i.e. <u>grammatical</u>, <u>spelling</u> or <u>punctuation</u>. It must be thoroughly edited at your end.
- 9. **HEADINGS**: All the headings must be bold-faced, aligned left and fully capitalised. Leave a blank line before each heading.
- 10. **SUB-HEADINGS**: All the sub-headings must be bold-faced, aligned left and fully capitalised.
- 11. MAIN TEXT:

#### THE MAIN TEXT SHOULD FOLLOW THE FOLLOWING SEQUENCE:

INTRODUCTION

**REVIEW OF LITERATURE** 

**NEED/IMPORTANCE OF THE STUDY** 

STATEMENT OF THE PROBLEM

**OBJECTIVES** 

**HYPOTHESIS (ES)** 

**RESEARCH METHODOLOGY** 

**RESULTS & DISCUSSION** 

**FINDINGS** 

**RECOMMENDATIONS/SUGGESTIONS** 

CONCLUSIONS

**LIMITATIONS** 

**SCOPE FOR FURTHER RESEARCH** 

REFERENCES

APPENDIX/ANNEXURE

The manuscript should preferably be in 2000 to 5000 WORDS, But the limits can vary depending on the nature of the manuscript.

- 12. **FIGURES & TABLES:** These should be simple, crystal **CLEAR**, **centered**, **separately numbered** & self-explained, and the **titles must be above the table/figure.** Sources of data should be mentioned below the table/figure. It should be ensured that the tables/figures are referred to from the main text.
- 13. **EQUATIONS/FORMULAE**: These should be consecutively numbered in parenthesis, left aligned with equation/formulae number placed at the right. The equation editor provided with standard versions of Microsoft Word may be utilised. If any other equation editor is utilised, author must confirm that these equations may be viewed and edited in versions of Microsoft Office that does not have the editor.
- 14. **ACRONYMS:** These should not be used in the abstract. The use of acronyms is elsewhere is acceptable. Acronyms should be defined on its first use in each section e.g. Reserve Bank of India (RBI). Acronyms should be redefined on first use in subsequent sections.
- 15. **REFERENCES**: The list of all references should be alphabetically arranged. *The author (s) should mention only the actually utilised references in the preparation of manuscript* and they may follow Harvard Style of Referencing. Also check to ensure that everything that you are including in the reference section is duly cited in the paper. The author (s) are supposed to follow the references as per the following:
- All works cited in the text (including sources for tables and figures) should be listed alphabetically.
- Use (ed.) for one editor, and (ed.s) for multiple editors.
- When listing two or more works by one author, use --- (20xx), such as after Kohl (1997), use --- (2001), etc., in chronologically ascending order.
- Indicate (opening and closing) page numbers for articles in journals and for chapters in books.
- The title of books and journals should be in italic printing. Double quotation marks are used for titles of journal articles, book chapters, dissertations, reports, working papers, unpublished material, etc.
- For titles in a language other than English, provide an English translation in parenthesis.
- Headers, footers, endnotes and footnotes should not be used in the document. However, you can mention short notes to elucidate some specific point, which may be placed in number orders before the references.

#### PLEASE USE THE FOLLOWING FOR STYLE AND PUNCTUATION IN REFERENCES:

#### **BOOKS**

- Bowersox, Donald J., Closs, David J., (1996), "Logistical Management." Tata McGraw, Hill, New Delhi.
- Hunker, H.L. and A.J. Wright (1963), "Factors of Industrial Location in Ohio" Ohio State University, Nigeria.

#### **CONTRIBUTIONS TO BOOKS**

• Sharma T., Kwatra, G. (2008) Effectiveness of Social Advertising: A Study of Selected Campaigns, Corporate Social Responsibility, Edited by David Crowther & Nicholas Capaldi, Ashgate Research Companion to Corporate Social Responsibility, Chapter 15, pp 287-303.

#### **JOURNAL AND OTHER ARTICLES**

• Schemenner, R.W., Huber, J.C. and Cook, R.L. (1987), "Geographic Differences and the Location of New Manufacturing Facilities," Journal of Urban Economics, Vol. 21, No. 1, pp. 83-104.

#### **CONFERENCE PAPERS**

Garg, Sambhav (2011): "Business Ethics" Paper presented at the Annual International Conference for the All India Management Association, New Delhi, India, 19–23

#### UNPUBLISHED DISSERTATIONS

• Kumar S. (2011): "Customer Value: A Comparative Study of Rural and Urban Customers," Thesis, Kurukshetra University, Kurukshetra.

#### **ONLINE RESOURCES**

Always indicate the date that the source was accessed, as online resources are frequently updated or removed.

