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**REVIEW OF LITERATURE** 

**NEED/IMPORTANCE OF THE STUDY** 

STATEMENT OF THE PROBLEM

**OBJECTIVES** 

**HYPOTHESIS (ES)** 

RESEARCH METHODOLOGY

RESULTS & DISCUSSION

**FINDINGS** 

**RECOMMENDATIONS/SUGGESTIONS** 

CONCLUSIONS

**LIMITATIONS** 

SCOPE FOR FURTHER RESEARCH

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APPENDIX/ANNEXURE

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### **BOOKS**

- Bowersox, Donald J., Closs, David J., (1996), "Logistical Management." Tata McGraw, Hill, New Delhi.
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Always indicate the date that the source was accessed, as online resources are frequently updated or removed.

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Garg, Bhavet (2011): Towards a New Gas Policy, Political Weekly, Viewed on January 01, 2012 http://epw.in/user/viewabstract.jsp

### SUSTAINABILITY REPORTING AND FIRM PERFORMANCE: A CASE STUDY OF ENERGY UTILITY COMPANIES

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# Dr. JAYESH POOJARA RESEARCH GUIDE, SP UNIVERSITY, V.V. NAGAR; & PRINCIPAL SHRI D N INSTITUTE OF P G STUDIES IN COMMERCE ANAND

#### **ABSTRACT**

The purpose of the study is to indicate the relationship between sustainability reporting and firm performance of the five taken companies. The regression model is taken to analyse the data. These data are taken for the period of 2014-17. We can correlate the impact of such economic, environmental and social initiatives and reporting of these companies with their performance.

### **KEYWORDS**

firm performance, sustainability reporting.

### **JEL CODES**

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#### INTRODUCTION

roporate reporting is a technique utilized by organizations for imparting to the different partners about the situation of the organization, the activities it has taken, the way it is imagining for itself later on, and so forth. Already, essential spotlight was refreshed on exhibiting the budgetary status and accomplishments of the organization, yet now detailing parameters like natural and social commitments are likewise picking up unmistakable quality. This understands with the exertion towards maintainability detailing. The World Summit in 2005 on Social Development perceived three essential zones on which maintainability can be viewed as pillared. These three regions are comprehensively perceived as imperative to supportability and organizations attempt to base their reports or incorporate their commitments to these three regions which are financial advancement, social improvement and natural assurance. The region of monetary advancement is the most troublesome as there is commonly zero agreement on the talk of occupations, pay, employability, and so forth. It accentuates on giving individuals the necessities for a decent personal satisfaction yet additionally while constraining the organizations claim money related weights. The territory of social advancement centres around the regulating and support of the wellbeing and soundness of individuals and the evasion of exercises in opposition to such. Arrangements for essential upkeep assets are investigated. The last zone of natural assurance obliges the commitments of the organization and people to the upkeep of the restricted assets around. Endeavours toward waste decrease, productive procedures, changing to elective or inexhaustible assets, and so forth are unveiled. As of now with the developing event of ecological fiascos and social disturbance or corruption, there is a developing enthusiasm among speculators at the CSR and maintainability divulgences made by the organization. An organization complying with the law in connection to work laws, natural arrangements and sound monetary practices are being favoured by financial specialists, both because of a sound picture and also well as because of desire that the organization probably won't get into lawful inconvenience later on which may hamper its notoriety, task and thus the gainfulness. Studies are being done all through to comprehend and to bring up the relationship between gainfulness, venture and maintainability activities embraced by the association. Supportability exposures endeavour to have the effects of an organization on the economy, society and condition more obvious and substantial.

The G4 was planned with the endeavour to make the procedure of maintainability revealing more uniform. The GRI Sustainability Report Guidelines are auspicious refreshed and re-established for the best rules for successful writing about such. G4 is the ongoing refresh and it plans to assist columnists with unveiling the most able and significant data about the associations manageability related exercises and make such maintainability announcing standard practice.

