INTERNATIONAL JOURNAL OF RESEARCH IN COMMERCE, ECONOMICS & MANAGEMENT



A Monthly Double-Blind Peer Reviewed (Refereed/Juried) Open Access International e-Journal - Included in the International Serial Directories

Indexed & Listed at:

Ulrich's Periodicals Directory @, ProQuest, U.S.A., EBSCO Publishing, U.S.A., Cabell's Directories of Publishing Opportunities, U.S.A., Google Scholar,

The American Economic According to clostronic hibliography. Economic McConditions

Index Copernicus Publishers Panel, Poland with IC Value of 5.09 & number of libraries all around the world.

Circulated all over the world & Google has verified that scholars of more than 5220 Cities in 187 countries/territories are visiting our journal on regular basis.

Ground Floor, Building No. 1041-C-1, Devi Bhawan Bazar, JAGADHRI – 135 003, Yamunanagar, Haryana, INDIA

CONTENTS

Sr. No.	TITLE & NAME OF THE ALTHOR (S)			
	ECONOMIC IMPACT OF TOURISM, WELFARE MATERIAL, PERSONAL BENEFITS, AND LIFE SATISFACTION	No.		
1.		1		
	OF LOCAL RESIDENTS			
	I MADE WARDANA, I GUSTI AYU DEWI ADNYANI & NI WAYAN EKAWATI			
2.	START-UP INDIA STAND-UP INDIA CAMPAIGN: SCOPE FOR WOMEN ENTREPRENEURSHIP	7		
	DEVELOPMENT IN THE INDIAN MSME LANDSCAPE			
	DR. MAMTA JAIN, AWANTIKA RAJAURIA & DR. T. N. MATHUR			
3.	SOCIO ECONOMIC WELFARE SCHEME IMPLEMENTED BY GOVERNMENTS ON SC/ST IN RURAL AREA OF			
	SIVAGANGAI DISTRICT OF TAMIL NADU			
	DR. S. GANAPATHY & THANGAM ALAGARSAMY			
4.	ECONOMIC DEVELOPMENT IN TRIBAL AREA OF HIMACHAL PRADESH: A REGIONAL LEVEL ANALYSIS	18		
	ANJU SHARMA & DR. K. C. SHARMA			
5.	PERFORMANCE EVALUATION OF COMMODITY DERIVATIVES EXCHANGES IN INDIA: AN ANALYSIS	22		
	A. MADHAVI & G. V. CHALAM			
6.	SALES FORCE MANAGEMENT: A CONSIDERABLE ASPECT OF MARKETING MANAGEMENT	28		
	DR. RUPINDER SINGH			
7.	A STUDY OF CONSUMER SOCIALIZATION AND IMPACT OF ADVERTISINGS ON CHILDREN & YOUTH	30		
	DR. N. SUMAN KUMAR			
8.	UNDERSTANDING CONSUMPTION EXPERIENCE AND TOURIST BEHAVIOR TOWARDS TOURISM	34		
0.	PRODUCTS IN THE STATE OF NORTH INDIA	-		
	KULDEEP KUMAR			
9.	GOODS AND SERVICE TAX: A CHANGING OUTLOOK FOR INDIRECT TAXATION	41		
J .	DR. M. K. JAIN, DR. PANKAJ JAIN & RITIKA GUPTA	71		
10.	THE CALENDAR-MONTH ANOMALY AND THE INDIAN STOCK MARKET: EVIDENCE FROM BSE	45		
10.	DR. S. SATHYANARAYANA & S. N. HARISH	43		
11.	GLOBALISATION: BOON FOR INDIAN ECONOMY	51		
11.	BABALPREET KAUR	31		
12.				
12.	ARUNA R. SHET	54		
13.	·			
13.	COOPERATIVES IN JIMMA ZONE: THE CASE OF GOMMA AND LIMU KOSA DISTRICTS	57		
	GETACHEW NIGUSSIE TEFERA			
14.	PATTERN OF EMPLOYMENT OF FEMALE WORKERS IN INDIA	63		
14.	D. SUMAN	03		
15	MENTAL HEALTH AND ITS ASSOCIATED VARIABLES AMONG POLICE PERSONALS: WITH SPECIAL	C7		
15 .	REFERENCE TO TIRUNELVELI CITY	67		
	M. NIROSHA KAMALI			
16		70		
16 .	THE CURRENT CRISES IN EU: AN EXPLORATORY RESEARCH	73		
	MALA RANI			
17 .	ROLE OF KHADI AND VILLAGE INDUSTRIES IN THE ECONOMIC DEVELOPMENT OF THE JAMMU AND	80		
	KASHMIR STATE			
	MOHD RAFIQ SOFI			
18.	IMPACT OF FOREIGN INSTITUTIONAL INVESTMENTS ON NATIONAL STOCK EXCHANGE	85		
	MONIKA PATEL			
19 .	PERFORMANCE OF LIFE INSURANCE INTERMEDIARIES IN INDIA AND THE NEED FOR INSURANCE	89		
	MARKETING FIRMS (IMFs)			
	ANINDITA CHAKRAVORTY			
20.	FINANCIAL INCLUSION OPPORTUNITIES AND CHALLENGES FOR INDIA	93		
	DR. OMPRAKASH CHOUDHARY			
	REQUEST FOR FEEDBACK & DISCLAIMER	97		

