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CONTENTS

Sr. No.	TITLE & NAME OF THE AUTHOR (S)	Page No.
1.	GUDRI KE LAL - MANAGEMENT GURU ANNA HAZARE – A HOPE OF 'CORRUPTION' FREE INDIA <i>DR. SANGEETA MOHAN & KRISHNA MOHAN SHARMA</i>	1
2.	STUDENTS BEHAVIOUR AND THE QUALITY OF EDUCATION IN ETHIOPIAN SECONDARY SCHOOLS (THE CASE OF EASTERN ZONE OF TIGRAI REGION, ETHIOPIA) <i>DR. HAILAY GEBRETINSAE BEYENE & MRUTS DESTA YEEBIYO</i>	6
3.	POLICY STABILITY: A HOPE FOR INDUSTRIAL AND ECONOMIC DEVELOPMENT IN NIGERIA <i>DR. AHMAD MUHAMMAD TSAUNI</i>	13
4.	MOTIVATION & PRODUCTIVITY RELATIONSHIP: A STUDY ON THE SUPERSTORES OF DHAKA <i>MD. SHEHUB BIN HASAN, HUSSAIN AHMED ENAMUL HUDA & ABU MD. ABDULLAH</i>	19
5.	ANALAYSIS OF MACROECONOMIC FACTORS AFFECTING THE INFLOW OF FOREIGN DIRECT INVESTMENT IN MALAYSIA <i>MUKHIDDIN JUMA EV & JALAL HANAYSHA</i>	25
6.	CONSUMER ATTITUDE TOWARDS GREEN PRODUCTS OF FMCG SECTOR: AN EMPIRICAL STUDY <i>DR. K. P. V. RAMANAKUMAR, MANOJKRISHNAN C.G & SUMA.S.R</i>	34
7.	CELEBRITIES AS BRAND ENDORSERS - AN ANALYTICAL STUDY <i>DR. AJIT SHRINGARPURE & ARCHANA DADHE</i>	39
8.	IMPACT OF FOREIGN INSTITUTIONAL INVESTORS ON INDIAN CAPITAL MARKET <i>DR. U. BRAHMAM & M. NAGENDRA</i>	43
9.	PROCESS, PROVISIONS AND BENEFITS OF SECURITIZATION - AN EMPIRICAL STUDY <i>DR. S. MURALIDHAR & N. L. VIJAYA</i>	47
10.	WORK LIFE BALANCE AMONG HUMAN RESOURCES, EMERGING TRENDS IN SELECT CORPORATE BUSINESSES IN INDIA AND ABROAD - A STUDY <i>DR. V. V. S. K. PRASAD</i>	51
11.	GREEN MARKETING: INDIAN CONSUMER AWARENESS AND MARKETING INFLUENCE ON BUYING DECISION <i>DR. KRISHNA KUMAR VELURI</i>	60
12.	ANALYSIS OF HUMAN RESOURCE PRACTICES FOR HEALTH CARE REFORMS: A CASE STUDY OF JALGAON DISTRICT <i>DR. P.T. CHOUDHARI & SAROJ B. PATIL</i>	66
13.	THE IMPACT OF GLOBAL FINANCIAL CRISIS ON INDIAN STOCK MARKETS <i>DR. B. J. QUEENSLY JEYANTHI, DR. ALBERT WILLIAM SJ & S. TITUS KALAVATHY</i>	71
14.	INVENTORY AND WORKING CAPITAL MANAGEMENT: A CASE STUDY OF PHARMACEUTICAL SECTOR <i>DR. TEJ SINGH</i>	76
15.	PERFORMANCE OF RRBs: POST TRANSFORMATION <i>DR. ISHWARA. P & DR. CIRAPPA. I. B</i>	82
16.	MANAGEMENT BY OBJECTIVES (MBO): A RATIONAL MODEL FOR STRESS MANAGEMENT <i>DR. H. RAMAKRISHNA</i>	86
17.	A STUDY ON INFLUENCING FACTORS IMPACTING CONSUMERS FOOD CHOICE WITH REFERENCE TO READY-TO-EAT SEGMENT IN SOUTHERN INDIA <i>VIJAYABASKAR MASILAMANI & DR. N. SUNDARAM</i>	91
18.	QUALITY OF WORK LIFE AND ITS RELATION WITH JOB SATISFACTION AMONG INDIAN BANKS <i>DR. GIRISH TANEJA & LALITA KUMARI</i>	97
19.	FACTORS AFFECTING THE STRESS AND INFLUENCE OF STRESS INDICATORS ON LEVEL OF ORGANIZATIONAL STRESS AMONG THE WOMEN EMPLOYEES IN IT SECTOR <i>SATHYAPRIYA.J & DR. P. AMUTHALAKSHMI</i>	107
20.	DOES EDUCATED WOMEN PLAY A SIGNIFICANT ROLE IN HOUSEHOLD DECISION MAKING: AN EMPIRICAL STUDY FROM KOLKATA SLUM AREAS <i>ANIRBAN MANDAL & GITANJALI HAJRA</i>	113
21.	INVESTOR'S BEHAVIOR IN VELLORE DISTRICT <i>P.VINOTH RAJ</i>	122
22.	IMPACT OF EMOTIONAL INTELLIGENCE ON EMPLOYEE ENGAGEMENT – AN ASSESSMENT WITH SPECIAL REFERENCE TO RELIANCE COMMUNICATION LIMITED, NAVI MUMBAI <i>SHAKTI AWASTHI & KOHINOOR AKHTAR</i>	131
23.	A STUDY ON BRAND AWARENESS AND INFLUENCE OF BRAND LOYALTY ON WOMEN FOOTWEAR IN SANGLI CITY, MAHARASHTRA <i>JYOTI INDUPRATAP YADAV</i>	139
24.	CUSTOMER SATISFACTION AND EXPECTATION TOWARDS BUSINESS LINE NEWSPAPER: A RESEARCH CONDUCTED IN KOLKATA <i>DEBARUN CHAKRABORTY</i>	143
25.	INTEREST RATE FUTURES MARKET IN INDIA <i>DIVYA SRIVASTAVA</i>	149
	REQUEST FOR FEEDBACK	157