#### WEBSITES

Garg, Bhavet (2011): Towards a New Gas Policy, Political Weekly, Viewed on January 01, 2012 http://epw.in/user/viewabstract.jsp

# FINANCIAL INCLUSION IN VILLAGES OF INDIA: A CASE STUDY OF VILLAGES OF SHYAMSUNDAR GRAM PANCHAYAT

#### DR. BANESWAR KAPASI ASST. PROFESSOR IN COMMERCE NETAJI MAHAVIDYALAYA ARAMBAGH

#### **ABSTRACT**

Most residents of villages under Shyamsundar Gram Panchayat have at least one savings bank account in Burdwan Central Co-operative Bank, or Punjab National Bank, or State Bank of India, or Bank of India or Post Office Savings Bank of Shyamsundar Post Office. The maximum savings bank accounts are opened for getting payment for MGNREGA project, student scholarships from school, college or getting subsidies for LPG. A minimum number of savings accounts are opened otherwise and for micro savings or getting bank loans. If by financial inclusion we mean inclusion of all families in the organised banking network, then financial inclusion has been achieved in this gram panchayat. But the question is: to what extent have the people utilised banking services for their livelihood? Whether their standards of living improved due financial inclusion, or whether they get more loans from banks for meeting their needs or whether their savings have been deposited with the banks-these are some questions which need to be investigated to know the real impact of financial inclusion. In this paper an attempt has been made to investigate the factors that stand in the way of getting the full benefits of financial inclusion in the Shyamsundar Gram Panchayat area of Burdwan district. The information gap regarding banking products and the attitude of bank employees are to be probed for this purpose.

#### **KEYWORDS**

financial inclusion, banking products, information gap.

#### INTRODUCTION

In simple language by financial inclusion, we mean inclusion of all families in organised banking network. In broad, financial inclusion means inclusion of all families with all banking facilities. In India an attempt has been made to provide banking facilities to all the families. Different direct and indirect strategies have been undertaken for covering all members in the banking network.

Financial inclusion is the delivery of financial services to all sections segments of society. It is argued that as banking services are in the nature of public good. The availability of banking and payment services to the entire population is the prime objective of financial inclusion.

The term "financial inclusion" has gained importance since the early 2000s. The United Nations defines the goals of financial inclusion as (i)access at a reasonable cost for all households to a full range of financial services, including savings or deposit services, payment and transfer services, credit and insurance; (ii) sound and safe institutions governed by clear regulation and industry performance standards; (iii) financial and institutional sustainability, to ensure continuity and certainty of investment; and (iv) competition to ensure choice and affordability for clients.

In India, so many steps have been taken to bring all the families within the organised banking network. All government subsidies, scholarship and payment are now transferred through bank accounts or post office savings accounts. For such type of government transfer payments Indian people are opening bank accounts quickly.

Shyamsundar Gram Panchayat is situated in Burdwan district. It is under the Rain-I Panchayat Samiti and it is more or less 20 KM away from Burdwan town. In Shyamsundar, there are two high schools and one college. In Shyamsundar there are around1600 families and near about 11000 peoples/resident. In Shyamsundar Gram Panchayat, there is one branch of State Bank of India, one branch of Bank of India, one branch of Punjab National Bank and one branch of Burdwan Central Cooperative Bank and one Post Office Savings bank.

#### **OBJECTIVES OF THIS STUDY**

The objectives of this study are (i) to assess the nature of financial inclusion among the peoples of Shyamsundar Gram Panchayat and (ii) to understand the real barriers of complete financial inclusion in villages.

#### DATA COLLECTION AND METHODOLOGY

The primary data have been collected from 100 villagers on the basis of survey method with the help of a questionnaire. In addition to that data have been collected from the Shyamsundar Gram Panchayat, Shyamsundar Post Office and different bank branches situated in Shyamsundar. For collecting more data help of elected panchayat members has been taken.

After collecting primary and secondary data relating to bank account, banking service and nature of banking transactions of the people of this gram panchayat, the data have been analysed point wise to assess the status of financial inclusion of the people of this area.

#### **HYPOTHESIS**

It is hypothesized that

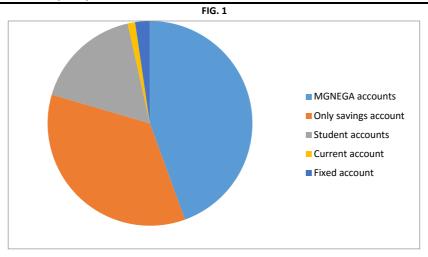
(i) Financial inclusion in true sense has not been achieved in villages in Shyamsundar Gram Panchayat

#### DATA ANALYSIS

Bank Account-Most of the people of this area have at least one bank account. From the following table it is seen that 96% families of this area have at least one bank account or post office savings account. Out of 100 families 96 families have at least one bank account, 76 have MGNREGA (Accounts opened through Gram Panchayat), 60 families have saving account, 29 have student accounts (Accounts opened through school/college), 2 families have current account, and 4 families have fixed bank/post office account. The frequency of bank account per family is calculated at 1.71.