CHIEF PATRON

PROF. K. K. AGGARWAL

Chairman, Malaviya National Institute of Technology, Jaipur (An institute of National Importance & fully funded by Ministry of Human Resource Development, Government of India)

Chancellor, K. R. Mangalam University, Gurgaon
Chancellor, Lingaya's University, Faridabad
Founder Vice-Chancellor (1998-2008), Guru Gobind Singh Indraprastha University, Delhi
Ex. Pro Vice-Chancellor, Guru Jambheshwar University, Hisar

FOUNDER PATRON

LATE SH. RAM BHAJAN AGGARWAL

Former State Minister for Home & Tourism, Government of Haryana Former Vice-President, Dadri Education Society, Charkhi Dadri Former President, Chinar Syntex Ltd. (Textile Mills), Bhiwani

CO-ORDINATOR

DR. BHAVET

Faculty, Shree Ram Institute of Engineering & Technology, Urjani

ADVISOR

PROF. S. L. MAHANDRU

Principal (Retd.), Maharaja Agrasen College, Jagadhri

EDITOR

PROF. R. K. SHARMA

Professor & Dean, Bharti Vidyapeeth University Institute of Management & Research, New Delhi

FORMER CO-EDITOR

DR. S. GARG

Faculty, Shree Ram Institute of Business & Management, Urjani

<u>EDITORIAL ADVISORY BOARD</u>

DR. TEGUH WIDODO

Dean, Faculty of Applied Science, Telkom University, Bandung Technoplex, Jl. Telekomunikasi, Terusan Buah Batu, Kabupaten Bandung, Indonesia

PROF. M. S. SENAM RAJU

Director A. C. D., School of Management Studies, I.G.N.O.U., New Delhi

DR. JOSÉ G. VARGAS-HERNÁNDEZ

Research Professor, University Center for Economic & Managerial Sciences, University of Guadalajara, Guadalajara, Mexico

PROF. M. N. SHARMA

Chairman, M.B.A., Haryana College of Technology & Management, Kaithal

DR. CHRISTIAN EHIOBUCHE

Professor of Global Business/Management, Larry L Luing School of Business, Berkeley College, Woodland
Park NJ 07424, USA

PROF. SIKANDER KUMAR

Chairman, Department of Economics, Himachal Pradesh University, Shimla, Himachal Pradesh

DR. MIKE AMUHAYA IRAVO

Principal, Jomo Kenyatta University of Agriculture and Technology (JKUAT), Westlands Campus, Nairobi-Kenya

PROF. SANJIV MITTAL

Professor, University School of Management Studies, Guru Gobind Singh I. P. University, Delhi

DR. NEPOMUCENO TIU

Chief Librarian & Professor, Lyceum of the Philippines University, Laguna, Philippines

PROF. RAJENDER GUPTA

Convener, Board of Studies in Economics, University of Jammu, Jammu

DR. KAUP MOHAMED

Dean & Managing Director, London American City College/ICBEST, United Arab Emirates

PROF. NAWAB ALI KHAN

Professor, Department of Commerce, Aligarh Muslim University, Aligarh, U.P.

DR. ANA ŠTAMBUK

Head of Department in Statistics, Faculty of Economics, University of Rijeka, Rijeka, Croatia

SUNIL KUMAR KARWASRA

Principal, Aakash College of Education, ChanderKalan, Tohana, Fatehabad

DR. SHIB SHANKAR ROY

Professor, Department of Marketing, University of Rajshahi, Rajshahi, Bangladesh

PROF. S. P. TIWARI

Head, Department of Economics & Rural Development, Dr. Ram Manohar Lohia Avadh University, Faizabad

DR. SRINIVAS MADISHETTI

Professor, School of Business, Mzumbe University, Tanzania

of of business, Mizumbe offiversity,

PROF. ABHAY BANSAL

Head, Department of Information Technology, Amity School of Engineering & Technology, Amity University, Noida

DR. ARAMIDE OLUFEMI KUNLE

Dean, Department of General Studies, The Polytechnic, Ibadan, Nigeria

DR. ANIL CHANDHOK

Professor, Faculty of Management, Maharishi Markandeshwar University, Mullana, Ambala, Haryana

