INTERNATIONAL JOURNAL OF RESEARCH IN COMMERCE, IT & MANAGEMENT



A Monthly Double-Blind Peer Reviewed (Refereed/Juried) Open Access International e-Journal - Included in the International Serial Directories Indexed & Listed at:

Index Copernicus Publishers Panel, Poland with IC Value of 5.09 & number of libraries all around the world.

Circulated all over the world & Google has verified that scholars of more than 5000 Cities in 187 countries/territories are visiting our journal on regular basis.

Ground Floor, Building No. 1041-C-1, Devi Bhawan Bazar, JAGADHRI – 135 003, Yamunanagar, Haryana, INDIA

CONTENTS

_		_
Sr. No.	TITLE & NAME OF THE AUTHOR (S)	Page No.
1.	A STUDY OF OPERATIONAL PROCESS AT LEATHER TANNING INDUSTRY	1
	KANAKA B & M. JEYARATHANAM	
2.	NEED FOR TEACHING WELL- BEING THROUGH POSITIVE PSYCHOLOGY IN EDUCATIONAL INSTITUTIONS	5
	JAYASHREE SANGHANI, DR. SAROJ ARYA, SOWMYA MARE & BRIG. JAGJIT AHUJA	
3.	CORPORATE SOCIAL RESPONSIBILITY	11
	SUMAIYA FATHIMA	
4.	ANALYSIS OF FINANCIAL STATEMENT OF ROURKELA STEEL PLANT BY USING THE TECHNIQUE OF RATIO	13
	ANALYSIS	
	DR. ASHOK KUMAR RATH	
5.	INTELLECTUAL CAPITAL AS A TALENT POOL CREATES ORGANISATIONAL EXCELLENCE	21
	DR. UPPUGUNDURI PADMAVATHI	
6.	THE INFLUENCE OF CONSUMER MINDSET ON THE INTENTION TO PURCHASE FAIR TRADE GOODS IN	24
	ETHNIC CHINESE SOCIETY: THE MEDIATING ROLE OF MORAL IDENTITY	
	GHI-FENG YEN, RU-YU WANG & HSIN-TI YANG	
7.	CUSTOMERS' PERCEPTION OF SIDBI IN TAMIL NADU	30
	DR. T. RENUHA & DR. P. AMIRTHA GOWRI	
8.	PSYCHOLOGICAL CONTRACT AND ITS CONTENTS: A STUDY WITH REFERENCE TO GOAN IT COMPANIES	34
	DR. K G SANKARANARAYANAN & PARESH LINGADKAR	
9.	INTERMEDIARY LIABILITIES: COMPARATIVE STUDY OF VARIOUS JURISDICTIONS	37
	ASTITWA BHARGAVA & DR. MANMEETA SAXENA	
10 .	AWARENESS ON SUSTAINABILITY BASED EDUCATION FOR TEACHERS OF HIGHER EDUCATIONAL	45
	INSTITUTIONS: A CONCEPTUAL ANALYSIS	
	DR. A. SENTHILKUMAR	
11 .	HIGHER EDUCATION IN INDIA: EMERGING ISSUES, CHALLENGES AND SUGGESTIONS	48
	ASHA RANI.K	
12 .	A STUDY ON FINANCIAL HEALTH OF DHAMPUR SUGAR MILLS LTD, UTTAR PRADESH	52
	A. ROJAMMAL & DR. S. BABU	
13 .	A STUDY ON QUALITY OF WORK LIFE OF THE EMPLOYEES OF SELECTED COMPANIES IN NANJANGUDU	56
	INDUSTRIAL AREA, MYSURU DISTRICT	
	NISHIRIYANARGEES & B. GURUDATT KAMATH	
14.	EFFECTIVENESS OF RTI ACT, 2005 IN PROVIDING INFORMATION: AN EMPIRICAL STUDY OF LUDHIANA CITY	61
	DR. POOJA CHATLEY & MANNAT SABBHARWAL	
15 .	MECHANISM OF SOCIAL MEDIA TO BOOST INTERNATIONAL ENTREPRENEURSHIP	65
	MUSIBAU AKINTUNDE AJAGBE, NKAM MICHAEL CHO, MERCY ISIAVWE OGBARI & EKANEM EDEM UDO UDO	
16 .	USAGE OF TECHNOLOGY ENABLED BANKING SERVICES IN INDIA: A STUDY AMONG SELECTED BANK	73
	CUSTOMERS IN MYSURU CITY, KARNATAKA	
4-	SUMA P & VIDYA D AVADHANI	
17 .	PLANNING FOR TRIBAL DEVELOPMENT IN HIMACHAL PRADESH ANJU SHARMA	77
10		0.5
18.	HIGHER EDUCATION IN INDIA: CHALLENGES AND SUGGESTIONS GOPAL SINGH	85
10	GLOBAL PERSPECTIVES OF CORPORATE SOCIAL RESPONSIBILITY	07
19.	PUNEET KAUR	87
20		0.4
20.	EMPLOYEE ATTITUDE TOWARDS PROFESSIONAL COMMUNICATIONS AT WORK FAMILY NEXUS: A STUDY IN SELECT IT ORGANIZATIONS IN HYDERABAD	94
	SREEKANTH.YERRAMILLI & K. L. REVATHI	
		-00
	REQUEST FOR FEEDBACK & DISCLAIMER	99

CHIEF PATRON

PROF. K. K. AGGARWAL

Chairman, Malaviya National Institute of Technology, Jaipur
(An institute of National Importance & fully funded by Ministry of Human Resource Development, Government of India)

Chancellor, K. R. Mangalam University, Gurgaon

Chancellor, Lingaya's University, Faridabad

Founder Vice-Chancellor (1998-2008), Guru Gobind Singh Indraprastha University, Delhi

