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# CONTENTS

Sr. No.	TITLE & NAME OF THE AUTHOR (S)	Page No.
1.	<b>ROBUST FACE IDENTIFICATION USING MOVIE</b> <i>SUGANYA.C, SIVASANKARI.A &amp; SANGEETHA LAKSHMI.G</i>	1
2.	<b>IMPACT OF ECONOMIC AND NON ECONOMIC VARIABLES ON CORPORATE GOVERNANCE COMPLIANCE AND DISCLOSURE PRACTICES OF LISTED AND UNLISTED DEFENCE PUBLIC SECTOR ENTERPRISES IN INDIA</b> <i>DR. U. PADMAVATHI</i>	4
3.	<b>IMPACT OF YOGA ON SCHOOL STUDENTS PERFORMANCE: A STUDY</b> <i>DR. C. ANURADHA, DR. J. ANURADHA &amp; DR. S. GOPALSAMY</i>	12
4.	<b>A STUDY ON MUTUAL FUND INVESTMENT PERSPECTIVES IN INDIA</b> <i>S. CHAKRAVARTHI, DR. M SARADADEVI &amp; N.SAIBABU</i>	16
5.	<b>ADVANCED ESSENTIALS BASED ON AGRICULTURE USING SOLAR TRACTOR WITH WIRELESS SENSOR NETWORKS</b> <i>K.DEEPASHREE, G.SANGEETHALAKSHMI &amp; A.SIVASANKARI</i>	19
6.	<b>AN INVESTIGATION INTO THE DETERMINANTS OF SERVICE QUALITY IN COMMERCIAL BANKS</b> <i>M. RAMESH, DR. G. VAMSHI &amp; C. SIVARAMI REDDY</i>	24
7.	<b>THE IMPACT OF ATM SERVICES IN CANARA BANK IN MYSORE CITY</b> <i>GEETHA S &amp; DR. C S RAMANARAYANAN</i>	28
8.	<b>A CASE STUDY ON CORPORATE SOCIAL RESPONSIBILITY OF JINDAL STEEL WORK'S LTD, BELLARI (KARNATAKA)</b> <i>VENKATESHA K &amp; DR. RAMESH.OLEKAR</i>	32
9.	<b>A STUDY OF LIQUIDITY AND PROFITABILITY ANALYSIS OF AN INDUSTRIAL UNIT IN ODISHA</b> <i>JAYASHREE JETHY, SUPRAVA SAHU &amp; MALAY K MOHANTY</i>	37
10.	<b>TRAINING AND MANAGEMENT DEVELOPMENT FOR PROMOTABILITY IN GHANAIAI ORGANIZATIONS</b> <i>IDDIRISU ANDANI MU-AZU</i>	41
11.	<b>CROWD FUNDING AS INVESTMENT TOOL: DISCOVERING SOMETHING ADDITIONAL</b> <i>REKHA SHARMA &amp; NEHA THAKUR</i>	44
12.	<b>CHILD SEXUAL ABUSE AND EXPLOITATION: ROLE OF JUDICIARY</b> <i>DR. MANPREET KAUR</i>	48
13.	<b>GREEN MARKETING AND MNCs: GO GREEN PROCESS IN INDIA</b> <i>SEEMA BANGAR</i>	50
14.	<b>A STUDY STRESS MANAGEMENT AMONG TRAFFIC CONSTABLES WITH SPECIAL REFERENCE TO MYSURU CITY</b> <i>DR. A.C.PRAMILA</i>	54
15.	<b>MARKETING STRATEGIES OF PHARMACEUTICAL COMPANIES IN INDIA: A COMPARATIVE STUDY OF LUPIN AND RANBAXY</b> <i>RUCHI MANTRI, ANKIT LADDHA &amp; PRACHI RATHI</i>	56
16.	<b>GREEN MARKETING: EVOLUTION, REASONS, ADVANTAGES AND CHALLENGES</b> <i>MANJU KAMBOJ &amp; RENU BALA</i>	58
17.	<b>IMPORTANCE OF RECORDS MANAGEMENT IN AN ORGANIZATION</b> <i>DR. JUSTINA I. EZENWAFOR</i>	63
18.	<b>FACTORS RELATED TO JOB SATISFACTION OF ACADEMIC STAFF IN SRI LANKA INSTITUTE OF ADVANCED TECHNOLOGICAL EDUCATION (SLIATE)</b> <i>S.ANTONY</i>	67
19.	<b>WORKING CAPITAL ANALYSIS WITH SPECIAL REFERENCE TO SESHASAYEE PAPER AND BOARDS LIMITED, ERODE</b> <i>M.ANAND SHANKAR RAJA &amp; SHENBAGAM KANNAPPAN</i>	72
20.	<b>IMPACT OF ENVIRONMENTAL AWARENESS ON YOUNG FEMALE CONSUMER ATTITUDES IN SELECTION AND PURCHASE OF ECO-FRIENDLY APPARELS IN SELECTED CITIES OF UTTARAKHAND</b> <i>JUBILEE GOYAL</i>	77
	<b>REQUEST FOR FEEDBACK &amp; DISCLAIMER</b>	81