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PROCESS, PROVISIONS AND BENEFITS OF SECURITIZATION - AN EMPIRICAL STUDY

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ABSTRACT

Indian banking industry has undergone a major transition after economic liberalization and hence credit management through securitization. Securitization a Financial innovation provides an essential impetus for a more efficient allocation of capital and offers issuers more flexibility to create securities with distinct risk-return profiles across the maturity structure to facilitate the unbundling, transformation and diversification of financial risks associated with various types of illiquid assets. This customization of risks according to the preferences and tolerances of agents improves the capacity of the financial system to bear risk and intermediate capital. In emerging market countries, securitization can also support local capital market development, facilitate investments in largely unexplored areas of economic activity, and expand the spectrum of financing options to finance consumer deficits.

KEYWORDS

Banking, NPAs, Risk, Securitization.

INTRODUCTION

Banking industry in India is witnessing a major transition on the back of a booming economy led by continuous economic reforms and policies. Moreover transition has benefited Indian banking industry with greater autonomy to tap growth opportunities. This has resulted in improvement in efficiency and development of the entire financial system of the country. One of the most prominent developments in banking sector in recent decades and the one that is likely to assume even greater importance in future is securitisation. Securitization and Reconstruction of Financial Assets and Enforcement of Security Interest Act 2002 (SARFAESI) provides for the enforcement of security interests in movable (tangible or intangible, including accounts receivable) and immovable property without the intervention of court, by way of a simplistic, expeditious and a cost effective process.

SECURITIZATION

It is the process of conversion of homogeneous existing illiquid assets or future cash flows into marketable securities. In other words, securitization deals with the conversion of assets which are not marketable into marketable ones. In other words taking possession of secured assets by the bank (originator) and sell them without the intervention of the court.

