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# **CONTENTS**

| Sr.<br>No. | TITLE & NAME OF THE AUTHOR (S)  | Page<br>No. |
|------------|---|-------------|
| 1.         | CONSUMERISTIC CULTURE AMONG CONSUMERS IN<br>THOOTHUKUDI DISTRICT<br>Dr. T. RENUHA & S. CHELLAPRIYA  | 1           |
| 2.         | STUDENT'S LEVEL OF SATISFACTION TOWARDS<br>EDUCATION LOAN (WITH SPECIAL REFERENCE TO<br>COIMBATORE DISTRICT)<br>Dr. P. SRIDEVI & Dr. N. SIVAKUMAR | 4           |
|            | <b>REQUEST FOR FEEDBACK &amp; DISCLAIMER</b>  | 8           |

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- Hunker, H.L. and A.J. Wright (1963), "Factors of Industrial Location in Ohio" Ohio State University, Nigeria.

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• Sharma T., Kwatra, G. (2008) Effectiveness of Social Advertising: A Study of Selected Campaigns, Corporate Social Responsibility, Edited by David Crowther & Nicholas Capaldi, Ashgate Research Companion to Corporate Social Responsibility, Chapter 15, pp 287-303.

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• Kumar S. (2011): "Customer Value: A Comparative Study of Rural and Urban Customers," Thesis, Kurukshetra University, Kurukshetra.

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• Garg, Bhavet (2011): Towards a New Gas Policy, Political Weekly, Viewed on January 01, 2012 http://epw.in/user/viewabstract.jsp

### STUDENT'S LEVEL OF SATISFACTION TOWARDS EDUCATION LOAN (WITH SPECIAL REFERENCE TO COIMBATORE DISTRICT)

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#### ABSTRACT

The study finds out that Education is the backbone of a cultured society, but it has become more commercial or money-making and in order to ensure the best possible education, it is an expensive affair, because the Aided, the Government and the Self-financing colleges follow different fee level from their students. At the same time all the students are not supportive of this fee structure. So, there is a need of educational loan for their studies. The banks should have to encourage more schemes of educational loans for the growth of education developments and the banks should have to encourage more education loans for the growth of the banks as well as for the cause of education.

#### **KEYWORDS**

education loan, student's satisfaction.

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#### INTRODUCTION

tudents need to avail educational loan because education and professional degrees have become more expensive at present in India. The government fixes fee structures for the unaided colleges, aided colleges and government colleges but various institutions follow varying fees structure. The self-financing institutions fix higher fee, which have sprouted more in the last two decades. Students focus is mainly on good quality education and comfortable life. Though, fee structures are quite high, the students show more interest to avail education loan. To support this situation, commercial banks provide great financial help needed to cover almost all the expenses incurred for a successful completion of the desired course. Therefore, the study aims to identify the student's level of satisfaction with regard to education loan.

#### SIGNIFICANCE OF THE STUDY

The study attempts to analyze the various bankers providing financial assistance to the students pursuing higher education and on the other side to study the student's level of satisfaction with regard to education loan.

#### **REVIEW OF LITERATURE**

Ved Prakash (2007), opines in his study that Indian higher education system is presently facing several challenges. The challenge of global competitiveness has been added to other demanding tasks such as access, equity, relevance, quality, privatization and internationalization in the face of a resource crunch. Expansion of higher education and examines variations in participation across states, gender and social groups. An attempt has also been made to discuss the trends in the financing of higher education and the required resources to meet the target of allocating 6 per cent of the GDP to education. It argues that without appropriate policy interventions in school education, it would be of little use to have interventions at the higher educational level, which discriminate in favor of girls, SCs and STs.

The study by **SudhanshuBhushan (2008)**, is one of several studies, commissioned by UGC, with the objective to provide inputs to the plan preparation so that the Planning Commission could assess it more objectively while making actual allocation. This study makes an attempt to estimate the huge investment and expenditure gap after allowing for plan support and the present level of privatization which generates potential for commercialization. The inadequate plan support is understood in terms of policy failure. It is attempted to show that huge financial gap needs to be managed through a proper strategy. Ways and means should be found to bridge this gap so that inclusive growth is taken care of. Given huge investment gap, the absence of a proper strategy will have adverse consequences on higher education. Therefore, managing investment gap through cost sharing with students should be given utmost attention.

Navaneetha (2014), conclude that education has a significant role in the Indian Economy. Higher education is increasing with the new paradigm. Higher education involves creation of intellects of world standards and also training of skilled human power at mass level without compromising on quality. Education has become a costly affair recently. It is met by the nationalized and private sector banks through educational system. The study has been approached from the point of view students / customers in Coimbatore, who intended to avail the education loan offered by the State Bank of India. The study discusses on detail about the factors motivating the students to borrow their money from State Bank of India.