Alongside being easier to understand than earlier forms of the Guidelines, G4 underlines the requirement for associations to put together their detailing with respect to territories applicable and vital to their business and key partners. The 'material' centre is expected to make the reports more significant, sound and per user or easy to use and will give associations a decent chance to disperse data about the association, its exercises, its drives to the financial specialists and the general public. Structured through a long procedure of filtering through various reports from over the globe, the Guidelines offer a system which isn't simply constrained or significant for a specific organization in a specific nation. It offers straightforwardness for all organizations all through the world. It is all around appropriate for a wide range of organizations, be it little or substantial or from any segment. G4 likewise gives rules as to announcing in various organizations like independent reports, coordinated reports or yearly reports. The use of the rules isn't simply restricted to organizations yet in addition to different associations and foundations. The Guidelines are introduced in two sections: Reporting Principles and Standard Disclosures and Implementation Manual. The piece of Reporting Principles and Standard Disclosures involves the standards, divulgences and criteria which are to be connected by an association to set up its supportability report with the incorporation of meanings of key terms utilized. The second part which is the Implementation Manual comprises of clarifications of the use of the Reporting Principles alongside how to set up the data for revelation and how to translate the ideas. The financial classification is made out of viewpoints like monetary execution, showcase nearness, acquisition rehearses, and so forth. The ecological classification incorporates angles like vitality, water, biodiversity, outflows, transport, effluents and waste, provider natural evaluation, and so forth. The social classification has different sub classifications like Labour rehearses, Human rights, Society and Product Responsibility. Work rehearses involve parts of business, word related wellbeing and security, preparing and training, and so on. The Human rights class comprises of perspectives like speculation, kid work, non-segregation, security rehearses, and so on. The class of society contains parts of neighbourhood networks, hostile to defilement, open arrangement, consistence, and so on. What's more, the Product Responsibility classification comprises of parts of custom wellbeing and security, item and administration naming, client protection, and so forth.

Relapse investigation can be utilized to take a gander at the relationship between the manageability exposures, and the effect it has on financial specialist feelings. Exercises on the financial, social and natural fronts regularly pull in speculators and lead to ascend in market valuation of an organization.

### **REVIEW OF LITERATURE**

**Diantimala Yossi (2018)**<sup>[3]</sup> was take a three years data in his study. Statistical analysis was used for study like t-test, F-test. The major finding of the study shows the effect of companies firm value of sustainability disclosure was positive and also found that liquidity have no effect on firm value.

**Priyanka Grag (January 2015)**<sup>[4]</sup> in her study found that over the study period, sustainability reporting of the firm was improved. Also found that impact of company's performance was positive in long term.

Babalola and Abiodun (2012)[1] In Nigeria for over 1999-2008 after analysing found that variation in selected firms performance were caused due to CRS exporting.

### **ENERGY UTILITY INDUSTRY**

The purpose of establishing energy companies is to produce and distribute the energy to needed users' i.e. public, business, industries and services sectors. The performance of these sectors is depending upon the supply and demand of the energy. When price of oil and gas hike these companies get benefits of it and when prices go down they get less benefit means profit. Moreover, these companies are depending upon the supply of oil, gas, coal etc. It also depends upon the import policy of these items.

#### **COMPANIES:**

#### Indian Oil Corporation Ltd.(IOCL)

Indian oil corporation Ltd is an Indian company having its registered office at Mumbai. It is the biggest oil company. It is ranked 1st in Fortune India 500 list for the year 2016 and 168th in fortune's Global 500 list of world's biggest companies in the year 2017.

#### Indika Energy

Indika Energy is an Indonesian company which produce coal from 50921 hectares. The Energy Infrastructure segment operates 660-megawatt coal-fired power plant in Cirebon, West Java. It also provides sea logistics and transhipment solutions for bulk materials and natural resources; and offshore supply logistics services for oil and gas companies. In addition, this segment engages in the port operations; and provision of logistics, integrated operation, management, and maintenance services.

### Enea

Enea is a power industry company which is the forty largest energy groups in Poland. It gave its services through subsidiaries generating transmitting, distributing and trading in electricity in Poland. Wind farms, Hydropower plants, biogas and hard coal are the primary element for producing electricity. Common people, small, medium and big companies are the customers of this company.

#### Motech Industry

This is a solar cell manufacturer based company of Taiwan. It is 5<sup>th</sup> ranker company in the world in 2017. Grid connected solar photovoltaic is the fastest growing energy technology in the world. The company has expanded operations to produce whole panels. It tried to expand its field in U.S.A. by purchasing the plants in USA but it could not get success in 2014.

### **COPEL** (Companhia Paranaense de Energia)

It is a biggest company of the state of Parana established in 1954. It was Government Company than became Public Ltd In 1997. The company serves 3549256 units in cities and villagers of Parana.

#### **OBJECTIVES OF THE STUDY**

- 1. To know the performance activities, situation to stake holders of the organisation.
- 2. To get the future pans of development of organisation.

### RESEARCH METHODOLOGY

Period of the study

The present study covers four years from 2014 to 2017.

