INTERNATIONAL JOURNAL OF RESEARCH IN COMPUTER APPLICATION & MANAGEMENT



A Monthly Double-Blind Peer Reviewed (Refereed/Juried) Open Access International e-Journal - Included in the International Serial Directories
Indexed & Listed at:

Ulrich's Periodicals Directory ©, ProQuest, U.S.A., EBSCO Publishing, U.S.A., Cabell's Directories of Publishing Opportunities, U.S.A., Open J-Gage, India (link of the same is duly available at Inflibnet of University Grants Commission (U.G.C.)).

Index Copernicus Publishers Panel, Polandwith IC Value of 5.09 & number of libraries all around the world. Circulated all over the world & Google has verified that scholars of more than 2592 Cities in 161 countries/territories are visiting our journal on regular basis. Ground Floor, Building No. 1041-C-1, Devi Bhawan Bazar, JAGADHRI – 135 003, Yamunanagar, Haryana, INDIA

CONTENTS

Sr. No.	TITLE & NAME OF THE AUTHOR (S)	Page No.
1.	THE EFFECT OF LEADERSHIP STYLES ON THE FUNCTIONAL PERFORMANCE OF EMPLOYEES IN PUBLIC INSTITUTIONS (AFIELD STUDY/ IRBID	1
	GOVERNORATE)	
2	AHMAD SALEH AL-HAZAYMEH	12
2.	EFFICIENCY OF INDIAN STOCK MARKET: EVIDENCES BASED ON STOCK SPLITS SULTAN SINGH & KUMARI SAPNA	12
3.	DEALING WITH PROBLEMS AND CHALLENGES OF E-GOVERNANCE IN BANGLADESH	22
	KHANDAKER DAHIRUL ISLAM & MOHAMMAD NAZIMUL HOQUE	
4.	A STUDY OF THE IMPACT OF URBANIZATION ON AGRICULTURE CROPPING PATTERN	26
-	DR. UMA. H. R & MADHU. G. R	
5.	LANDSCAPING DISABILITY EDUCATION IN INDIA: A STUDY OF NORTH INDIAN CITY DR. PRATAP THAKUR, DR. SHAVETA MENON & DR. J. S. SAINI	30
6.	ORGANIZATIONAL ROLE STRESS AND JOB SATISFACTION IN BANK OFFICERS: A STUDY	34
	DR. D. V. RAMANA MURTHY & MAZHARUNNISA	
7.	FINANCIAL PERFORMANCE ANALYSIS OF BHARAT PETROLEUM CORPORATION LIMITED	39
•	DR. V. K. GUPTA, DR. ANIL KUMAR GOYAL & PAWAN KUMAR	
8.	ACTIVE LEARNING THROUGH THE INTEGRATION OF 3D VIRTUAL ENVIRONMENT	45
9.	A THEORETICAL REVIEW OF LITERATURE ON JOB SATISFACTION	48
•	DR. KALPANA KONERU & HYMAVATHI CHUNDURI	_
10 .	A STUDY ON FACTORS THAT INFLUENCE CUSTOMERS TO ADOPT INTERNET BANKING SERVICES	54
	A. MEHARAJ BANU & DR. N. SHAIK MOHAMED	
11.	NEED OF FINANCIAL INCLUSION FOR INCLUSIVE GROWTH AJAY SIDANA & NEERU SIDANA	59
12.	CEMENT INDUSTRY: SCOPE FOR DIFFERENTIATION	62
12.	ANIL KUMAR PILLAI & DR. SHANTHI VENKATESH	01
13.	WHAT THE INDIAN MUSLIMS THINK ABOUT ISLAMIC FINANCE: AN EMPIRICAL STUDY	68
	NISSAR AHMAD YATOO & DR. S.SUDALAIMUTHU	
14.	STRUCTURAL CHANGE IN EASTERN STATES OF INDIA	70
15.	TINA SINGH INNOVATION AND ENTREPRENEURSHIP IN KNOWLEDGE BASED ECONOMY	74
15.	DR. VIDHU GAUR	/-
16.	A STUDY ON SAVING AND INVESTMENT METHODS OF SCHOOL TEACHERS IN BIDAR TALUKA, KARNATAKA	78
	SANGASHETTY SHETKAR	
17.	USE OF INFORMATION AND COMMUNICATION TECHNOLOGY (ICT) PRODUCTS AND SERVICES IN UNIVERSITY LIBRARIES OF TIRUPATI (A.P.): AN	83
	ANALYTICAL STUDY	
18.	Dr. D. KONAPPA EMOTIONAL INTELLIGENCE AND THINKING STYLE IN ORGANIZATIONS: A COMPARATIVE ANALYSIS	88
10.	DR. SOUMYA MISHRA	00
19 .	ENTERING INTO INDIAN RETAIL SECTOR	97
	PARAMJEET KAUR	
20 .	MEASURING FINANCIAL STRENGTH OF A TEXTILE COMPANY BY 'Z' SCORE MODEL: A CASE STUDY	102
21	A.S.MANJULAKSHMI ANALYSIS OF RECRUITMENT AND SELECTION PROCESS AT SBI LIFE INSURANCE COMPANY LIMITED	10
21.	P SWETHA	108
22.	STRUCTURAL CHANGE IN WESTERN STATES OF INDIA	113
	TINA SINGH	
23.	PSYCHOLOGICAL WELL-BEING OF NIGERIAN NON-ACADEMIC STAFF AS A CONSEQUENCE OF ATTITUDES TOWARD SAVINGS, MONETARY	117
	INVESTMENT AND COOPERATIVE LOANS	
	ARAMIDE, OLUFEMI KUNLE, OMISORE, OLUFUNMILAYO OLASUNBO & ADERIBIGBE, JOHN KOLAWOLE AN OVERVIEW ON THE EXPORTS-IMPORTS TREND IN CROSS-BORDER TRADE THROUGH NATHULA PASS. SIKKIM	10
24.	SANJAYA KUMAR SUBBA & PRAVEEN RIZAL	12
25.	BENEFITS ASSOCIATED WITH BRAND LOYALTY IN THE PURCHASE OF SILK SAREES AMONG WOMEN CUSTOMERS IN THE CITY OF BANGALORE	12
	SHEETHAL JOSE & LAKSHMI SHANKAR IYER	
26 .	EFFECT OF PSYCHOSOCIAL FACTORS ON CAREER AND JOB SATISFACTIONS AMONG ADMINISTRATIVE STAFF OF NIGERIAN HIGHER	13
	INSTITUTIONS' HOSPITALS	
	ARAMIDE, OLUFEMI KUNLE, ALIMI, TALAYO JAMIU & ADERIBIGBE, JOHN KOLAWOLE STATUS, PROBLEMS AND PROSPECTS OF REMITTANCE INFLOW IN BANGLADESH	
27.	MOHAMMAD OMAR FARUK & ROKSHANA ALAM	14
28.	AN EMPIRICAL STUDY ON ATTITUDE AND KNOWLEDGE OF UNIVERSITY STUDENTS TOWARDS ENTREPRENEURS AND ENTREPRENEURSHIP:	15
-0.	PERSPECTIVE OF BANGLADESH	- 5
	RAKIB AHMED & TANUZA NATH	
29 .	ANALYSIS OF THE EFFECTS OF MICRO CREDIT ON RURAL HOUSEHOLD INCOME: EVIDENCE FROM RURAL MICROFINANCE PARTICIPANTS IN	15
	EASTERN TIGRAY, ETHIOPIA	
	НАГТОМ ВАҮКАҮ, КАНЅАҮ	
30.	SICKNESS IN MICRO, SMALL AND MEDIUM ENTERPRISES IN INDIA: AN OVERVIEW	16
30.		16