Geetha Rani. P (2016), in the article titled "Financing Higher Education and Education Loans in India Trends and Troubles", attempts to investigate the trends in financing higher education which convey that student loans is the dominating source of financing higher education in India. It is concluded that fees, scholarships and student loans need to be examined in the context of increasing cost and role of markets in higher education along with affordability within the domain of family characteristics.

Jayadev.M (2017), in the article titled "An Analysis of Educational Loans", found that educational loans are a relatively new phenomenon when it comes to funding higher education in India. There has been a significant rise in the volume of outstanding educational loans with an annual growth rate of 12% since March 2008. Banks are concerned about increasing non-performing assets with respect to educational loans. This paper argued for a statutory framework that addresses all aspects of funding higher education through loans and scholarships.

#### **RESEARCH GAP**

In the knowledge era, higher education has gained significance across the world. That demand and the need of higher education leads to have a drastic upward change in the tuition fees and the emergence of education institutions that create an awareness to avail the fund for education. In Coimbatore District a lot of higher education institutions are mushrooming recently. So far, no specific study has been taken about the level of satisfaction of the students in availing education loans. Hence, the researcher attempts to address this gap and to examine perspective of the students about education loans in Coimbatore Districts.

#### **OBJECTIVE OF THE STUDY**

To examine the students' satisfaction level towards education loan.

#### **RESEARCH METHODOLOGY**

#### SAMPLING TECHNIQUE

The sampling technique used for this research study is Convenient Sampling Method.

#### SAMPLE SIZE

Sample size of this study is 530.

#### HYPOTHESES

H<sub>0</sub>: Students educational loan factors and banking factors are not associated with level of satisfaction

#### FRAME WORK OF ANALYSIS

#### CORRELATION

To identify the nature of relationship that exists between dependent variable and independence variable Correlation test has been employed.

To ascertain the nature and strength of association of variables-identified through partial correlation co-efficient – with student satisfaction, correlation analysis is used. The levels of confidence are chosen are one and five percent and In order to select variables for correlation analysis and regression analysis, partial correlation coefficients have been computed for the variables considered in Chi-square test.

#### FACTOR ANALYSIS

To identify the prominent factors that enhance student satisfaction towards education loan, factor analysis is employed.

#### **FINDINGS OF THE STUDY**

#### VARIABLES ASSOCIATED WITH LEVEL OF SATISFACTION - CORRELATION ANALYSIS

In order to examine the nature and quantum of association of variables with Student's Satisfaction correlation analysis is used. Variables considered for Chi-Square have been considered for Correlation test too. Out of twenty variables selected for correlation analysis, nine variables have been found to be significant. Area of Residence, Percentage of Marks Obtained, Annual Income, Number of Banks Visited, Banks, Level of Awareness and Level of Problem are found to be significant at one percent level. Gender and Earning Members are found to be significant at five percent level.

TABLE 1: VARIABLES ASSOCIATED WITH LEVEL OF SATISFACTION - CORRELATION ANALYSIS

| IABLES ASSOCIATED WITH LEVEL OF SATISFACTION - CORRELAT |          |                |  |  |
|---|----------|----------------|--|--|
| Variables   | Rent     | r <sup>2</sup> |  |  |
| Gender  | -0.104*  | 0.011          |  |  |
| Age   | 0.060    | 0.004          |  |  |
| Community   | -0.079   | 0.006          |  |  |
| Area of Residence                                       | -0.181** | 0.033          |  |  |
| Percentage of Marks Obtained                            | -0.174** | 0.030          |  |  |
| Earning Members   | -0.111*  | 0.012          |  |  |
| Parental Occupation                                     | -0.007   | 0.000          |  |  |
| Annual Income   | -0.199** | 0.039          |  |  |
| First Generation  | 0.062    | 0.004          |  |  |
| Course  | 0.024    | 0.001          |  |  |
| No. of Banks Visited                                    | -0.156** | 0.024          |  |  |
| Bank  | -0.117** | 0.014          |  |  |
| No. of Visits for Loan Processing                       | -0.077   | 0.006          |  |  |
| Amount of Loan Availed                                  | 0.065    | 0.004          |  |  |
| Time Taken for Loan Processing                          | 0.012    | 0.000          |  |  |
| Rate of Interest  | -0.041   | 0.002          |  |  |
| Nature of Security                                      | 0.074    | 0.005          |  |  |
| Margin Percentage of Loan Sanctioned                    | 0.024    | 0.001          |  |  |
| Level of Awareness                                      | 0.578**  | 0.334          |  |  |
| Level of Problem  | -0.452** | 0.204          |  |  |

Source: Primary Data

\* Significant at five percent level \*\* Significant

#### Gender

Gender and Satisfaction are negatively correlated. Male students have high level of satisfaction. The coefficient of determination (r<sup>2</sup>) shows that gender accounts for 1.10 percent of the variation in the level of satisfaction.

