INTERNATIONAL JOURNAL OF RESEARCH IN COMMERCE & MANAGEMENT



A Monthly Double-Blind Peer Reviewed (Refereed/Juried) Open Access International e-Journal - Included in the International Serial Directories

Indexed & Listed at:

Ulrich's Periodicals Directory @, ProQuest, U.S.A., EBSCO Publishing, U.S.A., Cabell's Directories of Publishing Opportunities, U.S.A., Google Scholar,

The American Economic According to electronic hibliography. Economic According to the American Economic According to the

Index Copernicus Publishers Panel, Poland with IC Value of 5.09 & number of libraries all around the world.

Circulated all over the world & Google has verified that scholars of more than 5220 Cities in 187 countries/territories are visiting our journal on regular basis.

Ground Floor, Building No. 1041-C-1, Devi Bhawan Bazar, JAGADHRI – 135 003, Yamunanagar, Haryana, INDIA

CONTENTS

Sr. No.	TITLE & NAME OF THE AUTHOR (S)	Page No.
1.	SPECIFICS OF INVESTOR SENTIMENTS: ANALYSIS OF CHINESE MARKET JOHN WEI-SHAN HU & ASKAR KOSHOEV	1
2.	DETERMINANTS OF THE FLOWER PRODUCERS & EXPORTERS PERFORMANCE IN ETHIOPIA DR. GETIE ANDUALEM IMIRU	9
3.	IMPACT OF DEMOGRAPHIC VARIABLES ON QUALITY OF WORK LIFE: AN ANALYSIS ON POLICE PERSONNEL'S OF TAMIL NADU POLICE DEPARTMENT IN TIRUNELVELI CITY M. NIROSHA KAMALI & DR. SUSAN CHIRAYATH	18
4.	STRATEGIES IMPLEMENTED IN ORGANIZED RETAIL SECTOR RIJWAN AHMED MUSHTAK AHMED SHAIKH & DR. DILIP B. SHINDE	24
5.	EVALUATION OF CUSTOMER RELATIONSHIP MANAGEMENT IN APSRTC: A CASE STUDY OF EMPLOYEES OF GUNTUR DISTRICT M. V. SUBBA RAO & DR. M. S. NARAYANA	28
6.	A STUDY ON FINANCIAL PERFORMANCE IN MAYURAM CO-OPERATIVE URBAN BANK LTD. WITH SPECIAL REFERENCE TO MAYILADUTHURAI, TAMILNADU DR. R. SRINIVASAN	35
7.	IMPACT OF PSYCHOSOCIAL FACTORS ON DOCTORS PRESCRIBING BEHAVIOR ANKUSH & DR. DEEPAK KAPUR	38
8.	DIMENSIONS IN GROWTH OF SMALL SCALE INDUSTRIES (MSMEs) IN ODISHA: AN IMPACT OF EMPLOYEES GOLAKH KUMAR BEHERA, RUDRA PRASANNA MAHAPATRA & SALMAMANI TUDU	43
9.	A STUDY ON KNOWLEDGE, ATTITUDE AND PRACTICE ASSESSMENT ABOUT BIO –MEDICAL WASTE MANAGEMENT AMONG HEALTHCARE PERSONNEL T UMAMAHESWARA RAO, DR. V. N. SAILAJA & DR. N. BINDU MADHAVI	47
10.	DIFFUSION OF PERCEIVED RISK: A KEY TO SUCCESS DR. RUPINDER SINGH	52
11.	THE ROLE OF BANCASSURANCE IN DIGITAL ERA SREENISH S R & DR. S A SENTHIL KUMAR	54
12.	VALUATION OF HERO MOTOCORP LTD. AND BAJAJ AUTO LTD.: AN ANALYTICAL PERSPECTIVE SURENDER SINGH & DR. SHARMILA DAYAL	57
13.	PRADHAN MANTRI JAN DHAN YOJANA - AN EXPLORATORY STUDY OF BANKS PARTICIPATION IN FINANCIAL INCLUSION IN INDORE DISTRICT VAISHALI WAIKAR & DR. YAMINI KARMARKAR	61
14.	IMPACT OF BANKING SOFTWARE PRODUCT OF INFOSYS AMONG BANK EMPLOYEES WITH SPECIAL REFERENCE TO CHENNAI DR. S. SARAVANAN & DR. S. VELAYUTHAM	65
15.	A STUDY OF NON PERFORMING ASSETS IN INDIAN PUBLIC SECTOR BANKS DR. A. C. PRAMILA	71
16.	DEMONETISATION: ANALYSIS OF ITS CURRENT KEY EFFECTS ON THE INDIAN ECONOMY <i>MOHD SAZID</i>	74
17.	A STUDY ON FACTORS AFFECTING BRAND LOYALTY OF FMCG USERS DR. SWAYAMBHU KALYAN MISHRA	76
18.	PORTFOLIO MANAGEMENT: A DECISION MAKING TOOL IN THE HANDS OF INVESTORS SIMRAN SAINI	80
19.	PERFORMANCE EVALUATION OF STATE BANK OF INDIA AND ITS ASSOCIATE BANKS THROUGH CAMEL ANALYSIS VIJAY KUMAR SHARMA	84
20.	FACTOR AFFECTING QUALITY OF WORK LIFE IN PUBLIC & PRIVATE SECTOR BANKS IN LUCKNOW ISHA GUPTA	92
	REQUEST FOR FEEDBACK & DISCLAIMER	98

CHIEF PATRON

PROF. K. K. AGGARWAL

Chairman, Malaviya National Institute of Technology, Jaipur (An institute of National Importance & fully funded by Ministry of Human Resource Development, Government of India)

Chancellor, K. R. Mangalam University, Gurgaon
Chancellor, Lingaya's University, Faridabad
Founder Vice-Chancellor (1998-2008), Guru Gobind Singh Indraprastha University, Delhi
Ex. Pro Vice-Chancellor, Guru Jambheshwar University, Hisar

FOUNDER PATRON

LATE SH. RAM BHAJAN AGGARWAL

Former State Minister for Home & Tourism, Government of Haryana Former Vice-President, Dadri Education Society, Charkhi Dadri Former President, Chinar Syntex Ltd. (Textile Mills), Bhiwani

FORMER CO-ORDINATOR

DR. S. GARG

Faculty, Shree Ram Institute of Business & Management, Urjani

ADVISOR

PROF. S. L. MAHANDRU

Principal (Retd.), Maharaja Agrasen College, Jagadhri

EDITOR

PROF. R. K. SHARMA

Professor & Dean, Bharti Vidyapeeth University Institute of Management & Research, New Delhi

CO-EDITOR.

