

INTERNATIONAL JOURNAL OF RESEARCH IN COMMERCE AND MANAGEMENT **CONTENTS**

Sr. No.	TITLE & NAME OF THE AUTHOR (S)	Page No.
1.	WORD OF MOUTH (WOM): THE UNNOTICED TOOL FOR STRENGTHENING THE ADOPTION OF BRAND	1
	MUJAHID MOHIUDDIN BABU & MUHAMMAD Z MAMUN	
2.	THE IMPACT OF RESOURCES ON ENTRAPRENEURIAL SUCCESS - A CASE STUDY ON COMMERCIAL FAST FOOD SMES	7
	ANSAR A. RAJPUT, SAIMA SALEEM, ASIF AYUB KIYANI & AHSAN AHMED	
3.	DETERMINANTS OF VEGETABLE CHANNEL SELECTION IN RURAL TIGRAY, NORTHERN ETHIOPIA	15
	ABEBE EJIGU ALEMU, BIHON KASSA ABRHA & GEBREMEDHIN YIHDEGO TEKLU	
4.	MULTY-TIER VIEW OF EMPLOYEE RETENTION STRATEGIES IN INDIAN AND GLOBAL COMPANIES - A CRITICAL APPRAISAL	21
	ANANTHAN B R & SUDHEENDRA RAO L N	
5.	HERBAL RENAISSANCE IN INDIA & THE ROLE OF ISKCON IN ITS SUCCESS (WITH SPECIAL REFERENCE TO MAYAPUR, VRINDAVAN,	23
	BANGALORE & DELHI ISKCON CENTRES)	
	DR. RAJESH KUMAR SHARMA & SANDHYA DIXIT	
6.	THE IMPACT OF TELEVISION ADVERTISING ON CHILDREN'S HEALTH	28
	DR. N. TAMILCHELVI & D. SURESHKUMAR	
7 .	WORK-LIFE BALANCE AND TOTAL REWARD OPTIMIZATION - STRATEGIC TOOLS TO RETAIN AND MANAGE HUMAN CAPITAL	32
_	SUNITA BHARATWAL, DR. S. K. SHARMA, DR. UPENDER SETHI & DR. ANJU RANI	26
8.	EMPIRICAL STUDY ON EXPATRIATE'S OFFICIAL, CULTURAL AND FAMILY PROBLEMS WITH REFERENCE TO BANGALORE, INDIA	36
	SREELEAKHA. P & DR. NATESON. C IMPACT OF QUALITY WORK LIFE OF THE HOTEL EMPLOYEES IN CUSTOMER SATISFACTION – A STUDY ON STAR HOTELS IN BANGALORE	42
9.		42
10	DR. S. J. MANJUNATH & SHERI KURIAN CULTURE AND DIVERSITY MANAGEMENT- A PERSPECTIVE	48
10 .	CYNTHIA MENEZES PRABHU & SRINIVAS P S	40
11.	A STUDY ON FACTORS INFLUENCING RURAL CONSUMER BUYING BEHAVIOUR TOWARDS PERSONAL CARE PRODUCTS IN COIMBATORE	52
11.	DISTRICT	5-
	P. PRIALATHA & DR. K. MALAR MATHI	
12.	THE DETERMINANTS OF PROFITABILITY: AN EMPIRICAL INVESTIGATION USING INDIAN AUTOMOBILE INDUSTRY	58
12.	DR. A. VIJAYAKUMAR	
13.	BANKING EFFICIENCY: APPLICATION OF DATA ENVELOPMENT APPROACH (DEA)	65
15.	DR. NAMITA RAJPUT & DR. HARISH HANDA	
14.	KNOWLEDGE CENTRIC HUMAN RESOURCE MANAGEMENT PRACTICES - A COMPARATIVE STUDY BETWEEN SBI AND ICICI	71
	G. YOGESWARAN & DR. V. M. SELVARAJ	
15.	A COMPARATIVE STUDY OF NON-PERFORMING ASSETS OF PUBLIC AND PRIVATE SECTOR BANKS	82
	DR. HARPREET KAUR & NEERAJ KUMAR SADDY	
16 .	STRAIGHTEN OUT RENTAL (AND OTHER RETAIL LEASE) DISPUTES BY CONNOISSEUR FORTITUDE	90
	HEMANT CHAUHAN, RACHIT GUPTA & PALKI SETIA	
17 .	AN ANALYTICAL STUDY OF MANAGERIAL ISSUES OF HANDLOOM INDUSTRY IN JAIPUR DISTRICT	94
	RACHANA GOSWAMI & DR. RUBY JAIN	
18 .	CORPORATE SOCIAL RESPONSIBILITY AND FUTURE MANAGERS – A PERCEPTION ANALYSIS	98
	DR. PURNA PRABHAKAR NANDAMURI & CH. GOWTHAMI	
19 .	CUSTOMER RELATIONSHIP MANAGEMENT: MAHA MANTRA OF SUCCESS	103
	DR. RADHA GUPTA	400
20 .	THE PROBLEM OF MAL NUTRITION IN TRIBAL SOCIETY (WITH SPECIAL REFERENCE TO MELGHAT REGION OF AMRAVATI DISTRICT)	109
24	DR. B. P. ADHAU WOMEN EMPOWERMENT AND SELF HELP GROUPS IN MAYILADUTHURAI BLOCK, NAGAPATTINAM DISTRICT, TAMILNADU	113
21 .		112
22	N. SATHIYABAMA & DR. M. MEEENAKSHI SARATHA	110
22 .	A STUDY TO MEASURE EFFECTIVENESS AND PROFITABILITY OF WORKING CAPITAL MANAGEMENT IN PHARMASUTICLE INDUSTRY IN INDIA DR. ASHA SHARMA	118
22	CUSTOMER PERCEPTIONS AND SATISFACTION TOWARDS HOME LOANS	124
23.	RASHMI CHAUDHARY & YASMIN JANJHUA	124
24	IMAGES OF WOMAN IN ADVERTISING AND ITS IMPACT ON THE SOCIETY	128
24.	SNIGDA SUKUMAR & DR. S. VENKATESH	120
25.	EMPLOYEE SATISFACTION- A STUDY OF HCL LIMITED	131
23.	OMESH CHADHA	
		1