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**A STUDY OF LIQUIDITY AND PROFITABILITY ANALYSIS OF AN INDUSTRIAL UNIT IN ODISHA**

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**ABSTRACT**

*Liquidity and profitability plays an important role in financial statement analysis of any business organization. The finance manager has focus on both the concepts for financial decision making. This article is an attempt to analyze the liquidity and profitability position of an industrial unit in southern Odisha. And to find out the relationship between profitability and liquidity of the company. The study is conducted by taking into consideration of data of last five years ie from 2010 to 2014.*

**KEYWORDS**

Financial Performance, Liquidity and Profitability.

**INTRODUCTION**

The Financial Statements are generally prepared for the measurement of financial position of a particular company for a particular period of time. Financial statement analysis is structural and logical way to present overall financial performance of an organization. It's also helps in evaluating and analyzing the liquidity and profitability position of the business which can be used for decision making for business operation.

**LIQUIDITY ANALYSIS**

Liquidity ratios are used to determine a company's ability to meet its short-term debt obligations. Investors often study at liquidity ratios when performing fundamental analysis on a firm. Since a company that is consistently having trouble meeting its short-term debt is at a higher risk of bankruptcy, liquidity Ratios are a good measure of whether a company will be able to comfortably continue as a going concern. The need of efficient liquidity management corporate sector has become greater in recent years. Accordingly, liquidity ratios are useful in obtaining an indication of a firm's ability to meet its current liabilities, but it does not reveal how effectively the cash resources can be managed.

**PROFITABILITY ANALYSIS**

Every business is most concerned with its profitability. Profitability is the ability to make profit from all the business activities of an organization, company, firm, or an enterprise. It shows how efficiently the management can make profit by using all the resources available in the market. One of the most frequently used tools of financial ratio analysis is profitability ratios, which are used to determine the company's bottom line. Profitability ratios show a company's overall efficiency and performance. Profitability and management efficiency are usually taken to be positively associated: poor current profitability may threaten current management efficiency and vice versa; poor management efficiency may threaten profitability. It is related to the goal of shareholders' wealth maximization, and investment in current assets is made only if an acceptable return is obtained. While liquidity is needed for a company to continue business, a company may choose to hold more cash than needed for operational or transactional needs i.e. for precautionary or speculative reasons.

**OBJECTIVES OF THE STUDY**

1. To assess the liquidity and profitability of the industrial Unit
2. To find out the relationship between liquidity and profitability

**LITERATURE REVIEW**

**Bagchi and Bhasker (2012)** studied the effects of components of working capital management like cash conversion cycle (CCC), age of inventory (AI), age of debtors (AD), age of creditors (AC), debt to total assets (DTA) and debt equity ratio (DER) on profitability of FMCG firms. The profitability of firms is measured in terms of return on total assets (ROTA) and return on investment (ROI). Working capital management is considered to be a vital issue in financial management decision and it affects both liquidity and profitability of the firm.

**Sharma and Kumar (2011)** in their study found a positive relationship between accounts receivables and profitability which is caused by the fact that Indian firms have to grant more trade credit in order to fight competition with their foreign competitors, which have superior product and service.

**Dong (2010)** reported that the firms' profitability and liquidity are affected by working capital management in his analysis. Pooled data are selected for carrying out the research for the era of 2006-2008 for assessing the companies listed in stock market of Vietnam. He focused on the variables that include profitability, conversion cycle and its related elements and the relationship that exists between them. From his research it was found that the relationships among these variables are strongly negative. This denote that decrease in the profitability occur due to increase in cash conversion cycle. It is also found that if the number of days of account receivable and inventories are diminished then the profitability will increase numbers of days of accounts receivable and inventories.