DR. BHAVET

Faculty, Shree Ram Institute of Engineering & Technology, Urjani

EDITORIAL ADVISORY BOARD

DR. CHRISTIAN EHIOBUCHE

Professor of Global Business/Management, Larry L Luing School of Business, Berkeley College, Woodland Park NJ 07424, USA

DR. JOSÉ G. VARGAS-HERNÁNDEZ

Research Professor, University Center for Economic & Managerial Sciences, University of Guadalajara, Guadalajara, Mexico

PROF. M. N. SHARMA

Chairman, M.B.A., Haryana College of Technology & Management, Kaithal

DR. TEGUH WIDODO

Dean, Faculty of Applied Science, Telkom University, Bandung Technoplex, Jl. Telekomunikasi, Terusan Buah Batu, Kabupaten Bandung, Indonesia

PROF. M. S. SENAM RAJU

Director A. C. D., School of Management Studies, I.G.N.O.U., New Delhi

DR. KAUP MOHAMED

Dean & Managing Director, London American City College/ICBEST, United Arab Emirates

PROF. ANIL K. SAINI

Chairperson (CRC), Guru Gobind Singh I. P. University, Delhi

DR. ARAMIDE OLUFEMI KUNLE

Dean, Department of General Studies, The Polytechnic, Ibadan, Nigeria

DR. S. TABASSUM SULTANA

Principal, Matrusri Institute of P.G. Studies, Hyderabad

DR. MIKE AMUHAYA IRAVO

Principal, Jomo Kenyatta University of Agriculture and Technology (JKUAT), Westlands Campus, Nairobi-Kenya

DR. NEPOMUCENO TIU

Chief Librarian & Professor, Lyceum of the Philippines University, Laguna, Philippines

DR. ANA ŠTAMBUK

Head of Department in Statistics, Faculty of Economics, University of Rijeka, Rijeka, Croatia

DR. FERIT ÖLÇER

Head of Division of Management & Organization, Department of Business Administration, Faculty of Economics & Business Administration Sciences, Mustafa Kemal University, Tayfur Sökmen Campus, Antakya, Turkey

PROF. SANJIV MITTAL

Professor, University School of Management Studies, Guru Gobind Singh I. P. University, Delhi

DR. SHIB SHANKAR ROY

Professor, Department of Marketing, University of Rajshahi, Rajshahi, Bangladesh

PROF. NAWAB ALI KHAN

Professor, Department of Commerce, Aligarh Muslim University, Aligarh, U.P.

DR. SRINIVAS MADISHETTI

Professor, School of Business, Mzumbe University, Tanzania

PROF. ABHAY BANSAL

Head, Department of I.T., Amity School of Engineering & Technology, Amity University, Noida

DR. KEVIN LOW LOCK TENG

Associate Professor, Deputy Dean, Universiti Tunku Abdul Rahman, Kampar, Perak, Malaysia

DR. OKAN VELI SAFAKLI

Associate Professor, European University of Lefke, Lefke, Cyprus

DR. V. SELVAM

Associate Professor, SSL, VIT University, Vellore

DR. BORIS MILOVIC

Associate Professor, Faculty of Sport, Union Nikola Tesla University, Belgrade, Serbia

DR. N. SUNDARAM

Associate Professor, VIT University, Vellore

DR. IQBAL THONSE HAWALDAR

Associate Professor, College of Business Administration, Kingdom University, Bahrain

DR. MOHENDER KUMAR GUPTA

Associate Professor, Government College, Hodal

DR. ALEXANDER MOSESOV

Associate Professor, Kazakh-British Technical University (KBTU), Almaty, Kazakhstan

RODRECK CHIRAU

Associate Professor, Botho University, Francistown, Botswana

DR. PARDEEP AHLAWAT

Associate Professor, Institute of Management Studies & Research, Maharshi Dayanand University, Rohtak

DR. DEEPANJANA VARSHNEY

Associate Professor, Department of Business Administration, King Abdulaziz University, Ministry of Higher Education, Jeddah, Saudi Arabia

BIEMBA MALITI

Associate Professor, The Copperbelt University, Main Campus, Jambo Drive, Riverside, Kitwe, Zambia **DR. KIARASH JAHANPOUR**

Research Adviser, Farabi Institute of Higher Education, Mehrshahr, Karaj, Alborz Province, Iran

DR. SAMBHAVNA

Faculty, I.I.T.M., Delhi

YU-BING WANG

Faculty, department of Marketing, Feng Chia University, Taichung, Taiwan

DR. MELAKE TEWOLDE TECLEGHIORGIS

Faculty, College of Business & Economics, Department of Economics, Asmara, Eritrea

DR. SHIVAKUMAR DEENE

Faculty, Dept. of Commerce, School of Business Studies, Central University of Karnataka, Gulbarga

DR. THAMPOE MANAGALESWARAN

Faculty, Vavuniya Campus, University of Jaffna, Sri Lanka

DR. JASVEEN KAUR

Faculty, University Business School, Guru Nanak Dev University, Amritsar

SURAJ GAUDEL

BBA Program Coordinator, LA GRANDEE International College, Simalchaur - 8, Pokhara, Nepal **DR. RAJESH MODI**

Faculty, Yanbu Industrial College, Kingdom of Saudi Arabia

FORMER TECHNICAL ADVISOR

AMITA

Faculty, Government M. S., Mohali

FINANCIAL ADVISORS

DICKIN GOYAL

Advocate & Tax Adviser, Panchkula

NEENA

Investment Consultant, Chambaghat, Solan, Himachal Pradesh

LEGAL ADVISORS

JITENDER S. CHAHAL

Advocate, Punjab & Haryana High Court, Chandigarh U.T.

