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OBJECTIVES

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FINDINGS

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GROWTH EVALUATION OF SELECTED COMMERCIAL BANKS IN PALESTINE

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ABSTRACT

Banks are Financial Institutions which act as pillars of the economic system as they are the main source of finance. The present study analyzes the Growth and Development of selected commercial banks in Palestine. The Growth has been analyzed through Assets, Liabilities, Credit facilities, Customer Deposits, Net profit, Number of Employees, and Number of Branches during the period 2008-2012. Least square method and coefficient correlation are applied as statistical tools to analyze the Growth and Development of selected banks in Palestine. The r^2 of branches and number of employee more than 0.5 It indicates very bright in selected banks.

KEYWORDS

Palestine Banks, Growth, Total Assets, Net Profits, Customer Deposits, r², Credit facilities.

1. INTRODUCTION

anks in Palestine is like a heart in the economic structure and the capital provided by it is like blood in it, hence if the finance is not provided to the sectors like agriculture and industrial sector it will destroyed. The role of banking system in Palestine economy has increased dramatically. Banks reforms since 1994 have played an important role in the development of lending agriculture and international trade. In developing country like Palestine, The banking system as a whole plays a vital role in progress of economic development. Banks are financial institution that accept deposits and channel these deposits into lending activities either directly by lending or indirect through capital market. A bank links together customers that have capital deficits and customer with capital surplus.

In the present scenario economic development is impossible without banking services. A number of recent studies indicates that the banks sector play a more important role than it was believed earlier (world bank, 1996 Almedyda). The motivation of conducting this study is that only a few studies have analyzed the Growth of Palestinian Banks.

2. REVIEW OF LITERATURE

Though not much work has been done on the growth and development of commercial banks in Palestine. Some of the work conducted by eminent scholars are deliberated her with in order to have a glimpse and also to bring about the research gape that exist between their thoughts and the present work. Sangami, m.u and tabssum nazir,(2010). Made an effort to evaluate the financial performance of the two major banks operating in northern India by using CAMEL Parameters.. Through this model, it is highlighted that the position of the banks under study is sound and satisfactory so far as their capital adequacy, asset quality, Management capability and liquidity is concerned. Jass and Xiaofeng hui(2012) attempted to compare the financial performance of different ownership structured commercial banks in Nepal based on their financial characteristics and identify the determinants of performance exposed by the financial ratios, which were based on CAMEL Model. Eighteen commercial banks for the period 2005 to 2010 were financially analyzed. In addition, econometric model (multivariate regression analysis) by formulating two regression models was used to estimate the impact of capital adequacy ratio, non-performing loan ratio, interest expenses to total loan, net interest margin ratio and credit to deposit ratio on the financial profitability namely return on assets and return on equity of these banks. The results show that public sector banks are significantly less efficient than their counterpart are; however domestic private banks are equally efficient to foreign-owned (jointventure) banks. Furthermore, Ho and Zhu (2004) have reported that the evaluation of a company's performance has been focusing the operational effectiveness and efficiency, which might influence the company's survival directly. Raza et al., 2011 and Tarawneh, 2006 explained that a company, which has better efficiency, it does not mean that always it will show the better effectiveness. Alam et al. (2011) study concludes that ranking of banks differ as the financial ratio changes. Bakar and Tahir (2009) in their paper used multiple linear regression technique and simulated neural network techniques for predicting bank performance. ROA was used as dependent variable of bank performance and seven variables including liquidity, credit risk, cost to income ratio, size and concentration ratio, were used as independent variables.

3. OBJECTIVES OF THE STUDY

The objectives of the present research paper is to

- 1. study and analyze the growth and development of selected commercial banks in Palestine
- 2. to suggest measure in improving financial performance of sample bank who have indicate negative growth in term of assets, deposits, credit facilities, net profit, number of employee and number of branches.

4. NEED OF THE STUDY

Commercial bank in Palestine play an important role in the economic development in the age of cut throat competition these banks face stiff crisis in the financial management. Hence the present study has been undertaken to study their financial performance in respective of deposits, credit facilities, number of employee, number of branches, net profit and total assets so as to analyze the growth and indicate their weaknesses.

