INTERNATIONAL JOURNAL OF RESEARCH IN COMMERCE, IT & MANAGEMENT



A Monthly Double-Blind Peer Reviewed (Refereed/Juried) Open Access International e-Journal - Included in the International Serial Directories Indexed & Listed at:

Ulrich's Periodicals Directory ©, ProQuest, U.S.A., EBSCO Publishing, U.S.A., Cabell's Directories of Publishing Opportunities, U.S.A., Google Scholar, Open J-Gage, India (link of the same is duly available at Inflibnet of University Grants Commission (U.G.C.))

Index Copernicus Publishers Panel, Poland with IC Value of 5.09 & number of libraries all around the world. Circulated all over the world & Google has verified that scholars of more than 4767 Cities in 180 countries/territories are visiting our journal on regular basis. Ground Floor, Building No. 1041-C-1, Devi Bhawan Bazar, JAGADHRI – 135 003, Yamunanagar, Haryana, INDIA

CONTENTS

| Sr. | TITLE θ NAME OF THE AUTIOD (8) | Page |
|-------------|--|------|
| No. | TITLE & NAME OF THE AUTHOR (S) | No. |
| 1. | FINANCIAL APPRAISAL OF VARIOUS FINANCIAL SERVICES OF COOPERATIVE CREDIT | 1 |
| | SOCIETIES/PATANSTHAS IN AHMEDNAGAR DISTRICT | |
| | V. M. TIDAKE & DR. SANJAY V. PATANKAR | |
| 2 . | A REVIEW OF ETHICAL LEADERSHIP: GOING BEYOND THE CONVENTIONAL UNDERSTANDING | 8 |
| | SHAJI JOSEPH & DR. ASHA NAGENDRA | |
| 3. | mHealth: THE CLINICIANS PERSPECTIVE IN INDIA | 12 |
| | S N SHUKLA & J. K. SHARMA | |
| 4. | FINANCIAL INCLUSION AND ROLE OF PAYMENT AND SMALL FINANCIAL BANKS | 18 |
| | DR. GITA SANATH SHETTY | |
| 5. | THE IMPACT OF SUPPLY CHAIN MANAGEMENT ON AUTOMOBILE SERVICE CENTERS (PASSENGER | 25 |
| | CARS) IN INDIA AND FUTURE IMPLICATIONS DR. ASHA NAGENDRA, VINOD GYPSA & VINCENT SUNNY | |
| 6. | SOCIAL MEDIA FOR RECRUITMENT | 30 |
| 0. | DR. SURUCHI PANDEY, GUNJAN AGARWAL & SWAPNIL CHARDE | 50 |
| 7. | EFFECT OF THE MAGGI FIASCO ON THE BRAND IMAGE OF NESTLE AND ITS IMPACT ON OVERALL | 35 |
| 7. | PACKAGED FOOD CATEGORY | |
| | PRANNAV SOOD, PRADEEP RAWAT, NAVNEET PRIYA & DR. KOMAL CHOPRA | |
| 8. | IRREVOCABLE LETTERS OF CREDIT AND THE RESPONSIBILITY OF THE BANKS | 40 |
| 0. | DR. OSAMA MUSTAFA MUDAWI & DR. ELFADIL TIMAN | |
| 9. | GOVERNANCE, ETHICS AND SUSTAINABILITY: A REVISIT IN THE LIGHTS OF LESSON'S FROM | 45 |
| - | KAUTILYA'S 'ARTHASASTHRA' | |
| | DR. VINEETH KM & DR. GEETHA. M. | |
| 10 . | A CONCEPTUAL STUDY ON DISTANCE EDUCATION: PROBLEMS AND SOLUTIONS | 48 |
| | ASHA RANI.K | |
| 11 . | WOMEN ENTREPRENEURSHIP IN INDIA | 53 |
| | A. SESHACHALAM | |
| 12 . | IMPACT OF FII FLOWS ON INDIAN MARKET VOLATILITY | 56 |
| | CH R S CH MURTHY | |
| 13. | A STUDY ON OPTIMIZATION TECHNIQUES OF TRAVELLING SALESMAN PROBLEM USING GENETIC | 62 |
| | ALGORITHM | |
| | DR. T. LOGESWARI | 67 |
| 14. | INDIAN IT SECTOR: AN OCEAN OF OPPORTUNITIES PARAMJEET KAUR | 67 |
| 15 | | 70 |
| 15. | RURAL ENTREPRENEURSHIP: A STUDY OF DISTRICT ALMORA, UTTRAKHAND ABHA RANI | 73 |
| 16. | THE EFFECT OF ORGANIZATIONAL CLIMATE ON WORK LIFE BALANCE | 76 |
| 10. | OZAN BUYUKYILMAZ & SERTAC ERCAN | 70 |
| 17 | A DESCRIPTIVE STUDY ON THE IMPACT OF EMPLOYEE MOTIVATION TOWARDS THEIR CAREER | 81 |
| _ , | GROWTH AND DEVELOPMENT | 51 |
| | MEHALA DEVI.R & AARTHI.S.P | |
| 18. | A STUDY ON PROBLEMS FACED BY THE CUSTOMERS WITH REFERENCE TO BANKING SERVICES IN | 83 |
| | PRIVATE SECTOR BANKS | |
| | NANDINI.N | |
| 19 . | E-RECRUITMENT: CHALLENGES AND EFFECTIVENESS | 93 |
| | SWAGATIKA NANDA | |
| 20 . | A STUDY ON TRAITS AND ATTITUDES OF RURAL WOMEN ENTREPRENEURSHIP | 96 |
| | SR. MANIKYAM | |
| | REQUEST FOR FEEDBACK & DISCLAIMER | 101 |

INTERNATIONAL JOURNAL OF RESEARCH IN COMMERCE, IT & MANAGEMENT

CHIEF PATRON

PROF. K. K. AGGARWAL

Chairman, Malaviya National Institute of Technology, Jaipur (An institute of National Importance & fully funded by Ministry of Human Resource Development, Government of India) Chancellor, K. R. Mangalam University, Gurgaon

Chancellor, Lingaya's University, Faridabad

Founder Vice-Chancellor (1998-2008), Guru Gobind Singh Indraprastha University, Delhi Ex. Pro Vice-Chancellor, Guru Jambheshwar University, Hisar

FOUNDER PATRON

LATE SH. RAM BHAJAN AGGARWAL

Former State Minister for Home & Tourism, Government of Haryana Former Vice-President, Dadri Education Society, Charkhi Dadri Former President, Chinar Syntex Ltd. (Textile Mills), Bhiwani

FORMER CO-ORDINATOR

DR. S. GARG Faculty, Shree Ram Institute of Business & Management, Urjani

<u>ADVISORS</u>

PROF. M. S. SENAM RAJU Director A. C. D., School of Management Studies, I.G.N.O.U., New Delhi PROF. M. N. SHARMA Chairman, M.B.A., Haryana College of Technology & Management, Kaithal PROF. S. L. MAHANDRU Principal (Retd.), Maharaja Agrasen College, Jagadhri

EDITOR.