B. Data collection

Data collection is main part of the whole work. This study is based on Secondary data. Data have been collected from internet and firm's published annual report.

C. Tools used

Regression model, coefficient, Anova has been used for this study.

### DATA DESCRIPTION AND REGRESSION MODEL

TABLE 1: DATA TABLE (Courtesy: BSE, NSE) 0 Total GRI Control variable Variables on Board Governance Standard Standard Standard s: Labor Recific Standard Return or Disclosur and Standard Standard EBIDA ental sub-Work sub-bility sub-Audito PS(Bas log of total Debt to Productiv impact =Tobin: ategory Category Year TotalReprig 2014 149 44 4% -9 648 5.750 6.030 59.260 59 280 33 140 14 793 1215 2 790 1000 0.614 2018 30.0% -30 680 -30 670 -45 590 14 665 0.807 1970 150 48 780 .8 030 -7 ADR 0.66 2016 138 58 25.0% -5.504 -24.510 -21.767 144.760 25.410 121.360 14.655 0.555 5.170 0.668 201 150 23.1% 5.916 65.100 65.080 35.890 14.822 0.533 7.860 1.000 0.918 3.07 82.22 2014 33.3% -0.578 28.510 55,770 55.830 -1.880 11.883 1,105 1.000 -0.133 -1.200 0.534 2015 27 33.3% -8.914 -1,100 -0.423-61,340 -62,260 -42,900 11.867 1,166 -2.010 1,000 0.470 2016 50.0% 17.335 .29.35N -5160D -51160 -12NN 11727 1086 -3 4ND 1000 0.59 2017 46 50.0% 36.898 41,730 580,700 975,750 68 14N 12.355 1,271 12.290 0.712 0.343 1.000 20 12.5% 14.82 12.687 1.000 1.874 2015 12.5% -2.082 -0.071 -7.266 19.869 -67.191 12.868 0.493 1.000 18.056 -2.116 2.812 2016 10.0% -7.112 14.290 8.811 7.538 8.379 254,901 12.898 0.517 3.30 1.000 1,477 201 10.0% 6,904 1333 16.323 -12 053 20.504 20 299 13 163 0.590 4.050 1000 1139 -6.420 -70.300 2014 28.6% -8.614 -89.387 -79.017 -79 R2D 10,909 0.693 0.836 -3.700 1000 201 33.0% -5.950 871.17 43.150 358.12 11.118 0.78 -2.100 1.000 0.79 2016 42.9% -16.875 17.000 -41,910 -35.770 -5.310 11.076 1.000 -23.897 0.822 -2.820 0.510 201 11.090 1.000 42.9% 0.605 -19.940 -151.420 -234.700 -218.28 91.063 0.959 -9.900 0.469 49 2014 55.0% 3.866 51,610 17,471 12.440 12.440 28.050 13.324 0.443 4.950 1000 0.462 2018 55.0% -11.538 7.380 -10.229 13.090 0.53 4 370 1000 58 -1100 -1100 23.370 0.360 201 33.0 4.635 -12.340 0.58 1.000 0.412 33.0% 7.040 23.171 24.830 24.830 9.500 13.369 0.633 1.000 0.439 3.260 7

The main source of data on these variables was firm's published annual reports.

The following are the abbreviations used:

NOD - No of directors on board

NOM - Total board meetings for the year.

IND - No of independent directors as a percentage of total board size

CEO - Is CEO, the Chairman of Board?

STI - remuneration package of a company's executive director includes incentives based on performance within a year

LTI - remuneration package of a company's executive director includes incentives based on performance of more than a year

AT - If an auditor belongs to the Big Four auditors (Deloitte, Ernst & Young, KPMG, PricewaterhouseCoopers)

Firm Growth - (Equity market value + liabilities book value)/book value of total assets.

Sales Growth - Change in Revenue w.r.t. previous economic year

Gross Income Growth - Change in Gross Income w.r.t. previous economic year

Net Income Growth - Change in Net Income w.r.t. previous economic year

EPS – Earnings per Share

EBITDA Growth - Change in EBITDA w.r.t. previous economic year

LNTA – Natural Logarithm of Total Assets

LEV - Debt to Equity Ratio

ROA - Return on Asset

HI - Whether the industry is of High Impact or Not

TBO - Tobin's O

HYPOTHESIS 1: The disclosure values and variables of corporate governance have positive or negative relationship with firm growth.