A Monthly Double-Blind Peer Reviewed (Refereed/Juried) Open Access International e-Journal - Included in the International Serial Directories

CHIEF PATRON

PROF. K. K. AGGARWAL

Chairman, Malaviya National Institute of Technology, Jaipur (An institute of National Importance & fully funded by Ministry of Human Resource Development, Government of India) Chancellor, K. R. Mangalam University, Gurgaon Chancellor, Lingaya's University, Faridabad Founder Vice-Chancellor (1998-2008), Guru Gobind Singh Indraprastha University, Delhi Ex. Pro Vice-Chancellor, Guru Jambheshwar University, Hisar



LATE SH. RAM BHAJAN AGGARWAL Former State Minister for Home & Tourism, Government of Haryana Former Vice-President, Dadri Education Society, Charkhi Dadri Former President, Chinar Syntex Ltd. (Textile Mills), Bhiwani



DR. SAMBHAV GARG Faculty, Shree Ram Institute of Business & Management, Urjani

<u>ADVISORS</u>

DR. PRIYA RANJAN TRIVEDI Chancellor, The Global Open University, Nagaland PROF. M. S. SENAM RAJU Director A. C. D., School of Management Studies, I.G.N.O.U., New Delhi PROF. S. L. MAHANDRU Principal (Retd.), MaharajaAgrasenCollege, Jagadhri

EDITOR

PROF. R. K. SHARMA Professor, Bharti Vidyapeeth University Institute of Management & Research, New Delhi

EDITORIAL ADVISORY BOARD

DR. RAJESH MODI Faculty, YanbulndustrialCollege, Kingdom of Saudi Arabia PROF. PARVEEN KUMAR Director, M.C.A., Meerut Institute of Engineering & Technology, Meerut, U. P. PROF. H. R. SHARMA Director, Chhatarpati Shivaji Institute of Technology, Durg, C.G. PROF. MANOHAR LAL Director & Chairman, School of Information & Computer Sciences, I.G.N.O.U., New Delhi PROF. ANIL K. SAINI Chairperson (CRC), GuruGobindSinghl. P. University, Delhi PROF. R. K. CHOUDHARY Director, Asia Pacific Institute of Information Technology, Panipat

INTERNATIONAL JOURNAL OF RESEARCH IN COMPUTER APPLICATION & MANAGEMENT A Monthly Double-Blind Peer Reviewed (Refereed/Juried) Open Access International e-Journal - Included in the International Serial Directories http://ijrcm.org.in/

iv

DR. ASHWANI KUSH

Head, Computer Science, UniversityCollege, KurukshetraUniversity, Kurukshetra

DR. BHARAT BHUSHAN

Head, Department of Computer Science & Applications, GuruNanakKhalsaCollege, Yamunanagar