RODRECK CHIRAU

Associate Professor, Botho University, Francistown, Botswana

DR. OKAN VELI ŞAFAKLI

Associate Professor, European University of Lefke, Lefke, Cyprus

PARVEEN KHURANA

Associate Professor, Mukand Lal National College, Yamuna Nagar

DR. KEVIN LOW LOCK TENG

Associate Professor, Deputy Dean, Universiti Tunku Abdul Rahman, Kampar, Perak, Malaysia

DR. BORIS MILOVIC

Associate Professor, Faculty of Sport, Union Nikola Tesla University, Belgrade, Serbia

SHASHI KHURANA

Associate Professor, S. M. S. Khalsa Lubana Girls College, Barara, Ambala

DR. IQBAL THONSE HAWALDAR

Associate Professor, College of Business Administration, Kingdom University, Bahrain

DR. DEEPANJANA VARSHNEY

Associate Professor, Department of Business Administration, King Abdulaziz University, Ministry of Higher Education, Jeddah, Saudi Arabia

DR. MOHENDER KUMAR GUPTA

Associate Professor, Government College, Hodal

BIEMBA MALITI

Associate Professor, The Copperbelt University, Main Campus, Jambo Drive, Riverside, Kitwe, Zambia

DR. ALEXANDER MOSESOV

Associate Professor, Kazakh-British Technical University (KBTU), Almaty, Kazakhstan

DR. VIVEK CHAWLA

Associate Professor, Kurukshetra University, Kurukshetra

DR. FERIT ÖLÇER

Head of Division of Management & Organization, Department of Business Administration, Faculty of Economics & Business Administration Sciences, Mustafa Kemal University, Tayfur Sökmen Campus, Antakya, Turkey

DR. ASHOK KUMAR CHAUHAN

Reader, Department of Economics, Kurukshetra University, Kurukshetra

DR. RAJESH MODI

Faculty, Yanbu Industrial College, Kingdom of Saudi Arabia

YU-BING WANG

Faculty, department of Marketing, Feng Chia University, Taichung, Taiwan

DR. SAMBHAVNA

Faculty, I.I.T.M., Delhi

DR. KIARASH JAHANPOUR

Research Adviser, Farabi Institute of Higher Education, Mehrshahr, Karaj, Alborz Province, Iran

DR. MELAKE TEWOLDE TECLEGHIORGIS

Faculty, College of Business & Economics, Department of Economics, Asmara, Eritrea

DR. SHIVAKUMAR DEENE

Faculty, Dept. of Commerce, School of Business Studies, Central University of Karnataka, Gulbarga

DR. THAMPOE MANAGALESWARAN

Faculty, Vavuniya Campus, University of Jaffna, Sri Lanka

DR. VIKAS CHOUDHARY

Faculty, N.I.T. (University), Kurukshetra

SURAJ GAUDEL

BBA Program Coordinator, LA GRANDEE International College, Simalchaur - 8, Pokhara, Nepal

FORMER TECHNICAL ADVISOR

AMITA

Faculty, Government M. S., Mohali

FINANCIAL ADVISORS

DICKIN GOYAL

Advocate & Tax Adviser, Panchkula

NEENA

Investment Consultant, Chambaghat, Solan, Himachal Pradesh

LEGAL ADVISORS

JITENDER S. CHAHAL

Advocate, Punjab & Haryana High Court, Chandigarh U.T.

CHANDER BHUSHAN SHARMA

Advocate & Consultant, District Courts, Yamunanagar at Jagadhri

SUPERINTENDENT

SURENDER KUMAR POONIA

1.