#### RESEARCH METHODOLOGY

We collected the details about the disclosures made by the organisations in multiple years of 2014-2017, the variables of corporate governance as well as the year-on year-sales growth figures for the different companies in the said industry. We then tabulated a regression model taking the disclosures made by the organisations and the variables of corporate governance as independent variables and the sales growth figures as the dependent variable. We then checked for the relationships between the said values.

	TABLE 2: REGRESSION MODEL													
$\Delta$	Α	В	С	D	E	F	G	Н		J	K	L	М	N
1														
2	TotalReprtg	G60	DMA3	EC9	EN34	HR12	LA16	PR9	SO11	NOD	NOM	IND	CEO	GROW(%)
3	149	57	1	9	34	12	16	9	11	18	13	44.4%	0	-9.648
4	150	58	1	9	34	12	16	9	11	10	13	30.0%	0	48.780
5	138	58	1	9	34	12	16	0	8	12	10	25.0%	0	-5.504
6	150	58	1	9	34	12	16	9	11	13	11	23.1%	0	82.222
7	56	34	1	3	10	3	3	1	1	4	5	33.3%	0	-0.578
8	37	27	0	2	2	0	3	0	3	4	6	33.3%	0	-8.914
9	38	29	0	2	2	0	2	0	3	4	5	50.0%	0	17.335
10	46	34	0	2	4	0	3	0	3	4	4	50.0%	0	36.898
11	51	34	1	0	7	0	4	3	2	8	11	12.5%	0	6.060
12	50	34	1	0	7	0	4	2	2	5	11	12.5%	0	-2.082
13	50	34	1	0	7	0	4	2	2	10	11	10.0%	0	-7.112
14	53	34	1	2	7	0	4	3	2	9	11	10.0%	0	6.904
15	94	34	0	7	27	4	12	6	4	7	7	28.6%	0	-8.614
16	94	34	0	7	27	4	12	6	4	6	7	33.0%	0	-5.950
17	95	34	0	6	27	5	11	8	4	6	9	42.9%	1	-16.875
18	94	34	0	6	25	3	13	9	4	7	6	42.9%	1	0.605
19	78	49	1	4	6	1	6	3	8	3	16	55.0%	0	3.866
20	111	58	1	6	19	4	10	2	11	2	16	55.0%	0	-11.538
21	111	58	1	6	19	4	10	2	11	2	16	33.0%	0	4.635
22	110	58	1	6	19	4	10	1	11	9	30	33.0%	0	4.579
23														