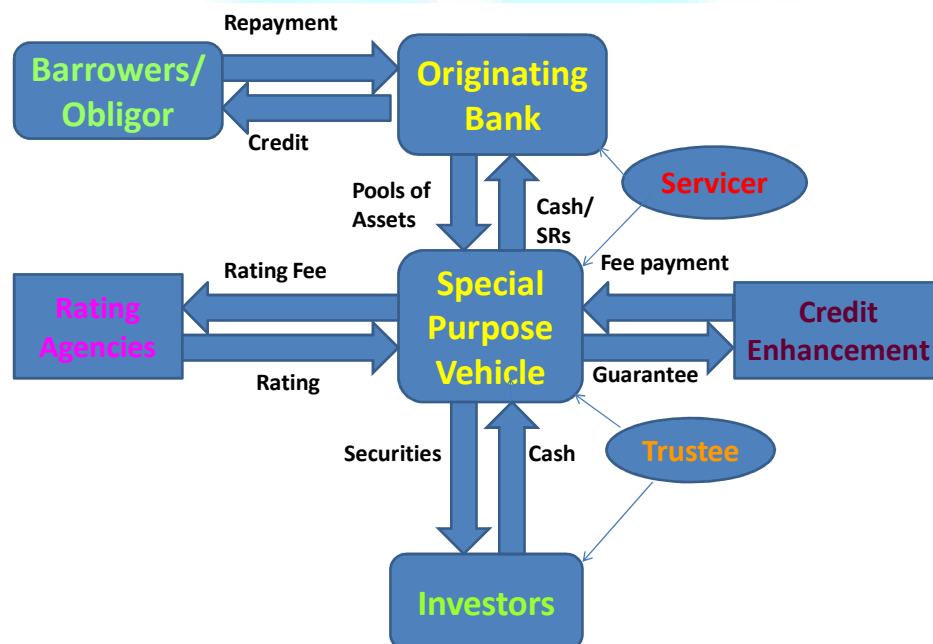


Fig.1 Process of Securitization

PROCESS OF SECURITISATION

- **The Obligor(s):** Borrower of the original loan from banks /FIs.
- **The Originator:** is the bank which is given the loan and on whose books the assets to be securitized exist and is the prime mover of the deal.

- **The SPV/SC/ARC:** The SPV buys the assets to be securitized from the Originator, holds the assets in its books. Assets purchased can be sold to outsiders to secure maximum price or it can convert these assets into marketable securities and issues the bonds/security paper to qualified institutional buyers (QIB's).
- **The Investors:** The investors are qualified institutional buyers (QIB) like financial institutions (FIs), mutual funds, pension funds; insurance companies, etc. buy security papers/bonds issued by SPV, and receive their payments in the form of interest and principal as per an agreed pattern.
- **The Rating Agency:** will rate the bonds/certificates issued by SPV.
- **Administrator or Servicer:** collects the payment due from the Obligor(s) and passes it to the SPV.
- **Agent and Trustee:** looks after the interests of the investors and it oversees that all the parties involved in the securitisation transaction perform in accordance with the securitisation trust agreement.
- **External Credit Enhancements:** To improve the credit profile of the instruments external credit enhancements such as surety bonds, third-party guarantees, letters of credit (LC) etc. are provided.
- **Structurer:** Normally, an investment banker is responsible for bringing all the parties to a securitisation deal. He also helps in structuring the deals along with the Originator.

PROVISIONS OF SECURITIZATION ACT

The Securitisation Act contains provisions to provide for the following:

- a) Registration and regulation of securitization companies or reconstruction companies by the Reserve Bank of India (RBI)
- b) Facilitating securitisation of financial assets of banks or reconstruction with or without the benefit of underlying securities
- c) Facilitating easy transferability of financial assets by the Securitization Company or Reconstruction Company to acquire financial assets of banks and FIs by issue of debentures/bonds or any other securities in the nature of a debenture.
- d) Empowering securitization companies/reconstruction companies to raise funds by issue of security receipts to qualified institutional buyers
- e) Facilitating reconstruction of financial assets acquired by exercising powers of enforcement of securities or change of management or other powers which are proposed to be conferred on the banks and FIs.
- f) Declaration of any securitization company or reconstruction company registered with the RBI as a public financial institution for the purpose of section 4A of the Companies Act, 1956.
- g) Defining "security interest as any type of security including mortgage and charge on immovable properties given for due repayment of any financial assistance given by any bank or FIs.
- h) Empowering banks and financial institutions to take possession of securities given for financial assistance and sell or lease the same or takeover management in the event of default, i.e. classification of the borrowers account as NPA in accordance with the directions given or under guidelines issued by the RBI time to time.
- i) The rights of a secured creditor to be exercised by one or more of its officers authorized in this behalf in accordance with the rules made by the Central Government.
- j) An appeal against the action of any bank or FIs to the concerned Debt Recovery Tribunal and a second appeal to the Appellate Debt Recovery Tribunal.
- k) Setting up or causing to be set up a Central Registry by the Central government for the purpose of registration of transactions relating to securitization, asset reconstruction and creation of 'security interest'
- l) Application of the proposed legislation initially to banks and FIs and empowerment of the Central government to extend the application of the proposed legislation to non-banking financial companies and other entities.
- m) Non- application of the proposed legislation to security interests in agricultural lands, loans not exceeding Rs.1, 00,000 and cases where 80% of the loans are repaid by the borrower.

BENEFITS OF SECURITIZATION: (TO THE ORIGINATOR, BANKS/FI)

1. **Asset liability mismatch:** To reduce the mismatch, banks can remove their long term assets from the balance sheet by securitization. This helps them hedge their interest rate exposure.
2. **Increasing liquidity of the asset portfolio:** The bank was holding a very illiquid asset portfolio of long term mortgages and no excess reserves, it is exposed to potential liquidity shortages and becomes difficult to meet large unexpected demand deposit withdrawals. Sale of these assets under securitization helps to increase liquidity in banks.
3. **Important source of fee income:** Even after the sale assets, the bank continues to service the mortgages and passes on the principal and interest payments on the mortgages to the investors in securities issued against these mortgages via a SPV. It charges a servicing fee for this effort.
4. **New source of financing:** Securitization has helped the bank receive the cash immediately.
5. **Reallocation of risks:** it helps in reallocation of risks as it transfers the credit risk of the portfolio to the investors
6. **Improves operating leverage and return on capital:** by converting an on-balance-sheet lending business in to an off-balance-sheet fee income stream that is less capital intensive.
7. It also allows a bank to deepen its relationships with several corporate without committing additional capital.

BENEFITS OF SECURITIZATION TO INVESTORS

1. **Flexibility of bond characteristics:** It helps in customizing bond characteristics like the tenor and cash flows to suit investor preferences.
2. **Efficient pricing:** Since financing operations are securitized continuously by several parties viz, originators, investment banks, rating agencies, dealers and investors, risks tend to become increasingly transparent and pricing tends to be more efficient.
3. **Protection against credit rating downgrading:** Due to the structuring of the process there is a very low probability of the credit rating being downgraded thus protecting the investors from credit risks.
4. **Decoupling with Originator:** The investor is insulated from the credit profile of the Originator. This separation of the Originator and the investor helps at the time of bankruptcy or default or credit downgrades.
5. **Access to retail risk:** Securitization offers an access to consumer risk thereby providing an opportunity to the investors to further diversify their portfolio.

REVIEW OF LITERATURE

1. **Dharmalingam Venugopal** stated that The main contention of the defaulters was that the SARFAESI Act was one-sided and had vested the banks and the financial institutions with arbitrary powers in dealing with defaulters; that the Act did not take into account lender's liability and provide safeguards against irresponsible action by the lenders; and that the conditions under which an appeal was allowed were too stiff and unfair. A Fair Practices Code with regard to lender's liability has since been introduced.
2. **Mr.Sumant Batra** opined that till recent past, corporate borrowers even after defaulting continuously never had any real fear of bank taking any action to recover their dues despite the fact that their entire assets were hypothecated to the banks. This is because there was no legal Act framed to safeguard the real interest of banks. With the legislatures having given their mind in enforcement of security, the sun probably would shine on the NPAs-ridden Indian banks. Enactment of SARFESI Act, 2002 is evident for this drawing this assumption.