PROF. R. K. SHARMA

Professor, Bharti Vidyapeeth University Institute of Management & Research, New Delhi

<u>CO-EDITOR</u>

DR. BHAVET

Faculty, Shree Ram Institute of Engineering & Technology, Urjani

EDITORIAL ADVISORY BOARD

DR. RAJESH MODI Faculty, Yanbu Industrial College, Kingdom of Saudi Arabia PROF. SANJIV MITTAL University School of Management Studies, Guru Gobind Singh I. P. University, Delhi PROF. ANIL K. SAINI Chairperson (CRC), Guru Gobind Singh I. P. University, Delhi DR. SAMBHAVNA Faculty, I.I.T.M., Delhi

INTERNATIONAL JOURNAL OF RESEARCH IN COMMERCE, IT & MANAGEMENT $_{ m iii}$

A Monthly Double-Blind Peer Reviewed (Refereed/Juried) Open Access International e-Journal - Included in the International Serial Directories
<u>http://ijrcm.org.in/</u>

DR. MOHENDER KUMAR GUPTA

Associate Professor, P. J. L. N. Government College, Faridabad

DR. SHIVAKUMAR DEENE

Asst. Professor, Dept. of Commerce, School of Business Studies, Central University of Karnataka, Gulbarga

ASSOCIATE EDITORS

PROF. NAWAB ALI KHAN

Department of Commerce, Aligarh Muslim University, Aligarh, U.P.

PROF. ABHAY BANSAL

Head, Department of I.T., Amity School of Engineering & Technology, Amity University, Noida

PROF. A. SURYANARAYANA

Department of Business Management, Osmania University, Hyderabad

PROF. V. SELVAM

SSL, VIT University, Vellore

DR. PARDEEP AHLAWAT

Associate Professor, Institute of Management Studies & Research, Maharshi Dayanand University, Rohtak DR. S. TABASSUM SULTANA

Associate Professor, Department of Business Management, Matrusri Institute of P.G. Studies, Hyderabad **SURJEET SINGH**

Asst. Professor, Department of Computer Science, G. M. N. (P.G.) College, Ambala Cantt.

FORMER TECHNICAL ADVISOR

AMITA Faculty, Government M. S., Mohali

FINANCIAL ADVISORS

DICKIN GOYAL Advocate & Tax Adviser, Panchkula NEENA

Investment Consultant, Chambaghat, Solan, Himachal Pradesh

LEGAL ADVISORS

JITENDER S. CHAHAL Advocate, Punjab & Haryana High Court, Chandigarh U.T. CHANDER BHUSHAN SHARMA Advocate & Consultant, District Courts, Yamunanagar at Jagadhri

<u>SUPERINTENDENT</u>

SURENDER KUMAR POONIA

INTERNATIONAL JOURNAL OF RESEARCH IN COMMERCE, IT & MANAGEMENT A Monthly Double-Blind Peer Reviewed (Refereed/Juried) Open Access International e-Journal - Included in the International Serial Directories <u>http://ijrcm.org.in/</u>

CALL FOR MANUSCRIPTS

We invite unpublished novel, original, empirical and high quality research work pertaining to recent developments & practices in the areas of Computer Science & Applications; Commerce; Business; Finance; Marketing; Human Resource Management; General Management; Banking; Economics; Tourism Administration & Management; Education; Law; Library & Information Science; Defence & Strategic Studies; Electronic Science; Corporate Governance; Industrial Relations; and emerging paradigms in allied subjects like Accounting; Accounting Information Systems; Accounting Theory & Practice; Auditing; Behavioral Accounting; Behavioral Economics; Corporate Finance; Cost Accounting; Econometrics; Economic Development; Economic History; Financial Institutions & Markets; Financial Services; Fiscal Policy; Government & Non Profit Accounting; Industrial Organization; International Economics & Trade; International Finance; Macro Economics; Micro Economics; Rural Economics; Co-operation; Demography: Development Planning; Development Studies; Applied Economics; Development Economics; Business Economics; Monetary Policy; Public Policy Economics; Real Estate; Regional Economics; Political Science; Continuing Education; Labour Welfare; Philosophy; Psychology; Sociology; Tax Accounting; Advertising & Promotion Management; Management Information Systems (MIS); Business Law; Public Responsibility & Ethics; Communication; Direct Marketing; E-Commerce; Global Business; Health Care Administration; Labour Relations & Human Resource Management; Marketing Research; Marketing Theory & Applications; Non-Profit Organizations; Office Administration/Management; Operations Research/Statistics; Organizational Behavior & Theory; Organizational Development; Production/Operations; International Relations; Human Rights & Duties; Public Administration; Population Studies; Purchasing/Materials Management; Retailing; Sales/Selling; Services; Small Business Entrepreneurship; Strategic Management Policy; Technology/Innovation; Tourism & Hospitality; Transportation Distribution; Algorithms; Artificial Intelligence; Compilers & Translation; Computer Aided Design (CAD); Computer Aided Manufacturing; Computer Graphics; Computer Organization & Architecture; Database Structures & Systems; Discrete Structures; Internet; Management Information Systems; Modeling & Simulation; Neural Systems/Neural Networks; Numerical Analysis/Scientific Computing; Object Oriented Programming; Operating Systems; Programming Languages; Robotics; Symbolic & Formal Logic; Web Design and emerging paradigms in allied subjects.

Anybody can submit the **soft copy** of unpublished novel; original; empirical and high quality **research work/manuscript anytime** in <u>M.S. Word format</u> after preparing the same as per our **GUIDELINES FOR SUBMISSION**; at our email address i.e. <u>infoijrcm@gmail.com</u> or online by clicking the link **online submission** as given on our website (<u>FOR ONLINE SUBMISSION, CLICK HERE</u>).

GUIDELINES FOR SUBMISSION OF MANUSCRIPT

1. COVERING LETTER FOR SUBMISSION:

DATED: _____

THE EDITOR

IJRCM

Subject: SUBMISSION OF MANUSCRIPT IN THE AREA OF

(e.g. Finance/Mkt./HRM/General Mgt./Engineering/Economics/Computer/IT/ Education/Psychology/Law/Math/other, please specify)

DEAR SIR/MADAM

Please find my submission of manuscript entitled '______' for possible publication in one of your journals.

I hereby affirm that the contents of this manuscript are original. Furthermore, it has neither been published elsewhere in any language fully or partly, nor is it under review for publication elsewhere.

I affirm that all the co-authors of this manuscript have seen the submitted version of the manuscript and have agreed to their inclusion of names as co-authors.

Also, if my/our manuscript is accepted, I agree to comply with the formalities as given on the website of the journal. The Journal has discretion to publish our contribution in any of its journals.

| NAME OF CORRESPONDING AUTHOR | : |
|--|---|
| Designation | : |
| Institution/College/University with full address & Pin Code | : |
| Residential address with Pin Code | : |
| Mobile Number (s) with country ISD code | : |
| Is WhatsApp or Viber active on your above noted Mobile Number (Yes/No) | : |
| Landline Number (s) with country ISD code | : |
| E-mail Address | : |
| Alternate E-mail Address | : |
| Nationality | : |

A Monthly Double-Blind Peer Reviewed (Refereed/Juried) Open Access International e-Journal - Included in the International Serial Directories http://ijrcm.org.in/ NOTES:

- a) The whole manuscript has to be in **ONE MS WORD FILE** only, which will start from the covering letter, inside the manuscript. <u>pdf.</u> <u>version</u> is liable to be rejected without any consideration.
- b) The sender is required to mention the following in the SUBJECT COLUMN of the mail:

New Manuscript for Review in the area of (e.g. Finance/Marketing/HRM/General Mgt./Engineering/Economics/Computer/IT/ Education/Psychology/Law/Math/other, please specify)

