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MEASUREMENT AND EVALUATION OF FINANCIAL PERFORMANCE OF SIYARAM SILK MILLS LIMITED THROUGH Z-SCORE MODEL

GARIMA MADAAN
RESEARCH SCHOLAR
FACULTY OF MANAGEMENT STUDIES
JRNRV UNIVERSITY
UDAIPUR

Dr. N. S. RAO
PROFESSOR
FACULTY OF MANAGEMENT STUDIES
JRNRV UNIVERSITY
UDAIPUR

ABSTRACT

The textile industry of India plays a substantive role in the economy. This is one of the largest industries in India in terms of employment generation and earning foreign exchange. Finance is the significant facet of every business and financial analysis can be applied in a wide variety of situations to give business managers the information they need to make critical decisions. Therefore, it is important to monitor the financial position and strength of a company through its financial statement, which throws light on the operational efficiency and financial position of the company. The prediction and prevention of financial distress is one of the major factors, which will help to avoid financial distress. This evaluation should be done very carefully and rationally and it can be done by using various tools, such as ratio analysis, decision theory etc. The result of analysis shows the present performances, but it cannot exhibit whether the company will have any chances of bankruptcy/financial distress in near future or not. Z score is a financial tool, which is used for bankruptcy prediction. It analyses financial data and the result of analysis categorize a company in a zone according to its performance out of three zones; the zones are- bankruptcy, grey and safe zone. This study was undertaken with a view to assess the financial strength of Siyaram Silk Mills Ltd. for five financial years 2009-10 to 2013-14 through the method of ratio analysis. The Z score model has been adopted for analyzing the financial strength of the company. The study reveals that financial strength of Siyaram Silk Mills Ltd. is lies in grey zone and future in this situation is uncertain to predict as per Altman guidelines of Z score.

KEYWORDS

Z score, bankruptcy, financial distress, ratio analysis, trend analysis.

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INTRODUCTION

The Indian textile industry is one of the largest in the world with a massive raw material and textiles manufacturing base. Our economy is largely dependent on the textile manufacturing and trade in addition to other major industries. The textiles and clothing sector contributes about 14% to the industrial production and 4% to the gross domestic product of the country. Around 8% of the total excise revenue collection is contributed by the textile industry. So much so, the textile industry accounts for as large as 21% of the total employment generated in the economy. Around 35 million people are directly employed in the textile manufacturing activities. Indirect employment including the manpower engaged in agricultural based raw-material production like cotton and related trade and handling could be stated to be around another 60 million. Textile is the largest single industry in India (and amongst the biggest in the world), accounting for about 20% of the total industrial production. Textile and clothing exports account for one-third of the total value of exports from the country. There are 1,227 textile mills with a spinning capacity of about 29 million spindles. While yarn is mostly produced in the mills, fabrics are produced in the power loom and handloom sectors as well. The Indian textile industry continues to be predominantly based on cotton, with about 65% of raw materials consumed being cotton. The manufacture of jute products ranks next in importance to cotton weaving.

Textile is one of India's oldest industries and has a formidable presence in the national economy in as much as it contributes to about 14 per cent of manufacturing value addition, accounts for around one-third of our gross export earnings and provides gainful employment to millions of people. They include cotton and jute growers, artisans and weavers who are engaged in the organized as well as decentralized and household sectors spread across the entire country. The fundamental strength of this industry flows from its strong production base of wide range of fibers / yarns from natural fibers like cotton, jute, silk and wool to synthetic /man-made fibers like polyester, viscose, nylon and acrylic.

SIYARAM SILK MILLS LTD.

Siyaram Silk Mills Ltd. is an Indian blended fabric and garment manufacturer having retail outlets and branded showrooms. It is also called as Siyaram's and as SSM. Siyaram's manufactures and sells fabrics ready-made men's and women's apparel, home furnishing, and yarns. Siyaram's is associated with over 1 lakh retail outlets, and has over 170 branded showrooms spread across the nation. In the March 2014 quarter, the company's annualized net profit was Rs 20.2 Cr. Siyaram's produces over 4 million meters of fabric produced per month; over 60 million meters of fabric annually. Siyaram's brands include J Hampstead, Oxemberg among others.