CALL FOR MANUSCRIPTS

We invite unpublished novel, original, empirical and high quality research work pertaining to the recent developments & practices in the areas of Computer Science & Applications; Commerce; Business; Finance; Marketing; Human Resource Management; General Management; Banking; Economics; Tourism Administration & Management; Education; Law; Library & Information Science; Defence & Strategic Studies; Electronic Science; Corporate Governance; Industrial Relations; and emerging paradigms in allied subjects like Accounting; Accounting Information Systems; Accounting Theory & Practice; Auditing; Behavioral Accounting; Behavioral Economics; Corporate Finance; Cost Accounting; Econometrics; Economic Development; Economic History; Financial Institutions & Markets; Financial Services; Fiscal Policy; Government & Non Profit Accounting; Industrial Organization; International Economics & Trade; International Finance; Macro Economics; Micro Economics; Rural Economics; Co-operation; Demography: Development Planning; Development Studies; Applied Economics; Development Economics; Business Economics; Monetary Policy; Public Policy Economics; Real Estate; Regional Economics; Political Science; Continuing Education; Labour Welfare; Philosophy; Psychology; Sociology; Tax Accounting; Advertising & Promotion Management; Management Information Systems (MIS); Business Law; Public Responsibility & Ethics; Communication; Direct Marketing; E-Commerce; Global Business; Health Care Administration; Labour Relations & Human Resource Management; Marketing Research; Marketing Theory & Applications; Non-Profit Organizations; Office Administration/Management; Operations Research/Statistics; Organizational Behavior & Theory; Organizational Development; Production/Operations: International Relations: Human Rights & Duties: Public Administration: Population Studies: Purchasing/Materials Management: Retailing; Sales/Selling; Services; Small Business Entrepreneurship; Strategic Management Policy; Technology/Innovation; Tourism & Hospitality; Transportation Distribution; Algorithms; Artificial Intelligence; Compilers & Translation; Computer Aided Design (CAD); Computer Aided Manufacturing; Computer Graphics; Computer Organization & Architecture; Database Structures & Systems; Discrete Structures; Internet; Management Information Systems; Modeling & Simulation; Neural Systems/Neural Networks; Numerical Analysis/Scientific Computing; Object Oriented Programming; Operating Systems; Programming Languages; Robotics; Symbolic & Formal Logic; Web Design and emerging paradigms in allied subjects.

Anybody can submit the soft copy of unpublished novel; original; empirical and high quality research work/manuscript anytime in M.S. Word format after preparing the same as per our GUIDELINES FOR SUBMISSION; at our email address i.e. infoijrcm@gmail.com or online by clicking the link online submission as given on our website (FOR ONLINE SUBMISSION, CLICK HERE).

ZIIIDEI INEC EAD CIIDMICCIAN AE MANIICCDIDT

doinfines low sobwiss	ION OF MANUSCRIPT
COVERING LETTER FOR SUBMISSION:	
	DATED:
THE EDITOR	
IJRCM	
Subject: SUBMISSION OF MANUSCRIPT IN THE AREA OF	
(e.g. Finance/Mkt./HRM/General Mgt./Engineering/Economics/Co	omputer/IT/ Education/Psychology/Law/Math/other, please
specify)	
DEAR SIR/MADAM	
Please find my submission of manuscript titled 'your journals.	
I hereby affirm that the contents of this manuscript are original. Furfully or partly, nor it is under review for publication elsewhere.	thermore, it has neither been published anywhere in any langua
I affirm that all the co-authors of this manuscript have seen the subtheir names as co-authors.	omitted version of the manuscript and have agreed to inclusion
Also, if my/our manuscript is accepted, I agree to comply with the	formalities as given on the website of the journal. The Journal h
discretion to publish our contribution in any of its journals.	
NAME OF CORRESPONDING AUTHOR	:
Designation/Post*	:
Institution/College/University with full address & Pin Code	:
Residential address with Pin Code	:
Mobile Number (s) with country ISD code	:

* i.e. Alumnus (Male Alumni), Alumna (Female Alumni), Student, Research Scholar (M. Phil), Research Scholar (Ph. D.), JRF, Research Assistant, Assistant Lecturer, Lecturer, Senior Lecturer, Junior Assistant Professor, Assistant Professor, Senior Assistant Professor, Co-ordinator, Reader, Associate Professor, Professor, Head, Vice-Principal, Dy. Director, Principal, Director, Dean, President, Vice Chancellor, Industry Designation etc. The qualification of author is not acceptable for the purpose.

Is WhatsApp or Viber active on your above noted Mobile Number (Yes/No)

Landline Number (s) with country ISD code

E-mail Address

Nationality

Alternate E-mail Address

NOTES:

- a) The whole manuscript has to be in **ONE MS WORD FILE** only, which will start from the covering letter, inside the manuscript. <u>pdf.</u> <u>version</u> is liable to be rejected without any consideration.
- b) The sender is required to mention the following in the SUBJECT COLUMN of the mail:
 - **New Manuscript for Review in the area of** (e.g. Finance/Marketing/HRM/General Mgt./Engineering/Economics/Computer/IT/ Education/Psychology/Law/Math/other, please specify)
- c) There is no need to give any text in the body of the mail, except the cases where the author wishes to give any **specific message** w.r.t. to the manuscript.
- d) The total size of the file containing the manuscript is expected to be below 1000 KB.
- e) Only the Abstract will not be considered for review and the author is required to submit the complete manuscript in the first instance.
- f) The journal gives acknowledgement w.r.t. the receipt of every email within twenty-four hours and in case of non-receipt of acknowledgment from the journal, w.r.t. the submission of the manuscript, within two days of its submission, the corresponding author is required to demand for the same by sending a separate mail to the journal.
- g) The author (s) name or details should not appear anywhere on the body of the manuscript, except on the covering letter and the cover page of the manuscript, in the manner as mentioned in the guidelines.
- MANUSCRIPT TITLE: The title of the paper should be typed in bold letters, centered and fully capitalised.
- 3. AUTHOR NAME (S) & AFFILIATIONS: Author (s) name, designation, affiliation (s), address, mobile/landline number (s), and email/alternate email address should be given underneath the title.
- 4. ACKNOWLEDGMENTS: Acknowledgements can be given to reviewers, guides, funding institutions, etc., if any.
- 5. **ABSTRACT:** Abstract should be in **fully Italic printing**, ranging between **150** to **300 words**. The abstract must be informative and elucidating the background, aims, methods, results & conclusion in a **SINGLE PARA**. **Abbreviations must be mentioned in full**.
- 6. **KEYWORDS**: Abstract must be followed by a list of keywords, subject to the maximum of **five**. These should be arranged in alphabetic order separated by commas and full stop at the end. All words of the keywords, including the first one should be in small letters, except special words e.g. name of the Countries, abbreviations etc.
- 7. **JEL CODE**: Provide the appropriate Journal of Economic Literature Classification System code (s). JEL codes are available at www.aea-web.org/econlit/jelCodes.php. However, mentioning of JEL Code is not mandatory.
- 8. **MANUSCRIPT**: Manuscript must be in <u>BRITISH ENGLISH</u> prepared on a standard A4 size <u>PORTRAIT SETTING PAPER</u>. It should be free from any errors i.e. grammatical, spelling or punctuation. It must be thoroughly edited at your end.
- 9. HEADINGS: All the headings must be bold-faced, aligned left and fully capitalised. Leave a blank line before each heading.
- 10. **SUB-HEADINGS**: All the sub-headings must be bold-faced, aligned left and fully capitalised.
- 11. MAIN TEXT:

THE MAIN TEXT SHOULD FOLLOW THE FOLLOWING SEQUENCE:

INTRODUCTION

REVIEW OF LITERATURE

NEED/IMPORTANCE OF THE STUDY

STATEMENT OF THE PROBLEM

OBJECTIVES

HYPOTHESIS (ES)

RESEARCH METHODOLOGY

RESULTS & DISCUSSION

FINDINGS

RECOMMENDATIONS/SUGGESTIONS

CONCLUSIONS

LIMITATIONS

SCOPE FOR FURTHER RESEARCH

REFERENCES

APPENDIX/ANNEXURE

The manuscript should preferably be in 2000 to 5000 WORDS. But the limits can vary depending on the nature of the manuscript.

- 12. **FIGURES & TABLES**: These should be simple, crystal **CLEAR**, **centered**, **separately numbered** & self-explained, and the **titles must be above the table/figure**. **Sources of data should be mentioned below the table/figure**. *It should be ensured that the tables/figures are*referred to from the main text.
- 13. **EQUATIONS/FORMULAE**: These should be consecutively numbered in parenthesis, left aligned with equation/formulae number placed at the right. The equation editor provided with standard versions of Microsoft Word may be utilised. If any other equation editor is utilised, author must confirm that these equations may be viewed and edited in versions of Microsoft Office that does not have the editor.
- 14. **ACRONYMS**: These should not be used in the abstract. The use of acronyms is elsewhere is acceptable. Acronyms should be defined on its first use in each section e.g. Reserve Bank of India (RBI). Acronyms should be redefined on first use in subsequent sections.
- 15. **REFERENCES**: The list of all references should be alphabetically arranged. *The author (s) should mention only the actually utilised references in the preparation of manuscript* and they may follow Harvard Style of Referencing. Also check to ensure that everything that you are including in the reference section is duly cited in the paper. The author (s) are supposed to follow the references as per the following:
- All works cited in the text (including sources for tables and figures) should be listed alphabetically.
- Use (ed.) for one editor, and (ed.s) for multiple editors.
- When listing two or more works by one author, use --- (20xx), such as after Kohl (1997), use --- (2001), etc., in chronologically ascending
 order.
- Indicate (opening and closing) page numbers for articles in journals and for chapters in books.
- The title of books and journals should be in italic printing. Double quotation marks are used for titles of journal articles, book chapters, dissertations, reports, working papers, unpublished material, etc.
- For titles in a language other than English, provide an English translation in parenthesis.
- Headers, footers, endnotes and footnotes should not be used in the document. However, you can mention short notes to elucidate some specific point, which may be placed in number orders before the references.

PLEASE USE THE FOLLOWING FOR STYLE AND PUNCTUATION IN REFERENCES:

BOOKS

- Bowersox, Donald J., Closs, David J., (1996), "Logistical Management." Tata McGraw, Hill, New Delhi.
- Hunker, H.L. and A.J. Wright (1963), "Factors of Industrial Location in Ohio" Ohio State University, Nigeria.