Ex. Pro Vice-Chancellor, Guru Jambheshwar University, Hisar

FOUNDER PATRON

LATE SH. RAM BHAJAN AGGARWAL

Former State Minister for Home & Tourism, Government of Haryana Former Vice-President, Dadri Education Society, Charkhi Dadri Former President, Chinar Syntex Ltd. (Textile Mills), Bhiwani

FORMER CO-ORDINATOR

DR. S. GARG

Faculty, Shree Ram Institute of Business & Management, Urjani

ADVISORS

PROF. M. S. SENAM RAJU

Director A. C. D., School of Management Studies, I.G.N.O.U., New Delhi

PROF. M. N. SHARMA

Chairman, M.B.A., Haryana College of Technology & Management, Kaithal

PROF. S. L. MAHANDRU

Principal (Retd.), Maharaja Agrasen College, Jagadhri

EDITOR.

PROF. R. K. SHARMA

Professor, Bharti Vidyapeeth University Institute of Management & Research, New Delhi

CO-EDITOR

DR. BHAVET

Faculty, Shree Ram Institute of Engineering & Technology, Urjani

EDITORIAL ADVISORY BOARD

DR. RAJESH MODI

Faculty, Yanbu Industrial College, Kingdom of Saudi Arabia

PROF. SANJIV MITTAL

University School of Management Studies, Guru Gobind Singh I. P. University, Delhi

PROF. ANIL K. SAINI

Chairperson (CRC), Guru Gobind Singh I. P. University, Delhi

DR. SAMBHAVNA

Faculty, I.I.T.M., Delhi

DR. MOHENDER KUMAR GUPTA

Associate Professor, P. J. L. N. Government College, Faridabad

DR. SHIVAKUMAR DEENE

Asst. Professor, Dept. of Commerce, School of Business Studies, Central University of Karnataka, Gulbarga

ASSOCIATE EDITORS

PROF. NAWAB ALI KHAN

Department of Commerce, Aligarh Muslim University, Aligarh, U.P.

PROF. ABHAY BANSAL

Head, Department of I.T., Amity School of Engineering & Technology, Amity University, Noida

PROF. A. SURYANARAYANA

Department of Business Management, Osmania University, Hyderabad

PROF. V. SELVAM

SSL, VIT University, Vellore

DR. PARDEEP AHLAWAT

Associate Professor, Institute of Management Studies & Research, Maharshi Dayanand University, Rohtak

DR. S. TABASSUM SULTANA

Associate Professor, Department of Business Management, Matrusri Institute of P.G. Studies, Hyderabad **SURJEET SINGH**

Asst. Professor, Department of Computer Science, G. M. N. (P.G.) College, Ambala Cantt.

FORMER TECHNICAL ADVISOR

AMITA

Faculty, Government M. S., Mohali

FINANCIAL ADVISORS

DICKIN GOYAL

Advocate & Tax Adviser, Panchkula

NEENA

Investment Consultant, Chambaghat, Solan, Himachal Pradesh

LEGAL ADVISORS

JITENDER S. CHAHAL

Advocate, Punjab & Haryana High Court, Chandigarh U.T.

CHANDER BHUSHAN SHARMA

Advocate & Consultant, District Courts, Yamunanagar at Jagadhri

SUPERINTENDENT

SURENDER KUMAR POONIA

1.

E-mail Address

Nationality

Alternate E-mail Address

author is not acceptable for the purpose.

CALL FOR MANUSCRIPTS

We invite unpublished novel, original, empirical and high quality research work pertaining to the recent developments & practices in the areas of Computer Science & Applications; Commerce; Business; Finance; Marketing; Human Resource Management; General Management; Banking; Economics; Tourism Administration & Management; Education; Law; Library & Information Science; Defence & Strategic Studies; Electronic Science; Corporate Governance; Industrial Relations; and emerging paradigms in allied subjects like Accounting; Accounting Information Systems; Accounting Theory & Practice; Auditing; Behavioral Accounting; Behavioral Economics; Corporate Finance; Cost Accounting; Econometrics; Economic Development; Economic History; Financial Institutions & Markets; Financial Services; Fiscal Policy; Government & Non Profit Accounting; Industrial Organization; International Economics & Trade; International Finance; Macro Economics; Micro Economics; Rural Economics; Co-operation; Demography: Development Planning; Development Studies; Applied Economics; Development Economics; Business Economics; Monetary Policy; Public Policy Economics; Real Estate; Regional Economics; Political Science; Continuing Education; Labour Welfare; Philosophy; Psychology; Sociology; Tax Accounting; Advertising & Promotion Management; Management Information Systems (MIS); Business Law; Public Responsibility & Ethics; Communication; Direct Marketing; E-Commerce; Global Business; Health Care Administration; Labour Relations & Human Resource Management; Marketing Research; Marketing Theory & Applications; Non-Profit Organizations; Office Administration/Management; Operations Research/Statistics; Organizational Behavior & Theory; Organizational Development; Production/Operations; International Relations; Human Rights & Duties; Public Administration; Population Studies; Purchasing/Materials Management; Retailing; Sales/Selling; Services; Small Business Entrepreneurship; Strategic Management Policy; Technology/Innovation; Tourism & Hospitality; Transportation Distribution; Algorithms; Artificial Intelligence; Compilers & Translation; Computer Aided Design (CAD); Computer Aided Manufacturing; Computer Graphics; Computer Organization & Architecture; Database Structures & Systems; Discrete Structures; Internet; Management Information Systems; Modeling & Simulation; Neural Systems/Neural Networks; Numerical Analysis/Scientific Computing; Object Oriented Programming; Operating Systems; Programming Languages; Robotics; Symbolic & Formal Logic; Web Design and emerging paradigms in allied subjects.