- c) There is no need to give any text in the body of mail, except the cases where the author wishes to give any **specific message** w.r.t. to the manuscript.
- d) The total size of the file containing the manuscript is expected to be below 1000 KB.
- e) Abstract alone will not be considered for review and the author is required to submit the complete manuscript in the first instance.
- f) The journal gives acknowledgement w.r.t. the receipt of every email within twenty four hours and in case of non-receipt of acknowledgment from the journal, w.r.t. the submission of manuscript, within two days of submission, the corresponding author is required to demand for the same by sending a separate mail to the journal.
- g) The author (s) name or details should not appear anywhere on the body of the manuscript, except the covering letter and the cover page of the manuscript, in the manner as mentioned in the guidelines.
- 2. MANUSCRIPT TITLE: The title of the paper should be **bold typed**, **centered** and **fully capitalised**.
- 3. AUTHOR NAME (S) & AFFILIATIONS: Author (s) name, designation, affiliation (s), address, mobile/landline number (s), and email/alternate email address should be given underneath the title.
- 4. ACKNOWLEDGMENTS: Acknowledgements can be given to reviewers, guides, funding institutions, etc., if any.
- 5. **ABSTRACT**: Abstract should be in **fully italicized text**, ranging between **150** to **300 words**. The abstract must be informative and explain the background, aims, methods, results & conclusion in a **SINGLE PARA**. *Abbreviations must be mentioned in full*.
- 6. **KEYWORDS:** Abstract must be followed by a list of keywords, subject to the maximum of **five**. These should be arranged in alphabetic order separated by commas and full stop at the end. All words of the keywords, including the first one should be in small letters, except special words e.g. name of the Countries, abbreviations.
- 7. JEL CODE: Provide the appropriate Journal of Economic Literature Classification System code (s). JEL codes are available at www.aeaweb.org/econlit/jelCodes.php, however, mentioning JEL Code is not mandatory.
- 8. **MANUSCRIPT**: Manuscript must be in <u>BRITISH ENGLISH</u> prepared on a standard A4 size <u>PORTRAIT SETTING PAPER</u>. It should be free from any errors i.e. grammatical, spelling or punctuation. It must be thoroughly edited at your end.
- 9. HEADINGS: All the headings must be bold-faced, aligned left and fully capitalised. Leave a blank line before each heading.
- 10. **SUB-HEADINGS**: All the sub-headings must be bold-faced, aligned left and fully capitalised.
- 11. MAIN TEXT:

THE MAIN TEXT SHOULD FOLLOW THE FOLLOWING SEQUENCE:

INTRODUCTION REVIEW OF LITERATURE NEED/IMPORTANCE OF THE STUDY STATEMENT OF THE PROBLEM OBJECTIVES HYPOTHESIS (ES) RESEARCH METHODOLOGY RESULTS & DISCUSSION FINDINGS RECOMMENDATIONS/SUGGESTIONS CONCLUSIONS LIMITATIONS SCOPE FOR FURTHER RESEARCH REFERENCES APPENDIX/ANNEXURE

The manuscript should preferably range from 2000 to 5000 WORDS.

A Monthly Double-Blind Peer Reviewed (Refereed/Juried) Open Access International e-Journal - Included in the International Serial Directories http://ijrcm.org.in/

- 12. FIGURES & TABLES: These should be simple, crystal CLEAR, centered, separately numbered & self explained, and titles must be above the table/figure. Sources of data should be mentioned below the table/figure. It should be ensured that the tables/figures are referred to from the main text.
- 13. **EQUATIONS/FORMULAE**: These should be consecutively numbered in parenthesis, horizontally centered with equation/formulae number placed at the right. The equation editor provided with standard versions of Microsoft Word should be utilised. If any other equation editor is utilised, author must confirm that these equations may be viewed and edited in versions of Microsoft Office that does not have the editor.
- 14. ACRONYMS: These should not be used in the abstract. The use of acronyms is elsewhere is acceptable. Acronyms should be defined on its first use in each section: Reserve Bank of India (RBI). Acronyms should be redefined on first use in subsequent sections.
- 15. **REFERENCES**: The list of all references should be alphabetically arranged. *The author (s) should mention only the actually utilised references in the preparation of manuscript* and they are supposed to follow Harvard Style of Referencing. Also check to make sure that everything that you are including in the reference section is duly cited in the paper. The author (s) are supposed to follow the references as per the following:
- All works cited in the text (including sources for tables and figures) should be listed alphabetically.
- Use (ed.) for one editor, and (ed.s) for multiple editors.
- When listing two or more works by one author, use --- (20xx), such as after Kohl (1997), use --- (2001), etc, in chronologically ascending order.
- Indicate (opening and closing) page numbers for articles in journals and for chapters in books.
- The title of books and journals should be in italics. Double quotation marks are used for titles of journal articles, book chapters, dissertations, reports, working papers, unpublished material, etc.
- For titles in a language other than English, provide an English translation in parenthesis.
- *Headers, footers, endnotes and footnotes should not be used in the document.* However, you can mention short notes to elucidate some specific point, which may be placed in number orders after the references.

PLEASE USE THE FOLLOWING FOR STYLE AND PUNCTUATION IN REFERENCES:

BOOKS

- Bowersox, Donald J., Closs, David J., (1996), "Logistical Management." Tata McGraw, Hill, New Delhi.
- Hunker, H.L. and A.J. Wright (1963), "Factors of Industrial Location in Ohio" Ohio State University, Nigeria.

CONTRIBUTIONS TO BOOKS

• Sharma T., Kwatra, G. (2008) Effectiveness of Social Advertising: A Study of Selected Campaigns, Corporate Social Responsibility, Edited by David Crowther & Nicholas Capaldi, Ashgate Research Companion to Corporate Social Responsibility, Chapter 15, pp 287-303.

JOURNAL AND OTHER ARTICLES

• Schemenner, R.W., Huber, J.C. and Cook, R.L. (1987), "Geographic Differences and the Location of New Manufacturing Facilities," Journal of Urban Economics, Vol. 21, No. 1, pp. 83-104.

CONFERENCE PAPERS

 Garg, Sambhav (2011): "Business Ethics" Paper presented at the Annual International Conference for the All India Management Association, New Delhi, India, 19–23

UNPUBLISHED DISSERTATIONS

• Kumar S. (2011): "Customer Value: A Comparative Study of Rural and Urban Customers," Thesis, Kurukshetra University, Kurukshetra.

ONLINE RESOURCES

• Always indicate the date that the source was accessed, as online resources are frequently updated or removed.

WEBSITES

Garg, Bhavet (2011): Towards a New Gas Policy, Political Weekly, Viewed on January 01, 2012 http://epw.in/user/viewabstract.jsp

IRREVOCABLE LETTERS OF CREDIT AND THE RESPONSIBILITY OF THE BANKS

DR. OSAMA MUSTAFA MUDAWI EX. ACADEMIC STAFF, DEPARTMENT OF PUBLIC LAW, UNIVERSITY OF DONGOLA, SUDAN; & LEGAL EXPERT LEGAL AFFAIRS DEPARTMENT PUBLIC WORKS AUTHORITY DOHA

DR. ELFADIL TIMAN TRAINING EXPERT, INSTITUTE OF PUBLIC ADMINISTRATION, DOHA; & ASSOCIATE PROFESSOR DEPARTMENT OF BUSINESS ADMINISTRATION UNIVERSITY OF GEZIRA SUDAN

ABSTRACT

Purpose: The purpose of this article is to explore the Irrevocable Letters of Credit and its importance. In addition to, the responsibility of the banks when dealing with these Irrevocable Letters of Credit and the events in which courts can intervene. **Methodology /approach:** This article has employed descriptive and comparative methods. The following materials were referenced as part of this article: books, journal articles, cases, reports, legislations. **Findings:** This article has found that letters of credits are very important in the field of international trade because they give fast and secure ways of payment, and grant sellers more protection if the letter of credit is confirmed by a bank. Also, it has discovered that the letter of credit is governed by two principles. First, the principle of autonomy, which means the underlying contact is independent of and separate from the letter of credit. Secondly, the doctrine of strict compliance, which means that a bank can reject documents that are presented by a seller if they not comply with the conditions of the letter of credit. Moreover, this article highlighted that the task of banks is to examine documents from their face, and without making an investigation. Moreover, this article has found that fraud exception seems to be the main exception in the doctrine of autonomy. Finally, it has shown that there is an approach which extends the fraud exception to include nullity exception which may improve the letter of credit. **Originality/value:** This article contributes to increase the understanding of the Irrevocable Letters of Credit and the responsibility of the banks when deal with these documents. In addition, it discovers the situations in which the court can intervene in Irrevocable Letters of Credit.