#### TABLE 1

Total no of respondents family	100
At least one bank account	96
MGNEGA accounts	76
Only savings account	60
Student accounts	29
Current account	2
Fixed account	4
Total	171



#### **OBJECTIVES OF OPENING BANK ACCOUNT**

From the primary data following objectives of opening of bank accounts are identified for the people of Shyamsundar Gram Panchayat

- (i) MGNREGA Salary/Wages
- (ii) L.P.G subsidies
- (iii) Student Scholarship
- (iv) Savings
- (v) Term Loans
- (vi) Un-employment allowance
- (vii) House Building Loans
- (viii) Car Loans
- (ix) Truck Loan
- (x) Business Loans/CCL
- (xi) Gold Loans
- (xii) Agriculture Gold Loans
- (xiii) Salary/Professional Payment
- (xiv) Widow Allowance
- (xv) Agriculture Loans
- (xvi) Investment in Share
- (xvii) LIC Cheque Payment

#### **OBJECTIVE-WISE CLASSIFICATION OF ACCOUNTS IS GIVEN BELOW**

#### TABLE 2

OBJECTIVES OF BANK ACCOUNT	In Number	%
(i) MGNREGA Salary/Wages	76	44%
(ii) L.P.G subsidies	4	2%
(iii) Student Scholarship	29	17%
(iv) Savings(others)	4	2%
(v) Term Loans	11	6%
(vi) Un-employment allowance	5	3%
(viii) Car Loans	3	2%
(ix) Truck Loan	2	1%
(x) Business Loans/CCL	2	1%
(xi) Gold Loans	4	2%
(xii) Agriculture Gold Loans	5	3%
(xiii) Salary/Professional Payment	11	6%
(xiv) Widow Allowance	8	5%
(xv) Fixed Account	5	3%
(xvi) Investment in Share	2	1%
Total	171	100%

From the above table it is seen that out of 171 bank accounts, as per last transaction held 44% were used for MGNREGA wages payment, 17 % were used for scholarship payment and 5% for widow allowance. Very low percentages of banking transactions were related for loan taken. Only 2% of transactions are related to car loans, 1% transactions are related to truck loans, another 1% transactions are related to business loans, 2% transactions are related to gold loans and 3% transactions are related to agriculture gold loans.

#### **NATURE OF TRANSACTIONS**

From the data collected from bank branches where 171 accounts are held, the following nature of transactions are identified

- (i) Withdrawal of cash
- (ii) Deposit of cash
- (iii) Fund Transfer through bank counter
- (iv) Bill Payment through bank (SI/SO)
- (v) Online –Payment
- (vi) Bank Draft/DD for form fill up/Examination Fee/College Fee
- (vii) Others

# The Percentage of above types of Transactions are given below (Last Transaction of accounts holders)

#### TABLE 3

(i) Withdrawal of cash	64%
(ii) Deposit of cash	22%
(iii) Fund Transfer through bank counter	3%
(iv) Bill Payment through bank account	2%
(v) Online –Payment	1%
(vi) Bank Draft/DD for form fill up/Examination Fee/College admission	4%
(vii) Others	4%
TOTAL	100%

From the above table it is seen that out of total banking transaction 64% are relating to withdrawal of cash, 22% are relating to deposit of cash or cheque, 3% are relating to fund transfer, and 4% are relating to Bank Draft and examination fees.

#### **FINDINGS OF THIS STUDY**

From the above discussion it is clear that due to government initiatives, major families are now under banking network. But all the banking facilities are not enjoyed by the rural bank account holders. The main objectives of the poor bank account holders are to draw MGNREGA wages, student scholarship. Only a few bank account holders accumulated their savings in banks.

The basic reasons of limited uses of banking facilities are attitudes of bank employee, attitude of bank account holders. Some socio economic causes also lead such type of ineffective bank-customer relation, like poor income, less savings, less financial education etc.

#### FACTORS STANDING IN THE WAY OF FULL UTILISATION OF BANKING FACILITIES BY THE RURAL PEOPLE

From the analysis of primary data as given by the 100 accounts holders and bank employee in the Shyamsundar gram panchayat following factors are identified as major causes of ineffective uses of banks accounts in support of their livelihood

- (a) Lack of cooperation of bank employee-A good number of respondents argue that due to lack of cooperation of bank employee of government banks, they are not get full benefits from banking system.
- (b) Complex procedure and documentation for getting loans-The procedure of sanctioning loans are very complex and a lot of documents are required for getting sectioned a bank loans. For these reason, most of rural bank customer avoid loans from banks.
- (c) Lack of financial literacy- As demanded by the bank- authority, majority of the rural bank-customers have no of knowledge about banking. As a result they cannot enjoy full banking facilities.
- (d) Lack of regular income- Most of the rural bank-customers have no regular income and savings. As a result they do not use bank account regularly.
- (e) **Ignorance of customer about different schemes of banks**-The bank employees argue that most of rural bank customers have no idea about different schemes of banks. As a result, they are not enjoying such facilities.
- (f) **Low rate of loans Recovery**-As experienced by the bank authority, due to low income, attitudes of loans holders, the rate of loans recovery is low in rural area. For this reason, banks have to think twice before sanctioning a loan.