According to the Economic Times, polyester viscose, derived from crude oil, forms nearly 85% of Siyaram's raw material. In 2014, Siyaram's saw 80% of revenues from fabric sales, 16% from garments, and 4% from yarn. Siyaram's weaving capacity is 8 crore meters; garment capacity is 40 lakh pieces per annum. Like some other textile manufacturers, Siyaram's has entered the ready-made-garment (RMG) sector. Beginning in 2004, it has developed product lines in home furnishing, uniform, children's clothing, and a women's line. On 24th September, 2015, Siyaram's Silk Mills announced its global venture with a prominent Italian brand, Cadin at Sahara Star, Mumbai. The company plans to develop an exclusive range of fabrics in long staple cotton, Giza cotton, linen, wool cashmere, wool-silk-linen, Silk, wool blends, jacketing fabrics in Linen.

IMPORTANCE OF THE STUDY

Finance is the significant facet of every business. Both excessive as well as inadequate finance positions are dangerous from the business point of view. Therefore, finance is the back bone of any business. The financial analyst is responsible to monitor the financial position of the business regularly. As there is an increasing competition from other global players, the management has to initiate appropriate steps to assess the financial strength of the company. Financial strength will

provide valuable insights into its financial performance. Financial soundness of a firm is reflected through various financial parameters. By establishing a close relationship between variables, a firm can analyze its financial performance in terms of liquidity, profitability, viability and sustainability. Distress prediction model will assist a manager to keep track of a company's performance and help in identifying important trends.

A company can continue its operation when it has adequate amount of funds and such funds utilizes in an efficient way. The funds are used to meet short term as well as long term obligations. Short term obligation includes- payment of creditors, salary, wages, interest, dividend etc. and long term obligation includes- acquisition of fixed assets, making investments, acquisition of company etc. Investors provide funds to a company in the way of investment to get some positive return in future. But if they don't get expected return then it will be difficult for the company to arrange funds in next time. So it is the duty of the management to ensure the effective utilization of funds. Different stakeholders (such as- shareholders, creditors, banks, employees, management etc.) analyze the financial information for making various decisions. The result of the analysis shows the present performance and future prospects of the company.

Distressed analysis is a part of financial analysis, which shows whether there is any possibility of bankruptcy of a company in near future or not. Actually bankruptcy refers to the situation when a company is unable to pay its debts. When a company faces financial distress for long period then company's liquidity position, solvency position become very poor. Revenue collection go down due to reduction of sales, as a result company cannot pay its due and cannot earn profit. Thus the amount of net worth gradually reduces and all these things adversely effect on company's share price and goodwill. There are different reasons for the distress of a business entity, such are- lack of finance, lack of demand of the product in the market, conflict between management and employees, lack of managerial efficiencies and some other internal and external problems. If these problems persist for a long period of time in a company, then it can be declared as bankrupt and goes into liquidation. As a result, it reduces employment opportunities, Government earnings, industrial growth etc. and also deeply effects on the surrounding areas where the entity belonged. So it is very clear that prediction of bankruptcy of business firm has a great value to the stakeholders. Because if the result of bankruptcy prediction shows that a firm has the chances of bankruptcy in near future then investors can be concerned about their investment as well as management can be taken remedial actions to avoid it and make the firm in good position. An attempt has been made in the present study to have an insight into the examination of financial strength of the selected company.

LITERATURE REVIEW

The need for reliable financial statement data and the importance of financial ratios for analysis and prediction is well established in the literature. Beginning with Beaver's (1966) contention that standard financial ratios can predict the financial performance of firms, many subsequent studies have attempted to demonstrate the predictive value of various techniques for estimating actual business performance.

Khatik S.K,Varghese Titto (2013) "Financial analysis of steel authority of India limited" states that financial analysis is used to analyze whether an entity is stable, solvent, liquid or profitable enough to be invested in.financial analysis is just like doctor who examine the fitness of the human body. For analysis of the financial position of the SAIL, gross profit ratio, net profit and operating ratio, productivity investment and solvency ratios are calculated.

Marimuthu, K.N (2012) "Financial performance of Textile industry: A study of listed company of Tamil Nadu" states that Coimbatore is known as Manchester of South India. 76% of India's total textile market is from Erode (Tex-City or Loom-City of India) and 56% of knitwear exports come from Tirupur. Each company could invest on the basis of current performance compared with previous year or with other company. Decision making, additional investment, liquidity position changes in working capital depend upon the performance & return of company reports. Funds are highly required for day to-day business operations of the firm and how to utilize it and in what way should avoid loses from the investment are discussed here plus, it happens by ineffective management. The objective of the paper is to analyze the performance of textile industry in the selected companies from Tamil Nadu. In addition, the data collected from the CMIE and used the tools of ANOVA and descriptive statistics.