CHANDER BHUSHAN SHARMA

Advocate & Consultant, District Courts, Yamunanagar at Jagadhri

SUPERINTENDENT

SURENDER KUMAR POONIA

Mobile Number (s) with country ISD code

Landline Number (s) with country ISD code

F-mail Address

Nationality

Alternate E-mail Address

Is WhatsApp or Viber active on your above noted Mobile Number (Yes/No)

1.

CALL FOR MANUSCRIPTS

We invite unpublished novel, original, empirical and high quality research work pertaining to the recent developments & practices in the areas of Computer Science & Applications; Commerce; Business; Finance; Marketing; Human Resource Management; General Management; Banking; Economics; Tourism Administration & Management; Education; Law; Library & Information Science; Defence & Strategic Studies; Electronic Science; Corporate Governance; Industrial Relations; and emerging paradigms in allied subjects like Accounting; Accounting Information Systems; Accounting Theory & Practice; Auditing; Behavioral Accounting; Behavioral Economics; Corporate Finance; Cost Accounting; Econometrics; Economic Development; Economic History; Financial Institutions & Markets; Financial Services; Fiscal Policy; Government & Non Profit Accounting; Industrial Organization; International Economics & Trade; International Finance; Macro Economics; Micro Economics; Rural Economics; Co-operation; Demography: Development Planning; Development Studies; Applied Economics; Development Economics; Business Economics; Monetary Policy; Public Policy Economics; Real Estate; Regional Economics; Political Science; Continuing Education; Labour Welfare; Philosophy; Psychology; Sociology; Tax Accounting; Advertising & Promotion Management; Management Information Systems (MIS); Business Law; Public Responsibility & Ethics; Communication; Direct Marketing; E-Commerce; Global Business; Health Care Administration; Labour Relations & Human Resource Management; Marketing Research; Marketing Theory & Applications; Non-Profit Organizations; Office Administration/Management; Operations Research/Statistics; Organizational Behavior & Theory; Organizational Development; Production/Operations: International Relations: Human Rights & Duties: Public Administration: Population Studies: Purchasing/Materials Management: Retailing; Sales/Selling; Services; Small Business Entrepreneurship; Strategic Management Policy; Technology/Innovation; Tourism & Hospitality; Transportation Distribution; Algorithms; Artificial Intelligence; Compilers & Translation; Computer Aided Design (CAD); Computer Aided Manufacturing; Computer Graphics; Computer Organization & Architecture; Database Structures & Systems; Discrete Structures; Internet; Management Information Systems; Modeling & Simulation; Neural Systems/Neural Networks; Numerical Analysis/Scientific Computing; Object Oriented Programming; Operating Systems; Programming Languages; Robotics; Symbolic & Formal Logic; Web Design and emerging paradigms in allied subjects.

Anybody can submit the soft copy of unpublished novel; original; empirical and high quality research work/manuscript anytime in M.S. Word format after preparing the same as per our GUIDELINES FOR SUBMISSION; at our email address i.e. infoijrcm@gmail.com or online by clicking the link online submission as given on our website (FOR ONLINE SUBMISSION, CLICK HERE).

GUIDELINES FOR SUBMISSION OF MANUSCRIPT		
COVERING LETTER FOR SUBMISSION:		
	DATED:	
THE EDITOR		
IJRCM		
Subject: SUBMISSION OF MANUSCRIPT IN THE AREA OF		
(e.g. Finance/Mkt./HRM/General Mgt./Engineering/Economics/Conspecify)	nputer/IT/ Education/Psychology/Law/Math/other, <mark>please</mark>	
DEAR SIR/MADAM		
Please find my submission of manuscript titled 'your journals.		
I hereby affirm that the contents of this manuscript are original. Furth fully or partly, nor it is under review for publication elsewhere.	ermore, it has neither been published anywhere in any language	
I affirm that all the co-authors of this manuscript have seen the subm their names as co-authors.	nitted version of the manuscript and have agreed to inclusion of	
Also, if my/our manuscript is accepted, I agree to comply with the fo discretion to publish our contribution in any of its journals.	rmalities as given on the website of the journal. The Journal has	
NAME OF CORRESPONDING AUTHOR	:	
Designation/Post*	:	
Institution/College/University with full address & Pin Code	:	
Residential address with Pin Code	:	

* i.e. Alumnus (Male Alumni), Alumna (Female Alumni), Student, Research Scholar (M. Phil), Research Scholar (Ph. D.), JRF, Research Assistant, Assistant Lecturer, Lecturer, Senior Lecturer, Junior Assistant Professor, Assistant Professor, Senior Assistant Professor, Co-ordinator, Reader, Associate Professor, Co-ordinator, Reader, sor, Professor, Head, Vice-Principal, Dy. Director, Principal, Director, Dean, President, Vice Chancellor, Industry Designation etc. The qualification of author is not acceptable for the purpose.

NOTES:

- a) The whole manuscript has to be in **ONE MS WORD FILE** only, which will start from the covering letter, inside the manuscript. <u>pdf.</u> <u>version</u> is liable to be rejected without any consideration.
- b) The sender is required to mention the following in the SUBJECT COLUMN of the mail:
 - **New Manuscript for Review in the area of** (e.g. Finance/Marketing/HRM/General Mgt./Engineering/Economics/Computer/IT/ Education/Psychology/Law/Math/other, please specify)
- c) There is no need to give any text in the body of the mail, except the cases where the author wishes to give any **specific message** w.r.t. to the manuscript.
- d) The total size of the file containing the manuscript is expected to be below 1000 KB.
- e) Only the Abstract will not be considered for review and the author is required to submit the complete manuscript in the first instance.
- f) The journal gives acknowledgement w.r.t. the receipt of every email within twenty-four hours and in case of non-receipt of acknowledgment from the journal, w.r.t. the submission of the manuscript, within two days of its submission, the corresponding author is required to demand for the same by sending a separate mail to the journal.
- g) The author (s) name or details should not appear anywhere on the body of the manuscript, except on the covering letter and the cover page of the manuscript, in the manner as mentioned in the guidelines.
- 2. MANUSCRIPT TITLE: The title of the paper should be typed in bold letters, centered and fully capitalised.
- 3. AUTHOR NAME (S) & AFFILIATIONS: Author (s) name, designation, affiliation (s), address, mobile/landline number (s), and email/alternate email address should be given underneath the title.
- 4. ACKNOWLEDGMENTS: Acknowledgements can be given to reviewers, guides, funding institutions, etc., if any.
- 5. **ABSTRACT:** Abstract should be in **fully Italic printing**, ranging between **150** to **300 words**. The abstract must be informative and elucidating the background, aims, methods, results & conclusion in a **SINGLE PARA**. **Abbreviations must be mentioned in full**.
- 6. **KEYWORDS**: Abstract must be followed by a list of keywords, subject to the maximum of **five**. These should be arranged in alphabetic order separated by commas and full stop at the end. All words of the keywords, including the first one should be in small letters, except special words e.g. name of the Countries, abbreviations etc.
- 7. **JEL CODE**: Provide the appropriate Journal of Economic Literature Classification System code (s). JEL codes are available at www.aea-web.org/econlit/jelCodes.php. However, mentioning of JEL Code is not mandatory.
- 8. **MANUSCRIPT**: Manuscript must be in <u>BRITISH ENGLISH</u> prepared on a standard A4 size <u>PORTRAIT SETTING PAPER</u>. It should be free from any errors i.e. grammatical, spelling or punctuation. It must be thoroughly edited at your end.
- 9. HEADINGS: All the headings must be bold-faced, aligned left and fully capitalised. Leave a blank line before each heading.
- 10. **SUB-HEADINGS**: All the sub-headings must be bold-faced, aligned left and fully capitalised.
- 11. MAIN TEXT:

THE MAIN TEXT SHOULD FOLLOW THE FOLLOWING SEQUENCE:

INTRODUCTION

REVIEW OF LITERATURE

NEED/IMPORTANCE OF THE STUDY

STATEMENT OF THE PROBLEM

OBJECTIVES

HYPOTHESIS (ES)

RESEARCH METHODOLOGY

RESULTS & DISCUSSION

FINDINGS

RECOMMENDATIONS/SUGGESTIONS

CONCLUSIONS

LIMITATIONS

SCOPE FOR FURTHER RESEARCH

REFERENCES

APPENDIX/ANNEXURE

The manuscript should preferably be in 2000 to 5000 WORDS, But the limits can vary depending on the nature of the manuscript.

- 12. **FIGURES & TABLES**: These should be simple, crystal **CLEAR**, **centered**, **separately numbered** & self-explained, and the **titles must be above the table/figure**. **Sources of data should be mentioned below the table/figure**. *It should be ensured that the tables/figures are* referred to from the main text.
- 13. **EQUATIONS/FORMULAE**: These should be consecutively numbered in parenthesis, left aligned with equation/formulae number placed at the right. The equation editor provided with standard versions of Microsoft Word may be utilised. If any other equation editor is utilised, author must confirm that these equations may be viewed and edited in versions of Microsoft Office that does not have the editor.
- 14. **ACRONYMS**: These should not be used in the abstract. The use of acronyms is elsewhere is acceptable. Acronyms should be defined on its first use in each section e.g. Reserve Bank of India (RBI). Acronyms should be redefined on first use in subsequent sections.
- 15. **REFERENCES:** The list of all references should be alphabetically arranged. *The author (s) should mention only the actually utilised references in the preparation of manuscript* and they may follow Harvard Style of Referencing. Also check to ensure that everything that you are including in the reference section is duly cited in the paper. The author (s) are supposed to follow the references as per the following:
- All works cited in the text (including sources for tables and figures) should be listed alphabetically.
- Use (ed.) for one editor, and (ed.s) for multiple editors.
- When listing two or more works by one author, use --- (20xx), such as after Kohl (1997), use --- (2001), etc., in chronologically ascending
 order.
- Indicate (opening and closing) page numbers for articles in journals and for chapters in books.
- The title of books and journals should be in italic printing. Double quotation marks are used for titles of journal articles, book chapters, dissertations, reports, working papers, unpublished material, etc.
- For titles in a language other than English, provide an English translation in parenthesis.
- Headers, footers, endnotes and footnotes should not be used in the document. However, you can mention short notes to elucidate some specific point, which may be placed in number orders before the references.

PLEASE USE THE FOLLOWING FOR STYLE AND PUNCTUATION IN REFERENCES:

BOOKS

- Bowersox, Donald J., Closs, David J., (1996), "Logistical Management." Tata McGraw, Hill, New Delhi.
- Hunker, H.L. and A.J. Wright (1963), "Factors of Industrial Location in Ohio" Ohio State University, Nigeria.

CONTRIBUTIONS TO BOOKS

 Sharma T., Kwatra, G. (2008) Effectiveness of Social Advertising: A Study of Selected Campaigns, Corporate Social Responsibility, Edited by David Crowther & Nicholas Capaldi, Ashgate Research Companion to Corporate Social Responsibility, Chapter 15, pp 287-303.

JOURNAL AND OTHER ARTICLES

Schemenner, R.W., Huber, J.C. and Cook, R.L. (1987), "Geographic Differences and the Location of New Manufacturing Facilities," Journal of Urban Economics, Vol. 21, No. 1, pp. 83-104.

CONFERENCE PAPERS

• Garg, Sambhav (2011): "Business Ethics" Paper presented at the Annual International Conference for the All India Management Association, New Delhi, India, 19–23

UNPUBLISHED DISSERTATIONS

• Kumar S. (2011): "Customer Value: A Comparative Study of Rural and Urban Customers," Thesis, Kurukshetra University, Kurukshetra.

ONLINE RESOURCES

Always indicate the date that the source was accessed, as online resources are frequently updated or removed.

