## INTERNATIONAL JOURNAL OF RESEARCH IN COMMERCE \& MANAGEMENT



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FINDINGS
RECOMMENDATIONS/SUGGESTION
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UNPUBLISHED DISSERTATIONS AND THESES
- Kumar S. (2011): "Customer Value: A Comparative Study of Rural and Urban Customers," Thesis, Kurukshetra University, Kurukshetra.


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- Garg, Bhavet (2011): Towards a New Natural Gas Policy, Political Weekly, Viewed on January 01, 2012 http://epw.in/user/viewabstract.jsp


# AN APPRAISAL OF QUALITY OF SERVICES IN URBAN HOSPITALS (A STUDY ON THREE URBAN HOSPITALS IN GUNTUR DISTRICT, ANDHRA PRADESH) 

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#### Abstract

A hospital is an institution of health care providing treatment with specialized staff and equipment, but not always providing for long-term patient stay. Today hospitals are centers of professional health care provided by physicians and nurses. Hospitals are usually funded by the state, health organizations, health insurances or charities, including direct charitable donations. The important goals of hospitals are to deliver high quality health services and to respond to the needs of the patients. Patient satisfaction is one of the most sensitive indicators of the quality of their services. The concept of patient satisfaction has encouraged the adoption of marketing culture in service sector including health care services. This article reports the findings of a survey aimed at understanding the extent of patient satisfaction with patient services. In this study the patient refers to Outpatient.


## KEYWORDS

Hospitals, Physician, Patient Satisfaction, Quality.

## INTRODUCTION

門atient Satisfaction is the important goals of the any health care system, but it is difficult to measure the satisfaction and gauge the responsiveness of the health systems as not only the clinical but also non-clinical outcomes of care influence the patient satisfaction. ${ }^{[1]}$ The health care industry is undergoing a rapid transformation to meet the ever-increasing needs and demands of its patient population. Hospitals are shifting from viewing patients as uneducated and with little health care choice, to recognizing that the educated consumer has many service demands and health care choices available. ${ }^{[2]}$ Quality information is important to consumers and providers alike. However, the essential elements of "quality" may be understood in quite different ways and ranked with different priorities among various consumer and professional groups. ${ }^{[3]}$ The success or failure of any hospital is largely depends on the satisfaction met by the patients on various services offered. Patients" satisfaction is a combination of psychological, physiological and other health care related factors that make a patient to feel happy. Patient satisfaction has been considered as a state where patients express their feelings, prepares to attend for the same hospital more number of times, accept the services and promote the image and goodwill of the hospital more happily. Satisfaction of patients is an emotion, a feeling and a matter of perception. It arises from the patients" appraisal of experience in hospital services; it involves likes and dislikes which are internal and external to the patients. ${ }^{[4]}$ Satisfaction is a psychological concept which is defined in different ways. Sometimes satisfaction is considered as a judgment of individuals regarding any object or event after gathering some experience over time. ${ }^{[5]}$
Outpatient department is the Patients' first point of contact in the Hospital. It is the shop window of hospital. The service quality provided by this department would makes or mars the hospital image. A quality OPD service can reduce the load on in-patient services and also improve the perception of the patients and his/her attendants about the hospital. In the today's' healthcare competitive environment it is very important to provide the quality Outpatient Department (OPD) services to the patients. ${ }^{[6]}$ The up to date technological growth and advancement in equipment, subject knowledge of doctors and other experts lead to improve and perceive the service quality of hospitals and satisfaction of patients who are visiting the hospitals. ${ }^{[7]}$
Out patient Department in any hospital is considered to be shop window of the hospital. There are various problems faced by the patients in out patient department like over crowding, delay in consultation, lack of proper guidance etc that leads to patient dissatisfaction. Now days, the patients are looking for hassle free and quick services in this fast growing world. This is only possible with optimum utility of the resources through multitasking in a single window system in the OPD for better services. ${ }^{[8]}$ Patient (Consumer) satisfaction is one of the established yardsticks to measure success of the services being provided in hospitals. ${ }^{[9]}$ It is assumed that these patients have formed a positive attitude with regard to the service performance of the provider based on prior use of services. ${ }^{[10]}$ Patients carry certain expectations before their visit and the resultant satisfaction or dissatisfaction is the outcome of their actual experience. ${ }^{[11]}$ Assessment of quality of services provided by the hospitals in these days has been a serious concern for the hospitals and health care organizations owing to the excessive demands imposed on them by the users, consumers, government and the society at large. As a result, many hospitals have resorted to such assessment not only for the reasons of compliance but for the improvement of the services to the satisfaction of the users. ${ }^{[12]}$ The concept of patient satisfaction is rapidly changing to customers' delight which means the patient is not only cured of his ailment during the hospital stay. ${ }^{[13]}$ The degree of patient satisfaction can be used as a means of assessing the quality of health care and the personnel. It reflects the ability of the provider to meet the patients' needs. Satisfied patients are more likely than the unsatisfied ones to continue using the health care services, maintaining their relationships with specific health care providers and complying with the care regimens. ${ }^{[14]}$ In order to find out the performance and users satisfaction in sample hospital an attempt has been made to elicit the opinions from outpatients. In this part of the questionnaire, the researcher tried to elicit the information from the outpatients. The important areas covered include Registration procedure, consultation and treatment facilities, Investigation procedure, Behaviour of the staff and other related items.