**Bhunia (2010)** has conducted a study on private sector steel companies of India to test the short term liquidity trend of the companies and its effect on the financial performance. A balanced and proper amount of working capital should be maintained in the business for smooth running of the same.

**Eljelly (2004)** identified the relation between profitability and liquidity by using correlation and regression analysis on a sample of joint stock firms in Saudi Arabia. The study found that the cash conversion cycle was of more importance as a measure of liquidity than the current ratio that affects profitability. The size variable was found to have significant effect on profitability at the industry level.

**Reddy and Patkar (2004)** conducted a study on working capital and liquidity management in factoring to find out the components of liquidity and profitability. They have found that the sundry debtors and amount due to creditors are the major components of current assets and current liabilities in determining the size of working capital.

## SCOPE OF THE STUDY

Jk paper ltd is taken into consideration for the purpose of the study based on the availability of data. The study is based mainly on secondary data. The data relating to the study was obtained from the annual reports of the company, Magazines, Journals and were also referred for finalizing that methodology for the study. Period of study: The study covers a period of 5 years covering a period from 2010-2014. It is also decided by taking into consideration of the availability of data.

## METHODOLOGY

Analysis and interpretation of financial statement is done to study the various components of liquidity and profitability of the industrial unit. To study the liquidity level two ratios namely current ratio and quick ratio is used.

Profitability level is determined by using two measures namely return on assets and return on capital employed is used

To study the relationship between liquidity and profitability, correlation between current ratio and Return on Assets and quick ratio and Return on Assets are calculated

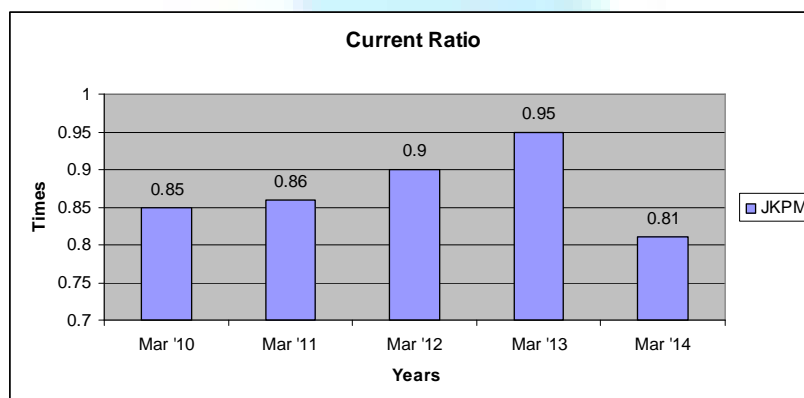
## FINDINGS AND ANALYSIS

### LIQUIDITY PERFORMANCE ANALYSIS

#### CURRENT RATIO

Current ratio is an important ratio to test the liquidity and also the short term solvency position of the firm. The ratio of 2:1 is considered as standard of current ratio.

Year/Company	Mar '10	Mar '11	Mar '12	Mar '13	Mar '14
JKPM	0.85	0.86	0.90	0.95	0.81



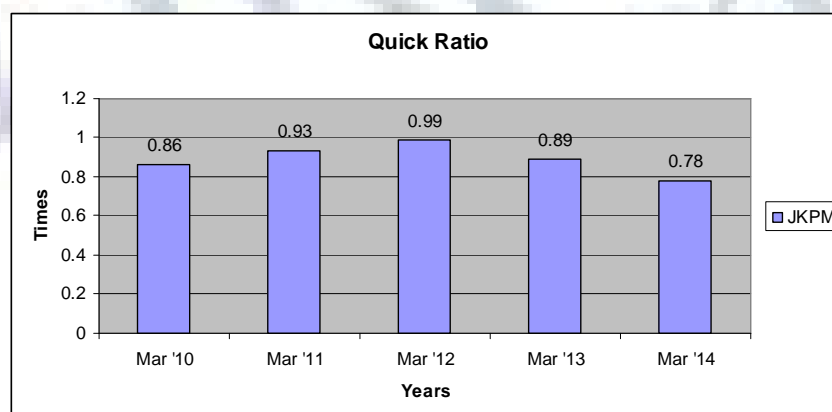
#### INTERPRETATION

From the above table and graph it is clear that the company is not having a good short term liquidity position as current ratio is below the standard norms in last five years. JKPM have 0.85 times current ratio in the year 2010. It became 0.95 times in the year 2013 but in the last year of the study i.e. in the 2014 the current ratio of JKPM is decreased to 0.81 times. This means current assets are not sufficient enough to meet its current liabilities. The current ratio declines because the increase in net current liabilities more than current assets. The liquidity position of the company reflected through current ratio is not satisfactory.