KEYWORDS

irrevocable letter of credit, banks, revocable letter of credit, international commerce, autonomy, UN, UCP 600, fraud, nullity, illegality.

1. INTRODUCTION

he international transactions of sale of goods seem more difficult compared to the transactions within the boundary of one country because the buyer wants to receive the goods according to conditions of the contract before paying the consideration, whereas a seller is concerned about receiving the consideration in due time. (Carr, 2010) In other words, the seller needs to make clear that he will get the amount of goods or services; similarly, the buyer desires to pay against what was actually demanded (Marie, 2006). In fact, breaching is accepted from both. Frías García (2010, pp 69, 70) states that' the possibility of either party's defaulting on the business transactions, the physical distance between parties, the different time zones and currencies, the need for additional intermediaries, the nature of multi- jurisdictional transaction and fact that parties do not know each other are reasons that explains the dominant role letters of credit'. Generally, the payment may be affected by many factors, such as the trust between the buyer and seller (Carr, 2010). Murray et al (2007) states that: 'letter of credit also called documentary credit or bankers commercial credits'; See also Article 2 of UCP 600 defines credit as: '... [a]ny arrangement, however named or described, that is irrevocable and thereby constitutes a definite undertaking of the issuing bank to honour a complying presentation'. Commonly, the basic means of payment include: open account, bill of exchange, documentary bill and letter of credit. The latter is vital in international commerce in (Intraco Ltd v. Notis Shipping Corpo 1981) the court held that 'Irrevocable letters of credit and bank guarantees given in circumstances such that they are equivalent to an irrevocable letter of credit have been said to be the life blood of commerce. Thrombosis will occur if, unless fraud is involved, the courts intervene and thereby disturb the mercantile practice of treating rights thereunder as being equivalent to cash in hand'. since the seller has confidence about his payment by the guarantor. In addition, the buyer may sue the bank for any damage, and may increase its funds from that bank against the fees. (Carr, 2010) Generally, the operation of a letter of credit consists of four stages:(a) A seller and a buyer agree about a contract of sale of goods (the underlying contract) and the payment through a letter of credit; (b) The buyer requests his bank called grantor to open a credit with particular conditions, in favour of the seller; (c) Issuing banking informs the seller that the letter of credit is opened, and will honour it if documents comply with requirements (García, 2010). Sometimes the issuing bank informs the seller through the advising bank or confirmed bank; (Carr, 2010) (d) While the seller presents documents in agreed time, the revocable letter of credit, and if it conforms with conditions, then will pay the consideration (Carr, 2010).

Moreover, there are four main types of letters of credit, including: (a) a revocable which is less reliable, therefore, the buyer can terminate it; (Chuah, 2005) (Cape Asbestos Co Ltd y Lloyds Bank Ltd 1921) In which the buyer informed the bank to revoke revocable letter of credit and inform the buyer. The bank forgot to inform the seller who sent the goods. The court held that the bank was not responsible for any damage and this notice should send by the buyer. (b)An irrevocable which cannot be cancelled by the buyer (Griffin et al 2003). It seems the Uniform Customs and Practice for Documentary Credits (UCP) (Janet Ulph, 2007), who states that 'The UCP was first issued by the International Chamber of Commerce (ICC) in 1933. It has been regularly revised since then in order to ensure that it reflected current banking and trade practice. The most recent version had been the UCP 500, promulgated by the ICC in 1993 and effective from January 1, 1994.3 The ICC Commission on Banking Technique and Practice (Banking Commission) initiated a fundamental review in 2003. After three years of preparation and consultation, unanimous approval of the draft was given by the Banking Commission on October 25, 2006'. Article 3 of UCP 600 considering that all letters of credits are irrevocable; Bridge (2007) states that 'A credit is irrevocable even if there is no indication to that effect' In contrast, Article 6 of UCP 500 states the two types. It has been argued that the revocable one seems not a real credit, therefore, the trend of UCP 600 appears more practicable; See also Article 2 of UCP 600 states that '... Credit means any arrangement, however named or described, that is irrevocable and thereby constitutes a definite undertaking of the issuing bank to honour a complying presentation...'. (c) a confirmed letter. Sometimes the correspondent bank confirms to seller opening letter, therefore the seller has right to claim this bank in his jurisdiction. (Carr, 2010) This may happen if the seller does not trust the issuing bank (Griffin et al 2003). Hooley (2003 states that: 'A letter of credit is separate from, and independent of, the underlying contract between the beneficiary and the applicant and the relationship between the issuing bank and the applicant. Thus, absent fraud (or possibly illegality), the beneficiary's breach of the underlying contract is no defence to the issuing bank (nor to the confirming bank). By the same token, the issuing bank cannot refuse to honour its undertaking just because of the applicant's failure to put it in funds'; See Also Article 2 of UCP 600 states that 'Confirmation means a definite undertaking of the confirming bank, in addition to that of the issuing bank, to honour or negotiate

INTERNATIONAL JOURNAL OF RESEARCH IN COMMERCE, IT & MANAGEMENT

A Monthly Double-Blind Peer Reviewed (Refereed/Juried) Open Access International e-Journal - Included in the International Serial Directories

VOLUME NO. 6 (2016), ISSUE NO. 04 (APRIL)

a complying presentation'. Finally, an unconfirmed one, which happens if the advising bank just informs the seller (Griffin et al 2003). In this research Article 5 of UCP 600 will be discussed critically. It provides that 'Banks deal with documents and not with goods, services or performance to which the documents may relate', in light of relevant cases.' Which includes the principle of the autonomy and the doctrine of strict compliance. Finally, exceptions of autonomy which include fraud chiefly, and another possible exception which contain a nullity and illegality.