## PATIENT SATISFACTION

It is essential to have an overview of theoretical notions of satisfactions and expectations of the customers, generalities in planning intensive care units, social system, doctor patient relationships, physician role and behavior, nurse behavior patient role and opinions. An organization exists to achieve its goal, the goal of hospital, whatever one may say, is always primarily to provide highest quality of patient care and other objectives are secondary.
There are various factors which influence customer's expectations of services. They include efficiency, confidence, helpfulness, personal interest reliability. These are intrinsic factors. They influence the response of the hospital staff to the patient and his relatives. Intrinsic factors are susceptible to training. They can be improved by training when the performance does not reach the set standards. Accordingly, external factors exist. These are the outside reasons given by the employee. They include media influence, experience of others and contributes to customers expectations.

## AIMS AND OBJECTIVES OF THE STUDY

In order to find out the performance and users satisfaction in sample hospital an attempt has been made to elicit the opinions from patients. In this part the researcher administered questionnaire to elicit the information from the patients. The important areas covered include Registration procedure, consultation and treatment facilities, Investigation procedure, Behaviour of the staff and other related items.

1. To study the satisfaction levels of the patient in sample hospitals.
2. To suggest measures to strengthen the administrative practices that improves patient satisfaction in hospitals in India.

## COLLECTION OF DATA

The data has been collected from both sources i.e. primary and secondary. For collection of data from primary sources, efforts were made to elicit the opinions of almost all key personnel in the organisations through observation, personal interviews, questionnaire and schedules. The data for the study was collected by administering the questionnaire schedules and through observation method. Observation method is one of the most important and extensively used method. All the times it is not possible to use quantitative techniques. In those circumstances, observation method bridges the gap. On the other hand questionnaire is widely used for data collection in social sciences research particularly in surveys.
Procedure: First of all permission was sought from the selected three hospitals. Then the researcher went to them as and when time was given. Questionnaire was distributed to personnel who were selected as sample and in some cases researcher explained the implications of the questions. Respondents were asked to fill up the set of questions as per instructions mentioned on them. They were specifically requested not to read all the items at once but to go throw each individual statement and answer it and then only move the next. Respondents were assured of the confidentiality of their responses. All respondents were encouraged to express their opinion freely and fairly. Precautions were also taken to obtained unbiased results. Schedules are explained by the researcher personally in a vernacular language and were filled by him personally.
Methodology for Data Analysis: The count of responses are considered and for each type of response (Strongly Agree, Agree, Can't say, Disagree and Strongly disagree) and for each hospital the percentage are calculated.
Selection of Sample size and its justification: There are more than 800 hospitals in Guntur district. It is difficult for a researcher to take up all the hospitals and study the existing management patterns. For this reason a detailed study of three hospitals that run on direct lines were taken up for study. In each hospital, the sample is taken from patients. Questionnaire was prepared for patients. The sample respondents were drawn through stratified random sampling. The patients were taken based on average number of patients per day for each hospital.

TABLE 1: SELECTED HOSPITALS - RESPONDENTS (PATIENT)

| Public/Govt. | Autonomous | Private/Corporate |
| :--- | :--- | :--- |
| GGH - 110 | SJGH - 90 | NRI - 120 |

The schedules were distributed to 120 patients in GGH and 110 respondents were selected for final analysis. In case of NRI, out of 125 respondents 120 respondents opinion were taken for final analysis. In SJGH, out of 100, 90 respondents opinion were taken for final analysis.