CONTRIBUTIONS TO BOOKS

• Sharma T., Kwatra, G. (2008) Effectiveness of Social Advertising: A Study of Selected Campaigns, Corporate Social Responsibility, Edited by David Crowther & Nicholas Capaldi, Ashgate Research Companion to Corporate Social Responsibility, Chapter 15, pp 287-303.

JOURNAL AND OTHER ARTICLES

• Schemenner, R.W., Huber, J.C. and Cook, R.L. (1987), "Geographic Differences and the Location of New Manufacturing Facilities," Journal of Urban Economics, Vol. 21, No. 1, pp. 83-104.

CONFERENCE PAPERS

• Garg, Sambhav (2011): "Business Ethics" Paper presented at the Annual International Conference for the All India Management Association, New Delhi, India, 19–23

UNPUBLISHED DISSERTATIONS

• Kumar S. (2011): "Customer Value: A Comparative Study of Rural and Urban Customers," Thesis, Kurukshetra University, Kurukshetra.

ONLINE RESOURCES

Always indicate the date that the source was accessed, as online resources are frequently updated or removed.

WEBSITES

• Garg, Bhavet (2011): Towards a New Gas Policy, Political Weekly, Viewed on January 01, 2012 http://epw.in/user/viewabstract.jsp

GLOBALISATION: BOON FOR INDIAN ECONOMY

BABALPREET KAUR ASST. PROFESSOR COMMERCE DEPARTMENT S.K.R.M. COLLEGE **BHAGOO MAJRA**

ABSTRACT

Modern era is the era of globalization. Modern man has been a globetrotter, be it for education, trade, commerce, entertainment or anything else. Gone are the days when the world was divided into impregnable national boundaries. Revaluation in the IT sector has brought the world closer to make the dream of world a reality. Globalization means linking the economy of a country with the economies of other countries by means of free trade, free mobility of capital and labour etc. It also means inviting multinational corporation to invest in increasing economic openness and growing economic interdependence developing countries and opening up of the economy for international market for attaining worldwide competitiveness entire world can be called as globe village. According to Deepak nayyar, "it can be defined as an expansion of economic activities across political boundaries nation state it is a process of deepening economic integration, between countries in the world economy".

KEYWORDS

liberalization, portfolio, collaboration, outsourcing, MNC's, deficit, opportunities.

INTRODUCTION

eeds of globalization process were sown in the early 1980s itself as many concessions were granted to foreign capital, MNC's were allowed to enter a number of crucial sector to which their entry was previously restricted or banned, provision FERA were not strictly enforced, import liberalization process was accelerated and downward adjustment in the exchange rate of rupee was resorted. The real thrust at the globalization process was provided by the new economic policy introduced by govt. of India in 1991 at the behest of the IMF and the World Bank.

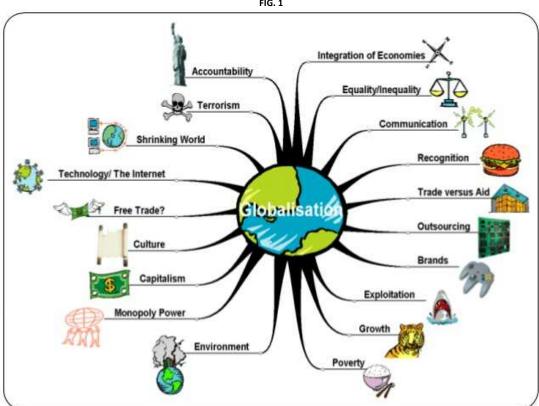


FIG. 1

Source-Globalization digital image.N.P, n.d.web.24 Jan 2013

After the period of 1980-81, India's balance of payments problem was marketed by severe balance of payments difficulty. The second oil shock pushed up the import bill substantially while exports lagged considerably behind. The trade deficit rose to astronomical heights. The problems were compounded by the gulf war in 1990-91. Trade recorded negative earnings. Default could be avoided only if credit was made available from IMF and World Bank. Assistance was indeed made available by these institution but on their own term and conditions.

This program had the following three components:

- Stabilization (a)
- (b) Domestic liberalization
- External liberalization (c)

Globalization is identified with external sector liberalization.

It has generally four parameters:

- (1) Permitting free flow of goods between countries.
- (2) Flow of capital between the countries.
- (3) Free flow of technology transfer.
- (4) Free movement of labour between the countries.