5. METHODOLOGY AND RESEARCH DESIGN

The present study has been carried out to evaluate the growth of selected commercial banks in Palestine. The selected banks in Palestine are Bank of Palestine, Palestine Commercial Bank, Palestine Investment Bank, Quds Bank. The study has been based on secondary data source. These data collected from annual reports of selected commercial banks, Palestinian stock exchange and from relevant articles.

The present study evaluate the Growth for the period 2008-2012 of selected commercial banks in Palestine through various statistical measures like compound annual Growth rate, trend equation (least square method, and square correlation coefficient.

6. PROFILE OF SELECTED COMMERCIAL BANKS IN PALESTINE

6.1 BANK OF PALESTINE

Bank of Palestine (BOP) is the first and largest bank with a well-diversified branch network of 48 branches in Palestine, and a paid up capital of USD 150 million and assets of over USD 2 billion. Established in 1960, BOP has successfully expanded its presence and operations throughout the country and now has around 1,200 employees serving 600,000 customers. BOP has around 23% market share of deposits and loans in Palestine. Operating as a universal bank, BOP is

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6.2 PALESTINE COMMERCIAL BANK

Palestine Commercial Bank was established in 1992 by a number of Palestinian businessmen, who realized the urgent need for establishing a banking institution that supports and boosts the birth of a viable Palestinian economy. The Bank started to provide its banking services through its main headquarters based in Ramallah in August 1994, with a capital of U.S. \$ 11,255 million, to become one of the first Palestinian banks operating under the Palestinian National Authority. 6.3 **PALESTINE INVESTMENT BANK** (PIB)

The PIB was established by a group of elite Arab and Palestinian Bankers which are known for their banking superior experience that was gained from their global banking exposure. Palestine Investment Bank P.L.C. was established in Gaza City in Palestine on August 10, 1994 as a public shareholding company with a share capital of U.S. Dollar 20 million, in accordance with the Company's Law of 1929.

PIB started operations during March 1995, and is currently operating through its Head Office in Al-Bireh and its eight branches and five offices located in Ramallah, Nablus, Hebron, Gaza, Jericho, Bethlehem, Bythoni, and Jenen. The capital of PIB has grown incrementally over the past two decades and has reached U.S. Dollar 53 million in outstanding capital and U.S. Dollar 100 million in authorized capital as of Jan 1, 2012.

6.4 QUDS BANK

On April 2nd, 1995 Quds Bank was established as a public share holding company, with a capital of US\$ 20 million divided into 20 million shares, for US\$ 1 a share. On 26/07/2006, the bank's general assembly voted to increase its capital to US \$50 million, with the same nominal value, paid in full. The bank practices its business activities through its headquarter located in Ramallah, Al Massiyoun, as well as its various branches and offices spread all over the country.

7. GROWTH EVALUATION OF SELECTED BANKS IN PALESTINE

Table one: show the Growth of Total Assets of selected banks. The highest growth in Total assets Bank of Palestine 21%, the lower growth Quds bank 2.8%. And the second highest growth in total assets Palestine Commercial Bank 10%, and the second low growth in total assets Palestine Investment bank 6.2%

Table two: indicates the growth in credit facilities of selected banks in Palestine .the highest growth in credit facilities bank of Palestine 35% and the second highest Palestine Commercial bank 31% and the lower growth Quds Bank 1.5% but in 2011 it was the highest growth 44%.

Table three: show the growth in customer deposits. The highest growth in 2012 bank of Palestine 20% but in 2010 the higher growth it was in Quds bank 42%, also in 2009 the growth it was 38%. The lower growth in customer deposits Palestine Commercial bank 4.4%.

Table four: show the growth in net profits in selected commercial banks in Palestine. The highest growth in net profits in 2010 for the Quds bank 64%, and Palestine Investment bank 63% in 2011.but in 2012 the lower growth Palestine commercial bank (-89)%.

Table five: show the growth in number of employee. The highest growth in number of employee in Quds bank in the year 2010 it was 36% and the lower growth in 2012 it was 0.9% in Palestine investment bank.

Table sex: Growth of number of branches of Selected Bank in Palestine. The highest growth in 2011 in Quds bank 41%, and the second highest Palestine commercial bank in 2011it was 16%. there is no growth at all in 2010, 2011, 2012 in number of branches.

Table seven: shows the trend equation and r^2 of total assets of selected commercial banks in Palestine. It is observed that the trend equation and r^2 in all banks less than 0.50 that's mean negative indicates in selected banks.