Anybody can submit the soft copy of unpublished novel; original; empirical and high quality research work/manuscript anytime in M.S. Word format after preparing the same as per our GUIDELINES FOR SUBMISSION; at our email address i.e. infoijrcm@gmail.com or online by clicking the link online submission as given on our website (FOR ONLINE SUBMISSION, CLICK HERE).

GUIDELINES FUR SUBMISSION	<u>Uf MANUSCRIPI</u>
COVERING LETTER FOR SUBMISSION:	
	DATED:
THE EDITOR	
IJRCM	
Subject: SUBMISSION OF MANUSCRIPT IN THE AREA OF	
(e.g. Finance/Mkt./HRM/General Mgt./Engineering/Economics/Compute	r/IT/ Education/Psychology/Law/Math/other, <mark>please</mark>
specify)	
DEAR SIR/MADAM	
Please find my submission of manuscript titled 'your journals.	
I hereby affirm that the contents of this manuscript are original. Furthermore fully or partly, nor it is under review for publication elsewhere.	re, it has neither been published anywhere in any languag
I affirm that all the co-authors of this manuscript have seen the submitted their names as co-authors.	version of the manuscript and have agreed to inclusion of
Also, if my/our manuscript is accepted, I agree to comply with the formalit discretion to publish our contribution in any of its journals.	ies as given on the website of the journal. The Journal ha
NAME OF CORRESPONDING AUTHOR	:
Designation/Post*	:
Institution/College/University with full address & Pin Code	:
Residential address with Pin Code	:
Mobile Number (s) with country ISD code	:
Is WhatsApp or Viber active on your above noted Mobile Number (Yes/No)	:
Landline Number (s) with country ISD code	:

* i.e. Alumnus (Male Alumni), Alumna (Female Alumni), Student, Research Scholar (M. Phil), Research Scholar (Ph. D.), JRF, Research Assistant, Assistant Lecturer, Lecturer, Senior Lecturer, Junior Assistant Professor, Assistant Professor, Senior Assistant Professor, Co-ordinator, Reader, Associate Professor, Professor, Head, Vice-Principal, Dy. Director, Principal, Director, Dean, President, Vice Chancellor, Industry Designation etc. The qualification of

NOTES:

- a) The whole manuscript has to be in **ONE MS WORD FILE** only, which will start from the covering letter, inside the manuscript. <u>pdf.</u> <u>version</u> is liable to be rejected without any consideration.
- b) The sender is required to mention the following in the SUBJECT COLUMN of the mail:
 - New Manuscript for Review in the area of (e.g. Finance/Marketing/HRM/General Mgt./Engineering/Economics/Computer/IT/Education/Psychology/Law/Math/other, please specify)
- c) There is no need to give any text in the body of the mail, except the cases where the author wishes to give any **specific message** w.r.t. to the manuscript.
- d) The total size of the file containing the manuscript is expected to be below 1000 KB.
- e) Only the **Abstract will not be considered for review** and the author is required to submit the **complete manuscript** in the first instance.
- f) The journal gives acknowledgement w.r.t. the receipt of every email within twenty-four hours and in case of non-receipt of acknowledgment from the journal, w.r.t. the submission of the manuscript, within two days of its submission, the corresponding author is required to demand for the same by sending a separate mail to the journal.
- g) The author (s) name or details should not appear anywhere on the body of the manuscript, except on the covering letter and the cover page of the manuscript, in the manner as mentioned in the guidelines.
- MANUSCRIPT TITLE: The title of the paper should be typed in bold letters, centered and fully capitalised.
- 3. AUTHOR NAME (S) & AFFILIATIONS: Author (s) name, designation, affiliation (s), address, mobile/landline number (s), and email/alternate email address should be given underneath the title.
- 4. ACKNOWLEDGMENTS: Acknowledgements can be given to reviewers, guides, funding institutions, etc., if any.
- 5. **ABSTRACT**: Abstract should be in **fully Italic printing**, ranging between **150** to **300 words**. The abstract must be informative and elucidating the background, aims, methods, results & conclusion in a **SINGLE PARA**. **Abbreviations must be mentioned in full**.
- 6. **KEYWORDS**: Abstract must be followed by a list of keywords, subject to the maximum of **five**. These should be arranged in alphabetic order separated by commas and full stop at the end. All words of the keywords, including the first one should be in small letters, except special words e.g. name of the Countries, abbreviations etc.
- JEL CODE: Provide the appropriate Journal of Economic Literature Classification System code (s). JEL codes are available at www.aea-web.org/econlit/jelCodes.php. However, mentioning of JEL Code is not mandatory.
- 8. **MANUSCRIPT**: Manuscript must be in <u>BRITISH ENGLISH</u> prepared on a standard A4 size <u>PORTRAIT SETTING PAPER</u>. It should be free from any errors i.e. grammatical, spelling or punctuation. It must be thoroughly edited at your end.
- 9. HEADINGS: All the headings must be bold-faced, aligned left and fully capitalised. Leave a blank line before each heading.
- 10. **SUB-HEADINGS**: All the sub-headings must be bold-faced, aligned left and fully capitalised.
- 11. MAIN TEXT:

THE MAIN TEXT SHOULD FOLLOW THE FOLLOWING SEQUENCE:

INTRODUCTION

REVIEW OF LITERATURE

NEED/IMPORTANCE OF THE STUDY

STATEMENT OF THE PROBLEM

OBJECTIVES

HYPOTHESIS (ES)

RESEARCH METHODOLOGY

RESULTS & DISCUSSION

FINDINGS

RECOMMENDATIONS/SUGGESTIONS

CONCLUSIONS

LIMITATIONS

SCOPE FOR FURTHER RESEARCH

REFERENCES

APPENDIX/ANNEXURE

The manuscript should preferably be in 2000 to 5000 WORDS, But the limits can vary depending on the nature of the manuscript.