A   B   C   D   E   F   G   H   I		TABLE 3: RESULT OF REGRESSION MODEL												
2         Regression Statistics         4         Multiple F 0.75661         5         R Square 0.57246         6         Adjusted -0.1605         6         Adjusted -0.1605         9 </td <td></td> <td>Α</td> <td>В</td> <td>С</td> <td>D</td> <td>E</td> <td>F</td> <td>G</td> <td>Н</td> <td>1</td> <td></td>		Α	В	С	D	E	F	G	Н	1				
Regression Statistics	1	SUMMAR	OUTPUT											
4         Multiple f         0.75661         0.57246         0.57246         0.600         0.57246         0.56307         0.57246         0.57246         0.57246         0.57246         0.57246         0.57246         0.57246         0.57246         0.57246         0.57246         0.57246         0.5	2													
5         R Square         0.57246         0.1605         0.1705 <td>3</td> <td>Regression</td> <td>Statistics</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>	3	Regression	Statistics											
6 Adjusted   -0.1605	4	Multiple F	0.75661											
7 Standard 22.1467 8 Observati 20 9	5	R Square	0.57246											
8 Observati 20	6	Adjusted I	-0.1605											
9	7	Standard	22.1467											
10 ANOVA  11	8	Observati	20											
11	9													
12       Regressio       12       4597.07       383.089       0.78106       0.66307         13       Residual       7       3433.32       490.474       490.474         14       Total       19       8030.39       490.474         15       6       Coefficients andard Err       t Stat       P-value lower 95% Upper 95% ower 95.0% pper 95.0%         17       Intercept       -172.09       100.841       -1.7065       0.13167       -410.54       66.3617       -410.54       66.3617         18       G60       6.96994       4.70354       1.48185       0.18194       -4.1522       18.092       -4.1522       18.092         19       DMA3       -46.209       46.8107       -0.9872       0.35645       -156.9       64.4805       -156.9       64.4805         20       EC9       0.20266       9.38178       0.0216       0.98337       -21.982       22.3871       -21.982       22.3871         21       EN34       -0.951       3.88144       -0.245       0.81347       -10.129       8.22714       -10.129       8.22714         22       HR12       1.52145       6.55751       0.23202       0.82316       -13.985       17.0275       -13.985	10	ANOVA												
13       Residual       7       3433.32       490.474	11		df	SS	MS	F	gnificance	F						
14         Total         19         8030.39         wer         95%Upper 95%Wer         95.0%pper 95.0%           16         Coefficientsandard Err.         t Stat         P-value         Lower 95%Upper 95%wer 95.0%pper 95.0%           17         Intercept         -172.09         100.841         -1.7065         0.13167         -410.54         66.3617         -410.54         66.3617           18         G60         6.96994         4.70354         1.48185         0.18194         -4.1522         18.092         -4.1522         18.092           19         DMA3         -46.209         46.8107         -0.9872         0.35645         -156.9         64.4805         -156.9         64.4805           20         EC9         0.20266         9.38178         0.0216         0.98337         -21.982         22.3871         -21.982         22.3871           21         EN34         -0.951         3.88144         -0.245         0.81347         -10.129         8.22714         -10.129         8.22714           22         HR12         1.52145         6.55751         0.23202         0.82316         -13.985         17.0275         -13.985         17.0275           23         LA16         -3.8079         9.00642	12	Regressio	12	4597.07	383.089	0.78106	0.66307							
16	13	Residual	7	3433.32	490.474									
16         Coefficients and ard Err         t Stat         P-value         Lower 95%Upper 95% wer 95.09 pper 95.0%           17         Intercept         -172.09         100.841         -1.7065         0.13167         -410.54         66.3617         -410.54         66.3617           18         G60         6.96994         4.70354         1.48185         0.18194         -4.1522         18.092         -4.1522         18.092           19         DMA3         -46.209         46.8107         -0.9872         0.35645         -156.9         64.4805         -156.9         64.4805           20         EC9         0.20266         9.38178         0.0216         0.98337         -21.982         22.3871         -21.982         22.3871           21         EN34         -0.951         3.88144         -0.245         0.81347         -10.129         8.22714         -10.129         8.22714           22         HR12         1.52145         6.55751         0.23202         0.82316         -13.985         17.0275         -13.985         17.0275           23         LA16         -3.8079         9.00642         -0.4228         0.68512         -25.105         17.4888         -25.105         17.4888           24	14	Total	19	8030.39										
17 Intercept -172.09 100.841 -1.7065 0.13167 -410.54 66.3617 -410.54 66.3617 18 G60 6.96994 4.70354 1.48185 0.18194 -4.1522 18.092 -4.1522 18.092 19 DMA3 -46.209 46.8107 -0.9872 0.35645 -156.9 64.4805 -156.9 64.4805 20 EC9 0.20266 9.38178 0.0216 0.98337 -21.982 22.3871 -21.982 22.3871 21 EN34 -0.951 3.88144 -0.245 0.81347 -10.129 8.22714 -10.129 8.22714 22 HR12 1.52145 6.55751 0.23202 0.82316 -13.985 17.0275 -13.985 17.0275 23 LA16 -3.8079 9.00642 -0.4228 0.68512 -25.105 17.4888 -25.105 17.4888 24 PR9 8.96802 4.47586 2.00364 0.08516 -1.6157 19.5517 -1.6157 19.5517 25 SO11 -21.329 11.7668 -1.8127 0.11277 -49.153 6.49464 -49.153 6.49464 26 NOD -1.1538 2.84319 -0.4058 0.69701 -7.8768 5.5693 -7.8768 5.5693 27 NOM 2.8096 2.48355 1.13128 0.2952 -3.0631 8.68227 -3.0631 8.68227 28 IND 79.4726 76.3336 1.04112 0.33244 -101.03 259.973 -101.03 259.973 29 CEO -41.783 29.4169 -1.4204 0.19847 -111.34 27.7771 -111.34 27.7771	15													