This paper pointed out that while NPA cannot be eliminated, but can only be contained, it has to be done not at a heavy cost of provisioning and increasing the portfolio of credit. Along with recovery fresh inflow of NPA should be brought down at a level much less than the quantum of its exit. If this specific goal is reached, there is an eventual solution for this problem.

OBJECTIVES OF THE STUDY

1. To examine the various provisions, process and benefits of the SARFAESI (Securitization & Reconstruction of Financial Assets and Enforcement of Security Interest) Act 2002 with special emphasis on reduction of NPAs in banks.
2. To analyse the impact of securitization on Recovery of NPAs of banks.

METHODOLOGY

Secondary Data: 8years data relating to NPAs and Recovery of NPAs under Securitization Act of select banks were collected for the purpose of analysis. Sources of secondary data includes various journals, research papers, magazines, Annual reports of banks, RBI reports and website and extract of NPAs provided by the banks.

Sampling technique: Judgment Sampling Technique was instituted to select the banks for the study.

Sample size: Using judgment, 10 public sector banks were selected for the purpose of the study having their branches across the country. The banks chosen for the purpose of the study are: State bank of Mysore, Central bank of India, Corporation bank, State bank of India, Oriental bank of Commerce, Syndicate bank, Punjab and Sind bank, Punjab national bank, Allahabad bank, Dena bank.

TABLE-1: NON-PERFORMING ASSETS OF SELECT BANKS FOR THE FINANCIAL YEAR 2003-10 (RS.IN CRORES)

Fin.Yr	State bk of Mysore	Central bk of India	Corpo Ration bk	State bk of India	Oriental Bk of Comm.	Syndi-cate bk	Punjab & Sind bk	Punjab National bk	Allaha-bad bk	Dena bk
2003	562.01	3244	3244	12085.31	1146.26	1420.17	1246.89	4455.05	1841.5	1616.58
2004	514.52	3092	3092	12667.21	1213.73	1589.92	1203.51	4199.17	1418.46	1484.01
2005	415.37	2621	2621	12455.73	2512.82	1432.78	1197.41	3356.19	1284.27	1147.54
2006	398.13	2684	2684	10375.76	2116.31	1506.36	941.50	2820.52	1183.83	949.4
2007	383.76	2572	2572	9998.22	1454.05	1559.81	290.84	3081.38	1093.59	744.48
2008	359.00	2350	2350	12837.34	1280.10	1768.65	135.53	3021.46	1010.51	572.60
2009	367.61	2317	2317	15714.00	1058.12	1594.54	161.04	2506.90	1078.25	620.77
2010	595.26	2458	2458	19534.89	1468.75	2006.82	206.15	3214.41	1221.80	641.99

Source: Annual reports of banks and extract of NPAs & Recovery given by banks

TABLE-2: RECOVERY OF NPAS UNDER SARFAESI ACT, 2002 OF SELECT BANKS FOR THE FINANCIAL YEAR 2003-10 (RS.IN CRORES)

Fin.Yr	State bk of Mysore	Central bk of India	Corpo Ration bk	State bk of India	Oriental Bk of Comm.	Syndi-cate bk	Punjab & Sind bk	Punjab National bk	Allaha-bad bk	Dena bk
2003	4.17	25.29	17.27	49.10	30.83	30.24	20.06	53.91	12.30	17.84
2004	9.62	85.68	18.66	150.23	86.66	47.91	43.93	200.00	24.42	45.80
2005	2.52	54.78	40.14	169.71	134.45	55.95	31.79	297.01	45.22	29.36
2006	12.48	88.15	70.84	176.80	120.07	84.46	125.35	330.04	50.31	121.96
2007	15.73	171.18	94.95	210.46	123.05	142.95	142.00	350.53	90.43	134.24
2008	20.42	207.28	155.94	239.41	103.93	138.24	164.36	375.98	69.07	113.97
2009	17.65	171.48	158.08	238.36	117.66	129.80	150.46	450.25	108.15	108.47
2010	298.55	227.63	104.45	502.03	69.70	206.17	79.51	856.18	249.95	103.42