Table eight: shows the trend equation and r^2 of credit facilities of selected commercial banks in Palestine. Its reflect from the table that the trend equation and r^2 of all the selected banks are less than 0.50.

Table nine: shows the trend equation and r² of customer deposits of selected commercial banks in Palestine during the period 2008-2012.the trend equation in all the banks less than 0.50, this it gives negative indicators.

Table ten: shows the trend equation of net profit of selected commercial banks in Palestine bank of Palestine it gives positive indicators .0.99, while the three banks less than 0.50

Table eleven: shows the trend equation in number of employee of selected banks in Palestine. The table reflects that all the selected banks are positive and goodness of fit of all the equations is high more than 0.50.

Table twelve: shows the trend equation and r^2 of selected commercial banks in Palestine during the period 2008-2012. All the banks are good and positive which means more than 0.50 but Palestine commercial bank less than 0.50.

8. CONCLUSION

Commercial banks play an important role in the economic development of the country. The present study attempts to analyze the financial performance of selected commercial banks in Palestine on parameters like total assets, credit facilities, deposits, number of employee, number of branches, and net profit. The study based on secondary data gathered from annual report of selected banks. The analyzes of data reviles that in case of total assets bank of Palestine indicated the highest growth 21% while Palestine investment bank showed the growth 6.2% only.incase of customer deposits Palestine investment bank shows tremendous growth rate from (-13%) in 2011 to 17% in 2012while Quds bank has indicated a decline in growth rate from 9% in 2011 to 5.8% in 2012. Credit facilities being important parameters in analyzing the financial performance of commercial banks. The secondary data analyzes that in case of Palestine investment bank the compound annual growth rate increase from(-17%) in 2011to 20% in 2012, while in case of Quds bank the annual growth rate of credit facilities 44% in 2011 to 1.5% in 2012.

Profitability an important indicates of financial performance in respect of commercial banks in Palestine. The secondary data reviles that all the sample of commercial banks except who showed negative growth rate in regard of profitability. Hence the other commercial banks have to adapt measures which can increase the profitability there why overcoming their financial crisis. In order to increase the profitability more credit should be provided along with increase in branches. The revenue of the form of interest should be enhanced by proper credit mechanism.

On the basis of the above analyzes its conclude that the financial performance of bank of Palestine its far more better than other sample banks. Hence its suggested that quds bank and Palestine investment bank and Palestine commercial bank should adapt the financial polices and strategies of bank of Palestine.

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APPENDICES

TABLE ONE: GROWTH IN TOTAL ASSETS OF SAMPLE BANKS

Name of banks	Total Assets \$				
	2012	2011	2010	2009	2008
Bank of Palestine	2004494095	1653960732	1545038022	1283017502	1045622629
Compound annual growth rate %	21	7	17	17	
Palestine commercial bank	186169212	168803636	171495617	132031209	105342175
Compound annual growth rate%	10	(-1.5)	30	25	
Palestine investment bank	258689765	243475131	265367906	245620515	214612000
Compound annual growth rate%	6.2	(8.2)	8	14	
Quds bank	480906793	467680177	426533834	330132209	259549161
Compound annual growth rate $\%$	2.8	9.6	29	27	

Source: Annual reports of selected banks

TABLE TWO: GROWTH IN CREDIT FACILITIES OF SAMPLE BANKS

Name of banks	Credit Facilities \$					
	2012	2011	2010	2009	2008	
Bank of Palestine	976394928	720173048	545026391	343311230	285337011	
growth rate %	35	3	23	10		
Palestine commercial bank	74159491	56448400	49491743	31987045	14958238	
growth rate%	4.4	2.3	25	19		
Palestine investment bank	95120970	78771670	95463305	81098530	51426546	
growth rate%	17	(13)	20	7.8		
Quds bank	292863010	288376020	198950665	121188598	128520482	
growth rate%	5.8	9.9	42	38		

Source: Annual reports of selected banks

TABLE THREE: GROWTH IN CUSTOMER DEPOSITS OF SAMPLE BANK

Name of banks	Customer Deposits \$					
	2012	2011	2010	2009	2008	
Bank of Palestine	1488572164	1242780471	1205950955	978947595	882395677	
growth rate %	20	3	23	10		
Palestine commercial bank	110521917	105821447	103355452	82700002	69628808	
growth rate%	4.4	2.3	25	19		
Palestine investment bank	138053319	117637453	136018695	112899089	104713597	
growth rate%	17	(13)	20	7.8		
Quds bank	334256777	315726133	287215750	201805306	145703490	
growth rate %	5.8	9.9	42	38		