A Monthly Double-Blind Peer Reviewed Refereed Open Access International e-Journal - Included in the International Serial Directories Indexed & Listed at: Ulrich's Periodicals Directory ©, ProQuest, U.S.A., The American Economic Association's electronic bibliography, EconLit, U.S.A.,

Open J-Gage, India as well as in Cabell's Directories of Publishing Opportunities, U.S.A.

CHIEF PATRON

PROF. K. K. AGGARWAL

Chancellor, Lingaya's University, Delhi Founder Vice-Chancellor, Guru Gobind Singh Indraprastha University, Delhi Ex. Pro Vice-Chancellor, Guru Jambheshwar University, Hisar

PATRON

SH. RAM BHAJAN AGGARWAL

Ex. State Minister for Home & Tourism, Government of Haryana Vice-President, Dadri Education Society, Charkhi Dadri President, Chinar Syntex Ltd. (Textile Mills), Bhiwani

CO-ORDINATOR

DR. SAMBHAV GARG

Faculty, M. M. Institute of Management, Maharishi Markandeshwar University, Mullana, Ambala, Haryana

ADVISORS

PROF. M. S. SENAM RAJU

Director A. C. D., School of Management Studies, I.G.N.O.U., New Delhi

PROF. M. N. SHARMA

Chairman, M.B.A., Haryana College of Technology & Management, Kaithal

PROF. S. L. MAHANDRU

Principal (Retd.), Maharaja Agrasen College, Jagadhri

EDITOR

PROF. R. K. SHARMA

Dean (Academics), Tecnia Institute of Advanced Studies, Delhi

CO-EDITOR

DR. BHAVET

Faculty, M. M. Institute of Management, Maharishi Markandeshwar University, Mullana, Ambala, Haryana

EDITORIAL ADVISORY BOARD

DR. AMBIKA ZUTSHI

Faculty, School of Management & Marketing, Deakin University, Australia

DR. VIVEK NATRAJAN

Faculty, Lomar University, U.S.A.

DR. RAJESH MODI

Faculty, Yanbu Industrial College, Kingdom of Saudi Arabia

PROF. SANJIV MITTAL

University School of Management Studies, Guru Gobind Singh I. P. University, Delhi

PROF. ROSHAN LAL

Head & Convener Ph. D. Programme, M. M. Institute of Management, M. M. University, Mullana

PROF. ANIL K. SAINI

Chairperson (CRC), Guru Gobind Singh I. P. University, Delhi

DR. KULBHUSHAN CHANDEL

Reader, Himachal Pradesh University, Shimla

DR. TEJINDER SHARMA

Reader, Kurukshetra University, Kurukshetra

DR. SAMBHAVNA

Faculty, I.I.T.M., Delhi

DR. MOHENDER KUMAR GUPTA

Associate Professor, P. J. L. N. Government College, Faridabad

DR. SHIVAKUMAR DEENE

Asst. Professor, Government F. G. College Chitguppa, Bidar, Karnataka

MOHITA

Faculty, Yamuna Institute of Engineering & Technology, Village Gadholi, P. O. Gadhola, Yamunanagar

ASSOCIATE EDITORS

PROF. NAWAB ALI KHAN

Department of Commerce, Aligarh Muslim University, Aligarh, U.P.