DR. VIJAYPAL SINGH DHAKA

Dean (Academics), Rajasthan Institute of Engineering & Technology, Jaipur

DR. SAMBHAVNA

Faculty, I.I.T.M., Delhi

DR. MOHINDER CHAND

Associate Professor, KurukshetraUniversity, Kurukshetra

DR. MOHENDER KUMAR GUPTA

Associate Professor, P.J.L.N.GovernmentCollege, Faridabad

DR. SAMBHAV GARG

Faculty, Shree Ram Institute of Business & Management, Urjani

DR. SHIVAKUMAR DEENE

Asst. Professor, Dept. of Commerce, School of Business Studies, Central University of Karnataka, Gulbarga

DR. BHAVET

Faculty, Shree Ram Institute of Business & Management, Urjani

<u>ASSOCIATE EDITORS</u>

PROF. ABHAY BANSAL Head, Department of Information Technology, Amity School of Engineering & Technology, Amity University, Noida PROF. NAWAB ALI KHAN Department of Commerce, AligarhMuslimUniversity, Aligarh, U.P. ASHISH CHOPRA Sr. Lecturer, Doon Valley Institute of Engineering & Technology, Karnal

TECHNICAL ADVISOR

AMITA Faculty, Government M. S., Mohali

FINANCIAL ADVISORS

DICKIN GOYAL Advocate & Tax Adviser, Panchkula NEENA Investment Consultant, Chambaghat, Solan, Himachal Pradesh

LEGAL ADVISORS

JITENDER S. CHAHAL Advocate, Punjab & Haryana High Court, Chandigarh U.T. CHANDER BHUSHAN SHARMA Advocate & Consultant, District Courts, Yamunanagar at Jagadhri

<u>SUPERINTENDENT</u>

SURENDER KUMAR POONIA

INTERNATIONAL JOURNAL OF RESEARCH IN COMPUTER APPLICATION & MANAGEMENT A Monthly Double-Blind Peer Reviewed (Refereed/Juried) Open Access International e-Journal - Included in the International Serial Directories http://ijrcm.org.in/

CALL FOR MANUSCRIPTS

We invite unpublished novel, original, empirical and high quality research work pertaining to recent developments & practices in the areas of Computer Science & Applications; Commerce; Business; Finance; Marketing; Human Resource Management; General Management; Banking; Economics; Tourism Administration & Management; Education; Law; Library & Information Science; Defence & Strategic Studies; Electronic Science; Corporate Governance; Industrial Relations; and emerging paradigms in allied subjects like Accounting; Accounting Information Systems; Accounting Theory & Practice; Auditing; Behavioral Accounting; Behavioral Economics; Corporate Finance; Cost Accounting; Econometrics; Economic Development; Economic History; Financial Institutions & Markets; Financial Services; Fiscal Policy; Government & Non Profit Accounting; Industrial Organization; International Economics & Trade; International Finance; Macro Economics; Micro Economics; Rural Economics; Co-operation; Demography: Development Planning; Development Studies; Applied Economics; Development Economics; Business Economics; Monetary Policy; Public Policy Economics; Real Estate; Regional Economics; Political Science; Continuing Education; Labour Welfare; Philosophy; Psychology; Sociology; Tax Accounting; Advertising & Promotion Management; Management Information Systems (MIS); Business Law; Public Responsibility & Ethics; Communication; Direct Marketing; E-Commerce; Global Business; Health Care Administration; Labour Relations & Human Resource Management; Marketing Research; Marketing Theory & Applications; Non-Profit Organizations; Office Administration/Management; Operations Research/Statistics; Organizational Behavior & Theory; Organizational Development; Production/Operations; International Relations; Human Rights & Duties; Public Administration; Population Studies; Purchasing/Materials Management; Retailing; Sales/Selling; Services; Small Business Entrepreneurship; Strategic Management Policy; Technology/Innovation; Tourism & Hospitality; Transportation Distribution; Algorithms; Artificial Intelligence; Compilers & Translation; Computer Aided Design (CAD); Computer Aided Manufacturing; Computer Graphics; Computer Organization & Architecture; Database Structures & Systems; Discrete Structures; Internet; Management Information Systems; Modeling & Simulation; Neural Systems/Neural Networks; Numerical Analysis/Scientific Computing; Object Oriented Programming; Operating Systems; Programming Languages; Robotics; Symbolic & Formal Logic; Web Design and emerging paradigms in allied subjects.

Anybody can submit the **soft copy** of unpublished novel; original; empirical and high quality **research work/manuscript anytime** in <u>M.S. Word format</u> after preparing the same as per our **GUIDELINES FOR SUBMISSION**; at our email address i.e. **infoircm@gmail.com** or online by clicking the link **online submission** as given on our website (**FOR ONLINE SUBMISSION**, **CLICK HERE**).

GUIDELINES FOR SUBMISSION OF MANUSCRIPT

1. COVERING LETTER FOR SUBMISSION:

DATED: _____

v

THE EDITOR

Subject: SUBMISSION OF MANUSCRIPT IN THE AREA OF

(e.g. Finance/Marketing/HRM/General Management/Economics/Psychology/Law/Computer/IT/Engineering/Mathematics/other, please specify)

DEAR SIR/MADAM

Please find my submission of manuscript entitled '______ for possible publication in your journals.

I hereby affirm that the contents of this manuscript are original. Furthermore, it has neither been published elsewhere in any language fully or partly, nor is it under review for publication elsewhere.

I affirm that all the author (s) have seen and agreed to the submitted version of the manuscript and their inclusion of name (s) as co-author (s).