- 12. **FIGURES & TABLES**: These should be simple, crystal **CLEAR**, **centered**, **separately numbered** & self-explained, and the **titles must be above the table/figure**. **Sources of data should be mentioned below the table/figure**. *It should be ensured that the tables/figures are* referred to from the main text.
- 13. **EQUATIONS/FORMULAE**: These should be consecutively numbered in parenthesis, left aligned with equation/formulae number placed at the right. The equation editor provided with standard versions of Microsoft Word may be utilised. If any other equation editor is utilised, author must confirm that these equations may be viewed and edited in versions of Microsoft Office that does not have the editor.
- 14. ACRONYMS: These should not be used in the abstract. The use of acronyms is elsewhere is acceptable. Acronyms should be defined on its first use in each section e.g. Reserve Bank of India (RBI). Acronyms should be redefined on first use in subsequent sections.
- 15. **REFERENCES:** The list of all references should be alphabetically arranged. *The author (s) should mention only the actually utilised references in the preparation of manuscript* and they may follow Harvard Style of Referencing. Also check to ensure that everything that you are including in the reference section is duly cited in the paper. The author (s) are supposed to follow the references as per the following:
- All works cited in the text (including sources for tables and figures) should be listed alphabetically.
- Use (ed.) for one editor, and (ed.s) for multiple editors.
- When listing two or more works by one author, use --- (20xx), such as after Kohl (1997), use --- (2001), etc., in chronologically ascending
 order.
- Indicate (opening and closing) page numbers for articles in journals and for chapters in books.
- The title of books and journals should be in italic printing. Double quotation marks are used for titles of journal articles, book chapters, dissertations, reports, working papers, unpublished material, etc.
- For titles in a language other than English, provide an English translation in parenthesis.
- Headers, footers, endnotes and footnotes should not be used in the document. However, you can mention short notes to elucidate some specific point, which may be placed in number orders before the references.

PLEASE USE THE FOLLOWING FOR STYLE AND PUNCTUATION IN REFERENCES:

BOOKS

- Bowersox, Donald J., Closs, David J., (1996), "Logistical Management." Tata McGraw, Hill, New Delhi.
- Hunker, H.L. and A.J. Wright (1963), "Factors of Industrial Location in Ohio" Ohio State University, Nigeria.

CONTRIBUTIONS TO BOOKS

 Sharma T., Kwatra, G. (2008) Effectiveness of Social Advertising: A Study of Selected Campaigns, Corporate Social Responsibility, Edited by David Crowther & Nicholas Capaldi, Ashgate Research Companion to Corporate Social Responsibility, Chapter 15, pp 287-303.

JOURNAL AND OTHER ARTICLES

• Schemenner, R.W., Huber, J.C. and Cook, R.L. (1987), "Geographic Differences and the Location of New Manufacturing Facilities," Journal of Urban Economics, Vol. 21, No. 1, pp. 83-104.

CONFERENCE PAPERS

Garg, Sambhav (2011): "Business Ethics" Paper presented at the Annual International Conference for the All India Management Association, New Delhi, India, 19–23

UNPUBLISHED DISSERTATIONS

Kumar S. (2011): "Customer Value: A Comparative Study of Rural and Urban Customers," Thesis, Kurukshetra University, Kurukshetra.

ONLINE RESOURCES

Always indicate the date that the source was accessed, as online resources are frequently updated or removed.

WEBSITES

Garg, Bhavet (2011): Towards a New Gas Policy, Political Weekly, Viewed on January 01, 2012 http://epw.in/user/viewabstract.jsp

A STUDY OF OPERATIONAL PROCESS AT LEATHER TANNING INDUSTRY

KANAKA B ASST. PROFESSOR CHETANA'S INSTITUTE OF MANAGEMENT & RESEARCH MUMBAI

M. JEYARATHANAM EMERITUS PROFESSOR BHARATHIAR UNIVERSITY COIMBATORE

ABSTRACT

The global demand for leather and leather products increase day by day, since the global population and the standard of living of people increase rapidly every year. The leather and leather products sector now represents one of the most important industrial sectors in India, significantly contributing to the national economy. Tanning is an integral part of the process of converting raw hides and skins into finished leather. The condition of leather tanneries is indicated by many operational aspects. The present study analyses different aspects of tanneries operations of the leather tanneries at Vellore district in Tamilnadu, India. To evaluate the variance and relativity between the prevailing condition in tanneries operations and the impact of the variable on the operations of tanneries relevant ratios and statistical tools like mean, standard deviation, t-test were used. The present study concludes that the important operational aspect of leather tanning industry at Vellore district are that the process and power outages are associated with existing condition of this industry.

KEYWORDS

operational process, leather industry, tanneries, clean technology.

JEL CODE

M11.

1. INTRODUCTION

ith the growth in the purchasing power of people, there is always an increased demand for inexpensive leather. In developing countries, leather industry suffers from economic constraints. They suffer the inordinately high cost of capital or inflation rates. The leather processing industry is going through change due to global environmental regulations. In leather manufacturing, the most outstanding process is tanning. The production of finished leather from raw hides and skins can be grouped under three major operations, namely beam house operations; tanning operations; and, post-tanning operations.

Leather from Tamil Nadu is of superior quality and rich in global markets. In Tamil Nadu, tanneries are mostly concentrated in Vellore District. Major reasons attributed to this situation are availability of natural tanning materials from the forest of Javadu and Chittoor, sunny climate prevailing throughout the year is conducive for drying, and presence of Palar River to meet water intensive tanning processes. There is availability of good quality water in this District. The tanned leather has to be dried uniformly before it is exported. This prevents the formation of fungus on tanned leather. The presence of 'uniformly hot climate' provides a comparative cost advantage to the tanners, because they do not incur any expenditure on drying the tanned leather.