PROF. ABHAY BANSAL

Head, Department of Information Technology, Amity School of Engineering & Technology, Amity University, Noida

DR. V. SELVAM

Divisional Leader – Commerce SSL, VIT University, Vellore

DR. PARDEEP AHLAWAT

Reader, Institute of Management Studies & Research, Maharshi Dayanand University, Rohtak

S. TABASSUM SULTANA

Asst. Professor, Department of Business Management, Matrusri Institute of P.G. Studies, Hyderabad

TECHNICAL ADVISOR

AMITA

Faculty, E.C.C., Safidon, Jind

MOHITA

Faculty, Yamuna Institute of Engineering & Technology, Village Gadholi, P. O. Gadhola, Yamunanagar

FINANCIAL ADVISORS

DICKIN GOYAL

Advocate & Tax Adviser, Panchkula

NEENA

Investment Consultant, Chambaghat, Solan, Himachal Pradesh

LEGAL ADVISORS

JITENDER S. CHAHAL

Advocate, Punjab & Haryana High Court, Chandigarh U.T.

CHANDER BHUSHAN SHARMA

Advocate & Consultant, District Courts, Yamunanagar at Jagadhri

<u>SUPERINTENDENT</u>

SURENDER KUMAR POONIA

CALL FOR MANUSCRIPTS

We invite unpublished novel, original, empirical and high quality research work pertaining to recent developments & practices in the area of Computer, Business, Finance, Marketing, Human Resource Management, General Management, Banking, Insurance, Corporate Governance and emerging paradigms in allied subjects like Accounting Education; Accounting Information Systems; Accounting Theory & Practice; Auditing; Behavioral Accounting; Behavioral Economics; Corporate Finance; Cost Accounting; Econometrics; Economic Development; Economic History; Financial Institutions & Markets; Financial Services; Fiscal Policy; Government & Non Profit Accounting; Industrial Organization; International Economics & Trade; International Finance; Macro Economics; Micro Economics; Monetary Policy; Portfolio & Security Analysis; Public Policy Economics; Real Estate; Regional Economics; Tax Accounting; Advertising & Promotion Management; Business Education; Business Information Systems (MIS); Business Law, Public Responsibility & Ethics; Communication; Direct Marketing; E-Commerce; Global Business; Health Care Administration; Labor Relations & Human Resource Management; Marketing Research; Marketing Theory & Applications; Non-Profit Organizations; Office Administration/Management; Operations Research/Statistics; Organizational Behavior & Theory; Organizational Development; Production/Operations; Public Administration; Purchasing/Materials Management; Retailing; Sales/Selling; Services; Small Business Entrepreneurship; Strategic Management Policy; Technology/Innovation; Tourism, Hospitality & Leisure; Transportation/Physical Distribution; Algorithms; Artificial Intelligence; Compilers & Translation; Computer Aided Design (CAD); Computer Aided Manufacturing; Computer Graphics; Computer Organization & Architecture; Database Structures & Systems; Digital Logic; Discrete Structures; Internet; Management Information Systems; Modeling & Simulation; Multimedia; Neural Systems/Neural Networks; Numerical Analysis/Scientific Computing; Object Oriented Programming; Operating Systems; Programming Languages; Robotics; Symbolic & Formal Logic; Web Design. The above mentioned tracks are only indicative, and not exhaustive.

Anybody can submit the soft copy of his/her manuscript **anytime** in M.S. Word format after preparing the same as per our submission guidelines duly available on our website under the heading guidelines for submission, at the email addresses, info@ijrcm.org.in.

GUIDELINES FOR SUBMISSION OF MANUSCRIPT

COVERING LETTER FOR SUBMISSION:	
	DATED:
THE EDITOR	
URCM	
Subject: SUBMISSION OF MANUSCRIPT IN THE AREA OF	
(e.g. Computer/IT/Finance/Marketing/HRM/General Mana	gement/other, please specify).
	* 7%
DEAR SIR/MADAM	
Please find my submission of manuscript titled '	for possible publication in your journal.
I hereby affirm that the contents of this manuscript are original. Furthermore it has neither be nor is it under review for publication anywhere.	been published elsewhere in any language fully or partly,
I affirm that all author (s) have seen and agreed to the submitted version of the manuscript a	nd their inclusion of name (s) as co-author (s).
Also, if our/my manuscript is accepted, I/We agree to comply with the formalities as given contribution to any of your journals.	on the website of journal & you are free to publish our
NAME OF CORRESPONDING AUTHOR:	
Designation:	
Affiliation with full address & Pin Code:	

Residential address with Pin Code:

Mobile Number (s):

Landline Number (s):

E-mail Address:

Alternate E-mail Address:

- 2. INTRODUCTION: Manuscript must be in British English prepared on a standard A4 size paper setting. It must be prepared on a single space and single column with 1" margin set for top, bottom, left and right. It should be typed in 8 point Calibri Font with page numbers at the bottom and centre of the every page.
- 3. MANUSCRIPT TITLE: The title of the paper should be in a 12 point Calibri Font. It should be bold typed, centered and fully capitalised.
- 4. **AUTHOR NAME(S) & AFFILIATIONS:** The author (s) full name, designation, affiliation (s), address, mobile/landline numbers, and email/alternate email address should be in italic & 11-point Calibri Font. It must be centered underneath the title.
- 5. **ABSTRACT:** Abstract should be in fully italicized text, not exceeding 250 words. The abstract must be informative and explain the background, aims, methods, results & conclusion in a single para.
- 6. **KEYWORDS**: Abstract must be followed by list of keywords, subject to the maximum of five. These should be arranged in alphabetic order separated by commas and full stops at the end.
- 7. **HEADINGS**: All the headings should be in a 10 point Calibri Font. These must be bold-faced, aligned left and fully capitalised. Leave a blank line before each heading.
- 8. **SUB-HEADINGS**: All the sub-headings should be in a 8 point Calibri Font. These must be bold-faced, aligned left and fully capitalised.
- 9. MAIN TEXT: The main text should be in a 8 point Calibri Font, single spaced and justified.
- 10. **FIGURES &TABLES:** These should be simple, centered, separately numbered & self explained, and titles must be above the tables/figures. Sources of data should be mentioned below the table/figure. It should be ensured that the tables/figures are referred to from the main text.
- 11. **EQUATIONS:** These should be consecutively numbered in parentheses, horizontally centered with equation number placed at the right.
- 12. **REFERENCES:** The list of all references should be alphabetically arranged. It must be single spaced, and at the end of the manuscript. The author (s) should mention only the actually utilised references in the preparation of manuscript and they are supposed to follow **Harvard Style of Referencing**. The author (s) are supposed to follow the references as per following:
- All works cited in the text (including sources for tables and figures) should be listed alphabetically.
- Use (ed.) for one editor, and (ed.s) for multiple editors.
- When listing two or more works by one author, use --- (20xx), such as after Kohl (1997), use --- (2001), etc, in chronologically ascending order.
- Indicate (opening and closing) page numbers for articles in journals and for chapters in books.
- The title of books and journals should be in italics. Double quotation marks are used for titles of journal articles, book chapters, dissertations, reports, working papers, unpublished material, etc.
- For titles in a language other than English, provide an English translation in parentheses.
- The location of endnotes within the text should be indicated by superscript numbers.

PLEASE USE THE FOLLOWING FOR STYLE AND PUNCTUATION IN REFERENCES:

BOOKS

- Bowersox, Donald J., Closs, David J., (1996), "Logistical Management." Tata McGraw, Hill, New Delhi.
- Hunker, H.L. and A.J. Wright (1963), "Factors of Industrial Location in Ohio," Ohio State University.

CONTRIBUTIONS TO BOOKS

 Sharma T., Kwatra, G. (2008) Effectiveness of Social Advertising: A Study of Selected Campaigns, Corporate Social Responsibility, Edited by David Crowther & Nicholas Capaldi, Ashgate Research Companion to Corporate Social Responsibility, Chapter 15, pp 287-303.

JOURNAL AND OTHER ARTICLES

• Schemenner, R.W., Huber, J.C. and Cook, R.L. (1987), "Geographic Differences and the Location of New Manufacturing Facilities," Journal of Urban Economics, Vol. 21, No. 1, pp. 83-104.

CONFERENCE PAPERS

• Garg Sambhav (2011): "Business Ethics" Paper presented at the Annual International Conference for the All India Management Association, New Delhi, India, 19–22 June.

UNPUBLISHED DISSERTATIONS AND THESES

Kumar S. (2011): "Customer Value: A Comparative Study of Rural and Urban Customers," Thesis, Kurukshetra University, Kurukshetra.

ONLINE RESOURCES

Always indicate the date that the source was accessed, as online resources are frequently updated or removed.

WEBSITE

Garg, Bhavet (2011): Towards a New Natural Gas Policy, Economic and Political Weekly, Viewed on July 05, 2011 http://epw.in/user/viewabstract.jsp

EMPLOYEE SATISFACTION- A STUDY OF HCL LIMITED

OMESH CHADHA RESEARCH SCHOLAR SINGHANIA UNIVERSITY PACHERI BARI – 333 515

ABSTRACT

Job satisfaction has not lost its fame as an important measure to help assess employee perception and ownership about the work. Out of the many applaud able reasons for this distinct fame, one may be that job satisfaction is itself made up of a number of constructs like pay, nature of work and supervision, promotions etc and leads to a number of outcomes held in high primacy by the organizations. The current study assesses to study and understand the job satisfaction among the employees and other professionals of HCL. It also analyzes the various factors influencing job satisfaction and give suggestions for improving the same. This study have analysed that although paying the employees poorly will likely not attract high quality employees to the organization, or keep high performers, managers should realize that high pay alone is unlikely to create a satisfying work environment.

KEYWORDS

Employees, Environment, HCL, Job Satisfaction.