WEBSITES

• Garg, Bhavet (2011): Towards a New Gas Policy, Political Weekly, Viewed on January 01, 2012 http://epw.in/user/viewabstract.jsp

IMPACT OF BANKING SOFTWARE PRODUCT OF INFOSYS AMONG BANK EMPLOYEES WITH SPECIAL REFERENCE TO CHENNAI

DR. S. SARAVANAN

ASST. PROFESSOR

PG & RESEARCH DEPARTMENT OF COMMERCE

DR. AMBEDKAR GOVERNMENT ARTS COLLEGE

VYASARPDI

DR. S. VELAYUTHAM

ASST. PROFESSOR

DEPARTMENT OF BUSINESS ADMINISTRATION

THIRUTHANGAL NADAR COLLEGE

SELAVAYAL

ABSTRACT

Finacle universal banking products are designed to address the core banking, e-banking, Islamic banking, treasury, wealth management and CRM requirements of retail, corporate and universal banks. It was developed by Infosys, and is one of the major players in the arena of core banking in Indian and Asian banking domains. Social and development banking is emerging as an exciting landscape, rich with prospective business representing enormous potential for global banks. With pressure building up to continually explore new growth avenues, progressive banks are viewing under-banked rural areas, credit for agriculture and small-scale industry related business with avid interest. In this study descriptive research design was used, which is concerned with describing the characters of a particular individual or a group. The researcher used both primary and secondary data. Primary data was collected with the help of structured questionnaire based on the objective of the study. The secondary data was collected from company records, magazines, Books, Journals, websites and other related articles. In this study the questionnaire is tool for data collection. The sample for the study consist of bank employees at various levels working in various nationalised bank in Chennai where Infosys product is utilized for core banking, e-banking, wealth management and CRM. The sample size is 100. The researcher made use of non probability convenience sampling technique by one major city (Chennai) and met the respondents for collection of information who are conveniently available to provide it. The result of the study is applicable only to INFOSYS product. It is found that 100% of the respondents feel that this application is helpful in maintaining customer records and transaction for future use. 99% of the employees feel that this software product provides shortcuts to navigate from one screen to another. 100% of the respondents agree that finacle application have options to calculate interest, EMI, deposit value. 100% of the respondents feel that finacle software applications include options to maintain speed clearing. It is found that 100% employees feel that the finacle software provides application like maintenance of inward cheques and return cheques. The banking software solution must enhance multi tasking facility by providing multi screen or window for different option to response customer immediately. e.g. A/c balance can be made to open as separate window to provide user about their a/c truncation and also manage other transaction.

KEYWORDS

banking software product, e-banking.

INTRODUCTION

Infosys have understood the importance of technology in bringing customized solutions to the banking sector. For many years, they have been committed to pioneering advanced technologies. they ensure that their technology is flexible and robust by using industry best practices as a foundation, and they constantly looking for new ways to improve the banking solutions for the convenience of banking employees and their customers. Today, they have implement best solutions using the latest technologies available in the IT market.

Finacle from Infosys partners with banks to power-up their innovation agenda, enabling them to differentiate their products and service, enhance customer experience and achieve greater operational efficiency. This proven and effective framework for multi-disciplinary change, enables banks to shift their strategic and operational priorities. Finacle solutions address the core banking, e-banking, Islamic banking, treasury, wealth management and CRM requirements of retail, corporate and universal banks worldwide. Several powerful and differentiating features make Finacle one of the most comprehensive, flexible and scalable universal banking solution in its class. These solutions when associated with Finacle services, empower banks to maximize their opportunities for growth, while minimizing the risks that come with large-scale business transformation. Finacle is the chosen solution in over 140 banks across 73 countries. Finacle is implemented across countries like the US, UK, UAE, Mainland China, Taiwan, Hong Kong, Saudi Arabia, Maldives, Mauritius, Nepal, Nigeria, Indonesia, Singapore, Uganda, Sri Lanka, Tanzania, Zimbabwe, Thailand, Philippines, Jamaica, Cayman Islands and India.

BANKING SYSTEMS SOFTWARE

It enables the management, monitoring and control of transactions for financial institutions and banks. Private Banks and mutual fund administrators as well as other wealth management firms utilize Banking Systems applications to provide front office services as well as back office functions such as customer account tracking, credit approval, financial accounting and information system integration. Banking Systems software is related to Financial Risk Management software, Investment Management software, Loan Origination software and Loan Servicing software.

Some of the major challenges faced by the finance and banking industry today include global economic conditions, new technology trends for financial services, and innovative business processes and services. The finance and banking industry represents a vital economic sector for every country. This industry is generally a reliable thermometer of regional and global economic conditions, due to the fact that it manages a major part of all financial transactions.

General activities in the finance and banking sector include managing negotiable and financial instruments: savings accounts, investments, bonds, money market accounts, stocks, and derivatives. These activities are core to the economic sector in every country.

Besides the general challenges faced by the finance and banking industry, there are specific challenges that companies in this sector must confront in order to offer new services to users, and to improve the quality of existing services. Some of these specific challenges include

- Meeting all national, regional, and global regulatory standards for finance and banking services, as well as adapting to these regulatory frameworks within improved service models;
- Pursuing customer service improvement, with options like electronic banking and call center services for banking;
- Increasing the number and variety of currently offered financial and banking services;
- · Improving proficiency and service productivity to increase the organization's return on investment (ROI) for financial services; and
- Improving security schemes to mitigate financial risks and exposure.

Companies in the finance and banking space need specific software solutions to successfully address the challenges of a fierce competitive industry. Since this industry is based on bringing financial services to customers, customer care is one of the most important considerations when selecting systems designed for this industry. Customer relation management (CRM) systems with special features for financial and insurance institutions can enable them to efficiently address all customer care issues, and also renew and improve all service models.

SOFTWARE PRODUCTS AND BENEFITS TO BUSINESS

- > To Protect from unauthorized and fraudulent users
- To support multilingual, multicurrency and global operations
- > To ensure efficient data warehousing to support management in decision making
- > To Handle high volume of transactions from various channels such as ATM, Internet and telecommunication devices
- > To leverage risk management, business continuity and disaster recovery
- To meet stringent government regulations and norms

NEED FOR THE STUDY

Main purpose of this project is to study the impact and customer satisfaction regarding the Banking Product of Infosys to identify customer's attitude towards the company's software design and to find how Infosys Banking Product can meet banking sector expectations in long run.