TABLE 2: SOCIO - ECONOMIC INFORMATION OF SAMPLE PATIENTS

| S. No. | Particulars |  | GGH | SJGH | NRI |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | Age | Below 30 Years | 41 | 41 | 56 |
|  |  | 31-50 years | 52 | 27 | 32 |
|  |  | Above 50 years | 17 | 22 | 32 |
|  |  | Total | 110 | 90 | 120 |
| 2 | Sex | Male | 63 | 55 | 60 |
|  |  | Female | 47 | 35 | 60 |
|  |  | Total | 110 | 90 | 120 |
| 3 | Education | No formal Education | 30 | 22 | 35 |
|  |  | Below X Class | 47 | 49 | 49 |
|  |  | $X$ class to Degree | 23 | 08 | 21 |
|  |  | Above Degree | 10 | 11 | 15 |
|  |  | Total | 110 | 90 | 120 |
| 4 | Profession | Govt./Public Sector | 27 | 17 | 30 |
|  |  | Private Sector | 13 | 16 | 24 |
|  |  | Business | 21 | 13 | 22 |
|  |  | Agricultural Labourers | 24 | 25 | 28 |
|  |  | Unemployed | 25 | 19 | 16 |
|  |  | Total | 110 | 90 | 120 |
| 5 | Income | Below Rs.2,000 | 41 | 38 | 35 |
|  |  | Rs.2,001-Rs.5,000 | 35 | 23 | 41 |
|  |  | Rs.5,0001-Rs.10,000 | 20 | 24 | 30 |
|  |  | Above Rs.10,000 | 14 | 05 | 14 |
|  |  | Total | 110 | 90 | 120 |
| 6 | Nativity | Rural | 50 | 44 | 58 |
|  |  | Urban | 60 | 46 | 62 |
|  |  | Total | 110 | 90 | 120 |

## PERCEPTION OF PATIENTS

In order to find out the performance and users satisfaction in sample hospital an attempt has been made to elicit the opinions from patients. In this part of In this part the researcher administered questionnaire to elicit the information from the patients. The important areas covered include Registration procedure, consultation and treatment facilities, Investigation procedure, Behavior of the staff and other reacted items.

TABLE 3: PERCEPTIONS OF THE PATIENTS TOWARDS REGISTRATION PROCEDURE

| No. | Particulars |  | GGH | SJGH | NRI |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | Reception Services are good | Strongly Agree | 18.18 | 77.78 | 69.17 |
|  |  | Agree | 10.90 | 04.44 | 08.33 |
|  |  | Can't Say | 05.46 | 05.56 | 05.83 |
|  |  | Disagree | 50.91 | 08.89 | 13.34 |
|  |  | Strongly Disagree | 14.55 | 03.33 | 03.33 |
|  |  | Total | 110 | 90 | 120 |
| 2 | Counters provided for registration are enough | Strongly Agree | 26.36 | 61.11 | 73.33 |
|  |  | Agree | 13.64 | 07.77 | 06.67 |
|  |  | Can't Say | 07.27 | 03.33 | 03.33 |
|  |  | Disagree | 30.91 | 21.11 | 09.17 |
|  |  | Strongly Disagree | 21.82 | 06.68 | 07.50 |
|  |  | Total | 110 | 90 | 120 |
| 3 | Present Queue system at registration is satisfactory | Strongly Agree | 23.64 | 72.22 | 70.83 |
|  |  | Agree | 13.64 | 07.78 | 06.67 |
|  |  | Can't Say | 09.09 | 06.67 | 05.83 |
|  |  | Disagree | 49.09 | 07.78 | 07.50 |
|  |  | Strongly Disagree | 4.54 | 05.55 | 09.17 |
|  |  | Total | 110 | 90 | 120 |
| 4 | People at registration counter are supportive | Strongly Agree | 03.63 | 28.89 | 20.83 |
|  |  | Agree | 03.64 | 36.67 | 30.83 |
|  |  | Can't Say | 02.73 | 03.33 | 04.18 |
|  |  | Disagree | 50.91 | 21.11 | 35.83 |
|  |  | Strongly Disagree | 39.09 | 10.00 | 08.33 |
|  |  | Total | 110 | 90 | 120 |
| 5 | Registration time is reasonable | Strongly Agree | 11.82 | 27.78 | 24.16 |
|  |  | Agree | 06.36 | 31.11 | 26.67 |
|  |  | Can't Say | 08.18 | 05.56 | 04.17 |
|  |  | Disagree | 42.73 | 21.11 | 27.50 |
|  |  | Strongly Disagree | 30.91 | 14.44 | 17.50 |
|  |  | Total | 110 | 90 | 120 |
| 6 | Seating Arrangements at registration counter is good | Strongly Agree | 05.45 | 34.45 | 15.83 |
|  |  | Agree | 04.55 | 25.56 | 30.83 |
|  |  | Can't Say | 08.18 | 04.44 | 05.83 |
|  |  | Disagree | 52.73 | 24.44 | 30.83 |
|  |  | Strongly Disagree | 29.09 | 11.11 | 16.68 |
|  |  | Total | 110 | 90 | 120 |
| 7 | On the whole, the registration procedure is good | Strongly Agree | 16.36 | 37.78 | 67.51 |
|  |  | Agree | 04.55 | 26.67 | 03.33 |
|  |  | Can't Say | 05.45 | 04.44 | 02.50 |
|  |  | Disagree | 30.91 | 06.67 | 13.33 |
|  |  | Strongly Disagree | 42.73 | 24.44 | 13.33 |
|  |  | Total | 110 | 90 | 120 |