INTRODUCTION

CL Technologies is one of India's leading global IT Services companies, providing Software led IT Solutions, remote infrastructure management services and BPO. The company leverages an extensive global offshore infrastructure and its global network of offices in 16 countries to deliver solutions across select verticals including Financial Services, Retail and Consumer, Life Sciences Aerospace, Automotive, Semiconductors, Telecom and MPE (Media Publishing and Entertainment). For the ending 31st March 2011, HCL Technologies, along with its subsidiaries had revenue of US \$ 1.7 billion and employed 48, 802 professionals.

The company has ventured into the field of IT training with an objective to meet the increasing demand for skilled professionals from organizations across the country. It has specially designed programs in high-end Software, Hardware and Networking solutions. There are more than 130 fully operational HCL training centers in all the major locations across the country. As the fountainhead of the most significant pursuit of human mind (IT), HCL strongly believes, "Only a Leader can transform you into a Leader" HCL Career Development Centre (CDC) is a formalization of this experience and credo which has been perfected over three decades. It is an initiative that enables aspiring individuals to benefit from HCL's longstanding expertise in the space and become Industry ready IT professionals.

JOB SATISFACTION

Job satisfaction refers to a person's feeling of satisfaction on the job, which acts as a motivation to work. It is not the self satisfaction, happiness or self contentment but the satisfaction on the job. The happier people are within their job, the more satisfied they are said to be. The term relates to the total relationship between an individual and the employer for which she/he is paid. Satisfaction does mean the simple feeling-state accompanying the attainment of any goal; the end-state is feeling accompanying the attainment by an impulse of its objectives. Job satisfaction does mean absence of motivation at work. Research workers differently described the factors contributing to job satisfaction and job dissatisfaction. Job satisfaction is not the same as motivation, although it is clearly linked. Job design aims to enhance job satisfaction and performance; methods include job rotation, job enlargement and job enrichment. Other influences on satisfaction include the management style and culture, employee involvement, empowerment and autonomous work groups.

Job satisfaction relates to an individual's general attitude towards his job. It is a complex of several attitudes possessed by the worker. Blum defines job satisfaction as a general attitude which a worker has as a consequence of several specific attitudes in the following three areas: job factors, individual adjustment and group relationship outside the job. A job provides monetary benefits as well as satisfaction. Employees feel satisfied and happy while working on jobs or after completing jobs. Similarly, they may also develop negative attitudes on the satisfaction scale. Employees perceive jobs as satisfying or dissatisfying. Sometimes the employee's perception may not be in consonance with reality. However, cognitive satisfaction is the important factor to understand employee's satisfaction.

FACTORS DETERMINING JOB SATISFACTION

Factors affecting jobs are the main factors of job satisfaction, which may be challenging work, Reward systems, working conditions, colleagues, learning and personality. Many employees prefer challenging jobs as they acquire mental satisfaction. Many times people feel bored if a job is too simple and routine, but many employees also enjoy simple and routine jobs. The job characteristics are important factors for providing satisfaction. Reward systems, equitable rewards, equal pay for equal work, promotion avenues etc. are satisfying factors. Money is important to employees having unfulfilled basic and safety needs but their attitudes towards change once they are satisfied with their basic needs. Fairness in promotion, unbiased attitude of the management, responsibilities and social status are the factors that are said to be providing satisfaction to employees. Working conditions influence employee level of satisfaction. Under conducive working conditions, people prefer to work hard while in an adverse atmosphere people avoid work. Working conditions not only include the physical relationship between the employees and their managers have an important bearing on job satisfaction. Job satisfaction is greater in case the authority is sympathetic, friendly and willing to help the employees. Employees feel satisfied when their views are listened to and regarded by their higher authorities. The perception and personalities of employees are the deciding factors of job satisfaction. Personal attitudes and perceptions are the employees' angles of satisfaction, which should be taken into consideration while motivating people to arrive at job satisfaction.

IMPACT OF JOB SATISFACTION

Job satisfaction has a positive impact on productivity, presence and performance. Job satisfaction induces employees to remain with the organization. The behavior of an employee is improved when he works with satisfaction. The turnover is increased with satisfied employees and satisfied sales force. Market conditions, job opportunities, length of work tenures, promotional policies along with satisfied sales force will increase sales.

Dissatisfied employees prefer the channels of exit or neutral productivity. They do not like to work hard or demonstrate their capacities. They continue to work as routine and uninterested persons. If they are pressurized to unhealthy and disinterested jobs, they prefer to leave the jobs. Loyalty declines and criticism of the organization increases. Ultimately the image of the organization will suffer a lot.

Job design is created to help employees to get satisfaction perform better. The job content, functions and relationships are well designed to motivate employees for better results and achievement of organization goals.