#### QUICK RATIO

It is a more refined test of liquidity and solvency. This ratio takes into consideration the liquid assets only which are directly convertible into cash. It excludes the current assets like inventories and prepaid expenses. The quick ratio is computed by dividing liquid assets by current liabilities. A quick ratio of 1:1 is considered as ideal.

Year/Company	Mar '10	Mar '11	Mar '12	Mar '13	Mar '14
JKPM	0.86	0.93	0.99	0.89	0.78





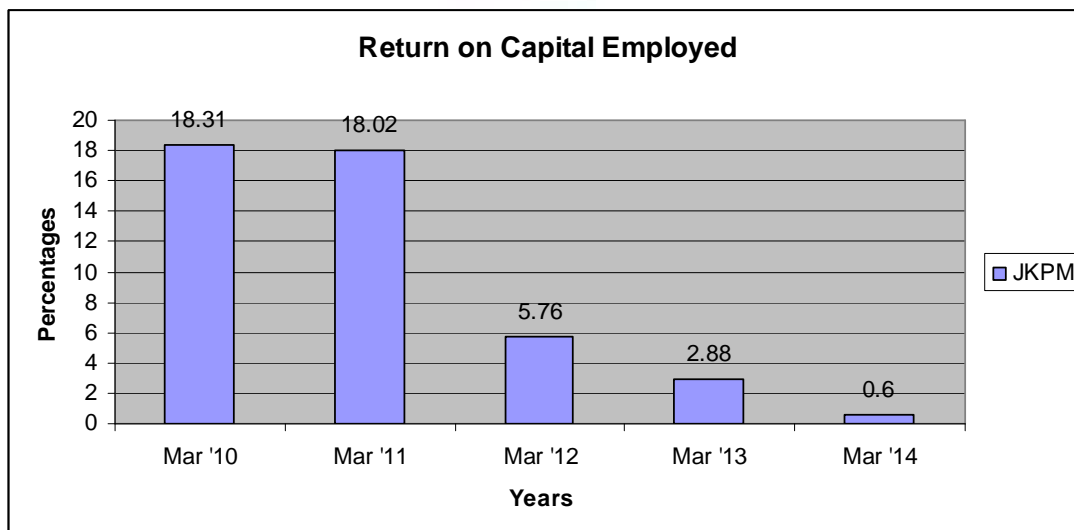
**INTERPRETATION**

It is clear from the above table and graph it is clear that the quick ratio of the company is below the standard norms through out last five years under study. JKPM have 0.86 times quick ratio in the year 2010. It increases to 0.99 times 2012. But in 2013 & 2014 the quick ratio of JKPM decreases to 0.89 & 0.78 times respectively. This reveals that increase in current liabilities is more than increase in quick assets in last two years.

**PROFITABILITY PERFORMANCE ANALYSIS****RETURN ON CAPITAL EMPLOYED**

Return on capital employed or ROCE is a profitability ratio which measures how efficiently a company can generate profits from its capital employed. A higher ROCE indicates more efficient use of capital. ROCE should be higher than the company's capital cost; otherwise it indicates that the company is not employing its capital effectively and is not generating shareholder value.

Year/Company	Mar '10	Mar '11	Mar '12	Mar '13	Mar '14
JKPM	18.31	18.02	5.76	2.88	0.60