2. THE PRINCIPLE OF THE AUTONOMY

The principle of the autonomy means a letter of credit is independent of, and separate from, an underlying contract which is financed by the letter of credit. Malek QG et al (2009) state that "The bank should not take account of any other than the terms of credit and the documents which are presented to it. This is subject to the possible exception...". Therefore, generally a bank only deals with documents, not commodities or services as to the relationship with others parties involved in the letter of credit (Burnett and Vivienne 2009). To put it another way, the bank does not concern itself with an underlying contract (M. Bridge, 2007). Hence, banks should make decision based on documents only to accept or reject it in specific time (Paul, 2002). Generally, any conflict may arise between a vendor and a purchaser as to the agreement of sale, it will not affect the letter of credit, (Carr, 2010). and a purchaser could not block the payment, however, he only has the option to make a claim before a court (Chuah, 2005). This doctrine is mentioned in Article 4 and 5 of UCP 600 which latter states, 'Banks deal with documents and not with goods, services or performance to which the documents may relate'. Furthermore, Article 4 (a) of UCP 600 declares that the letter of credit is independent from the agreement of sales. It has been pointed out that Article 5 of UCP 500 states that "In Credit operations all parties concerned deal with documents and not with goods, services and/or performances to which the documents may relate". In contrast to, Article 5 of 600 omits the phrase 'all parties' because a buyer and a seller usually deal with goods. It should be emphasised that banks while dealing with the documents, must follow the procedures mentioned in UCP 600 (Ebenezer, 2009). "The problem of non – documentary conditions is addresses in UCP by Article 14 (h)" (Malek QG et al 2009, 178). Article 14 (h) of UCP 600 states that "If a credit contains a condition without stipulating the document to indicate compliance with the condition, banks will deem such condition as not stated and will disregard it".

Furthermore, it is commonly accepted that ruining the principle of the autonomy of credit may lead to the destruction of trade confidence (M. Bridge 2007). This principle is confirmed in many cases. For instance, in Discount Record Ltd v Barclay Bank Ltd. And Another. In which a buyer, upon arrival the goods, discovered that some boxes contained nothing, and others contained cassettes instead of records (Discount Records Ltd. V. Barclays Bank Ltd. And Barclays Bank International Ltd. 1975). At that time the representative of the issuing bank was attending (Discount Records Ltd. V. Barclays Bank Ltd. And Barclays Bank International Ltd. 1975). Then the buyer tried to get an injunction to prevent the bank from buying the amount. The court stated that, what was provided by the plaintiff was considered just an allegation of fraud, (Discount Records Ltd. V. Barclays Bank Ltd. And Barclays Bank International Ltd. 1975) and an injunction would not be granted unless there was an adequately serious reason for doing so. Seemingly, the decision of the court was unfair with regard to the plaintiff, and required a high standard of evidence, since the facts showed intentional fraud. Moreover, this fraud was discovered in attendance of the representative of the issuing bank (Discount Records Ltd. V. Barclays Bank Ltd. And Barclays Bank International Ltd. 1975). It has been argued that the respect for the principle of autonomy does not mean to protect dishonest sellers. Furthermore, if the buyer has not a case against issuing bank it might be in a poor position to sue the seller who is in another country (Bridge 2007). It has been declared that: 'Sticking to the general non-interference approach, English courts have saddled plaintiffs with a great burden of proof, requiring them to establish the existence of "clear" or "obvious" fraud.' (Ross P. Buckley and Xiang Gao, 2002).

Moreover, this principle was supported in Urguhart Lindsay & Co. Ltd v. Eastern Bank, Ltd. In this case, a letter of credit was opened with a specific amount (£70.000) and the parties agreed to increase the price if the labour increased. The buyer discovered invoices containing additional costs. The issuing bank refused to pay the extra amount. The seller cancelled the contract and sued the bank. The court declared in favour of the plaintiffs, based on the fact that the bank undertook to pay the amount without conditions (Urquhart Lindsay & Co. v. Eastern Bank, Ltd. 1922). It appears that the seller complied with the terms of the letter of credit when tendered an invoice. However, it seems that when the bank applied, the buyer's instructions did not concern what exactly was written in the letter of credit. In other words, when documents complied with the letter of credit the bank has to honour them (A. C. Epps and R. Harvey Chappell 1952). It appears that the decision was accurate and in favour of the principle of the autonomy.

Furthermore, in (Hamzeh Malas and Sons v British Imex Industries Ltd. 1958). A purchaser claimed the goods were imperfect and sought an injunction. The court pointed out that when the bank opened a confirmed letter of credit this established obligation between the bank and the seller, and the bank should pay without considering any disputes between the seller and buyer with regard to goods related to the agreement or not. The seller believed, under the confirmed letter, that he would receive his money. The letter stated that: An elaborate commercial system has been built up on the footing that bankers' confirmed credits are of that character, and, in my judgment, it would be wrong for this court in the present case to interfere with that established practice..., as I see it, would break down completely if dispute as between the vendor and the purchaser was to have the effect of 'freezing', if I may use that expression, the sum in respect of which the letter of credit was opened.' (Hamzeh Malas and Sons v British Imex Industries Ltd. 1958, 129).

This decision appears more accurate as to the importance of the letter of credit and obligations of a bank toward a seller, and the court firmly declared not interference as to letter of credit in case disputes as to an underlying contract. In addition, the confirmed one is most secure for seller (Campbell, 2008).

Furthermore, in (Power Curber International Ltd. v. National Bank of Kuwait 1982) Lord Denning pointed out that it is important that a bank, when issued the letter of credit, must discharge its obligations, without concerning any dispute between the buyer and seller in relation to goods, since the letter of credit as a Bill of Exchange is presented as consideration of goods. The court very firmly stated to keep it separate from the underlying contract because it does not permit making deductions or making counterclaims with regard to the letter of credit (Power Curber International Ltd. v. National Bank of Kuwait 1982). In short, the abovementioned decisions of UK courts appear how far the letter of credit independent from underlying contacts. Generally, the UK courts are very reluctance to interfere therein because it plays a vital role in trade. Therefore, no counter claim will be accepted as to the letter of credit, and generally the bank has to pay.

3. THE PRINCIPLE OF STRICT COMPLIANCE

A seller must submit documents that conform strictly with the conditions of the letter of credit to the issuing or conformed bank or advising banks, as appropriate (Paul, Bills of lading and bankers' documentary credits 2007). Subject to this doctrine, when a bank receives documents can reject the ones that are not in strict compliance with the requirements of the letter of credit (Carr, 2010). The cause behind this principle is that a bank deals with documents only and has no relation with goods or services. It is not required from a bank to make an investigation. Furthermore, these documents may include invoices, bills of lading, and certificates of quality (Michael and Michael, 2007). Moreover, it should be noted that the level of care required from banks as to examining documents is reasonable care (Carr, 2010), according to Article 13 (a) of UCP 500 which states: 'Banks must examine all documents stipulated in the credit with reasonable care, to ascertain whether or not they appear, on their face, to be in compliance with the terms and conditions of the Credit...'. In contrast, Article 14 (a) of UCP 600, does not state that the duty of care is required. It has been argued that the responsibility of a bank may become a strict liability. In other words, the hypothesis is that the bank is liable unless proven otherwise (Michael and Michael, 2007).

Furthermore, the bank is considered as an agent of the seller. Therefore, there is a legal and contractual duty which should be carried out by the bank. Nevertheless, banks have to carry out obligations and exercise reasonable care as applies in common law (Ebenezer, 2009). Moreover, the greatest risk for the bank is that, although there are inconsistencies with documents, it may make payment to the beneficiary. However, a bank may protect itself from this risk by two ways: making a payment upon the indemnity of the beneficiary covers the bank from any claim that may arise from the buyer, based on non-conformity between the documents that were submitted and the conditions of the letter of credit. Secondly, a bank may accept to pay under reserve; nevertheless, there is common agreement about the definition of under reserve, generally determined according to the intention of the various parties (Carr, 2010). In (Banque de l'Indochine et Suez SA v JH Rayner (Mincing Lane) Ltd 1983) a confirmed bank, before paying, declared that 'effected under reserve due to the discrepancies', the court explained that: it means a contract under which the beneficiary undertakes to repay the amount if the issuing bank refused the documents. It should be noted that if a bank desires to make payment subject to under reserve it must consider all elements to make an accrete contract, for instance: acceptance, offer, and competent parties, since there is no particular definition.