Also, if my/our manuscript is accepted, I/We agree to comply with the formalities as given on the website of the journal & you are free to publish our contribution in any of your journals.

NAME OF CORRESPONDING AUTHOR:

Designation: Affiliation with full address, contact numbers & Pin Code: Residential address with Pin Code: Mobile Number (s): Landline Number (s): E-mail Address: Alternate E-mail Address:

Alternate E-mail Au

NOTES:

- a) The whole manuscript is required to be in **ONE MS WORD FILE** only (pdf. version is liable to be rejected without any consideration), which will start from the covering letter, inside the manuscript.
- b) The sender is required to mention the following in the SUBJECT COLUMN of the mail: New Manuscript for Review in the area of (Finance/Marketing/HRM/General Management/Economics/Psychology/Law/Computer/IT/ Engineering/Mathematics/other, please specify)
- c) There is no need to give any text in the body of mail, except the cases where the author wishes to give any specific message w.r.t. to the manuscript.
- d) The total size of the file containing the manuscript is required to be below **500 KB**.
- e) Abstract alone will not be considered for review, and the author is required to submit the complete manuscript in the first instance.
- f) The journal gives acknowledgement w.r.t. the receipt of every email and in case of non-receipt of acknowledgment from the journal, w.r.t. the submission of manuscript, within two days of submission, the corresponding author is required to demand for the same by sending separate mail to the journal.
- 2. MANUSCRIPT TITLE: The title of the paper should be in a 12 point Calibri Font. It should be bold typed, centered and fully capitalised.
- 3. AUTHOR NAME (S) & AFFILIATIONS: The author (s) full name, designation, affiliation (s), address, mobile/landline numbers, and email/alternate email address should be in italic & 11-point Calibri Font. It must be centered underneath the title.
- 4. **ABSTRACT**: Abstract should be in fully italicized text, not exceeding 250 words. The abstract must be informative and explain the background, aims, methods, results & conclusion in a single para. Abbreviations must be mentioned in full.

- 5. **KEYWORDS:** Abstract must be followed by a list of keywords, subject to the maximum of five. These should be arranged in alphabetic order separated by commas and full stops at the end.
- 6. MANUSCRIPT: Manuscript must be in <u>BRITISH ENGLISH</u> prepared on a standard A4 size <u>PORTRAIT SETTING PAPER</u>. It must be prepared on a single space and single column with 1" margin set for top, bottom, left and right. It should be typed in 8 point Calibri Font with page numbers at the bottom and centre of every page. It should be free from grammatical, spelling and punctuation errors and must be thoroughly edited.
- 7. **HEADINGS**: All the headings should be in a 10 point Calibri Font. These must be bold-faced, aligned left and fully capitalised. Leave a blank line before each heading.
- 8. SUB-HEADINGS: All the sub-headings should be in a 8 point Calibri Font. These must be bold-faced, aligned left and fully capitalised.
- 9. MAIN TEXT: The main text should follow the following sequence:

INTRODUCTION

REVIEW OF LITERATURE

NEED/IMPORTANCE OF THE STUDY

STATEMENT OF THE PROBLEM

OBJECTIVES

HYPOTHESES

RESEARCH METHODOLOGY

RESULTS & DISCUSSION

INDINGS

RECOMMENDATIONS/SUGGESTIONS

CONCLUSIONS

SCOPE FOR FURTHER RESEARCH

ACKNOWLEDGMENTS

REFERENCES

APPENDIX/ANNEXURE

It should be in a 8 point Calibri Font, single spaced and justified. The manuscript should preferably not exceed 5000 WORDS.

- 10. FIGURES & TABLES: These should be simple, crystal clear, centered, separately numbered &self explained, and titles must be above the table/figure. Sources of data should be mentioned below the table/figure. It should be ensured that the tables/figures are referred to from the main text.
- 11. EQUATIONS: These should be consecutively numbered in parentheses, horizontally centered with equation number placed at the right.
- 12. **REFERENCES:** The list of all references should be alphabetically arranged. The author (s) should mention only the actually utilised references in the preparation of manuscript and they are supposed to follow **Harvard Style of Referencing**. The author (s) are supposed to follow the references as per the following:
- All works cited in the text (including sources for tables and figures) should be listed alphabetically.
- Use (ed.) for one editor, and (ed.s) for multiple editors.
- When listing two or more works by one author, use --- (20xx), such as after Kohl (1997), use --- (2001), etc, in chronologically ascending order.
- Indicate (opening and closing) page numbers for articles in journals and for chapters in books.
- The title of books and journals should be in italics. Double quotation marks are used for titles of journal articles, book chapters, dissertations, reports, working papers, unpublished material, etc.
- For titles in a language other than English, provide an English translation in parentheses.
- The location of endnotes within the text should be indicated by superscript numbers.

PLEASE USE THE FOLLOWING FOR STYLE AND PUNCTUATION IN REFERENCES:

BOOKS

- Bowersox, Donald J., Closs, David J., (1996), "Logistical Management." Tata McGraw, Hill, New Delhi.
- Hunker, H.L. and A.J. Wright (1963), "Factors of Industrial Location in Ohio" Ohio State University, Nigeria.

CONTRIBUTIONS TO BOOKS

 Sharma T., Kwatra, G. (2008) Effectiveness of Social Advertising: A Study of Selected Campaigns, Corporate Social Responsibility, Edited by David Crowther & Nicholas Capaldi, Ashgate Research Companion to Corporate Social Responsibility, Chapter 15, pp 287-303.