#### CONCLUSION

From the above analysis it is seen that due to different actions, most of the rural families have bank account but they are not enjoyed full banking facilities. In majority of cases bank accounts are used to encased government subsidies, scholarship, different allowances and MGNREGA wages payment. The main reasons of not enjoying banking products are low income and savings, low rate of financial education, attitude of the bank employee, and attitude of the customer. For true financial inclusion in rural area, attitudes of the bank employees and customer are to be changed, terms and conditions of sanctioning loans are to be liberalised, and the rate of financial literacy among the rural peoples are to be increased.

#### REFERENCES

- 1. Agarwal, Parul (2014), "Financial Inclusion in India: A Review and Initiatives and Achievements", IOSR Journal of Business and Management, Volume 16, Issue 6, June.
- 2. Divya (2014), "A Study On Impact of Financial Inclusion with Reference to Daily Wage Earners", Journal of Business Management & Social Sciences Research, Volume 2. No. 6. June.
- 3. Kamath, Rajalaxmi (2008) "Ramanagaram Financial Diaries: Loan repayments and cash patterns of the urban slums", IIMB Working paper 268.
- 4. Ministry of Consumer Affairs, Food and Public Distribution (2011), "Number of Ration Shops in the country", June.
- 5. Planning Commission (2009), "Report on Financial Sector Reforms" (Chairman: Dr. Raghuram G. Rajan).
- 6. Radcliffe, Dan (2012), "A Digital Pathway to Financial Inclusion", Bill & Melinda Gates Foundation.
- 7. RBI (2005), "Report on Rural Credit and micro finance" (Chairman: H.R. Khan). IIMB-WP NO. 474 31
- 8. RBI (2013), "How the poor manage their finances; A study of the portfolio choices of poor households in Ernakulum district, Kerala", Development Research Project, Mumbai and Centre for Socio-Economic and Environmental Studies, Kochi.

# REQUEST FOR FEEDBACK

#### **Dear Readers**

At the very outset, International Journal of Research in Commerce, IT & Management (IJRCM) acknowledges & appreciates your efforts in showing interest in our present issue under your kind perusal.

I would like to request you to supply your critical comments and suggestions about the material published in this issue, as well as on the journal as a whole, on our e-mail <a href="mailto:infoijrcm@gmail.com">infoijrcm@gmail.com</a> for further improvements in the interest of research.

If you have any queries, please feel free to contact us on our e-mail infoijrcm@gmail.com.

I am sure that your feedback and deliberations would make future issues better – a result of our joint effort.

Looking forward to an appropriate consideration.

With sincere regards

Thanking you profoundly

**Academically yours** 

Sd/-

Co-ordinator

# **DISCLAIMER**

The information and opinions presented in the Journal reflect the views of the authors and not of the Journal or its Editorial Board or the Publishers/Editors. Publication does not constitute endorsement by the journal. Neither the Journal nor its publishers/Editors/Editorial Board nor anyone else involved in creating, producing or delivering the journal or the materials contained therein, assumes any liability or responsibility for the accuracy, completeness, or usefulness of any information provided in the journal, nor shall they be liable for any direct, incidental, special, consequential or punitive damages arising out of the use of information/material contained in the journal. The journal, neither its publishers/Editors/ Editorial Board, nor any other party involved in the preparation of material contained in the journal represents or warrants that the information contained herein is in every respect accurate or complete, and they are not responsible for any errors or omissions or for the results obtained from the use of such material. Readers are encouraged to confirm the information contained herein with other sources. The responsibility of the contents and the opinions expressed in this journal are exclusively of the author (s) concerned.

### **ABOUT THE JOURNAL**

In this age of Commerce, Economics, Computer, I.T. & Management and cut throat competition, a group of intellectuals felt the need to have some platform, where young and budding managers and academicians could express their views and discuss the problems among their peers. This journal was conceived with this noble intention in view. This journal has been introduced to give an opportunity for expressing refined and innovative ideas in this field. It is our humble endeavour to provide a springboard to the upcoming specialists and give a chance to know about the latest in the sphere of research and knowledge. We have taken a small step and we hope that with the active cooperation of like-minded scholars, we shall be able to serve the society with our humble efforts.

# Our Other Fournals