SCOPE OF THE STUDY

This study is exclusively to be conducted for various bank employees utilizing Infosys banking product who are dispersed in different areas of Chennai as organizational customers. The study will help in identifying the expectations of the bank employees towards the products and would end up in giving suggestions and strengthening the company's services towards bank.

PROBLEM IDENTIFICATION

It is found that the banking system is improving faster nowadays and many private banks has grown in India. Since competition is also existing in banking sector the bankers are trying to improve the facilities by adopting modern technology in banking money transaction in order to improve the quality of work among the bank employees and customer satisfaction. Top IT companies in the world have introduced many banking software Solutions for core banking and for other banking purposes which has many advantages and disadvantages.

Mostly banking operations has improved a lot due to implementation of modern computers and software technology which helps the banks to function effectively without error. Of course the security protection is a challenging issue for the bankers. Management of technology in banking security is a major issue to be tackled then and then in developing countries like India. The bank employees must be given modern training and infrastructure of banks has to improve in suburban areas and rural places in India. Security in banking software operation is a challenging issue in banking management and wide technology updating is required in all areas of banking to protect the operation and improve customer loyalty and satisfaction.

OBJECTIVES OF THE STUDY

- 1. To identify the bank employees at various level attitude towards Banking Product of Infosys.
- 2. To find out the effectiveness of service rendered by banks to its Customers through this Product.
- 3. To obtain suggestions to fulfill further requirement to improve Customer relations.

METHODOLOGY

RESEARCH DESIGN

In this study the Project Student used descriptive research design, which is concerned with describing the characters of a particular individual or a group. **Sampling unit**: The sample for the study consist of bank employees at various levels working in various bank in Chennai where Infosys product is utilized for core banking, e-banking wealth management and CRM.

Sample Size is 100.

Sampling Procedure The student used non probability convenience sampling technique and met the respondents (bank employees in Chennai) for collection of information based on the title

LIMITATIONS

- 1. The study is limited to employees working in banks in Chennai city
- 2. The period of study is short
- 3. The study is knowing the perception of bank employees towards Infosys software product only
- 4. Since technology changes drastically, and Infosys brings new concepts very often these findings may be valid for a certain time period only (1-2 years)

ANALYSIS AND INTERPRETATION

TABLE 1: NAME OF THE BANK EMPLOYED

S.No.	Bank Employed	No. of respondent	Percentage (%)
1.	Indian bank	20	20
2.	Indian Overseas Bank	20	20
3.	Canara Bank	20	20
4.	Karnataka Bank	20	20
5.	State Bank of India	20	20
Total		100	100

TABLE 2: GENDER

S.No.	Gender	No. of respondent	Percentage (%)
1.	Male	60	60
2.	Female	40	40
Total		100	100

TABLE 3: QUALIFICATION

S.No.	Qualification	No. of respondent	Percentage (%)
1.	Under graduate	64	64
2.	Post graduate	36	36
Total		100	100

TABLE 4: DESCRIPTION OF BANK EMPLOYEES

S.No.	Designation	No. of respondent	Percentage (%)
1.	Branch manager	5	5
2.	Asst. Manager	5	5
3.	Bank officer	15	15
4.	Clerks	75	75
Total		100	100

TABLE 5: WORK EXPERIENCE IN BANK

S.No.	Experience in years	No. of respondent	Percentage (%)
1.	1-5	40	40
2.	6 -10	28	28
3.	11-15	12	12
4.	Above 15 years	20	20
Total		100	100

TABLE 6: FINACLE SOFTWARE IS TIME-SAVING FOR THE EMPLOYEES

S.No.	Options	No. of respondent	Percentage (%)
1.	Yes	96	96
2.	No	4	4
Total		100	100

TABLE 7: APPLICATION AVAILABLE IN FINACLE PRODUCT

S.No.	Application	No. of respondent	Percentage (%)
1.	Transaction maintenance	3	3
2.	Salary transaction	0	0
3.	Inward /outward clearing zone	0	0
4.	Bill collection	0	0
5.	Office A/c maintenance	4	4
6.	National electronic fund transfer (NEFT)	1	1
7.	Real time gross settlement	0	0
8.	Loan and advances	0	0
9.	Deposit opening & renewal	0	0
10.	Printing of statements	0	0
11.	All the above	92	92
12.	None of these	0	0
Total		100	100

TABLE 8: APPLICATION USEFUL TO KNOW OTHER BRANCH TRANSACTION & CUSTOMER DATA

S. No.	Options	No. of respondent	Percentage(%)
1.	Yes	100	100
2.	No	0	0
Total		100	100

TABLE 9: DOES THIS APPLICATION HAVE FACILITY TO STOP PAYMENT OR REVERSAL OF ANY WRONG TRANSACTION?

S.No.	Options	No. of respondent	Percentage
1.	Yes	100	100
2.	No	0	0
3.	No idea	0	0
Total	•	100	100

TABLE 10: DOES THIS APPLICATION HELP TO SEARCH PREVIOUS RECORD TRANSACTION?

S.No.	Options	No. of respondent	Percentage
1.	Yes	99	99
2.	No	0	0
3.	No idea	1	1
Total		100	100

TABLE 11: DOES THIS APPLICATION HAVE BANKING SYSTEMS FOR CUSTOMERS?

S.No.	Options	No. of respondent	Percentage
1.	Yes	100	100
2.	No	0	0
Total		100	100

TABLE 12: OPTIONS AVAILABLE FOR IMMEDIATE TRANSFER BETWEEN TWO DIFFERENCE BANK

S.No.	Options	No. of respondent	Percentage (%)
1.	Real time gross settlement	0	0
2.	National Electronic fund transfer	0	0
3.	Both	100	100
Total		100	100

TABLE 13: DOES THE APPLICATION IS HELPFUL IN MAINTAINING CUSTOMER RECORDS & TRANSACTIONS FOR FUTURE USE?