IOURNAL AND OTHER ARTICLES

 Schemenner, R.W., Huber, J.C. and Cook, R.L. (1987), "Geographic Differences and the Location of New Manufacturing Facilities," Journal of Urban Economics, Vol. 21, No. 1, pp. 83-104.

CONFERENCE PAPERS

 Garg, Sambhav (2011): "Business Ethics" Paper presented at the Annual International Conference for the All India Management Association, New Delhi, India, 19–22 June.

UNPUBLISHED DISSERTATIONS AND THESES

Kumar S. (2011): "Customer Value: A Comparative Study of Rural and Urban Customers," Thesis, KurukshetraUniversity, Kurukshetra.

ONLINE RESOURCES

Always indicate the date that the source was accessed, as online resources are frequently updated or removed.

WEBSITES

Garg, Bhavet (2011): Towards a New Natural Gas Policy, Political Weekly, Viewed on January 01, 2012 http://epw.in/user/viewabstract.jsp

INTERNATIONAL JOURNAL OF RESEARCH IN COMPUTER APPLICATION & MANAGEMENT

A Monthly Double-Blind Peer Reviewed (Refereed/Juried) Open Access International e-Journal - Included in the International Serial Directories

http://ijrcm.org.in/

ISSN 2231-1009

AN OVERVIEW ON THE EXPORTS-IMPORTS TREND IN CROSS-BORDER TRADE THROUGH NATHULA PASS, SIKKIM

SANJAYA KUMAR SUBBA ASST. PROFESSOR DEPARTMENT OF COMMERCE NAMCHI GOVERNMENT COLLEGE SOUTH SIKKIM

PRAVEEN RIZAL RESEARCH SCHOLAR DEPARTMENT OF ECONOMICS ANNAMALAI UNIVERSITY ANNAMALAI NAGAR

ABSTRACT

The prime objective of present paper is to analyse the Cross-border trade through Nathula Pass in Sikkim State. Nathula pass route in Sikkim is one of the three open trading border posts of India in the Himalayan Mountain. It is the oldest Pass from Sikkim to Tibet. The reopening of Nathula Pass for trade between India and China on 6th July, 2006 gave the way to more benefits to India through trade. The Agreement between two Governments has declared 36 items for exports and 20 items for imports. The data obtained through secondary sources represents that the exports of Indian goods to China is more than imports. It has increased from 8.87 Lakhs in 2006 to 4.02 Crores in 2010. The import has decreased from 10.83 lakhs in 2006 to 2.96 lakhs in 2009 and Nil in the year 2010 against 4.02 crores of export. With the increasing trend in the volume of export of goods from India to China, we can state that the cross-border trade through Nathula Pass is in the favour of India. Further, for more growth in trade through Nathula and thereby more benefit, facilities like better transportation system, warehouses, inspection posts, proper weights and measures, surfaced roadway, accommodation facilities to the people i.e., both trades and tourists, and good opportunities for traders should be provided.

KEYWORDS

Cross-border trade, exports-imports, Nathula Pass, Sikkim.

INTRODUCTION AND BACKGROUND

rade is the exchange of goods between two individuals or Nations. Trade is the basic component of economic activities and is undertaken for mutual advantage" (Dictionary of Economics, Oxford University Press). As per the definition given by the Ministry of Commerce and Industry regarding Border Trade, "Border trade is overland trade and exchange of commodities by the residents along the border". Trade through Nathula pass is one of the three open trading border posts of india. The other two are Shipkila in Himachal Pradesh and Lipulekh in Uttarakhand. There is a total of 54 kms of road to Nathula from Gangtok, the capital of Sikkim and 430 km from Lhasa. Nathula, a 14,140-feet-high Himalayan border was sealed since the war between two countries from 1962 to 2006. Only in 2006, the pass reopened for trading purpose following numerous bilateral trade agreements. Sikkim, after all, is having very long history of trading with its neighboring state Tibet, Nathula being part of the old Silk Route. It is the oldest Pass from Sikkim to Tibet, now Tibet Autonomous Region- China (Praveen and Asokan, 2013). The word 'Nathula' means the whistling pass, is one of the highest motor able roads of the world, at a height of 14200 ft. (4330 m). It is about 56 kilometers by road from Gangtok (Dorji, 2008).

The border trade via the Old Silk Route at Nathula reopened on the 6th of July, 2006 amidst huge expectations of improving the relation between the two upcoming superpowers of the world, India and China. It was also expected to help in achieving economic prosperity in the areas surrounding the Nathula Pass in both the countries. The Border Trade remains officially open for about six months every year (Government of Sikkim, 2010). The trade between the two countries is of serious gain to livelihood for the people of Sikkim and other adjoining states. The Government of India has declared 29 items for export and 15 items for import within a specific trading period per year which has further increased to 20 import and 36 export items in 2012. The rising trend of exports shows the positive impact of Nathula trade to India. The opening of the pass is expected to strengthen the economy of both the countries and the growth of cross-border trade. Also the cross-border trade is strengthening and shortening the travelling distance to the pilgrimage sages of the both land.

Inspite of enthusiastic trade agreement between two countries, there is a wide gap in export and import. Further, what is the present position and status after the reopening of the Nathula pass? What is the trend in export and import within these six years of cross-border trade? It is in this light, the paper examines the present scenario in Sino-India trade through Nathula pass.