From the above discussion it can be concluded that majority of respondents in SJGH expressed their satisfaction towards the reception services. Considerable part of GGH respondents are opined that counters provided for registration are not sufficient. Present queue system is good in SJGH and NRI. In government hospital registration counter people are not supportive. Registration time is good in SJGH. Seating arrangements are not good in Government hospital. On whole registration procedure is good in NRI.

TABLE 4: PERCEPTIONS OF THE PATIENTS TOWARDS CONSULTATION AND TREATMENT FACILITIES

| No. | Particulars |  | GGH | SJGH | NRI |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | Procedure adopted before consulting the doctor is satisfactory | Strongly Agree | 23.63 | 82.12 | 78.33 |
|  |  | Agree | 06.36 | 04.44 | 04.17 |
|  |  | Can't Say | 03.64 | 04.44 | 03.33 |
|  |  | Disagree | 32.73 | 04.56 | 12.50 |
|  |  | Strongly Disagree | 33.64 | 4.44 | 1.67 |
|  |  | Total | 110 | 90 | 120 |
| 2 | Time interval between patient arrival and consulting the doctor is reasonable | Strongly Agree | 18.19 | 54.44 | 86.67 |
|  |  | Agree | 06.36 | 05.56 | 03.33 |
|  |  | Can't Say | 03.64 | 04.44 | 04.17 |
|  |  | Disagree | 36.36 | 26.67 | 04.17 |
|  |  | Strongly Disagree | 35.45 | 08.89 | 1.66 |
|  |  | Total | 110 | 90 | 120 |
| 3 | Space and physical facilities at consulting room are satisfactory | Strongly Agree | 24.55 | 77.78 | 81.67 |
|  |  | Agree | 11.82 | 06.67 | 04.17 |
|  |  | Can't Say | 09.09 | 04.44 | 05.83 |
|  |  | Disagree | 30.91 | 06.67 | 03.33 |
|  |  | Strongly Disagree | 23.63 | 04.44 | 05.00 |
|  |  | Total | 110 | 90 | 120 |
| 4 | Doctor has given enough time to narrate the illness | Strongly Agree | 33.64 | 76.67 | 81.67 |
|  |  | Agree | 05.45 | 13.33 | 07.50 |
|  |  | Can't Say | 6.36 | 04.44 | 03.33 |
|  |  | Disagree | 28.19 | 05.56 | 04.17 |
|  |  | Strongly Disagree | 26.36 | 0 | 03.33 |
|  |  | Total | 110 | 90 | 120 |
| 5 | Are you satisfied with doctor after consultation | Strongly Agree | 23.63 | 36.67 | 24.17 |
|  |  | Agree | 12.73 | 31.12 | 23.33 |
|  |  | Can't Say | 04.55 | 02.22 | 02.50 |
|  |  | Disagree | 36.36 | 21.11 | 25.83 |
|  |  | Strongly Disagree | 22.73 | 08.88 | 24.17 |
|  |  | Total | 110 | 90 | 120 |
| 6 | Facilities at investigation room are good | Strongly Agree | 06.35 | 34.44 | 26.67 |
|  |  | Agree | 03.64 | 35.56 | 23.33 |
|  |  | Can't Say | 04.55 | 03.33 | 02.50 |
|  |  | Disagree | 60.91 | 21.11 | 25.83 |
|  |  | Strongly Disagree | 24.55 | 5.56 | 21.67 |
|  |  | Total | 110 | 90 | 120 |