There are five main tannery clusters, all situated in Vellore District. These clusters are located in and around the towns of Vaniyambadi, Ambur, Pernambattu, Melvisharam and Ranipet (Loraine Kennedy 1999). Most of the productions in the tanneries of Vellore District are for the purpose of export. The tanneries in Vellore District are located on the banks of the river Palar in the long stretch from Ranipet to Vaniyambadi. Thus, a large number of tanneries were established on the banks of the river Palar, which contains sub-soil water. With the concentration of tanneries in Vellore District, Chennai served mainly as the outlet for tanned products, more or less a centre for collecting the leather and its shipment.

A small tannery turning out 1,000 tanned skins per day needs 10,000 litres of water every day. On the other hand, a large tannery tanning 10,000 skins per day requires 2,00,000 liters of water per day. However, the quality of water plays a very important role here. The tanneries in Vellore, Ambur, Pernambut, Ranipet and Wallajapet belt of the Vellore District process more than 700 tons of leather every day, accounting for 80 per cent of the leather produced in Tamil Nadu; and 40 per cent of the country. They earned more than Rs. 2,000 crores by way of foreign exchange annually (Report 1976).

2. OPERATIONAL PROBLEMS

Vellore district is one of the areas that contribute better part in the tanneries in Tamil Nadu. But, recently it faces several problems in its operations, such as infrastructure bottlenecks power failure and supply logistics which blocks the outcome of the leather industry (Shweta Singh & S. Rajamani 2011).

The process originally employed for tanning was a harmless vegetable process, which takes 40 - 45 days to complete. Pollution from tanneries became a problem when the tanneries switched over from Vegetable Tanning to the Chrome Tanning from the early seventies. Chrome Tanning requires a lot of water and yields waste water that requires treatment (Directory of Tanneries in India 2007). Tannery is a water intensive industry requiring enormous quantities of fresh water. Every 100 kilo grams of skin tanned use 32,000 litres of fresh water. The untreated effluents from tanneries are discharged on open lands or into the water sources thereby affecting the soil and groundwater as well as surface water causing serious environmental problems.

The tanning industry is linked to the functioning of sufficient environmental measures such as the setting up of primary and secondary water treatment plants. Cleaner Production is positive aspect to motivate factories toward seeking a joint solution to pollution control and increasing profitability (Ramjeawon 2004). In reality, expensive water treatment plants are commonly installed at huge supplier plants in the developing country but they have a tendency not to be used as they are costly to run due to high electricity and other maintenance costs.

The use of inefficient technology is largely responsible for the wasteful use of water and chemicals, high load of effluent pollutants and low productivity of the tanning industry. Whereas 80% of the industry is reserved for SMEs in the tanning sector from raw to semi-finished leathers with processing capacity of less than 1 to 2 tons per day Singh, Shweta and S., Rajamani (2007).

The leather sector is well known for its effluent problems. Treatment technologies in effect reduce pollutants in the liquid form and convert them into semi-solid or solid forms sludge can affect the quality of soil and groundwater, it is understandable that local authorities and governments should be concerned that the disposal of sludge to soils and dry wastes to landfill should not affect. Sequential washing is preferred instead of continuous washing to conserve water. This will lead to significant water saving and to a much reduced hydraulic load for the effluent treatment plant (Javed Ahmad Chattha and M. Mobeen Shaukat 2010).

A consequence of production expansion in some developing countries is that tannery input demands have outstripped locally available supplies and imports from the developed countries have become essential. It also motivates to augment raw material base, to enhance capacity, to address environmental concerns, human

resource development, to attract investment, to use modern technology and market of leathers globally (Satya Sundaram 2011). Global competition, e-business, the Internet, and advances in technology require flexibility and responsiveness.

3. OBJECTIVES OF THE STUDY

The study has the following objectives:

- 1. To study the existing situation of tanneries in Vellore district.
- 2. To study the respondents' attitude towards operational process of tanneries in the Vellore district.
- 3. To give suitable suggestions to improve the operations of tanneries in Vellore district.

4. RESEARCH METHODOLOGY

The study is an empirical research based on the survey method which involves both primary and secondary data. The primary data are collected directly from the tannery owners, managers and staffs. The data regarding the operations of tanneries were collected with the help of a questionnaire designed for this purpose. The present study is confined to leather tanning industry of the Vellore district. The tanneries from Ranipet, Melvisharam, Ambur, Vaniyambadi and Vellore formed the universe of the study. The population of this study was the 449 leather tanning industries at Vellore district. Totally 114 questionnaires are properly filled by respondents (*Tannery owners'*) and was taken for analysis.

5. RESULTS AND DISCUSSION

Some of the operational problems faced by tanneries taken up for study are related to availability and purchase of raw material, improving product quality, policy initiatives by the government, recycling of industrial waste, proper storage, clean technology, scanning RFID, usage of process sludge, sequential washing, network service and adequate power for manufacturing process.

5.1 THE EXISTING SITUATION OF TANNERIES IN VELLORE DISTRICT

The tanneries in Vellore district are involved in producing raw leather; semi-finished leather and finished leather. It is observed that 15.8 per cent of tanneries in Vellore district produce raw leather, 20.8 per cent of tanneries produce semi finished leather and 47.3 per cent of tanneries produce finished leather and 16.7 per cent of tanneries produce semi-finished and finished leather. It is concluded that most of the tanneries in Vellore district undertake finished leather production. Though India boasts of the largest livestock population in the world, it still imports raw hides and skins and finished leather due to poor quality, high local costs

and inadequate availability. For the cattle hides, Arrah, Aurangabad, Dhanbad and Patna are major markets and for cow calf skins, Muzaffarpur, Pabai and Patna are famous markets. A few well known Tamilnadu tanners have their own collection agents for hides and skins in important markets in Bihar.