METHODOLOGY

DATA AND SOURCES

The present paper is based on the secondary data. Secondary data and information on the exports and imports of goods between India and China have been collected from the Department of Statistics, evaluation and monitoring of Government of Sikkim.

PERIOD OF THE STUDY

The period for the study covers Seven years from 2006-07 to 2012-13. The rationale behind selecting year from 2006-07 to 2011-12 is that the Nathula Cross border trade between India and China restarted in the year 2006 only.

STATISTICAL METHOD USED

Statistics like mean, S.D, Variance, Range, Maximum, Minimum have been used to study the trade scenario after the reopening of Nathula Pass. Further, the differences in exports and import, trade trend and benefits from the trade have been estimated with the help of simple equation of Cross-Border Trade Surplus (CBTS).

DELIMITATIONS OF THE STUDY

The paper is confined to the study of cross-border trade between India and China through Nathula Pass in Sikkim.

RESULTS AND DISCUSSION

The Cross-border trade between two countries is taking place in a Mart at Sherathang, which is four kms before reaching Nathula. The trade at present is open to the local people of Sikkim State and is proved as a means to livelihood to the people of this region. Trading period was different in the first year of border trading and later on changed to some possible extent. The trade mart at Sherathang was opened from 1st of June to 30th of September in the early year (2006)

INTERNATIONAL JOURNAL OF RESEARCH IN COMPUTER APPLICATION & MANAGEMENT A Monthly Double-Blind Peer Reviewed (Refereed/Juried) Open Access International e-Journal - Included in the International Serial Directories http://ijrcm.org.in/

VOLUME NO. 3 (2013), ISSUE NO. 07 (JULY)

and after 2007, it was revised from 1st May to 30th November. This mart opens from Monday to Thursday every week. Four days in a week and from morning 7.30 am to afternoon 3.30 pm Indian Standard Time (IST) and 10 am to 6pm as per the Chinese time (Praveen and Asokan, 2013).

TABLE 1. TRADING PERIOD (2008-07 TO 2011-12)				
Sl. No.	Year	From	То	
1	2006-2007	6 th July 2006	3 rd September 2006	
2	2007-2008	1 st May 2007	30 th November 2007	
3	2008-2009	19 th May 2008	27 th November 2008	
4	2009-2010	1 st May 2009	30 th November 2009	
5	2010-2011	1 st May 2010	30 th November 2010	
6	2011-2012	2 nd May 2011	30 th November 2011	

TABLE 1. TRADING DEDIOD (2006 07 TO 2011.12)

Sources: Government of Sikkim

For the trade through Nathula pass Imported –Exported Code is not required because persons importing or exporting to TAR-China (Tibet Autonomous Region-China) are authorized to trade in Indian Currency value of Rs.25000/- per day per trader (2006-2007) only. Later, it has increased from Rs.25000/- to Rs. 100000/- per day per trader after 2007-08. Further, a permit fee of Rs. 50 for each vehicle is levied while entering the Sikkim state. Similarly, a sum of 5 Yuan (Rs.5 equal to one Yuan) is levied for every vehicle crossing over to the Chinese to the trade mart point.

TABLE 2: LIST OF EXPORTS-IMPORTS ITEMS THROUGH NATHULA TRADE

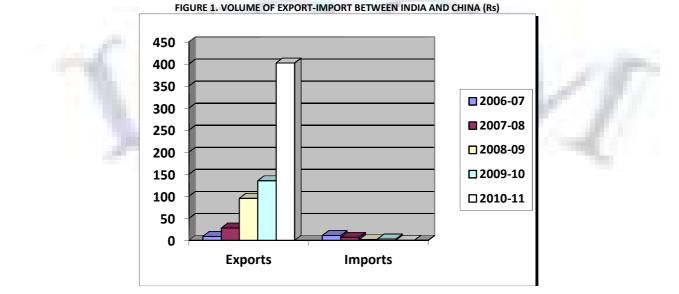
EXPORT		IMPORT
1. Agriculture Implements	16. Snuff	1. Goat Skin
2. Blankets	17. Spices	2. Sheep Skin
3. Copper products	18. Shoes	3. Wool
4. Clothes	19. Kerosene oil	4. Raw Silk
5. Cycles	20. Stationary	5. Yak tail
6. Coffee	21. Utensils	6. Yak hair
7. Tea	22. Wheat	7. China clay
8. Barley	23. Liquor	8. Borax
9. Rice	24. Milk Processed Product	9. Seabelyipe
10. Flour	25. Canned Food	10. Butter
11. Dry Fruits	26. Cigarettes	11. Goat Kashmiri
12. Dry and Fresh Vegetables	27. Local Herb	12. Common salt
13. Vegetable oil	28. Palm oil	13. Horse
14. Gur and Misri	29. Hardware	14. Goat
15. Tobacco		15. Sheep

Sources: Government of Sikkim

The table 2 shows the total number of export and import items for the trade between India and China through Nathula Pass. The list of exportable and importable items shows that the total number of export items is more than that of items to be imported from China. Initially till 2011-12, Governments of both the Countries had declared 29 items for export and 15 items for import. Later, in the year 2012 the items have been revised and the total number has been increased to 36 items for export and 20 items for import.