From the above discussion it can be said that consulting procedure is good in SJGH. Time interval between patient arrival and consulting doctors is not good in GGH. Space and physical facilities are sufficient in SJGH. Government hospital doctors are not give enough time to narrate the illness. SJGH Patients are happy with the doctor after consultation. Facilities are not good in Government hospitals.

TABLE 5: PERCEPTIONS OF THE PATIENTS TOWARDS INVESTIGATION PROCEDURE

| No. | Particulars |  | GGH | SJGH | NRI |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | Many Investigations are done for the ailment | Strongly Agree | 61.82 | 58.89 | 74.17 |
|  |  | Agree | 07.27 | 08.89 | 04.17 |
|  |  | Can't Say | 03.64 | 06.67 | 07.50 |
|  |  | Disagree | 17.27 | 14.44 | 08.33 |
|  |  | Strongly Disagree | 10.00 | 11.11 | 05.83 |
|  |  | Total | 110 | 90 | 120 |
| 2 | Investigations done at outpatient department are satisfactory | Strongly Agree | 12.73 | 74.44 | 77.5 |
|  |  | Agree | 13.64 | 08.89 | 05.83 |
|  |  | Can't Say | 03.64 | 03.33 | 04.17 |
|  |  | Disagree | 45.44 | 05.56 | 06.67 |
|  |  | Strongly Disagree | 24.55 | 07.78 | 05.83 |
|  |  | Total | 110 | 90 | 120 |
| 3 | Required medicines are available in the hospital premises | Strongly Agree | 26.36 | 86.68 | 81.67 |
|  |  | Agree | 04.55 | 02.22 | 06.67 |
|  |  | Can't Say | 02.73 | 03.33 | 04.17 |
|  |  | Disagree | 27.27 | 04.44 | 05.83 |
|  |  | Strongly Disagree | 39.09 | 03.33 | 01.66 |
|  |  | Total | 110 | 90 | 120 |
| 4 | Sophisticated equipment is used for investigation | Strongly Agree | 25.45 | 71.11 | 84.17 |
|  |  | Agree | 03.64 | 03.33 | 02.50 |
|  |  | Can't Say | 04.55 | 04.45 | 03.33 |
|  |  | Disagree | 40.91 | 08.89 | 06.67 |
|  |  | Strongly Disagree | 25.45 | 12.22 | 03.33 |
|  |  | Total | 110 | 90 | 120 |
| 5 | Laboratory tests were done in time | Strongly Agree | 06.35 | 35.56 | 28.33 |
|  |  | Agree | 03.64 | 25.56 | 30.83 |
|  |  | Can't Say | 04.55 | 03.33 | 03.33 |
|  |  | Disagree | 50.91 | 26.67 | 20.83 |
|  |  | Strongly Disagree | 34.55 | 8.88 | 16.68 |
|  |  | Total | 110 | 90 | 120 |
| 6 | Facilities at investigation room are good | Strongly Agree | 06.35 | 34.44 | 26.67 |
|  |  | Agree | 04.55 | 35.56 | 24.17 |
|  |  | Can't Say | 03.64 | 03.33 | 02.50 |
|  |  | Disagree | 60.91 | 21.11 | 25.83 |
|  |  | Strongly Disagree | 24.55 | 5.56 | 20.83 |
|  |  | Total | 110 | 90 | 120 |

In the sample hospitals, it is observed that many investigations are done for the ailment and high percentage of respondents told that the investigations are done satisfactorily. Required medicines are not available at government hospital premises. Sophisticated equipment is being used for investigation in SJGH. Laboratory tests were not done in time and investigation procedures are not good in government hospitals.