REVIEW OF LITERATURE

Jaime Bonache, (2005) indicated that among expatriates, repatriates and domestic employees, there are some significant differences in the satisfaction ratings on job characteristics, career prospects, and internal communication. Rahman Abdul et.al (2008) revealed that job satisfaction and organizational commitment had negative effect on turnover intentions, whereas perceived alternative job opportunities had significant positive correlation with turnover intentions and is the major factor associated with turnover intention among IT Professionals in Pakistan. Saad H.S. et.al (2008) analyzed ten variables to measure Quality Work Life (QWL) namely support from organization, work-family conflict, relationship with peers, self competence, impact on job, meaningfulness of job, optimism on organizational change, autonomy, access to resources and time control. All these variables are tested the relationship with job satisfaction. The test indicated that each of the QWL variables on its own is a salient predictor of Job Satisfaction. However, 7 QWL variables are no longer significant predictors for job satisfaction when all the 10 QWL variables are entered into the regression equation. Using multiple linear regressions, only 3 QWL variables meaningfulness of job, optimism on organizational change and autonomy) are significantly related to Job Satisfaction. Hayat M. et.al (2010) showed high job-satisfaction levels, insignificant staff turnover rate, and major dissatisfaction regarding emolument and packages among National Highway Authority employees. Furthermore, employees felt that instead of performance-based compensations, decisive factors were seniority, relationships and political influence. They also feel that Salary increase will enhance transparency, suppress corruption and increase performance of the employees.

OBJECTIVES OF THE STUDY

- To study and understand the job satisfaction among the employees and other professionals of HCL.
- To study the various factors influencing job satisfaction and give suggestions for improving the same.

RESEARCH METHODOLOGY

A sample design was constructed for the purpose of study including population all the employees of HCL CDC from assistant to managerial level who are the employees of HCL CDC present at Chandigarh Office. 50 employees from the total population are being selected. The samples are selected on the basis of convenience. Out of these 50 employees distribution is as follows:

Departments/ type of employees	Sample taken
Assistant and employees	30
Technical Engineers	17
Managers	3
Total	50

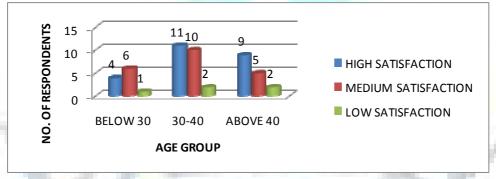
For collecting the data a survey was conducted amongst employees using questionnaires. For analyzing the data, Simple Percentage analysis and Two-way analysis are being used.

ANALYSIS AND INTERPRETATION

As per the two way analysis, it is analyzed that the respondents who falls between the score as up to 50 indicates less satisfaction of the respondents, from 51 – 70 are got average satisfaction and 71 – 100 respondents are highly satisfied.

TABLE 1: RELATIONSHIP BETWEEN AGE AND LEVEL OF SATISFACTION **AGE** LEVEL OF SATISFACTION TOTAL MEDIUM SATISFACTION LOW SATISFACTION HIGH SATISFACTION BELOW 30 4 (36%) 6 (55%) 1 (9%) 11 30-40 11 (48%) 10 (43%) 2 (9%) 23 ABOVE 40 2 (13%) 9 (56%) 5 (31%) 16 TOTAL 50



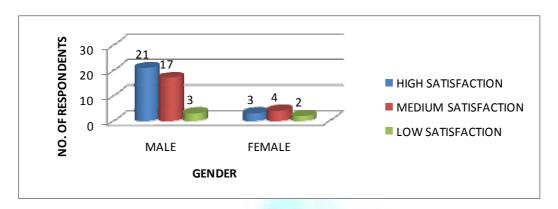


This reveals that the percentage of highly satisfied is in the above 40 group (56%) and 48% of highly satisfied in the middle age group and followed by young age group.

TABLE2: RELATIONSHIP BETWEEN GENDER AND LEVEL OF SATISFACTION

TABLEZ: RELATIONSHIP BETWEEN GENDER AND EEVEL OF SATISFACTION					
GENDER	LEVEL OF SATISFACTION			TOTAL	
	HIGH SATISFACTION	MEDIUM SATISFACTION	LOW SATISFACTION		
MALE	21 (51%)	17 (41%)	3 (8%)	41	
FEMALE	3 (33%)	4 (45%)	2 (22%)	9	
TOTAL	24	21	5	50	

CHART 2: RELATIONSHIP BETWEEN GENDER AND LEVEL OF SATISFACTION



It is clear from the above chart that percentage of highly satisfied (51%) is in the male group followed by the female group. The percentage of medium satisfied is highest (45%) in female group.