S.No.	Options	No. of respondent	Percentage (%)
1.	Yes	100	100
2.	No	0	0
Total		100	100

TABLE 14: DOES FINACLE HAVE SHORTCUTS TO NAVIGATE FROM ONE SCREEN TO ANOTHER LIKE Ctrl+E, shift-F3, F4,F10?

S.No.	Options	No. of respondent	Percentage (%)
1.	Yes	99	99
2.	No	0	0
3.	No idea	1	1
Total	•	100	100

TABLE 15: DOES THE FINACLE APPLICATION HAVE OPTION TO CALCULATE INTEREST RATE, EMI, DEPOSIT VALUE?

S.No.	Options	No. of respondent	Percentage (%)
1.	Yes	100	100
2.	No	0	0
3.	No idea	0	0
Total		100	100

TABLE 16: DOES THE APPLICATION HAVE OPTION TO MAINTAIN SPEED CLEARING?

S.No.	Options	No. of respondent	Percentage
1.	Yes	100	100
2.	No	0	0
Total		100	100

TABLE 17: DOES THE APPLICATION HAVE MAINTENANCE OF INWARD CHEQUES AND RETURN CHARGES?

S.No.	Options	No. of respondent	Percentage (%)
1.	Yes	100	100
2.	No	0	0
Total		100	100

TABLE 18: DOES THE APPLICATION HAVE FEATURES TO DEBIT COMMISSION CHARGES FOR CERTAIN TRANSACTION?

S.No.	Options	No. of respondent	Percentage (%)
1.	Yes	100	100
2.	No	0	0
Total		100	100

TABLE 19: DOES THE EFFECTIVE TRAINING PROVIDED TO LEARN FINACLE SOFTWARE OPERATION?

S.No.	Comments	No. of respondent	Percentage (%)
1.	Yes	84	84
2.	No	9	9
3.	No idea	7	7
Total		100	100

TABLE 20: DO YOU REQUIRE MORE TRAINING TO UPDATE YOUR SKILL AND KNOWLEDGE TOWARDS BANKING SOFTWARE?

S.No.	Comments	No. of respondent	Percentage (%)
1.	Yes	20	20
2.	No	80	80
3.	No idea	0	0
Total		100	100

TABLE 21: WHAT METHOD OF TRAINING PROVIDED TO LEARN FINACLE SOFTWARE?

EI: WHAT ME MOD OF TRAINING TROVIDED TO LEARN THACLE SOFT			
S.No.	Method	No. of respondent	Percentage (%)
1.	On the job training	100	100
2.	Off the job training	0	0
3.	Other methods	0	0
Total		100	100

TABLE 22: WHO PROVIDES TRAINING TO EMPLOYEES?

S.No.	Training	No. of respondent	Percentage (%)
1.	Infosys company	0	0
2.	Training agencies	0	0
3.	Top bank officials from head office	100	100
Total		100	100

FINDINGS

- t it is found that 20% of the respondents are taken from each Bank. Five Nationalised bank taken for study are Indian Bank, IOB, Canara Bank, Karnataka and SBI. 60% of the respondents were male employees and 40% of the respondents were female employees.
- t is found that 64% of the respondents were under graduates while 36% of the respondents were post graduates.
- ti is found that 5% of the respondents were branch Manager, 5% of the respondents were assistant managers, 15% of the respondents were Bank officers and majority of the respondents (75%) were clerks who constitute the major proportion in a nationlised banks.
- this found that majority (40%) of the respondents are having experience of 1-5 years, 28% of the respondents are having experience of 6-10 years. 12% of the respondents are having experience of 11-15 years. 20% of the respondents are having experience of above 15 years.
- It is found that almost all the bank employees (96%) feel that the finacle software product of Infosys is time saving for employees.
- Almost all the bank employees (92%) feel that various application are provided by finacle software product like transaction maintenance, salary transaction, inward/outward clearing zone, Bill collection, office A/c maintenance, National electronic fund transfer, real time gross settlement, loan & advance, deposit opening & renewal.
- 100% respondents agree that finacle banking software product of Infosys is very useful to know other branch transaction and customer data's. 100% of the respondents feel that these applications have facility to stop payment or reversal of any wrong transaction. 99% of the respondents feel that finacle software product helps to search previous record transaction.
- 100% of the employees (respondent) feel that this application has provision for Banking system for customers. It is found that 100% of the employees agree that both applications like RTGS & NEFT are available through this finacle software product for immediate transfer between the different banks.
- t is found that 100% of the respondents feel that this application is helpful in maintaining customer records and transaction for future use.
- 99% of the employees feel that this software product provides shortcuts to navigate from one screen to another. 100% of the respondents agree that finacle application have options to calculate interest, EMI, deposit value.
- 100% of the respondents feel that finacle software applications include options to maintain speed clearing. It is found that 100% employees feel that the finacle software provides application like maintenance of inward cheques and return cheques.
- 100% of the respondents agree that finacle software product have special application features to debit commission or charges for certain transaction.
- 100% of the respondents agree that this software application have categories to show account balance like fund in clearing, system reverse amount, overdue liabilities, sanction limit, clear balance, power to draw, effective avail balance.
- Majority of the respondents (84%) feel that they are provided effective training to learn finacle software operation. Very few respondent (9%) feel that they are not provided effective training. 7% respondents do not have any idea about effective training provided to them.
- It is found that 20% of the respondent feel that more training is required to update their skill and knowledge towards banking software product especially finacle. 80% of the respondents do not seek more training.
- 100% of the respondents agree that on the job training was provided to them. The employees were given training in their respective banks where they are employed. They feel it as the most comfortable and easy method of learning.
- 100% of the respondents agree that training was provided to employees by the top ranked bank officials from Head office.

SUGGESTIONS

Applications which can be improved in terms of customer satisfaction

• Enhance multi tasking facility by providing multi screen or window for different option to response customer immediately.

Eg: A/c balance can be made to open as separate window to provide user about their a/c truncation and also manage other transaction.

Applications which can be improved for staff

- Member's ability to register for training classes online.
- Provide online help feature to know instantly about the options.
- Enhance saving option to avoid repetition of work in terms of interruption

Eg: While opening an a/c if there is an interruption, there can be facility to save to continue the task later

Proper off the job and on the job training must be organised for employees at regular intervals through proper trainers from the corporate side or training agencies in order to make them to manage the software applications with ease and satisfaction. The software solutions must be up-graded in such a way that provides more security for the customers in money transaction etc.