TABLE 6: PERCEPTIONS OF THE PATIENTS TOWARDS THE BEHAVIOUR OF THE STAFF

| No. | Particulars |  | GGH | SJGH | NRI |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | Doctor behaviour is good | Strongly Agree | 26.36 | 68.89 | 85 |
|  |  | Agree | 4.55 | 5.56 | 5.83 |
|  |  | Can't Say | 3.64 | 4.44 | 3.33 |
|  |  | Disagree | 36.36 | 13.33 | 4.17 |
|  |  | Strongly Disagree | 29.09 | 7.78 | 1.67 |
|  |  | Total | 115 | 90 | 120 |
| 2 | Nursing Staff behaviour is good | Strongly Agree | 18.18 | 75.56 | 77.74 |
|  |  | Agree | 3.64 | 3.33 | 8.33 |
|  |  | Can't Say | 4.54 | 4.44 | 5.83 |
|  |  | Disagree | 44.55 | 5.56 | 4.77 |
|  |  | Strongly Disagree | 29.09 | 11.11 | 3.33 |
|  |  | Total | 115 | 90 | 120 |
| 3 | Staff are sympathetic | Strongly Agree | 26.36 | 74.44 | 84.17 |
|  |  | Agree | 13.64 | 4.44 | 2.5 |
|  |  | Can't Say | 4.55 | 3.33 | 3.33 |
|  |  | Disagree | 30 | 11.12 | 4.17 |
|  |  | Strongly Disagree | 25.45 | 6.67 | 5.83 |
|  |  | Total | 115 | 90 | 120 |
| 4 | Staff listen your version | Strongly Agree | 19.1 | 82.22 | 78.33 |
|  |  | Agree | 7.27 | 5.56 | 5.84 |
|  |  | Can't Say | 6.36 | 4.44 | 3.33 |
|  |  | Disagree | 29.09 | 3.33 | 10.83 |
|  |  | Strongly Disagree | 38.18 | 4.45 | 1.67 |
|  |  | Total | 115 | 90 | 120 |
| 5 | Staff services and level care is good | Strongly Agree | 17.39 | 47.78 | 51.67 |
|  |  | Agree | 4.35 | 13.33 | 8.33 |
|  |  | Can't Say | 5.22 | 6.67 | 3.33 |
|  |  | Disagree | 38.26 | 22.22 | 30.83 |
|  |  | Strongly Disagree | 34.78 | 10 | 5.84 |
|  |  | Total | 115 | 90 | 120 |

From the above discussion it can be said that, doctor's behaviour is good in voluntary hospital and corporate hospital. Nursing staff bheaviour is not supportive at Government hospitals and staff are sympathetic in NRI and SJGH. Government hospital staff are not listen their patient's version. Level of care and staff services is good in SJGH and NRI.
table 7: PERCEPTIONS OF THE PATIENTS TOWARDS OTHER RELATED ITEMS

| S.No. | Particulars |  | GGH | SJGH | NRI |
| :--- | :--- | :--- | :--- | :--- | :--- |
|  | Timing of the outpatient department are satisfactory | Strongly Agree | 26.36 | 68.89 | 84.17 |
|  |  |  | Agree | 4.55 | 5.56 |

From the above discussion it can be concluded that outpatient department timings are good in SJGH and NRI. Government hospital respondents are not recommended this hospital again. Performance of outpatient department is not good GGH. SJGH and NRI hospitals are preferred by patient. Pharmacy services are not good in GGH.

COMPARATIVE STUDY ON PATIENT PERCEPTIONS IN SAMPLE UNITS
FIGURE: 1 PERCEPTIONS OF THE PATIENTS TOWARDS REGISTRATION PROCEDURE


[^0]FIGURE 2: PERCEPTIONS OF THE PATIENTS TOWARDS CONSULTATION AND TREATMENT FACILITIES


I - Strongly Agree; II - Agree; III - Can’t Say; IV - Disagree; V - Strongly Disagree
FIGURE 3: PERCEPTIONS OF THE PATIENTS TOWARDS INVESTIGATION PROCEDURE


[^1]

I - Strongly Agree; II - Agree; III - Can’t Say; IV - Disagree; V - Strongly Disagree
FIGURE 5: PERCEPTIONS OF THE PATIENTS TOWARDS OTHER RELATED ITEMS


I - Strongly Agree; II - Agree; III - Can’t Say; IV - Disagree; V - Strongly Disagree