INTERNATIONAL JOURNAL OF RESEARCH IN COMMERCE, IT & MANAGEMENT A Monthly Double-Blind Peer Reviewed (Refereed/Juried) Open Access International e-Journal - Included in the International Serial Directories

VOLUME NO. 6 (2016), ISSUE NO. 04 (APRIL)

Moreover, a bank may accept to pay based on wrong action and become liable, as was illustrated in (Equitable Trust Company of New York v Dawson Partners Ltd 1927). The defendant agreed with the plaintiff to open a letter of credit in favour to a seller, according to conditions of the letter of credit, a certificate of quality shall be given by experts. In other words, a certificate would be given by more than one expert. Due to miscommunication between the issuing bank and the advising bank, the latter asked the seller to provide the certificate to be issued by one expert. The shipment was made and the amount was paid to seller. Then, the defendant discovered that the goods were fraudulent. The court held that: '... [i]f the bank does as it is told, it is safe; if it declines to do anything else, it is safe; if it departs from the conditions laid down, it acts at its own risk' (Equitable Trust Company of New York v Dawson Partners Ltd 1927, 52). Furthermore, this court determined that: '[o]ne of the conditions on which the defendant undertook to reimburse the plaintiff – namely that there should be ... a certificate of quality to be issued by experts – has not been complied with'. Clearly, the requirements of the buyer should be respected by a bank otherwise the banks are considered responsible for that. In addition, it seems that in trade, some goods may require more opinion to make an assessment and this may reduce the possibility of the fraud.

Furthermore, another court applied this principle in (J.H.Rayner & Co Ltd v. Hambros's Bank Ltd 1943). A contract of sale was created between an English seller and a Danish buyer. Payment was made through an irrevocable letter of credit opened by the defendant bank. The goods described in the letter of credit were about 1400 tons of 'Coromandel groundnuts'. However, the bill of lading characterised the goods as 'machine-shelled groundnut kernels' whose usage was meant to be 'Coromandel groundnuts'. The Court of Appeal declared that the defendant had rightly refused payment on the grounds that the documents submitted did not comply with the conditions of the credit. It seems the decision of the court in favour of the principle of strict compliance. It has been argued that, it appears so difficult to a bank to examine the documents and make comparison with customs of trade in particular field. In addition, the role of the bank is to deal with documents only.

Moreover, in (Seaconsar Far East Ltd v Bank Markazi Jomhouri Islami Iran 1993). A letter of credit required plainly that each document should contain a letter of credit number and a name of buyer, however, one document did not comply. It was declared that the bank had the right to reject the documents (Seaconsar Far East Ltd v Bank Markazi Jomhouri Islami Iran 1993). Moreover, the court pointed out that a typographical mistake is considered as minor defect. Apparently, when the buyer makes conditions clearly, the seller and the bank should comply with said conditions. In addition, one may argue that this trend of rigidity may obstruct the letter of credit (Carr, 2010). Consequently, UCP 600 permits slight differences. For instance, in Article 14(e), apart from commercial invoices, does not require other documents be complied, but not conflict. Moreover, Article 14 (d) of UCP 600 is considered more practicable because it does not require documents to be identical. To put it another way, a bank may accept non-identical documents if they do not contradict anything within the context of the letter of credit and international banking customs. However, the international standard banking practice is not clear. Therefore, conflicts may arise with experts over any dispute (Michael and Michael, 2007). In contracts, Article 13(a) of UCP 500, requires documents to be identical with others. This situation led to the refusal of many documents by a bank (Michael and Michael, 2007).

Moreover, in (Fortis Bank S.A./N.V. and (2) Stemcor UK Ltd v Indian Overseas Bank 2011), five letters of credit opened for the seller and three of them were confirmed and paid by the confirming bank. However, the issuing bank refused to pay the other two and the amount due to the confirming bank who alleged that there were discrepancies. The court held that even if there were discrepancies the issuing bank had an obligation to pay since it failed to rerun documents to the confirmed bank 'with reasonable promptness' (Fortis Bank S.A./N.V. and (2) Stemcor UK Ltd v Indian Overseas Bank 2011, 35). It has been argued that letters of credit under UCP 600 must be examined within five banking days under Article 61 (d) of UCP 600. However, this decision seems important since there is an emphasis on the time factor as a defence and a seller may rely on it in relation to the principle of strict compliance (Choo, 2010). Furthermore, it should be highlighted that a bank should examine documents within a specific duration because time is so important in business, therefore, Article 14 (b) of UCP 600 provided that a bank has to decide on documents during a maximum of five banking days. It differs from Article 13 (b) of UCP 500, which stated that banks should examine documents within a reasonable time not exceed seven banking days.

4. THE EXCEPTIONS OF THE PRINCIPLE OF AUTONOMY

The doctrine of autonomy is important as above-mentioned. However, based on public interest or to protect the innocent party (Ross P. Buckley and Xiang Gao 2002), there are exceptions to this principle which include fraud as main exception, and possible a nullity and illegality (Frías García, 2010; Gabriel and Peter, 2006). Nevertheless, not any allegation may be accepted to stop the payment by a bank. Generally, there is debate about the standards of proof of fraud which are required (Gabriel: Peter, 2006). Gabriel and Peter (2006) stated that the fraud exception was first decided in (Sztejn v. J. Henry Schroder Banking Corpn 1941). In this case the claimant alleged that the supplier was not complying with the terms of the agreement and sent worthless goods and asked to prevent the bank from paying under documentary letter. The court held that an adjunction could be issued if fraud was deliberate and the bank has known about vendor's fraud before the drafts and documents have been tendered for payment, the court declared that 'In such a situation, where the seller's fraud has been called to the bank's attention before the drafts and documents have been presented for payment, the principle of the independence of the bank's obligation under the letter of credit should not be extended to protect the unscrupulous seller' (Sztejn v. J. Henry Schroder Banking Corpn 1941, 634). This decision was criticised is ince it did not explain the level of knowledge required to enable the bank to refuse the payment. This decision was criticised as' A difficulty arising from this case is that it is not clear whether this was a case of false documents or ather a case of fraud in the underlying transaction' (Dixon 2004, 391). It may argue that the court clearly confirmed the obligation of the bank, subject to the principle of the autonomy did not extend to cover a dishonest seller. However, the court considered the duty of banks to deal with documents, therefore if the bank knew after paying, it will not be responsible. Therefore,

Furthermore, *in* (Bolivinter Oil S.A. v Chase Manhattan Bank 1984)the clear acknowledgment with regard to 'fraud exception' was stated by Sir John: The wholly exceptional case where an injunction may be granted is where it is proved that the bank knows that any demand for payment already made or which may thereafter be made will clearly be fraudulent. But the evidence must be clear, both as to the fact of fraud and as to the bank's knowledge (Bolivinter Oil S.A. v Chase Manhattan Bank 1984, 393).