Source: Annual reports of banks and extract of NPAs & Recovery given by banks

TABLE-3: PERCENTAGE OF INCREASE IN RECOVERY OF NPAS OF SELECT BANKS (TAKING 2003 AS BASE)

Fin.Yr	State bk of Mysore	Central bk of India	Corpo Ration bk	State bk of India	Oriental Bk of Comm.	Syndi-cate bk	Punjab & Sind bk	Punjab National bk	Allaha-bad bk	Dena bk
2003	100	100	100	100	100	100	100	100	100	100
2004	231	339	108	306	281	158	219	371	197	257
2005	60	217	232	346	436	185	158	551	368	165
2006	299	349	410	360	389	279	624	612	367	684
2007	377	677	550	429	399	473	708	650	735	752
2008	490	820	903	488	337	456	819	697	562	639
2009	423	678	915	485	381	429	750	835	879	608
2010	7146	900	605	1022	226	681	396	1588	2032	580

Source: Annual reports of banks and extract of NPAs & Recovery given by banks

It is observed that the percentage of Recovery of NPAs under Securitization Act of all the selected 10 public sector banks was increased over the years (except in case of SBM during 2005 it is reduced by 40%). As the recovery of NPAs is increasing this Act has positive impact on the banking sector in reduction of NPAs of banks.

FINDINGS

1. Before the enactment of the Securitisation Act the banker had limited options for recovery which consisted of having an intensive follow-up and interaction with the borrower and initiating legal actions either through courts or Debt recovery tribunals.
2. The Securitisation Act empowers Banks/FIs to change or takeover the management/possession of secured assets of the defaulting borrowers & sell or lease out the assets without the intervention of the court.
3. The measures to tackle the NPAs adopted by the bank post- Securitisation Act include:
 - Issuing notices as per the SRFAESI Act and wait for 60 days
 - Issue possession notice after 60 days and initiate steps to take physical possession of securities
 - Sell the securities and adjust the amount to the NPAs.
4. The Securitisation Act is not applicable in case of agricultural properties.

5. The act is not applicable to any security interest for securing repayment of any financial asset not exceeding one lakh rupees.
6. As per the Securitisation Act the role of the Court was limited to Challenge the measures under Section 13(4), by way of Appeal, that too on deposit of 75% of amount claimed on the notice under section 13(2) of the Act.
7. Although the Securitisation Act empowers banks/FIs to seize the secured assets of the defaulting borrowers without the intervention of the courts, borrowers are still able to get the proceedings under the act stayed by appealing in civil courts and DRTs.
8. Despite the many issues of concerns in the implementation of the overall the Act has been a boon for the banking community.
9. Majority of the bankers opined that the act was helpful in the reduction of NPAs.
10. However, recently the Supreme Court in the case of Mardia chemicals has struck down the clause in the act that allows the borrower to seek legal redress only upon paying 75% of the claimed amount to the lending bank as unconstitutional.
11. This Supreme Court decision is viewed as a threat to the effective implementation of the act by the banking community as it enables borrowers to make appeals on flimsy grounds without depositing any amount with the lender bank.

CONCLUSION

The Securitization Act is a fine, comprehensive piece of legislation. Enactment of the Act was seen as a panacea to the entire problem of NPAs. The banks are euphoric about the Act and are taking swift actions by issuing notices to the defaulting borrowers. Defaulting borrowers who were not responding previously started responding favorably and cash recoveries became a reality. It can be concluded that overall the Act has empowered the banks with additional powers for recovery and facilitated the reduction of NPAs of banks.

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