## SUGGESTIONS TO IMPROVE THE PATIENT SATISFACTION IN SAMPLE UNITS

In present scenario where the hospital is recognized as a social institute and patient is the only reason for its existence, the hospital must strive for patient oriented services. Healthcare is one of India's largest sectors, in terms of revenue and employment, and one can well witness the sector to expand rapidly. With the fast growing purchasing power, Indian patients are willing to pay more to avail health care services of international standard. In the era of globalization and heightened competition, it has been observed that delivery of quality service is imperative for Indian healthcare providers to satisfy their indoor as well as outdoor patients. Hence, it is essential to be aware of how the patients and patient parties evaluate the quality of health care service. Such an understanding facilitates hospital administration to enhance quality of service and satisfy patients to a great extent as well.

## GENERAL SUGGESTIONS

## 1. Strengthening of Infrastructure

Despite the financial crunch, the government has to strengthen the physical facilities at the sub-centers, public health centers and central health centers so that their performance is improved. The incomplete buildings are to be completed, the equipment as per the standard list are to be made available, the vacant posts are to be filled.
2. Keep special eye on Tertiary and Secondary Health Services

The emphasis on consolidation of primary health care, the strengthening of secondary care services and optimatisation of tertiary care services are also to be given due place. The sub divisional and district hospitals are the secondary level medical care institutions facing multi-dimensional problems like inadequacy of manpower and required facilities to discharge their responsibilities satisfactorily.

## 3. Improve the Quality

Hospitals provides a framework within which managers/ professionals can create a quality programme that enhances working life and services to patients, a programme which is appropriate for the complex reality of the modern professional services and appropriate to the beliefs and abilities of the people who use and work in such organizations.

## 4. Innovate Strategic Decisions

Both the Government and Private hospitals are required to innovate their strategic decisions so that all categories of users get the needed services. Scientific inventions and innovations have paved the ways for qualitative improvement for improving the medical and healthcare services.

## 5. Rational fee structure

A rational fee strategy which provides an opportunity even to the poorest of the poor to avail the services. Set the structure on the basis of income. This enables hospitals in generating finance for initiating qualitative-cum-quantitative improvements in the medical services.

## 6. Inculcating Mass awareness

It was found that unconsciousness or unaware causes ailments. The hospitals with the support of professionals can innovate mass awareness among the people it reduces pressure on hospitals.
7. Avoid the Exploitation of Users (Patients)

The first and foremost thing of an hospital is to satisfy the users by making available to them the quality services. Exploit the user (patient) leads to the user (patient) dissatisfaction; it reflects the hospital reputation and fame.

## 8. Impart the Psychological principles among the staff

Indian hospitals expect a few almost all the hospitals and their personnel hardly find the behavioural dimensions significant. All hospitals give weightage to the behavioural dimensions among the staff.

## 9. Promotion of Alternative systems and integrations of various systems of medicine

The important resources of traditional and alternative healing systems needs to be encouraged, reasonable standards need to be introduced and it should be integrated with the modern medical system. This would entail enhanced public system support of AYUSH (Ayurveda; Unani; Siddha; Homeopathy) systems with appointment of practitioners, both at primary level and inform of specialized clinics, at various levels in the public health system.

## 10. Improve the Hospital Community Relationship

The ultimate purpose of the health services is to meet effectively the total health needs of the community. A good hospital would build its services on the knowledge and understanding of the community it is to serve, its success will depend upon the involvement of many groups, both professional and nonprofessional within and outside the hospital.

## 11. Services based on market forces

Most hospitals established are less subject to market forces for they have a captive population to serve. A solution is to market the services in a right fashion. Hospitals will be catering more and more to the needs of patients in fragments, which will lead to more and more specialised hospitals in place of general hospitals which provided medical, surgical, obstetric and gynaecological, Ear Nose Throat (ENT), paediatrics, etc under on roof.

## 12. Organise Medical Audit regularly

The purpose of medical audit is to evaluate and decrease the financial burden on the patient. In the recent past, the conditions in the hospitals are worsening, as they are under the control of state Government. There is a need to set up committees to ensure sufficient and effective medical audit.
13. Corporate Social Responsibility (CSR)

The corporate sector should continue to play an active role in building health system to improve the delivery of health services. The corporate sector has a responsibility to serve the economically weaker sections of out society, without comprising on quality of service. Other areas of CSR include social health insurance, telemedicine, and health check up camps in remote areas, through public private partnership. CSR should form part of long term strategy of the corporate sector.