LE 5: DETAIL OF TRADE FOR THE LAST SEVEN TE					
	SI. No	Year	Exports	Imports	
	1	2006-07	8.87	10.83	
	2	2007-08	27.87	6.88	
	3	2008-09	95.00	1.35	
	4	2009-10	135.00	2.96	
	5	2010-11	402.00	00	
	6	2011-12	334.4	00	
	7	2012-13	598.81	101.46	
	Sources: Government of Sikkim				

VEN YEARS TABLE 3: DE



VOLUME NO. 3 (2013), ISSUE NO. 07 (JULY)

ISSN 2231-1009

The recommencement of Indo-China cross-border trade through the Nathula trade route has proved highly beneficial to India, especially to the Himalayan region of Sikkim and its local people. The table 3 shows the rising trend of exports of Indian commodities to China. This rising trend of exports shows the positive impact of Nathula trade for India. The data, obtained through secondary sources depict that the exports of Indian goods to China is more than imports. The export of Indian goods to China has increased from 8.87 lakhs in 2006-07 to 598.8 lakhs in 2012-13. It was 8.87 lakhs in 2006-07, 27.87 lakhs in 2007-08, 95.00 lakhs in 2008-09. During the year 2009-10, export from India to Tibet Autonomous Region was recorded at Rs. 135.00 lakhs whereas import from Tibet Autonomous Region to India was recorded at Rs. 2.96 lakhs (Government of Sikkim). In the year 2010-11 it was 402 lakhs and 334.4 lakhs in 2011. As per the government official record, canned foods, utensils, textiles, copper items, vegetable oil, tea, cigarette, coffee, mire, and blankets have been the most popular export items for the year 2010-11. In the year 2012-13 it has further increased to 598.81 lakhs.

The import has decreased from 10.83 lakhs in 2006-07 to 00 in 2011-12. The table 3 shows the negative trend of imports. It is 10.83 lakhs in 2006-07, 6.88 lakhs in 2007-08, 1.35 lakhs in 2008-09 and 2.96 lakhs in 2009-10 respectively. The import for the year 2010-11 and 2011-12 was nil against 402 and 334 lakhs of exports in 2010-11 and in 2011-12. In the year 2012-13, the import of the goods from China to India has been increased to 101.46 lakhs. It is because of the additional five items in the import side.

Exportable	Importable
132.4567	3.6700
141.64519	4.34497
20063.361	18.879
393.13	10.83
8.87	.00
402.00	10.83
	132.4567 141.64519 20063.361 393.13 8.87

TABLE 4: STATISTIC OF EXPORTS-IMPORTS FROM 2006-07 TO 2010-11 (in Lakhs)

Statistics of the exports and imports in the table 4 shows a wide gap between the export and import of the commodities in the trade. The mean for the exports is 132.45 against 3.67 of mean for the imports. If we see all the statistics, there is a significant gap in exports and imports of goods. Through this, we can conclude that there is a wide gap in trade between two countries.

With the rising trend in the volume of export, it is clear that the cross-border trade through Nathula Pass is favorable to India. The positive and favorable impact of cross-border trade through Nathula pass can be observed and explained in terms of Cross-Border Trade Surplus. The following table shows the positive impact of Indo-China cross-border trade through Nathula with the help of Trade Surplus.

TABLE 5: CROSS-BORDER TRADE SURPLUS (CBTS) THROUGH NATHULA PASS TRADE (in Lakhs)

SI. No	Year	Exports	Imports	Cross-Border Trade Surplus (E-I)
1	2006-07	8.87	10.83	- 1.96
2	2007-08	27.87	6.88	20.99
3	2008-09	95.00	1.35	93.65
4	2009-10	135.00	2.96	132.04
5	2010-11	402.00	00	402.00
6	2011-12	334.4	00	334.4
7	2012-13	598.81	101.46	497.35

Sources: Computed

The Cross-Border Trade Surplus, on the other hand, is an estimation of Balance of Trade of a particular point, like Nathula trade. Balance of Trade is the excess of the visible exports over the visible imports (Dictionary of Economics, Oxford). The table 5 states that there is a positive and increasing Cross-Border Trade Surplus through Nathula cross-border trade. In the first year of cross-border trade (2006-07), the Trade Surplus is deficit i.e., -1.96 (in Lakhs). The Trade Surplus has increased tremendously every year after 2007-08. It has increased from 20.99 the year 200-08 to 497.35 in the year 2012-13. As compared, the same of 2010 is 19.15 times more than that of 2007. This increasing Trade Surplus is the result of rising trend in exports from India to China and at the same time, it is the result of decreasing of imports from China.

CONCLUSION AND SUGGESTIONS

The cross-border trade is proved to be very highly profitable to India. It is found that there is a rising trend of export of Indian commodities as compared to Imports from China. Further, the increasing trend in Trade Surplus through Nathula trade shows the cross-border trade between India and China is favorable to India and it is expected to increase further in the future. It is serving as a means of livelihood to the citizen of Sikkim, those who have employed themselves as traders. Inspite of its positive side, cross-border trade from the Nathula is yet to improve for the further growth in trade and benefit thereby. The items for the trade should be increased so that it will strengthen the trading relation. The State Government also requested for change/ revision in the list of export/ import items for Nathula Border Trade as most of the items in the list are not tradable. But no changes were made during the year. This is one of the reasons for the Nathula Border Trade not doing well as expected of it (Government of Sikkim, 2010).