TABLE3: RELATIONSHIP BETWEEN EDUCATIONAL STATUS AND LEVEL OF SATISFACTION

EDUCATIONAL QUALIFICATION	LEVEL OF SATISFACTION			
	HIGH SATISFACTION	MEDIUM SATISFACTION	LOW SATISFACTION	
GRADUATE	19 (53%)	15 (42%)	2 (5%)	36
POST GRADUATE	5 (36%)	6 (43%)	3 (21%)	14
TOTAL	24	21	5	50

CHART 3: RELATIONSHIP BETWEEN EDUCATIONAL QUALIFICATION AND LEVEL OF SATISFACTION

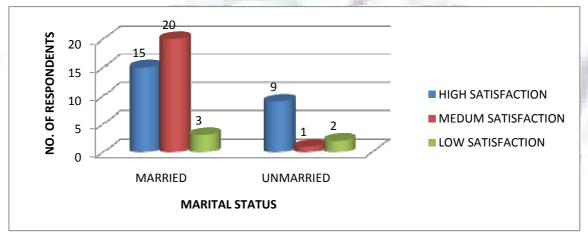


From the above table the percentage of highly satisfied is more among the respondents of graduate level group (53%) and followed by the post graduate group (36%). Percentages of post graduate respondents (21%) are more dissatisfied than graduates.

TABLE4: RELATIONSHIP BETWEEN MARITAL STATUS AND LEVEL OF SATISFACTION

MARITAL STATUS	LEVEL OF SATISFACTION			TOTAL
	HIGH SATISFACTION	MEDIUM SATISFACTION	LOW SATISFACTION	
MARRIED	15 (39%)	20 (53%)	3 (8%)	38
UNMARRIED	9 (75%)	1 (8%)	2 (17%)	12
TOTAL	24	21	5	50

CHART4: RELATIONSHIP BETWEEN MARITAL STATUS AND LEVEL OF SATISFACTION

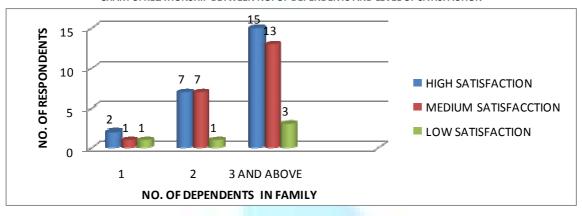


The above table reveals that the percentage of highly satisfied is in unmarried group (75%) followed by married group (39%). And in medium satisfaction highest percentage is in married group (53%) and followed by unmarried group.

TABLE 5: RELATIONSHIP BETWEEN NO. OF DEPENDENTS AND LEVEL OF SATISFACTION

NO OF DEPENDENTS	LEVEL OF SATISFACTION			TOTAL
	HIGH SATISFACTION	MEDIUM SATISFACTION	LOW SATISFACTION	
1	2 (50%)	1 (25%)	1 (25%)	4
2	7 (47%)	7 (47%)	1 (6%)	15
3 AND ABOVE	15 (48%)	13 (42%)	3 (10%)	31
TOTAL	24	21	5	50

CHART 5: RELATIONSHIP BETWEEN NO. OF DEPENDENTS AND LEVEL OF SATISFACTION

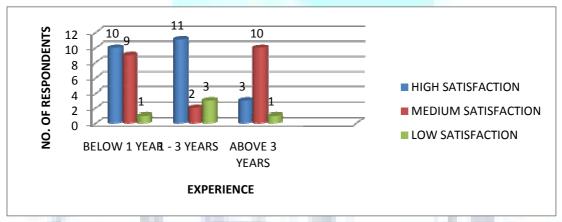


The above table shows that the percentage of highly satisfied respondents (50%) is in the group of 1 dependent in the family and it is followed by 3 and above members group. And in medium satisfaction the highest percentage is in 2 members group and followed by above 3 members group.

TABLE 6: RELATIONSHIP BETWEEN EXPERIENCE AND LEVEL OF SATISFACTION

EXPERIENCE	LEVEL OF SATISFACTION			TOTAL
	HIGH SATISFACTION	MEDIUM SATISFACTION	LOW SATISFACTION	
BELOW 1 YEAR	10 (50%)	9 (45%)	1 (5%)	20
1-3 YEARS	11 (69%)	2 (12%)	3 (19%)	16
ABOVE 3 YEARS	3 (21%)	10 (72%)	1 (7%)	14
TOTAL	24	21	5	50

CHART 6: RELATIONSHIP BETWEEN EXPERIENCE AND LEVEL OF SATISFACTION



The above table reveals that the respondents from 1-3 years group (69%) have derived highest satisfaction. The percentage of medium satisfaction is highest in the category of above 3 years experience (72%) group.