The raw hides and skins are purchased from India and aboard for the tanneries. It is observed that 65.0 per cent of tanneries purchased raw hides and skins from India and 20.1 per cent of tanneries purchased raw hides and skins from only from foreign countries (Austria, Germany, Italy, Argentina, Singapore, and China) and 14.9 per cent of tanneries bought from both India and foreign countries. It is concluded that most of the tanneries are purchasing raw hides and skins from India only.

To compete effectively in the global market, tanneries have to cut down production costs and improve product quality by technological upgradation and by using better chemicals. The technological move towards chrome processing came at a time when market demand in industrial countries shifted toward the chrome and semi-chrome processed leather. The government has announced certain concessions on imported specified machinery and chemicals for the purpose of improving the quality of leather products. It is inferred that 53.5 per cent of the respondents have considered technological upgradation will cut down unit production costs/improve product quality to enable them to compete effectively in the global markets. 31.6 per cent of tanneries have considered chemicals will improve the quality and for 14.9 per cent of tanneries both technological upgradation and chemicals will improve the product quality.

The government has announced certain concessions on imported specified machinery and chemicals for the purpose of improving the quality of leather products. The government has withdrawn duty on export of raw hides and skins, semi-finished leather, and leather products to make the leather industry more competitive. The tanneries need policy initiatives to tackle the problems of uneconomic units, technological obsolence and environmental compliance. It is understood that 11.4 per cent of respondents need policy initiatives to tackle the problems of uneconomic units, 67.5 per cent of respondents require for technological obsolence and 21.1 per cent of tannery owners' need policy initiatives for environmental compliance.

Precaution in handling and storage of chemicals is necessary to prevent from release in to the air and spillage onto the ground, which will contaminate the soil and groundwater. Good administration will avoid storage of material for a long time. It is found that 100 per cent of respondents have knowledge about proper storage and handling of particularly hazardous chemicals.

Implementation of Cleaner Production (CP) options in tanneries includes the use of the most viable cleaner technologies for at-source pollution abatement and waste management. It is observed that 100 per cent of respondent agree that clean technology standards and the development and implementation of cleaner technologies rely on the idea that prevention is better than cure.

Hide are coded in the scanning sequence allowing the Radio Frequency Identification (RFID) number to match hide stamp. This provides tractability from the tannery and traceability of hides to the producer. It is found that 100 per cent of respondent had not used RFID and they do not agree that Scanning RFID and using the hide stamper proved is an effective method of hide identification.

The wastewater produced during tanning activities and excess sludge from biological treatment is called tannery sludge. The disposal of this sludge is one of the challenging problems for wastewater treatment plants. The foremost solution of tannery sludge disposal is landfills. It is revealed that 21.1 per cent of respondent said that tannery sludge is processed for composting / agriculture after appropriate assessment for contaminants and potential impacts to soil and groundwater and 78.9 per cent of respondents' have a contrary view in this regard.

It is observed that 93 per cent of respondents observed that sequential washing has been used instead of continuous washing to conserve water and 7 per cent of respondents disagree with it.

The leather industry network would comprise of the following: livestock (Cattle, Buffalo, Goat), slaughterhouses, raw Hide/Skin collection, tanning Industry, leather Industry, other allied Industries and export market. It is understood that network service is not adequate for 77.2 per cent of respondents. However, 22.8 per cent of respondents are of the opinion that the network service is adequate at leather tanneries.

Tannery owners opined that unhygienic working conditions lead to health hazards for the workforce; the information sources about tanneries were the buyers, the CLRI, the CLE Website and leather magazines; vegetable-based tanning solutions can be substituted for chrome; institution of SIDO, SISI is helping tanneries to revive; tanneries are treated as priority sector by the government to help them financially; reservation of certain products for tanneries avoids competition from large-scale industries; technical tannery assistance is given to tanneries by the Government to increase production and state tanneries corporations ought to rationally distribute the raw materials during scarcity.

5.2 LEVELS OF ATTITUDE OF RESPONDENTS TOWARDS OPERATIONAL PROCESS OF LEATHER TANNERIES AT VELLORE DISTRICT

The respondents' attitude to operational process of prevailing situation, process, power outages and government policies is studied and presented by using parametric one sample t- test. The level of attitude of respondents towards operational management is measured by applying Likert type five-point scale.

5.2.1 ATTITUDE TO PREVAILING CONDITION OF TANNERIES AT VELLORE DISTRICT

The tannery owners' opinion related to availability of skilled labour force, amount of water for processing leather, facilities provided by government to improve the quality of domestic environment by trade liberalization, facilities for treatment and disposal of hazardous wastes, working conditions for the workforce, facilities for quality testing, utilization of training centres by tannery employees, modernization of tanneries, the information sources about tanneries have been computed from the mean score. The present study has made attempts to analyze the respondents' attitude to prevailing condition of the tanneries by using one sample t-test. Table 1 presented the parametric t-value for the prevailing conditions of tanneries in Vellore district.