Source: Annual reports of selected banks

TABLE FOUR: GROWTH IN NET PROFITS OF SAMPLE BANKS

Name of banks	Net profits \$					
	2012	2012 2011 2010			2008	
Bank of Palestine	38347397	33980632	30119469	26929168	23610956	
growth rate %	13	13	12	14		
Palestine commercial bank	62167	589127	1794022	2001967	217038	
growth rate%	(89)	(67)	(10)	8.2		
Palestine investment bank	1826277	2552984	1569530	2928340	2949311	
growth rate%	(28)	63	(46)	(7)		
Quds bank	3267925	4581794	4404155	2677253	5971848	
growth rate %	(28)	4	64	(55)		

Source: Annual reports of selected banks

TABLE FIVE: GROWTH IN NUMBER OF EMPLOYEES OF SAMPLE BANKS

Name of banks	Number of Employees				
	2012	2011	2010	2009	2008
Bank of Palestine	1139	1061	943	864	752
growth rate %	7.3	12	9	15	
Palestine commercial bank	148	143	137	117	110
growth rate%	3.4	4.3	17	6.3	
Palestine investment bank	236	234	219	179	162
growth rate%	8.5	6.8	22	10	
Quds bank	450	448	353	258	215
growth rate %	4.4	27	36	2	

Source: Annual reports of selected banks

TABLE SEX: GROWTH IN NUMBER OF BRANCHES OF SELECTED SAMPLE BANKS

Name of banks	Numbers of Branches				
	2012	2011	2010	2009	2008
Bank of Palestine	48	46	42	40	32
growth rate %	4.3	9.5	5	25	
Palestine commercial bank	7	7	6	6	6
growth rate%	0	16	0	0	
Palestine investment bank	9	9	9	9	8
growth rate%	0	0	0	12	
Quds bank	18	17	12	12	12
growth rate %	5.8	41	0	0	

Source: Annual reports of selected banks

TABLE SEVEN: TREND EQUATION AND R² OF TOTAL ASSETS

Name of banks	Y=a+bx	R ²			
Bank of Palestine	1506426596+228868616.2x	0.12			
Palestine commercial bank	152768369.8+19842650.1x	0.12			
Palestine investment bank	24555306.4+8601014.6x	0.0003			
Quds bank	392960435+58026323.2x	0.14			

TABLE EIGHT: TREND EQUATION AND R² OF CREDIT FACILITIES

		-
Name of banks	Y=a+bx	R ²
Bank of Palestine	574048522+175897765.2x	0.2
Palestine commercial bank	45408983+14286386.1x	0.11
Palestine investment bank	80376204+8506198.8x	0.0003
Quds bank	564090955+49587247.8x	0.095

TABLE NINE: TREND EQUATION AND R² OF CUSTOMER DEPOSITS

Name of banks	Y=a+bx	R ²
Bank of Palestine	1159705372+147594585x	0.42
Palestine commercial bank	94405525+10490766.3x	0.37
Palestine investment bank	121864431+7141780.8x	0.12
Quds bank	256941491+49102740.1x	0.15

TABLE TEN: TREND EQUATION AND R² OF NET PROFITS

Name of banks	Y=a+bx	R ²
Bank of Palestine	30597524.4+3652434.6x	0.99
Palestine commercial bank	932864.2-172258.2x	0.09
Palestine investment bank	1971073.558-262142.4x	0.42
Quds bank	9180595-350330.5x	0.19

TABLE ELEVEN: TREND EQUATION AND R² OF NUMBER OF EMPLOYEES

Name of banks	Y=a+bx	R ²
Bank of Palestine	951.8+97.1x	0.99
Palestine commercial bank	131+10.2x	0.93
Palestine investment bank	206+20.3x	0.91
Quds bank	344.8+66x	0.94

TABLE TWELVE: TREND EQUATION AND R² OF NUMBER BRANCHES

Name of banks	Y=a+bx	R ²
Bank of Palestine	41.6+3.8x	0.92
Palestine commercial bank	6.4+.3x	0.74
Palestine investment bank	8.8+.2x	0.49
Quds bank	14.2+1.7x	0.78



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