18       G60       6.96994       4.70354       1.48185       0.18194       -4.1522       18.092       -4.1522       18.092         19       DMA3       -46.209       46.8107       -0.9872       0.35645       -156.9       64.4805       -156.9       64.4805         20       EC9       0.20266       9.38178       0.0216       0.98337       -21.982       22.3871       -21.982       22.3871         21       EN34       -0.951       3.88144       -0.245       0.81347       -10.129       8.22714       -10.129       8.22714         22       HR12       1.52145       6.55751       0.23202       0.82316       -13.985       17.0275       -13.985       17.0275         23       LA16       -3.8079       9.00642       -0.4228       0.68512       -25.105       17.4888       -25.105       17.4888         24       PR9       8.96802       4.47586       2.00364       0.08516       -1.6157       19.5517       -1.6157       19.5517         25       SO11       -21.329       11.7668       -1.8127       0.11277       -49.153       6.49464       -49.153       6.49464         26       NOD       -1.1538       2.84319       -0.4058	16		Coefficients	andard Err	t Stat	P-value	Lower 95%	Upper 95%	ower 95.09	pper 95.0%	6			
19 DMA3	17	Intercept	-172.09	100.841	-1.7065	0.13167	-410.54	66.3617	-410.54	66.3617				
20 EC9	18	G60	6.96994	4.70354	1.48185	0.18194	-4.1522	18.092	-4.1522	18.092				
21 EN34	19	DMA3	-46.209	46.8107	-0.9872	0.35645	-156.9	64.4805	-156.9	64.4805				
22 HR12     1.52145     6.55751     0.23202     0.82316     -13.985     17.0275     -13.985     17.0275       23 LA16     -3.8079     9.00642     -0.4228     0.68512     -25.105     17.4888     -25.105     17.4888       24 PR9     8.96802     4.47586     2.00364     0.08516     -1.6157     19.5517     -1.6157     19.5517       25 SO11     -21.329     11.7668     -1.8127     0.11277     -49.153     6.49464     -49.153     6.49464       26 NOD     -1.1538     2.84319     -0.4058     0.69701     -7.8768     5.5693     -7.8768     5.5693       27 NOM     2.8096     2.48355     1.13128     0.2952     -3.0631     8.68227     -3.0631     8.68227       28 IND     79.4726     76.3336     1.04112     0.33244     -101.03     259.973     -101.03     259.973       29 CEO     -41.783     29.4169     -1.4204     0.19847     -111.34     27.7771     -111.34     27.7771	20	EC9	0.20266	9.38178	0.0216	0.98337	-21.982	22.3871	-21.982	22.3871				
23 LA16	21	EN34	-0.951	3.88144	-0.245	0.81347	-10.129	8.22714	-10.129	8.22714				
24     PR9     8.96802     4.47586     2.00364     0.08516     -1.6157     19.5517     -1.6157     19.5517       25     SO11     -21.329     11.7668     -1.8127     0.11277     -49.153     6.49464     -49.153     6.49464       26     NOD     -1.1538     2.84319     -0.4058     0.69701     -7.8768     5.5693     -7.8768     5.5693       27     NOM     2.8096     2.48355     1.13128     0.2952     -3.0631     8.68227     -3.0631     8.68227       28     IND     79.4726     76.3336     1.04112     0.33244     -101.03     259.973     -101.03     259.973       29     CEO     -41.783     29.4169     -1.4204     0.19847     -111.34     27.7771     -111.34     27.7771	22	HR12	1.52145	6.55751	0.23202	0.82316	-13.985	17.0275	-13.985	17.0275				
25 SO11 -21.329 11.7668 -1.8127 0.11277 -49.153 6.49464 -49.153 6.49464 26 NOD -1.1538 2.84319 -0.4058 0.69701 -7.8768 5.5693 -7.8768 5.5693 27 NOM 2.8096 2.48355 1.13128 0.2952 -3.0631 8.68227 -3.0631 8.68227 28 IND 79.4726 76.3336 1.04112 0.33244 -101.03 259.973 -101.03 259.973 29 CEO -41.783 29.4169 -1.4204 0.19847 -111.34 27.7771 -111.34 27.7771	23	LA16	-3.8079	9.00642	-0.4228	0.68512	-25.105	17.4888	-25.105	17.4888				
26     NOD     -1.1538     2.84319     -0.4058     0.69701     -7.8768     5.5693     -7.8768     5.5693       27     NOM     2.8096     2.48355     1.13128     0.2952     -3.0631     8.68227     -3.0631     8.68227       28     IND     79.4726     76.3336     1.04112     0.33244     -101.03     259.973     -101.03     259.973       29     CEO     -41.783     29.4169     -1.4204     0.19847     -111.34     27.7771     -111.34     27.7771	24	PR9	8.96802	4.47586	2.00364	0.08516	-1.6157	19.5517	-1.6157	19.5517				
27 NOM     2.8096     2.48355     1.13128     0.2952     -3.0631     8.68227     -3.0631     8.68227       28 IND     79.4726     76.3336     1.04112     0.33244     -101.03     259.973     -101.03     259.973       29 CEO     -41.783     29.4169     -1.4204     0.19847     -111.34     27.7771     -111.34     27.7771	25	SO11	-21.329	11.7668	-1.8127	0.11277	-49.153	6.49464	-49.153	6.49464				
28 IND 79.4726 76.3336 1.04112 0.33244 -101.03 259.973 -101.03 259.973 29 CEO -41.783 29.4169 -1.4204 0.19847 -111.34 27.7771 -111.34 27.7771	26	NOD	-1.1538	2.84319	-0.4058	0.69701	-7.8768	5.5693	-7.8768	5.5693				
29 CEO -41.783 29.4169 -1.4204 0.19847 -111.34 27.7771 -111.34 27.7771	27	NOM	2.8096	2.48355	1.13128	0.2952	-3.0631	8.68227	-3.0631	8.68227				
	28	IND	79.4726	76.3336	1.04112	0.33244	-101.03	259.973	-101.03	259.973				
30	29	CEO	-41.783	29.4169	-1.4204	0.19847	-111.34	27.7771	-111.34	27.7771				
	30													