CONCLUSION

Infosys Technologies Ltd. (Infosys) and nationalized bank in India had successfully implemented Finacle universal banking solution. Infosys has implemented Finacle core banking, treasury and consumer e-banking solutions across Indian banks. most of the nationalized banks now operates its entire banking operations on Finacle support over millions of Indian customers.

nationalized bank management decided to take a technology-led transformation route to make the bank more agile, flexible, and scalable to achieve its business objectives. The nationalized bank in all parts of India in 2005 decided to move to Finacle and the core banking replacement project and the work was successfully completed in eleven months. Advanced core banking technology is vital to achieving our business growth objectives and improve customer service. Finacle was selected by banks for its global leadership, committed investment in research and development in core banking and unmatched delivery track record. Finacle has provided higher scalability and flexibility to service their diversified retail, institutional and corporate clientele, the new back office platform in nationalized banks provides greater agility by consolidating disparate systems and reduced turnaround times, enables innovation to launch new offerings, and empowers staff to radically improve our customer service.

According to Haragopal Mangipudi, Global Head - Finacle, Infosys Technologies Ltd, "We are delighted to power success at National Bank in India in their journey of technology-led business transformation. We are committed to partnering the bank in achieving its business objectives and establishing new standards of excellence in the banking industry. The resounding success of this initiative will go a long way among National Bank gaining leadership in Indian region. South Asia has been a core growth engine for Finacle and we continue our focus to bring business relevant offerings and services to banks in Indian region." Leveraging Finacle, the bank has been able to seamlessly integrate its services across channels and provide innovative products to customers with faster turn-around time and reduced total cost of ownership. Centralization of all back-office functions on the platform has ensured more control over business processes and significant improvement in branch productivity. The centralized platform across the bank enabled by Finacle provides a unified customer view which has resulted in significant improvement in service levels and customer experience.

Further, Finacle treasury solution has enabled the introduction of more sophisticated products and instruments for the bank's treasury operations. The application has improved monitoring and control by effectively segregating front, middle and back office operations and tracking transaction dealer profitability. Finacle has a global footprint across 65 countries and has been acknowledged to be among the leaders in the core banking solution space by top analysts. Finacle has also been recognized through industry awards for its innovation and implementation capabilities, the most notable ones being The Banker Technology Award, The Asian Banker IT Implementation Award and The Banking Technology Judge's Special Award for "Innovative Use of IT".

REFERENCES

- 1. A.K. Jain, R. Bolle, and S. Pankanti, (Eds.), Biometrics: Personal Identification in Networked Society, Kluwer Academic Publishers, 1999.
- 2. B. Schneier, "The uses and abuses of biometrics", Comm. ACM, vol. 42, no. 8, pp. 136, Aug. 1999.

- 3. D. Maltoni, D. Maio, A.K. Jain, and S. Prabhakar, *Handbook of Fingerprint Recognition*, Springer, 2003.
- 4. N.K. Ratha, J.H. Connell, and R.M. Bolle, "Enhancing security and privacy in biometrics-based authentication systems", *IBM Systems Journal*, vol. 40, no. 3, pp. 614-634, 2001.
- 5. R. Derakhshani, S.A.C. Schuckers, L.A. Hornak, and L.O. Gorman, "Determination of vitality from a non-invasive biomedical measurement for use in fingerprint scanners", *Pattern Recognition*, vol. 36, pp. 383-396, 2003.
- 6. T. Matsumoto, H. Matsumoto, K. Yamada, and S. Hoshino, "Impact of Artificial Gummy Fingers on Fingerprint Systems", *Proc. of SPIE, Optical Security and Counterfeit Deterrence Techniques IV*, vol. 4677, pp. 275-289, 2002.

REQUEST FOR FEEDBACK

Dear Readers

At the very outset, International Journal of Research in Commerce & Management (IJRCM) acknowledges & appreciates your efforts in showing interest in our present issue under your kind perusal.

I would like to request you to supply your critical comments and suggestions about the material published in this issue, as well as on the journal as a whole, on our e-mail infoijrcm@gmail.com for further improvements in the interest of research.

If you have any queries, please feel free to contact us on our e-mail infoijrcm@gmail.com.

I am sure that your feedback and deliberations would make future issues better – a result of our joint effort.

Looking forward to an appropriate consideration.

With sincere regards

Thanking you profoundly

Academically yours

Sd/-

Co-ordinator

DISCLAIMER

The information and opinions presented in the Journal reflect the views of the authors and not of the Journal or its Editorial Board or the Publishers/Editors. Publication does not constitute endorsement by the journal. Neither the Journal nor its publishers/Editors/Editorial Board nor anyone else involved in creating, producing or delivering the journal or the materials contained therein, assumes any liability or responsibility for the accuracy, completeness, or usefulness of any information provided in the journal, nor shall they be liable for any direct, incidental, special, consequential or punitive damages arising out of the use of information/material contained in the journal. The journal, neither its publishers/Editors/ Editorial Board, nor any other party involved in the preparation of material contained in the journal represents or warrants that the information contained herein is in every respect accurate or complete, and they are not responsible for any errors or omissions or for the results obtained from the use of such material. Readers are encouraged to confirm the information contained herein with other sources. The responsibility of the contents and the opinions expressed in this journal are exclusively of the author (s) concerned.

ABOUT THE JOURNAL

In this age of Commerce, Economics, Computer, I.T. & Management and cut throat competition, a group of intellectuals felt the need to have some platform, where young and budding managers and academicians could express their views and discuss the problems among their peers. This journal was conceived with this noble intention in view. This journal has been introduced to give an opportunity for expressing refined and innovative ideas in this field. It is our humble endeavour to provide a springboard to the upcoming specialists and give a chance to know about the latest in the sphere of research and knowledge. We have taken a small step and we hope that with the active cooperation of like-minded scholars, we shall be able to serve the society with our humble efforts.