It has been criticised that the standard of fraud required by the UK courts is very high since they required that the evidence of fraud should be obvious as to fact establishes it and the bank's awareness (Xiang and Buckley, 2003). Therefore, the buyer may not able to fulfil these conditions. Moreover, the question remains open about degree of clarity that is required. This reflects the trend of this court's reluctance to interfere in letters of credit in order to save this mechanism. Furthermore, if the seller does not become involved in fraud a bank may be required to pay. For instance, in (United City Merchants (Investments) Limited v. Royal Bank of Canada 1983), a contact made between an English company and a Peruvian company stated that the payment method shall be a letter of credit and the shippment should be on 15 December, 1976. The false date put by the agent of the shipping company and the seller was not involved in the fraud. The Court of Appeal held that the bank had the right to refuse the payment since documents appeared on the face of it to be false and, expropriate any legal effect. However, did not consider as a nullity (United City Merchants (Investments) Limited v. Royal Bank of Canada 1983). Furthermore, in the House of Lords, Lord Diplok preferred to leave open the matter of rights of the innocent beneficiary as to documents forged by third party, and he refused this decision by reasoning that the false date put by the agent of the shipping company to refuse to pay the amount since the document 'was far from being a nullity.' (United City Merchants (Investments) Limited v. Royal Bank of Canada 1983, 188)

Moreover, Chuah (2005) criticised that the knowledge of the seller was not required to apply the fraud exception since fraud made the document entirely nullified. It has been argued that a forged document does not comply with the principle of strict compliance. Furthermore, this decision may lead to an increase of using forged documents in letters of credit. Moreover, there is no reason to deal with the seller preferentially since he has the right to sue the wrongdoer.

Furthermore, the general nullity exception is discussed in (Montrod Ltd v. Grundkotter Fleischvertriebs GmbH and Standard Chartered Bank 2001) in which a letter of credit stipulated that inspection certificates should be signed by a representative of Montrod. However, three certificates were signed by a beneficiary because he thought he had been authorised. The court declared that the bank should pay since the beneficiary acted not fraudulently and in good faith (Montrod Ltd v. Grundkotter Fleischvertriebs GmbH and Standard Chartered Bank 2001). However, Potter L.J. pointed out that: 'In my view there are sound policy reasons for not

INTERNATIONAL JOURNAL OF RESEARCH IN COMMERCE, IT & MANAGEMENT

A Monthly Double-Blind Peer Reviewed (Refereed/Juried) Open Access International e-Journal - Included in the International Serial Directories

VOLUME NO. 6 (2016), ISSUE NO. 04 (APRIL)

extending the law by creation of a general nullity exception' (Montrod Ltd v. Grundkotter Fleischvertriebs GmbH and Standard Chartered Bank 2001, 335). These reasons include: it may lead to destroy the letter of credit system, harm the beneficiary when the good faith element was not considered, increase the duty of banks to investigate documents in contracts which are not required under UCP 500, and there is no authority under common law (Montrod Ltd v. Grundkotter Fleischvertriebs GmbH and Standard Chartered Bank 2001). Nevertheless, Hooley Richard criticised that this decision may enhance dealing with forged documents in international commerce, fake documents do not conform with letters of credit, and forged documents offer nothing secure for banks (Richard 2002). It has been argued that there is a precedent in common law as to nullity international trade (Motis Exports Ltd v Dampskibsselskabet Af 1912 Aktieselskab and Aktieselskabet Dampskibsselskabet Svendborg 1999). It should be pointed out that if a document is nullified because it is forged by a beneficiary, it seems non – controversial, therefore, this act is considered an offence (Nelson, 2011).

Furthermore, some commentators, against nullity exception for the same reasons, abovementioned by Potter L.J. (Nelson 2011). Generally, it may be useful to adopt a nullity exception in order to enhance the reliance of letters of credit. It seems this trend has been adapted by a Singaporean court (Donnelly, 2008). Moreover, it appears that UCP 600 does not put guidelines to courts and banks as to the nullity (García, 2010). Therefore, it has been suggested that rules may be required to state situations in which courts and banks may refuse to pay the amount equivalent with the UN Convention on Independent Guarantees and Standby Letters of Credit, which specifies events in which courts can issue an injunction, and banks can refuse to honour, guarantee or stand-by a letter of credit. Article 19 of this Convention shows that there is no obligation to payment, for instance, if it is clear any document is not genuine or has been forged, the amount is not due according to documents or the failure of implementation of underlying contract because of the intentional misbehaviour by a beneficiary. As Lord Diplock highlighted; 'It is unsupported by authority. It provides a further complication where simplicity and clarity are needed. There are problems in defining when a document is a nullity (United City Merchants (Investments) Limited v. Royal Bank of Canada 1983, 168).'

Moreover, despite Lord Diplock's refusal to accept illegality as an exception in (United City Merchants (Investments) Limited v. Royal Bank of Canada 1983) Clearly the illegality exception is accepted in the recent case, (Mahonia Ltd v JP Morgan Chase Bank And other 2003). In this case, Mohonia borrowed an amount to Enron Corporation. Repayment ensured by a letter of credit issued by WestLB AG. Enron failed to guarantee repayment. Then WestLB AG was asked to pay the amount, according to the letter of credit. The bank rejected allegations that the letter of credit was infected by illegality, since Enron did comply with United States Securities Laws (Mahonia Ltd v JP Morgan Chase Bank And other 2003). Based on public policy the court held that the illegality affected underlying transactions and the letter of credit (Mahonia Ltd v JP Morgan Chase Bank And other 2003). As a result, questions may arise as to the duty of a bank, for instance, is a bank liable to investigate main transactions? Does a bank have the ability to deal with specifications mentioned in an underlying contact (Carr, 2010)? It seems banks are not obliged to go beyond the letter of credit and are not responsible for any falsification or originality. Generally, some argue that courts sharply increase events of exception, and therefore, may destroy letters of credit (García, 2010). On the other hand, others argued that generally a buyer sometimes waives the discrepancies and there are not many letters of credits affected by courts (García, 2010). Nevertheless, a balance among all parties and international guidelines to courts are required.

5. CONCLUSION

Letters of credits seem very important in the field of international commerce because they give fast and secure ways of payment, and grant sellers more protection if the letter of credit is confirmed by a bank. In addition, it ensures documents conform with the conditions of a buyer. However, the letter of credit is governed by two principles. First, the principle of autonomy, which means the underlying contact is independent of and separate from the letter of credit. Secondly, the doctrine of strict compliance, which means that banks can reject documents that are presented by a seller if they not comply with the conditions of the letter of credit. Furthermore, the task of banks is to examine documents from their face, and without making an investigation. Additionally, the duty required from a bank is the duty of care. Moreover, this article has found that fraud exception seems to be the chief exception in the doctrine of autonomy. Considering fraud exception in UK courts, hard standards of proof are required since conditions of this expectation demand that the facts of fraud must be clearly established of which a bank has knowledge, and moreover, the beneficiary is not involved therein. This exception improves to include an illegality, which is criticised since it is very vague. However, UK courts refused a nullity exception, which may be accepted by other courts.

In addition, this article has illustrated that there is an approach which extends the fraud exception to include nullity exception which may enhance the letter of credit. Moreover, this article has suggested that a balance is required among all parties involved in the letter of credit, in order to enhance trust. As efforts which have been carried out as to UN Convention on Independent Guarantees and Stand-by Letters of Credit.