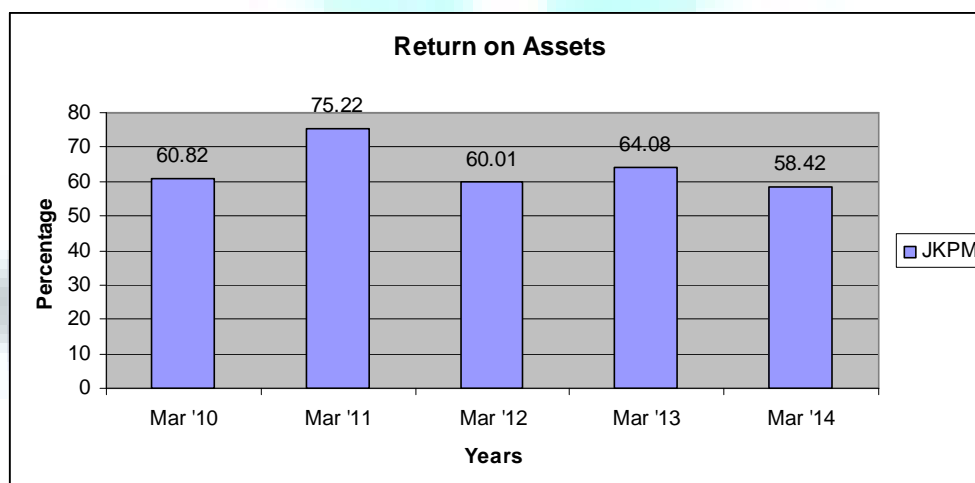
**INTERPRETATION**

From the above table and graph it is clear that JKPM have 18.31% of return on capital employed in the year 2010. It slightly decreases to 18.02% and then then it started continuously decreasing and it comes to 0.6% of ROCE in 2014 This indicates that the company is not having a good profitability position since last five years under study. it indicates increase in sales is less than increase in expenses which led to decrease in operating profit. The profitability position of the company reflected through ROCE is not satisfactory.

**RETURN ON ASSETS**

It is a profitability ratio which measures how efficiently the company is using their total asset base to generate earnings. Higher values of return on assets show that business is more profitable.

Year/Company	Mar '10	Mar '11	Mar '12	Mar '13	Mar '14
JKPM	60.82	75.22	60.01	64.08	58.42

**INTERPRETATION**

From the above table and graph it is clear that JKPM have 60.82% of return on assets in the year 2010. It increases to 75.22% in 2011 then again there is a fall in 2012 it becomes 60.01%. ROA is fluctuating over the year in 2013 it again increases to 64.08% but in the last year of the study in 2014 again it decreases to 58.42%. This indicates that the company is not having a good profitability position since last five years under study. ROA constantly fluctuate because of decrease in operating profit.

**RELATIONSHIP BETWEEN LIQUIDITY AND PROFITABILITY**

The relationship between liquidity and profitability is determined by calculating the correlation between Current ratio and Return on Assets and Quick ratio and Return on Assets. Then t test is applied to test the significance of correlation at 5 % level of significance and 3 degree of freedom with the null hypothesis that there is no significant relation between the variables.

**CORRELATIONS BETWEEN CURRENT RATIO AND RETURN ON ASSETS**

		CA	ROA	
CA	Pearson Correlation	1.000	.124	
	Sig. (2-tailed)	.	.842	
	N	5	5	
ROA	Pearson Correlation	.124*	1.000	
	Sig. (2-tailed)	.842	.	
	N	5	5	

\* Correlation is significant at the 0.05 level (2 tailed)

This indicates that there is linear relationship between current ratio and return on assets. Hence, we can say that current ratio and return on assets are correlated.

Correlation ( $r = 0.124$ )

The correlation between two variables is positive. So, it indicates that there is linear relationship between current assets and return on assets.

**CORRELATIONS BETWEEN QUICK RATIO AND RETURN ON ASSETS**

		QR	ROA	
QR	Pearson Correlation	1.000	.358*	
	Sig. (2-tailed)	.	.554	
	N	5	5	
ROA	Pearson Correlation	.358*	1.000	
	Sig. (2-tailed)	.554	.	
	N	5	5	

\* Correlation is significant at the 0.05 level (2 tailed)

This indicates that there is linear relationship between quick ratio and return on assets. Hence, we can say that current ratio and return on assets are correlated.

Correlation ( $r = 0.358$ )

The correlation between two variables is positive. So, it indicates that there is linear relationship between quick assets and return on assets.

**CONCLUSION**

The company is not having a very good liquidity position. This can endanger a solvency position of the company. The company needs to take measure steps to improve its liquidity position. The overall relationship between current ratio and return on assets and quick ratio and return on assets is found to be significant at 5 % level of significance. It shows that the liquidity is positively affecting the profitability of the company.

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