### **Analysis**

The above table displays the results of the regression model. From the table we see that that the R-square or the relation of the dependent variable with the equation generated by the independent variables is around 0.57246. We also see that sales growth is positively related with the general standard disclosures and some of the specific disclosures like G60, EC9, HR12, PR9, NOM and IND. We also see that sales growth is negatively related with DMA3, EN34, LA16, SO11, NOD, and CEO.

HYPOTHESIS 2: The disclosure values and variables of corporate governance have positive or negative relationship with Tobin's Q

### **Research Methodology**

C

D

We collected the details about the disclosures made by the organisations in multiple years of 2014-2017, the variables of corporate governance as well as the firm value or Tobin's Q figures for the different companies in the said industry. We then tabulated a regression model taking the disclosures made by the organisations and the variables of corporate governance as independent variables and the Tobin's Q figures as the dependent variable. We then checked for the relationships between the said values.

EN34 LA16 TotalReprtg G60 DMA3 EC9 PR9 SO11 NOM IND CEO TBQ 44.4% 0.614 30.0% 0.661 25.0% 0.666 23.1% 0.918 33.3% 0.534 33.3% 0.470 50.0% 0.591 50.0% 0.712 12.5% 1.874 12.5% 2.812 10.0% 1.477 10.0% 1.139 28.6% 0.836 33.0% 0.790 42.9% 0.510

TABLE 4: REGRESSION MODEL

G

42.9%

55.0%

55.0%

33.0%

33.0%

0.469

0.462

0.360

0.412

0.439

Ν

M

		•		TABLE 5: RESULT	T OF REGRESSIO	N MODEL			
	Α	В	С	D	E	E F		Н	I
1	SUMMARY	OUTPUT							
2									
3	Regression	Statistics							
4	Multiple R	0.933601							
5	R Square	0.871611							
6	Adjusted F	0.651517							
7	Standard E	0.354439							
8	Observation	20							
9									
10	ANOVA								
11		df	SS	MS	F	ignificance	F		
12	Regressior	12	5.970062	0.497505	3.960167	0.03855			
13	Residual	7	0.879391	0.125627					
14	Total	19	6.849453						
15									
16	(	Coefficients	andard Erre	t Stat	P-value	Lower 95%	Upper 95%	ower 95.0%	Jpper 95.0%
17	Intercept	0.838424	1.613875	0.51951	0.619423	-2.977785	4.654632	-2.977785	4.654632
18	G60	0.024437	0.075276	0.324637	0.754942	-0.153563	0.202438	-0.153563	0.202438
19	DMA3	-0.311109	0.749168	-0.415273	0.690375	-2.082611	1.460392	-2.082611	1.460392
20	EC9	-0.528235	0.150148	-3.518096	0.009753	-0.883278	-0.173191	-0.883278	-0.173191
21	EN34	0.004006	0.062119	0.064495	0.950379	-0.142882	0.150895	-0.142882	0.150895
22	HR12	0.115403	0.104948	1.099628	0.307868	-0.132758	0.363565	-0.132758	0.363565
23	LA16	0.219273	0.144141	1.521244	0.172007	-0.121565	0.560111	-0.121565	0.560111
24	PR9	0.065727	0.071632	0.917564	0.389367	-0.103657	0.235111	-0.103657	0.235111
25	SO11	-0.15675	0.188317	-0.83237	0.432677	-0.60205	0.28855	-0.60205	0.28855
26	NOD	-0.060243	0.045503	-1.323931	0.22712	-0.16784	0.047355	-0.16784	0.047355
27	NOM	0.038526	0.039747	0.969281	0.364695	-0.055461	0.132514	-0.055461	0.132514
28	IND	-0.006258	1.221658	-0.005122	0.996056	-2.89502	2.882504	-2.89502	2.882504
29	CEO	-1.033545	0.470794	-2.195325	0.064172	-2.146796	0.079705	-2.146796	0.079705
30									
Δnalv	eic .			-					