REFERENCES

- 1. Frías García, Roberto Luis. "The Autonomy Principle Has Suffered in Documentary Credit." Mexican Law Review 4 (2010).
- 2. Gabriel, Peter and. International Trade and Business: Law, Policy and Ethic. 2nd. Cavendish. Routledge, 2006.
- 3. Griffin, Bernardette Griffin and Day &. The Law of International Trade. London: Butterworths LexisNexis, 2003.
- 4. Hamzeh Malas and Sons v British Imex Industries Ltd. (COURT OF APPEAL, 2. QB 127 1958).
- 5. Hooley, Richard. "Fraud and Letters of Credit." JIBFL 13 (2003).
- 6. Indira, Carr. International Trade Law. 4th. Abingdon New York: Routledge Cavendish, 2010.
- 7. Intraco Ltd v. Notis Shipping Corpo. 2 Lloyd's Rep (The Bhoja Trader, 1981).
- 8. J.H.Rayner & Co Ltd v. Hambros's Bank Ltd. (1942) 73 LI.L.Rep. 32 (KING'S BENCH DIVISION, 1 June 1943).
- 9. Janet Ulph. "The UCP 600: Documentary Credits in the 21st Century." J B L, 2007.
- 10. Mahonia Ltd v JP Morgan Chase Bank and other. EWHC1927 (Comm) (English Commercial Court, 30 July 2003).
- 11. Malek QG et al. Documentary Credits: The Law and Practice of Documentary Credits Including Standby Credits and Demand Guarantees. 4th. Tottel Publishing, Haywards Heath, 2009.
- 12. Marie, Godreau Nannette. "Irrevocable Letters of Credit and their Role in International Commerce." Revista De Derecho Puertorriguen, 2006.
- 13. Michael. The International Sale of Goods: Law and Practice. 2 nd. Oxford: Oxford University Press, 2007.
- 14. Michael and Michael, Isaacs and Barnett. "International Trade Finance Letters of Credit, UCP 600 and Examination of Documents." Journal of International Banking Law and Regulation, 2007: 660- 661.
- 15. Montrod Ltd v. Grundkotter Fleischvertriebs GmbH and Standard Chartered Bank. [2001] EWCA Civ 1954 (Court of Appeal, Civil Division, 21 December 2001).
- 16. Motis Exports Ltd v Dampskibsselskabet Af 1912 Aktieselskab and Aktieselskabet Dampskibsselskabet Svendborg. 1 Lloyd's Rep 211 (COURT OF APPEAL, 1 March 1999).
- 17. Murray. Schmitthoff's Export Trade: The Law and Practice of International Trade. 11 th. London: Sweet & Maxwell, 2007.
- 18. others, Carole Murray and. Schmitthoff's Export Trade: The Law and Practice of International Trade. 11. London: Sweet & Maxwell, 2007.
- 19. Paul. Cases & Materials on International Trade Law. London: Sweet & Maxwell, 2002.
- 20. —. Bills of lading and bankers' documentary credits. London: Informa, 2007.
- 21. Power Curber International Ltd. v. National Bank of Kuwait. (WLR 1982).
- 22. Richard. "Fraud and Letters of Credit: is There a Nullity Exception?" Edited by 2. The Cambridge Law Journal 61 (2002): 238-294.
- 23. Ross P. Buckley and Xiang Gao. "The Development of the Fraud Rule in Letter of Credit Law: The Journey so Far and the Road Ahead." University of Pennsylvania Journal of International Economic Law 23, no. 4 (2002): 689- 690.
- 24. Seaconsar Far East Ltd v Bank Markazi Jomhouri Islami Iran. 1 AC 438 (HOUSE OF LORDS, 17 November 1993).
- 25. Sztejn v. J. Henry Schroder Banking Corpn. 177 Misc. 719, 31 N.Y.S.2d 631 (Supreme Court, New York 1 July 1941).
- 26. United City Merchants (Investments) Limited v. Royal Bank of Canada. A C (1983).
- 27. Urquhart Lindsay & Co. v. Eastern Bank, Ltd. (KING'S BENCH DIVISION, 1 K.B. 318 1922).

INTERNATIONAL JOURNAL OF RESEARCH IN COMMERCE, IT & MANAGEMENT 43

A Monthly Double-Blind Peer Reviewed (Refereed/Juried) Open Access International e-Journal - Included in the International Serial Directories

- 28. Richard. "Fraud and Letters of Credit: is There a Nullity Exception?" Edited by 2. The Cambridge Law Journal 61 (2002): 238-294.
- 29. Ross P. Buckley and Xiang Gao. "The Development of the Fraud Rule in Letter of Credit Law: The Journey So Far and the Road Ahead." University of Pennsylvania Journal of International Economic Law 23, no. 4 (2002): 689- 690.
- 30. Seaconsar Far East Ltd v Bank Markazi Jomhouri Islami Iran. 1 AC 438 (HOUSE OF LORDS, 17 November 1993).
- 31. Sztejn v. J. Henry Schroder Banking Corpn. 177 Misc. 719, 31 N.Y.S.2d 631 (Supreme Court, New York 1 July 1941).
- 32. United City Merchants (Investments) Limited v. Royal Bank of Canada. A C (1983).
- 33. Urquhart Lindsay & Co. v. Eastern Bank, Ltd. (KING'S BENCH DIVISION, 1 K.B. 318 1922).

A Monthly Double-Blind Peer Reviewed (Refereed/Juried) Open Access International e-Journal - Included in the International Serial Directories
http://ijrcm.org.in/

REQUEST FOR FEEDBACK

Dear Readers

At the very outset, International Journal of Research in Commerce, IT & Management (IJRCM) acknowledges & appreciates your efforts in showing interest in our present issue under your kind perusal.

I would like to request you to supply your critical comments and suggestions about the material published in this issue, as well as on the journal as a whole, on our e-mail <u>infoijrcm@gmail.com</u> for further improvements in the interest of research.

If you have any queries, please feel free to contact us on our e-mail infoijrcm@gmail.com.

I am sure that your feedback and deliberations would make future issues better – a result of our joint effort.

Looking forward to an appropriate consideration.

With sincere regards

Thanking you profoundly

Academically yours

Sd/-Co-ordinator

DISCLAIMER

The information and opinions presented in the Journal reflect the views of the authors and not of the Journal or its Editorial Board or the Publishers/Editors. Publication does not constitute endorsement by the journal. Neither the Journal nor its publishers/Editors/Editorial Board nor anyone else involved in creating, producing or delivering the journal or the materials contained therein, assumes any liability or responsibility for the accuracy, completeness, or usefulness of any information provided in the journal, nor shall they be liable for any direct, indirect, incidental, special, consequential or punitive damages arising out of the use of information/material contained in the journal. The journal, neither its publishers/Editors/ Editorial Board, nor any other party involved in the preparation of material contained in the journal represents or warrants that the information contained herein is in every respect accurate or complete, and they are not responsible for any errors or omissions or for the results obtained from the use of such material. Readers are encouraged to confirm the information contained herein with other sources. The responsibility of the contents and the opinions expressed in this journal are exclusively of the author (s) concerned.

ABOUT THE JOURNAL

In this age of Commerce, Economics, Computer, I.T. & Management and cut throat competition, a group of intellectuals felt the need to have some platform, where young and budding managers and academicians could express their views and discuss the problems among their peers. This journal was conceived with this noble intention in view. This journal has been introduced to give an opportunity for expressing refined and innovative ideas in this field. It is our humble endeavour to provide a springboard to the upcoming specialists and give a chance to know about the latest in the sphere of research and knowledge. We have taken a small step and we hope that with the active cooperation of like-minded scholars, we shall be able to serve the society with our humble efforts.

Our Other Fournals







INTERNATIONAL JOURNAL OF RESEARCH IN COMMERCE, IT & MANAGEMENT

A Monthly Double-Blind Peer Reviewed (Refereed/Juried) Open Access International e-Journal - Included in the International Serial Directories http://ijrcm.org.in/