GLOBALIZATION IN INDIA

On the basis of their parameter we evaluate its impact on economy. Opinion on this practice is evenly divided. I support this to a great extent. Some favorable impacts of globalization on Indian economy are as follow:

(1) In conformity with economic reforms foreign trade policy was enforced for long duration of 5 years. India's present trade policy is a liberal policy. Under the policy all restrictions and controls on foreign trade have been removed. Open competition has been encouraged and all the facilities provided to this end. Administrative controls have also been minimized. The long term objective of the policy for the govt. is to double India's share in global trade by 2020. As a result of foreign trade policies adopted in the wake of globalization, India's share in the world trade has gone up. India's export approximately 7500 commodities to about 190 countries, and import around 6000 commodities from 140 countries. India exported US\$318.2 billon and imported \$462.9 billion worth of commodities in 2014

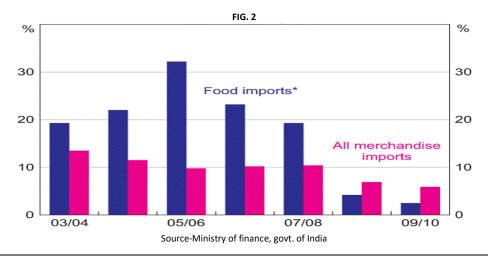
SUMMARY TABLE OF RECENT INDIA FOREIGN TRADE

_					
TABLE 1					
Year	Export	Import			
1999	36.3	50.2			
2002	44.5	53.8			
2005	69.18	89.33			
2008	176.4	305.5			
2012	298.4	500.4			
2015	310.3	447.9			
2016	261.1	379.8			

Source-Historical data graph per year

- (2) Secondly, limit of foreign capital investment has been raised. In many industries FDI to the extent of 100% will be allowed without any restriction. Export trading houses will also be allowed foreign capital investment up to 100%. In this regard foreign management act will be enforced. As a consequence of globalization there has been a considerable increase in FDI and foreign portfolio investment. Benefit of portfolio investment is that under this type of investment foreign company buy share and debenture of native company however management and control remain vested with the native companies. There is significant increase in foreign investment in India in the year 1990-91. Because of this significant increase, India began to experience a surplus balance of payments. And a very remarkable improvement in foreign exchange reserved.
- (3) Another favorable impact on foreign collaboration, globalization has promoted collaboration of foreign companies with many Indian companies. These agreements can be technical collaboration, financial collaboration or both in financial collaboration, foreign company provide financial resources while in technical collaboration modern foreign technology is provided by foreign companies. Foreign companies are setting up many enterprises in India in collaboration with Indian companies.
- (4) One of major forces of globalization in India has been in the growth of outsourced IT and business process outsourcing services. The last few years have seen an increase in the number of skilled professionals in india employed by both local and foreign companies to service customers in the US and Europe in particular. Taking advantage of India's lower cost but educated work force and utilizing global communication technologies have been able to lower their cost base in India.
- (5) A new customer base has developed in Indian economy. International companies are also expanding their operations in India to service this massive growth opportunity. Notable examples of international companies that have done well in India in the recent years include Pepsi, Coca-cola, McDonald's and KFC (Kentucky Fried Chicken) whose products have been well accepted by Indians at large.
- (6) The need for maintaining adequate foreign exchange reverse has increased over time with the acceleration in the pace of globalization and enlargement of cross boarder capital inflows which are highly volatile in nature. Main objective to create this reverse rate policies, enhancing the capacity to intervene in foreign exchange market and limiting external vulnerability so as to absorb shocks during times of crises. As a result of globalization, foreign exchange reverse have been increased substantially. There has been an increase of 290 times from 1991 to 2010.
- (7) Convertibility of Indian rupee was allowed to achieve the objective of globalization. It was in conformity with economic reforms. It was valid for the following transactions import and export of goods and service, payment of interest and divided on investment, remittances to meet family expenses.

 Recently govt. is seriously thinking of making rupee fully convertible in other currencies.
- (8) Reduction in tariffs is possible due to globalization. In order to render Indian economy beneficial internationally custom duties and tariffs imposed on imports and exports are being reduced gradually. India's average applied import tariffs have increased to 13% in 2014-15 from 12% four year ago largely due to a 3% rise in duties for agriculture products such as cereals, oil seeds, fats, sugar and confectionary.