#### Area of Residence

Area of residence and satisfaction are negatively correlated. Students, who reside in urban area have high level of satisfaction. The coefficient of determination  $(r^2)$  shows that area of residence accounts for 3.30 percent of the variation in the level of satisfaction.

#### Percentage of Mark Obtained

Percentage of mark obtained and satisfaction are negatively correlated. Students, who scored between 50 percent and 60 percenthave high level of satisfaction. The coefficient of determination (r<sup>2</sup>) shows that percentage of mark obtained accounts for 3.00 percent of the variation in the level of satisfaction. **Earning Members** 

Earning Members and satisfaction are negatively correlated. Students, who has one earning member in their family have high level of satisfaction. The coefficient of determination  $(r^2)$  shows that earning members accounts for 1.20 percent of the variation in the level of satisfaction.

#### Annual Income

Annual Income and satisfaction are negatively correlated. Students, whose family annual income ranges up to Rs. 1,00,000 have high level of satisfaction. The coefficient of determination  $(r^2)$  shows that annual income accounts for 3.90 percent of the variation in the level of satisfaction.

#### No. of Banks Visited

Number of banks visited and Satisfaction are negatively correlated. Students, who visit up to three banks for availing educational loan have high level of satisfaction. The coefficient of determination (r<sup>2</sup>) shows that number of banks visited accounts for 2.40 percent of the variation in the level of satisfaction.

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#### Nature of Bank

Nature of bank and satisfaction are negatively correlated. Students, who availed educational loan from public sector bank, have high level of satisfaction. The coefficient of determination (r<sup>2</sup>) shows that bank accounts for 1.40 percent of the variation in the level of satisfaction.

#### Level of Awareness

Level of awareness on educational loan and satisfaction are positively correlated. Students, who have high level of awareness on educational loan, have high level of satisfaction. The coefficient of determination (r<sup>2</sup>) shows that level of awareness accounts for 33.40 percent of the variation in the level of satisfaction. **Level of Problem** 

Level of problem on educational loan and satisfaction are negatively correlated. Students, who have low level of problem on availing educational loan, have high level of satisfaction. The coefficient of determination ( $r^2$ ) shows that level of problem accounts for 20.40 percent of the variation in the level of satisfaction.

FACTORS INFLUENCING STUDENT'S SATISFACTION TOWARDS EDUCATIONAL LOAN - FACTOR ANALYSIS

To identify the prominent factors that enhance students satisfaction towards educational loan, Factor Analysis is employed. The following Table portrays about the significant factors that increases students satisfaction on availing educational loan. Kaiser-Meyer-Olkin (KMO) and Bartlett's Test of Sphericity has been used as pre-analysis testing for suitability of the entire sample for factor analysis. The result of KMO and Bartlett's Test is found greater than 0.70. Hence, the collected data is fit for employing factor analysis. Further, the large values of Bartlett's Sphercity test (3500.00, df: 171, Sig=0.000) and KMO statistics (0.839) indicated the appropriateness of factor analysis, i.e., the sample was adequate.

| TABLE 2: KMO AND BARTLETT'S TEST |                    |         |  |  |  |
|----------------------------------|--------------------|---------|--|--|--|
| Kaiser-Meyer-Olkin Measure o     | .839               |         |  |  |  |
| Bartlett's Test of Sphericity    | Approx. Chi-Square | 3500.00 |  |  |  |
|                                  | Df                 | 171     |  |  |  |
|                                  | Sig.               | .000    |  |  |  |
| Source: Primary Data             |                    |         |  |  |  |