TABLE 7: RELATIONSHIP BETWEEN MONTHLY SALARY AND LEVEL OF SATISFACTION

MONTHLY SALARY	LEVEL OF SATISFACTION			TOTAL
	HIGH SATISFACTION	MEDIUM SATISFACTION	LOW SATISFACTION	
BELOW 5000	0 (0%)	1 (50%)	1 (50%)	2
5000-10000	2 (17%)	8 (67%)	2 (16%)	12
10000-15000	10 (59%)	6 (35%)	1 (6%)	17
ABOVE 15000	12 (63%)	6 (32%)	1 (5%)	19
TOTAL	24	21	5	50

12 NO. OF RESPONDENTS 10 12 8 10 8 6 HIGH SATISFACTION 4 2 **■ MEDIUM SATISFACTION ■ LOW SATISFACTION BELOW** 5000 -**ABOVE** 10000 -5000 10000 15000 15000 **MONTHLY SALARY (IN RS.)**

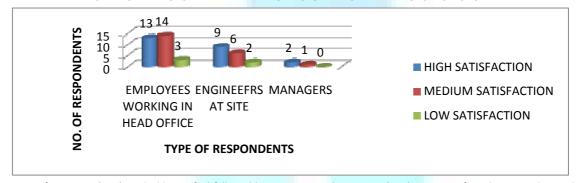
CHART 7: RELATIONSHIP BETWEEN MONTHLY SALARY AND LEVEL OF SATISFACTION

From the above table the percentage of highly satisfied respondents (63%) is more in the group above Rs.15, 000 and followed by the groups Rs.10, 000 - Rs.15, 000(59%). In medium satisfaction (67%) the highest percentage is in Rs.5, 000 - Rs.10, 000 group.

MONTHLY SALARY LEVEL OF SATISFACTION TOTAL MEDIUM SATISFACTION HIGH SATISFACTION LOW SATISFACTION **EMPLOYEES** 13 (43%) 14 (47%) 3 (10%) 30 TECHNICAL ENGINEERS 9 (53%) 6 (35%) 2 (12%) 17 **MANAGERS** 2 (67%) 1 (33%) 0(0%)**TOTAL** 24 21 5 50

TABLE 8: RELATIONSHIP BETWEEN TYPE OF EMPLOYEE AND LEVEL OF SATISFACTION

CHART 8: RELATIONSHIP BETWEEN TYPE OF RESPONDENTS AND LEVEL OF SATISFACTION



Majority percentages of managers (67%) are highly satisfied followed by engineers working at site (53%), majority of employees working at head office are medium satisfied followed by engineers and managers.

FINDINGS

- The two-way table shows that the high satisfaction is derived by the respondents who belong to above 40 age group.
- The table says that the high level of satisfaction is obtained by the male group.
- On the basis of educational qualification, the majority of the respondents are from graduate level group.
- Majority of respondents in this survey are working as employees and assistants (60%) in head office followed by engineers at site (34%) and mangers (6%).
- Majority percentage of managers are highly satisfied (67%) followed by engineers at site (53%). Majority of employees working at head office have medium satisfaction (47%) followed by engineers (35%).

CONCLUSION

Although the job satisfaction level of HCL employees was at a high mark. But at the same time they came out with their view point of the areas of the improvement to be made. The most important thing managers can do to raise employee satisfaction is focus on the intrinsic parts of the job, such as making the work challenging and interesting and clear description of work employees have to perform. Although paying the employees poorly will likely not attract high quality employees to the organization, or keep high performers, managers should realize that high pay alone is unlikely to create a satisfying work environment. Creating a satisfied workforce is hardly a guarantee of successful organizational performance, but evidence strongly suggests that whatever managers can do to improve employee attitudes will like result in heightened organizational effectiveness.

REFERENCES

- Hayat M., Khalid G.K., Malik A. (2010), Job Satisfaction Among National Highway Authority Employees, International Review of Business Research PapersVol.6, No.1 February 2010, Pp.319-330
- Jaime Bonache, (2005) "Job satisfaction among expatriates, repatriates and domestic employees: The perceived impact of international assignments on workrelated variables", Personnel Review, Vol. 34 Iss: 1, pp.110 – 124
- Jayakumar V. & Vasanthi V. (2009), Job Satisfaction and Employee Performance in 'The Best Companies to Work for' in India, retrieved from http://www.ibscdc.org/Case_Studies/HRM/OB0027.htm
- Rahman A., Naqvi S.M.M.R., RamayM.I.(2008), Measuring Turnover Intention: A Study of IT Professionals in Pakistan, International Review of Business Research PapersVol. 4 No.3 June 2008 Pp.45-55
- Saad H.S., Samah A.J.A., Juhdi N. (2008), "Employees' Perception on Quality Work Life and Job Satisfaction in a Private Higher Learning Institution" International Review of Business Research Papers Vol. 4 No.3 June 2008 Pp.23-34

REQUEST FOR FEEDBACK

Dear Readers

At the very outset, International Journal of Research in Commerce and Management (IJRCM) acknowledges & appreciates your efforts in showing interest in our present issue under your kind perusal.

I would like to request you to supply your critical comments and suggestions about the material published in this issue as well as on the journal as a whole, on our E-mails i.e. infoijrcm@gmail.com or info@ijrcm.org.in for further improvements in the interest of research.

If you have any queries please feel free to contact us on our E-mail infoijrcm@gmail.com.

I am sure that your feedback and deliberations would make future issues better – a result of our joint effort.

Looking forward an appropriate consideration.

With sincere regards

Thanking you profoundly

Academically yours

Sd/-

Co-ordinator