	TABLE 1: ATTITUDE OF RESPONDENTS TO PREVAILING CONDITIONS							
SI. No.	Attitude of Respondents to Prevailing Conditions	N	Mean	Std. Devia- tion	Std. Erro Mean	r t- Value	Signifi cance	
1	Tanneries have availability of skilled labour force.	114	3.5614	1.27630	.11954	4.697	.000	
2	All tanneries need large amount of water for processing leather and depend on ground water sources for their daily requirements.	114	3.9912	.92646	.08677	11.423	.000	
3	Government should be a facilitator to improve the quality of domestic environment by trade liberalization.	114	3.0789	1.28397	.12025	.657	.513	
4	Sufficient facilities are available for treatment and disposal of hazardous wastes.	114	3.4386	1.02219	.09574	4.581	.000	
5	Unhygienic working conditions lead to health hazards for the workforce.	114	4.3070	.63979	.05992	21.812	.000	
6	Facilities for quality testing are sufficient.	114	3.9912	.87740	.08218	12.062	.000	
7	Training centres are utilized by tannery employees.	114	3.5526	1.20539	.11289	4.895	.000	
8	Modernization of tanneries with increased capacity would be cost effective.	114	3.6754	.90716	.08496	7.950	.000	
9	The information sources about tanneries were buyers, the CLRI, the CLE website and leather magazines.	114	4.0789	.91347	.08555	12.611	.000	
10	Tannery industry is capable of increasing its capacity.	114	3.5088	1.48887	.13945	3.649	.000	

It is observed from the table above that the mean value of the prevailing condition of tanneries ranges from 3.0789 to 4.3070 with consistent and varying standard deviation. The t-value of 10 variables are 4.697, 11.423,.657, 4.581, 21.812, 12.062, 4.895, 7.950, 12.611, 3.649. The t-values are statistically significant at 5 per cent level for all variables except the t-value for the variable 'Government should be a facilitator to improve the quality of domestic environment by trade liberalization' is not significant.

The respondents strongly agree with the variables 'Unhygienic working conditions lead to health hazards for the workforce'; 'The information sources about tanneries were the buyers, the CLRI, the CLE Website and leather magazines'.

RESPONDENTS' ATTITUDE TO OPERATION PROCESS OF TANNERIES AT VELLORE DISTRICT

The present study has made an attempt to analyze respondents' attitude to operation process of the tanneries by using one sample t-test. The tannery owners' view related to price variation of raw material, absolute scarcity of raw materials, poor quality raw materials, government agencies regarding raw material supply, open market purchase of raw materials, improper design and maintenance practices, efficient chemical, use for modular production, value chain efficiencies, chrome tanning, online process control mechanism, efficiencies in usage of energy, chemicals and water capacity were taken.

The results of respondents' attitude to operation process of the tanneries are given in the table 2 which shows the mean value and parametric t-value of the operation process of tanneries in Vellore district.

SI.	Attitude of respondents on operation process	N	Mean	Std. Devi-	Std. Error	t-	Signifi-
No.				ation	Mean	value	cance
1	Price variation of raw material very often affects the performance of Tanneries.	114	2.8158	1.19413	.11184	-1.647	.102
2	The absolute scarcity of raw materials leads to closure of industry.	114	3.1842	1.29373	.12117	1.520	.131
3	Poor quality raw materials affect the image of the products produced.	114	3.2719	1.35206	.12663	2.147	.034
4	There is no special staff to deal with Government agencies regarding raw material supply.	114	2.9386	1.35206	.12663	485	.629
5	Open market purchase of raw materials increases the production cost.	114	3.2807	1.34696	.12615	2.225	.028
6	Improper design and poor maintenance practices result in exposure to high levels of noise.	114	2.7368	1.24838	.11692	-2.251	.026
7	More efficient chemical use can both lower production costs and reduce pollution.	114	3.3684	1.38426	.12965	2.842	.005
8	For modular production, CAD/CAM and computer applications, aimed basically at achieving lower work in progress and shorter lead times.	114	3.2632	1.13709	.10650	2.471	.015
9	Vegetable-based tanning solutions can be substituted for chrome.	114	3.8684	.84679	.07931	10.950	.000
10	Cost competitiveness can be improved through value chain efficiencies.	114	4.0000	.77574	.07265	13.764	.000
11	Chrome tanning requires less processing time than traditional vegetable tanning.	114	4.1228	.85332	.07992	14.049	.000
12	There is need to emphasise product consistency through online process control mechanism which involves modernisation of all interfacing systems, efficiencies in usage of energy, chemicals and water capacity.	114	3.4474	1.09780	.10282	4.351	.000

TARLE 2: ATTITUDE OF RESPONDENTS TO OPERATION PROCESS

It is understood from table 2 that the mean value of the respondents' attitude to operation process of tanneries ranges from 2.7368 to 4.1228 with consistent and varying standard deviations. The t-value of 12 variables are -1.647, 1.520, 2.147, -485, 2.225, -2.251, 2.842, 2.471, 10.950, 13.764, 14.049, 4.351. The t-values are statistically significant at 5 per cent level except the variables 'Price variation of raw material very often affects the performance of Tanneries'; 'The absolute scarcity of raw materials leads to closure of industry'; and 'There are no special staff to deal with Government agencies regarding raw material supply'. The respondents strongly agree with the statements 'Chrome tanning requires less processing time than traditional vegetable tanning' and 'Cost competitiveness can be improved through value chain efficiencies'.

5.2.3 RESPONDENTS' ATTITUDE TO POWER OUTAGES OF TANNERIES AT VELLORE DISTRICT

The present study attempts to analyze respondents' attitude to power outages of the tanneries. The tanneries' owner's views about power supply, installing alternatives like generators and thermal power units were considered. Table 3 explains the parametric t-value for the respondents' attitude to power outages of tanneries in Vellore district. **TABLE 3: ATTITUDE OF RESPONDENTS TO POWER OUTAGES**

SI. No.	Attitude of respondents on Power Outages	N	Mean	Std. Devia- tion	Std. Mear
1	Power supply is not properly regulated	11/	2 2070	1 25507	1176