Further, for more growth in trade through Nathula and thereby more benefit, facilities like better transportation system, warehouses, inspection posts, proper weights and measures, surfaced roadway, accommodation facilities to the people i.e., both trades and tourists, and good opportunities for traders should be provided. Also the Border Roads Organization and the Department of Roads, Transport and Highways, Government of India, have taken up road widening works for improvement of National Highway 31A from Sevoke to Nathula Border (Government of Sikkim, 2010) but it is still under construction process. Need for quick and better steps for the improvement of trade in Nathula Pass is felt extensively. Further, the increasing crowd because of growth of trade and tourism in and around the Nathula Pass also has equal impact on the environment and the sustainability. It is a major research gap of the study and which needs to be filled in future studies.

REFERENCES

- 1. Bhaumik, A, India-China border trade through Nathula delayed, Deccan Herald, New Delhi, http://www.deccanherald.com/content/160905/india-chinaborder-trade-through.html (Accessed on 15/06/2013)
- Black, J., Hashimzade, N., and Myles, G. (2009), A Dictionary of Economics, Oxford University Press. Third edition. 2
- Dorji, N.G. (2008), Sikkim A to Z, a fact & information book on Sikkim. Gushing torrent international Pvt. Ltd. 3.
- 4. Government of Sikkim, (2010), Annual Report - 2009-10, Department of Commerce & Industries, Gangtok, Sikkim.
- Indo-China Border Trade through Nathula Pass, Government of Sikkim. 5.
- Lama, M.P (2005), Sikkim-Tibet Trade via Nathu La; A Policy Study on Prospects, Opportunities and Requisite Preparedness. Prepapred by Nathu La Trade 6. Study Group for Government of Sikkim.
- Lama, M.P (2008), Sikkim Development Report-2008, Planning Commission, Government of India, Acedemic Foundation, New Delhi, India. 7.

INTERNATIONAL JOURNAL OF RESEARCH IN COMPUTER APPLICATION & MANAGEMENT 127

A Monthly Double-Blind Peer Reviewed (Refereed/Juried) Open Access International e-Journal - Included in the International Serial Directories http://ijrcm.org.in/

VOLUME NO. 3 (2013), ISSUE NO. 07 (JULY)

- 8. Mahanta, A. 2006-08, Regional Cooperation and Cross-Border Trade- A study on the reopening of Nathula for Cross-Border Trade between India and China. Tata Institute of Social Sciences, Mumbai.
- 9. Mohanty, S. (2008), Nathu La, Bridging the Himalayas, IPSC ISSUE BRIEF, Vol. No. 73, JUNE.
- 10. Nathula Border Trade, 02, May 2011 30, Nov 2011, Place: Sino-India border, http://www.travel-sikkim.com/event/Nathula_Border_Trade (Accessed on 15/06/2013).
- 11. Outdated Tradable Item list Hindering Nathula Trade, Sikkim Mail, Gangtok: September 13, Posted on September 14, 2011 by iSikkim, http://isikkim.com/2011-09-outdated-tradable-item-list-hindering-nathula-trade-141/ (Accessed on 15/06/2013).
- 12. Praveen Rizal and R. Asokan (2013), Promotion of Tourism after the Reopening of Nathula Cross-Border Trade in Sikkim State: An Economic Analysis, INTERNATIONAL JOURNAL OF MANAGEMENT AND DEVELOPMENT STUDIES. Vol. No. 2, ISSUE No. 6, June.
- 13. Rajan, D.S, 21 September 2005, China: Vision for Tibet-Indian Ocean Trade Route, http://www.orfonline.org/cms/sites/orfonline/modules/ analysis/AnalysisDetail.html?cmaid=2157&mmacmaid=102 (Accessed on 15/06/2013).
- 14. Rusko, C.J. and Sasikumar, K. (2007), INDIA AND CHINA: FROM TRADE TO PEACE? ASIAN PERSPECTIVE, Vol. 31, No. 4, pp. 99-123.



ISSN 2231-1009

REQUEST FOR FEEDBACK

Dear Readers

At the very outset, International Journal of Research in Computer Application and Management (IJRCM) acknowledges & appreciates your efforts in showing interest in our present issue under your kind perusal.

I would like to request you to supply your critical comments and suggestions about the material published in this issue as well as on the journal as a whole, on our E-mailinfoijrcm@gmail.com for further improvements in the interest of research.

If youhave any queries please feel free to contact us on our E-mail <u>infoijrcm@gmail.com</u>.

I am sure that your feedback and deliberations would make future issues better – a result of our joint effort.

Looking forward an appropriate consideration.

With sincere regards

Thanking you profoundly

Academically yours

Sd/-

Co-ordinator

ABOUT THE JOURNAL

In this age of Commerce, Economics, Computer, I.T. & Management and cut throat competition, a group of intellectuals felt the need to have some platform, where young and budding managers and academicians could express their views and discuss the problems among their peers. This journal was conceived with this noble intention in view. This journal has been introduced to give an opportunity for expressing refined and innovative ideas in this field. It is our humble endeavour to provide a springboard to the upcoming specialists and give a chance to know about the latest in the sphere of research and knowledge. We have taken a small step and we hope that with the active cooperation of like-minded scholars, we shall be able to serve the society with our humble efforts.

Our Other Fournals

AL OF RESE

ERCE & N