- (9) Expansion of market is the main objective of globalization. It has permitted Indian business units to expand their business in the whole world. Now MNCs have no national boundaries. Indian companies are rapidly gaining confidence and are themselves now major players in globalization. From steel to Bollywood from cares to IT. Indian companies are setting themselves up as powerhouse of tomorrows globe economy. Infosys Tata consultancy, Wipro, tata steel, reliance etc. are doing their business in many countries. Current foreign trade policy has added 26 new markets to the focus market scheme.
- (10) Exports have been promoted. Several measure have been taken to meet the deflect of balance of payments. Special facilities have been provided to the exporters in order to increase the share of Indian exports in world trade. India's exports of goods and services increased by 11.6% from 1990 to 2003. It is average annual growth rate of world exports of goods and services.
- (11) Globalization has enabled the inflow of foreign technology which is very superior and advance. Now Indian business units use this modern technology. Mobile phone, computer, television, fridge, and vehicles are best examples of technology.
- Branded goods are promoted by globalization. Now not only durable goods are branded but products like garments, juices, snacks, foodsgrains etc are also branded. Foreign brands are very popular among Indian consumers brand developed has led to quality improvement.
- (13) Globalization has helped in growth of service sector, with the entry of foreign companies, tremendous improvement has been witnessed in various services like telecommunication insurance, banking etc. After sale services are also production by foreign companies.
- (14) It has increased employment opportunities for Indians. Foreign companies are establishing their production and trading units in India. Many Indians are presently employed in foreign insurance companies, mobile or communication sector.
- (15) As a result of globalization, many multinational corporations have set up their business units in India. These MNC's provide attractive salary package and good working conditions to efficient, Skilled Indian engineers, managers, professionals etc. Now Indians get good employment opportunities in India. It has resulted in reduction in brain drain.
- (16) Improvement in standard of living is result of globalization now Indians get better quality goods at low prices. It has resulted in reduction of prices of many products. Now middle income group also uses these luxury products which were earlier used by rich class only.

CONCLUSION

The process of globalization started 1991 has a far reaching impact on Indian economy. Some feel that it has made a sea change in the outlook of the corporate sector especially on external sector front. And no doubt there are some negative effects of globalizations on Indian economy, but we cannot ignore the true spirit of globalization. It has its own meaning with specific goals of attaining higher growth rate, self-reliance, full employment and better standard of living.

REFERENCES

- 1. Datt, Ruddar; Sundharam, K.P.M. (2009). Indian Economy. New Delhi: S. Chand Group. ISBN 978-81-219-0298-4
- 2. "Economic Survey 2009–10". Ministry of Finance, Government of India
- 3. "Economic Survey 2015–16". Ministry of Finance, Government of India
- 4. Globalisation and India Lecture: Sagar Jain
- 5. Globalization digital image.N.P,n.d.web.24 Jan 2013
- 6. Globalization of Indian economy by Era Sezhiyan
- 7. https://en.wikipedia.org/wiki/foreign_trade_of_india.
- 8. m.thehindubusinessline.com
- 9. Srinivasan, T.N. "Economic Reforms and Global Integration"

REQUEST FOR FEEDBACK

Dear Readers

At the very outset, International Journal of Research in Commerce, Economics & Management (IJRCM) acknowledges & appreciates your efforts in showing interest in our present issue under your kind perusal.

I would like to request you to supply your critical comments and suggestions about the material published in this issue as well as, on the journal as a whole, on our e-mail infoijrcm@gmail.com for further improvements in the interest of research.

If you have any queries, please feel free to contact us on our e-mail infoijrcm@gmail.com.

I am sure that your feedback and deliberations would make future issues better – a result of our joint effort.

Looking forward to an appropriate consideration.

With sincere regards

Thanking you profoundly

Academically yours

Sd/-

Co-ordinator

DISCLAIMER

The information and opinions presented in the Journal reflect the views of the authors and not of the Journal or its Editorial Board or the Publishers/Editors. Publication does not constitute endorsement by the journal. Neither the Journal nor its publishers/Editors/Editorial Board nor anyone else involved in creating, producing or delivering the journal or the materials contained therein, assumes any liability or responsibility for the accuracy, completeness, or usefulness of any information provided in the journal, nor shall they be liable for any direct, incidental, special, consequential or punitive damages arising out of the use of information/material contained in the journal. The journal, neither its publishers/Editors/ Editorial Board, nor any other party involved in the preparation of material contained in the journal represents or warrants that the information contained herein is in every respect accurate or complete, and they are not responsible for any errors or omissions or for the results obtained from the use of such material. Readers are encouraged to confirm the information contained herein with other sources. The responsibility of the contents and the opinions expressed in this journal are exclusively of the author (s) concerned.

ABOUT THE JOURNAL

In this age of Commerce, Economics, Computer, I.T. & Management and cut throat competition, a group of intellectuals felt the need to have some platform, where young and budding managers and academicians could express their views and discuss the problems among their peers. This journal was conceived with this noble intention in view. This journal has been introduced to give an opportunity for expressing refined and innovative ideas in this field. It is our humble endeavour to provide a springboard to the upcoming specialists and give a chance to know about the latest in the sphere of research and knowledge. We have taken a small step and we hope that with the active cooperation of like-minded scholars, we shall be able to serve the society with our humble efforts.