No.				tion	Mean	value	cance
1	Power supply is not properly regulated.	114	3.3070	1.25597	.11763	2.610	.010
2	Only limited hours of power supply is given.	114	4.0263	.95436	.08938	11.482	.000
3	Within the limited hours of power supply, it is difficult to complete the production.	114	3.9211	.88392	.08279	11.126	.000
4	Many labour hours are wasted and unutilized during power – cut.	114	3.8684	.84679	.07931	10.950	.000
5	Tanneries cannot go for installing alternatives like generators and thermal power units.	114	3.7105	.92864	.08697	8.169	.000
6	Time management to maximize the production within the specific hours is highly difficult.	114	3.4649	1.22785	.11500	4.043	.000
7	Captive power in Tamilnadu plant leads to fluctuation of power affects the tanneries.	114	3.5877	.97592	.09140	6.430	.000

Signifi-

Error t-

It is observed from table 3 that the mean values of the respondents' attitude to power outages of tanneries range from 3.3070 to 4.0263 with consistent and varying standard deviations. The t-value of 7 variables are 2.610, 11.482, 11.126, 10.950, 8.169, 4.043, 6.430 showed that all the 7 variables are statistically significant at 5 per cent. The respondents strongly agree with the variable 'Only limited hours of power supply are given'.

5.3 BASED ON THE FINDINGS OF THE STUDY THE RESEARCHER HAS DRAWN THE FOLLOWING RECOMMENDATIONS

Scanning RFID and using the hide stamper can be an effective method of hide identification, even though it interrupted the workflow significantly. Proper design and maintenance procedure may reduce high levels of noise. Clean technology standards can be implemented, which relies on the idea that preventing is better than reusing. Modernization of tanneries with increased capacity would be cost effective. Tanneries can go for installing alternatives like generators and thermal power units to overcome power outrages. Government should be a facilitator to improve the quality of domestic environment by trade liberalization. Tanneries can be encouraged to be private limited. Its innovative technologies are essential for protecting the leather tanning industry from consequences. Another area of study identified was on the excellence of process improvement in leather tanning industry.

REFERENCES

- 1. Directory of Tanneries in India, State Pollution Control Board, Chennai, 2007.
- 2. Javed Ahmad Chattha and M. Mobeen Shaukat, March 2010, "An Assessment of Environmental Concerns in the Leather Industry and Proposed Remedies: A Case Study of Pakistan", Viewed on April 25, 2016 http://www.environmental-expert.com/Files/0/articles/2226/2045.pdf.
- 3. Loraine Kennedy (1999), "Cooperating for Survival: Tannery Pollution and Joint Action in the Palar Valley (India)", World Development Vol. 27, No. 9, pp. 1673±1691, Elsevier Science Ltd.
- 4. Ramjeawon (2004), "A case Study of Cleaner Production Opportunities in Small and Medium Enterprises on the island of Mauritius", Electronic Green Journal, 1 (20).
- 5. Report on "Leather Industry in Tamil Nadu and Pondicherry," July 1976, pp. 7.
- 6. Sarkar, K.T. (1962), Practice of Leather Manufacture, Oxford University Press, London, pp. 33.
- 7. Satya Sundaram, Leather: Investments Pouring, Investments in India's leather industry are flowing from countries like Italy, Spain and Portugal through joint ventures, Leather & Leather Products of Planning Commission, May 23, 2011, http://planningcommission.gov.in/aboutus/committee/wrkgrp12/wg _leath0203.pdf.
- 8. Shweta Singh & S. Rajamani, (2011), "Environmental compliance and sustainability of small and medium leather tanneries", Leather News India.
- 9. Singh, Shweta and S., Rajamani (2007). Sustainability of SMEs on environmental compliance in leather industry in developing countries. In: International Economic Conference on Trade and Industry (IECTI) 2007, 3 5 December 2007, Bayview Hotel Georgetown, Penang.

REQUEST FOR FEEDBACK

Dear Readers

At the very outset, International Journal of Research in Commerce, IT & Management (IJRCM) acknowledges & appreciates your efforts in showing interest in our present issue under your kind perusal.

I would like to request you to supply your critical comments and suggestions about the material published in this issue, as well as on the journal as a whole, on our e-mail infoijrcm@gmail.com for further improvements in the interest of research.

If you have any queries, please feel free to contact us on our e-mail infoircm@gmail.com.

I am sure that your feedback and deliberations would make future issues better – a result of our joint effort.

Looking forward to an appropriate consideration.

With sincere regards

Thanking you profoundly

Academically yours

Sd/-

Co-ordinator

DISCLAIMER

The information and opinions presented in the Journal reflect the views of the authors and not of the Journal or its Editorial Board or the Publishers/Editors. Publication does not constitute endorsement by the journal. Neither the Journal nor its publishers/Editors/Editorial Board nor anyone else involved in creating, producing or delivering the journal or the materials contained therein, assumes any liability or responsibility for the accuracy, completeness, or usefulness of any information provided in the journal, nor shall they be liable for any direct, incidental, special, consequential or punitive damages arising out of the use of information/material contained in the journal. The journal, neither its publishers/Editors/ Editorial Board, nor any other party involved in the preparation of material contained in the journal represents or warrants that the information contained herein is in every respect accurate or complete, and they are not responsible for any errors or omissions or for the results obtained from the use of such material. Readers are encouraged to confirm the information contained herein with other sources. The responsibility of the contents and the opinions expressed in this journal are exclusively of the author (s) concerned.

ABOUT THE JOURNAL

In this age of Commerce, Economics, Computer, I.T. & Management and cut throat competition, a group of intellectuals felt the need to have some platform, where young and budding managers and academicians could express their views and discuss the problems among their peers. This journal was conceived with this noble intention in view. This journal has been introduced to give an opportunity for expressing refined and innovative ideas in this field. It is our humble endeavour to provide a springboard to the upcoming specialists and give a chance to know about the latest in the sphere of research and knowledge. We have taken a small step and we hope that with the active cooperation of like-minded scholars, we shall be able to serve the society with our humble efforts.

Our Other Fournals