#### Analysis

The above table displays the results of the regression model. From the table we see that that the R-square or the relation of the dependent variable with the equation generated by the independent variables is around 0.871611. We also see that Tobin's Q is positively related with some of the specific disclosures like G60, EN34, HR12, LA16, NOM and PR9. We also see that Tobin's Q is negatively related with CEO, IND, NOD, SO11, EC9, DMA3.

	TABLE 6: CO-RELATION TABLE																
	Α	В	C	D	E	F	G	Н	1	J	K	L	М	N	0	Р	Q
1		TotalReprtç	NOD	NOM	IND	CEO	GROW(%)	SG(%)	GIG(%)	NIG(%)	EPS(%)	EBITDA(%)	LNTA	LEV	ROA	HI	TBQ
2	TotalRepr	1															
3	NOD	0.56058	1														
4	NOM	0.40025	0.15256	1													
5	IND	0.14069	-0.347	-0.0194	1												
6	CEO	0.05901	-0.0545	-0.1985	0.23652	1											
7	GROW(%)	0.27819	0.21901	-0.0212	-0.0703	-0.2134	1										
8	SG(%)	-0.2316	-0.223	0.04892	0.22509	-0.1139	-0.0111	1									
9	GIG(%)	0.01416	-0.0525	-0.0807	-0.0247	-0.2022	-0.0856	0.28622	1								
10	NIG(%)	-0.0965	0.01472	-0.1211	0.12713	-0.3685	0.31088	0.49038	0.10688	1							
11	EPS(%)	-0.1932	-0.0945	-0.1877	0.2109	-0.2483	0.32889	0.51877	0.06193	0.96264	1						
12	EBITDA(%)	0.01594	0.15879	-0.1259	-0.0876	0.00805	-0.121	0.21898	0.70364	0.156	0.10722	1					
13	LNTA	0.59854	0.58139	0.48519	-0.1736	-0.4523	0.45014	-0.0982	-0.2021	0.22408	0.06593	-0.0963	1				
14	LEV	-0.1086	-0.0072	-0.464	0.50171	0.16233	-0.0025	0.01788	0.00076	0.23521	0.33367	-0.0548	-0.2639	1			
15	ROA	0.14435	0.18555	0.28997	-0.0567	-0.5454	0.45202	0.41601	-0.0393	0.75562	0.66007	0.06603	0.63501	-0.2345	1		
16	HI	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	1	
17	TBQ	-0.3607	0.10675	-0.0883	-0.7103	-0.198	0.00454	-0.0172	0.0082	0.04134	0.01433	-0.024	0.04596	-0.46	0.03616	#DIV/0!	1
18																	

From the above correlation table, we also see a lesser but positive correlation between Total Report and GROW (%) and NOD and GROW (%).

It is to be noted that in both the regression models, we see high P-values based on the chosen variables. Hence, it may be assumed that our P-value is sufficiently large enough to indicate any substantial impact of the independent variables on dependent variables. This may be due to high correlation between some of the independent variables.

### **CONCLUSION**

The report includes a study of 5 companies in the Energy Utilities industry. We have collected details for the companies from the period 2014-2017 and aggregated them to determine the effect or relationship of sustainability and governance factors of the company on the financial and market performance of the company. We checked for the adherence of companies to GRI standards while reporting and if reported then the disclosures made by the company. We can then correlate the impact of such economic, environmental and social initiatives and reporting of these companies with their performance.

Finally, we have built regression models based on the data collected of the companies. Our first regression model was done choosing the sales growth as the dependent variable. In this we do not see very high, though moderately high, relationship of sustainability disclosures and corporate governance with the performance. On the other hand, we saw a high relationship of the same independent variables with the Firm Value.

These calculations seem in accordance with general theory that compliance and disclosures make companies more appealing to investors, thus raising investor expectations and investment which shows in the above high relation tabulated. But the large P-values are sufficiently large enough to indicate any substantial impact of the independent variables on dependent variables.

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