#### TABLE 3: FACTORS INFLUENCING STUDENT'S SATISFACTION TOWARDS EDUCATIONAL LOAN - FACTOR ANALYSIS

| Factors                                      | 1      | 2      | 3      | 4      | 5      |
|--|--------|--------|--------|--------|--------|
| Rules and regulations of the RBI             | 0.282  | 0.570  | 0.441  | 0.176  | -0.026 |
| Changes in regulations and policy            | 0.198  | 0.659  | 0.104  | 0.168  | 0.124  |
| Uniformity of policy maintained by the Banks | -0.067 | 0.211  | 0.682  | 0.191  | 0.262  |
| Quantum of loan policy                       | 0.024  | -0.038 | 0.842  | 0.042  | 0.006  |
| Loan entitlement (Security) policy           | -0.044 | 0.418  | 0.139  | 0.648  | -0.032 |
| Bank interest rate policy                    | 0.080  | 0.276  | -0.063 | 0.402  | 0.542  |
| Adequacy of loan obtained                    | 0.107  | 0.826  | 0.110  | 0.094  | 0.248  |
| Attitude of bank staff                       | 0.418  | 0.335  | 0.619  | -0.037 | 0.008  |
| Documentation procedures and process         | 0.462  | 0.388  | 0.187  | 0.250  | 0.212  |
| Third party guarantee                        | 0.27   | 0.182  | 0.478  | 0.231  | 0.291  |
| Security requirements                        | 0.544  | 0.370  | -0.017 | 0.160  | 0.290  |
| Time taken for loan sanctioned               | 0.780  | 0.108  | 0.242  | 0.114  | 0.028  |
| Time taken for loan disbursement             | 0.110  | 0.221  | 0.286  | 0.503  | 0.123  |
| Fixation of EMI (Equated Monthly Instalment) | 0.080  | 0.118  | 0.190  | 0.261  | 0.685  |
| Repayment schedule                           | 0.275  | 0.084  | 0.137  | -0.114 | 0.753  |
| Mode of disbursement of loan                 | 0.563  | 0.203  | 0.072  | 0.086  | 0.353  |
| Processing Fee                               | 0.569  | 0.009  | -0.099 | 0.464  | 0.156  |
| Eligibility criteria                         | 0.470  | 0.076  | 0.013  | 0.758  | -0.014 |
| Expenses covered                             | 0.195  | 0.006  | 0.116  | 0.642  | 0.262  |
| Eigen Values                                 | 6.212  | 1.672  | 1.198  | 1.130  | 6.212  |
| % of Variance                                | 32.694 | 8.803  | 6.305  | 5.947  | 5.503  |
| Cumulative % of Variance                     | 32.694 | 41.496 | 47.801 | 53.748 | 59.251 |

#### Source: Primary Data

Five factors are identified by locating Eigen values greater than unity. Factors which have a component loading of 0.7 and above are said to be significant factors that increases satisfaction of students. From the rotated component matrix it can be seen that "Time taken for loan sanctioning" has a component loading of 0.7 and above. Hence, these variables form first factor.

In the second factor, "Adequacy of loan sanctioned" is found to be significant.

In the third factor, "Quantum of loan policy" is found to be significant.

In the fourth factor, "Eligibility Criteria" is found to be significant.

In the fifth factor, "Repayment Schedule" is found to be significant.

Factor one contributes to a tune of 32.694 percent towards students satisfaction. The other factor contributes namely 8.803, 6.305, 5.947 and 5.503 towards student's satisfaction. The total cumulative percentage of contribution by these five factors towards student's satisfaction accounts for 59.251 percentage. The result factor analysis disclosed that time taken for loan sanctioning, Adequacy of loan sanctioned, Quantum of loan policy, Eligibility Criteria and Repayment Schedulesignificantly influences student satisfaction.

#### SUGGESTIONS

- Since education is the back bone of the society, rate of interest of educational loan can be reduced compared to the rate of interest of luxury things.
- The students availed education loan from both public and private sector banks report that the banks are not sanctioning proposed amount. It is suggested that the bank should sanction proposed amount for the benefits of the students.
- The bank should introduce pre-admission loan and post-admission loan scheme to avoid the students to get debts from others during the admission time.
- > The bank should set up separate counter for educational loan during the admission time to avoid the inaccessibility of bank employees and frequent visits to the bank.
- > The bank should arrange special camp for Scheduled Tribes candidates to cater awareness on educational loan.
- > The processing charge can be exempted especially for education loan to motivate the students to avail higher studies.

#### CONCLUSION

Education is the backbone of a cultured society, but it has become more commercial or money-making and in order to ensure the best possible education, it is an expensive affair, because the Aided, the Government and the Self-financing colleges follow different fee level from their students. At the same time all the students are not supportive of this fee structure. So, there is a need of educational loan for their studies.

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The banks should have to encourage more schemes of educational loans for the growth of education developments and the banks should have to encourage more education loans for the growth of the banks as well as for the cause of education.

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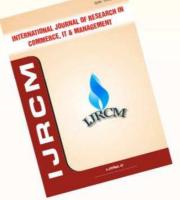
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