## 14. Respect the dignity of the patient

It is one of the most basic right and need of the patient. Concern for the care of the human being as a whole needs contribution from everyone working in the hospital. Patient is the most important person to the hospital.

## SPECIFIC SUGGESTIONS

## 1. Minimise Waiting time

Longer waiting time had a progressively larger negative effect on outpatient satisfaction. The patients waiting time were prolonged and that the friendliness of the nursing staff needs to be improved.
2. Importance of patients' feedback in hospital settings

The Outpatient Department services form an important component of Hospital services and feedback of patients are vital in quality improvement.
3. Improving Inter-personnel relationship

Efforts made to reduce patient overload so that doctors and other staff can give more attention and time to the patients.
4. Impart training

Efforts should be put to see that hospital staff is compassionate and respecting to patients. This can be achieved by training and motivation of the staff.

## 5. Quality of care

The quality of care can be improved more in aggregate by raising the level of performance of all providers rather than finding a few poor performers and punishing them, and continuously making small changes to improve their individual processes. This approach can be very powerful if embraced over a period of time.

## 6. Continued supply of essential medicines should be maintained

The medicines have the potential to sustain life and/or prevent further complications and are prescribed for out-patients. The availability of these medicines in hospitals has not posed a serious problem forcing patients to buy these medicines from hospital pharmacy.

## 7. Amenities like drinking water and clean toilets made available

It is suggested that, the hospitals provide basic amenities like drinking water for not only for the patient and also for their attendees. Maintaining cleanliness in the units, both internally and externally.
8. Patients, in particular the uneducated and the elderly found it difficult to access the departments to which they were referred. They suggested some sign boards and volunteers would ease the situation.
9. Providing regular report regarding the patients' progress without waiting for them to demand

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## APPENDIX

## APPENDIX-I: HISTORY OF SAMPLE HOSPITALS

Guntur General Hospital (GGH): It was established as a District Head quarters Hospital in 1848 in a rented tiled house over the Madras Trunk Road. It grew in stages, changed locations and in 1954 was upgraded to a Teaching Hospital and named Govt. Gen. Hospital, Guntur occupying an area of 10.85 aces. The bed strength was 12 in 1861 and over the years it has been increased to the present strength of 1177 . There are on the whole 24 departments functioning. A diet canteen has been functioning since 1987 for the benefit of both patients \& doctors.
St. Joseph General Hospital (SJGH): The St. Joseph's Hospital in Guntur has celebrated centenary of its establishment in 1904 as a small clinic at the same place where the modern hospital stands today. Seven members of the Jesus, Mary and Joseph Missionaries from Holland started the dispensary with one Mohamed as their first patient on March 22.The foundation for the present hospital was laid by Sister Mary Glowry, an Australian in 1924 with three beds for in-patients, to cater the medical needs of the people specially women and children. The 250-bed hospital was one of the first Catholic hospitals in South India. It is a non-profit voluntary organization administered by the "Society of Jesus, Mary Joseph". It has a 15 bedded state-of-the art Emergency Medical Unit with facilities for providing multi-parameter haemodynamic monitoring and total ventilatory support for the critically ill patients.
NRI General Hospital: N.R.I Academy of Sciences is promoted by a small consortium of 32 N.R.I doctors from USA who were all born and brought up in Guntur and Krishna Districts of Andhra Pradesh. They started the Medical College in the year 2003-2004. The College and the Hospital are situated in a sprawling campus and has a total built-up area of $10,00,000$ sq. ft comprising of 8 buildings. The entire necessary infrastructure is composed of fully-equipped laboratories, air-conditioned lecture halls attached with a 550 bed Teaching Hospital as per Medical Council of India (MCI) norms. There are approximately ten wards catering to the needs of respective departments including Critical care units (NICU, PICU, and ICU). Special Rooms are available at an affordable cost. Their Causality consists of 26 beds supported by two ambulances and is fully equipped with state of art equipment attached with Emergency operation theatre.

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[^0]:    I - Strongly Agree; II - Agree; III - Can’t Say; IV - Disagree; V - Strongly Disagree

[^1]:    I - Strongly Agree; II - Agree; III - Can’t Say; IV - Disagree; V - Strongly Disagree