J.R.Raiyani and Dr. R.B. Bhatasna (2011) "A study on Financial Health of Textile Industry In India; A Z – Score Approach". Concluded that predictive viability of a company's financial health by using financial ratios ultimately predicts a score and determine the financial performance of an industry.

Suriyamarthi and Velavan.M (2010) tested the sample units through Z score and finally concluded that predictive viability of company's financial health using a combination of financial ratio ultimately predicts a score which can be used to determine the financial health of company. Kannadhasan(2007) in his study analysed the financial health of a public limited company using 'Z' score model and found that the company's financial position is healthy, management of working capital was satisfactory, and correlation coefficient of the financial ratios are positive.

Gupta R.L. and Radhaswamy.M, (1995) attempted a refinement of Beavers method with the objective of building a forewarning system of corporate sickness. A sample non parametric test for measuring the relative differentiating power of various financial ratios was used. The study, among 728 textiles and non-textile group of industries, revealed that earnings before depreciation, interest and taxes to sales and operating cash flows to sales had higher degree of sickness. The analysis is based on logistic regression, where the bankrupt event is explained by accounting and market based variables. In accordance with the literature, the liquidity and profitability ratios turned out to be the most important variable in forecasting default followed by the company size and its activity.

Perttunen and Martikainen, (1990) explained some listing of ratios to be aware of in analyzing a Company's balance sheet and income statement. They expressed that these ratios fall into four categories — liquidity, profitability, asset management (efficiency), and debt management (leverage).

Fieldsend, Longford and McLeay, (1987) explained how financial ratios can also give mixed signals about a company's financial health, and can vary significantly among companies or industries over a time. Other factors should also be considered such as a company's products, management, competitors, and vision for the future.

Altman, (1968), "Financial ratio discriminate analysis and prediction of corporate Bankruptcy" analyzed the bankruptcy with five financial ratios for predicting the risk of failure and developed a model as 'Z' score. Altman used multiple discriminate analyses (MDS) in his effort to find out a bankruptcy prediction model. He selected 33 publicly traded manufacturing bankrupt companies between 1946 and 1965 and matched them to 33 firms on a random basis. The result of MDS exercise yielded equations called 'Z' score that correctly classified 94% of the bankrupt companies and 97% of the non-bankrupt companies a year prior to bankruptcy. This percentage dropped when trying to predict bankruptcy two or more years before it occurred. The ratios used in Altman model are working capital over total assets, retained earnings over total assets, earnings before interest and taxes over total assets market value of the equity over book value of total liabilities and sales over total assets.

IMPORTANCE OF THE STUDY

The textile industry holds significant status in the Indian Economy. Textile industry provides one of the most fundamental necessities of the people. It generates massive potential for employment in the sectors from agricultural to industrial. The textile industry is the second largest employer, after agriculture. Sickness and inter-sector contradictions that are regular features of the industry have to be solved through a wise approach and well-calibrated steps, to ensure healthy growth. Therefore, the sector should be analyzed to identify the weakness and find solution for the same.

It is important to measure the financial sustainability and growth in this competitive world for existence and to grow further. If the company monitors the financial strength at regular interval, it can identify the sign of financial distress and thereby avoid bankruptcy. It is also helps to monitor the entry of new players in this field. All the above reviews show the significance of measurement of financial strength. The present study made an attempt to measure the financial strength along with liquidity, solvency with the help of Z score model of selected textile company in India.

RESEARCH METHODOLOGY

The study is concerned with Siyaram Silk Mills Ltd. from textile industry listed in stock exchange. This study is based on the data obtained from the Annual Reports of Siyaram Silk Mills Ltd. for five financial years (2009-10 to 2013-14). The collected data was analyzed with the help of ratio analysis and the Z score model. Financial distress is the event of special interest. Beaver was first to use statistical techniques to predict corporate failure. He found that financial ratios for failed companies deteriorated markedly as failure approached. In similar type of study, Edward I Altman, an economist developed the Z score model for predicting the

financial health of a company. This model uses five financial ratios that combine to form a number. This number called the Z score is a general measure of the corporate financial health. Altman’s Z score model is based on Multiple Discriminate Analyses (MDA); the model predicts a company’s financial health based on a discriminate function of the firm. The specific variable used is explained below and the interpretation of ‘Z’ score value is presented below in a tabular form.

	Z Score	Zones	Remarks
Situation-I	Below 1.80	Not Safe	Failure would likely occur probably within a period of two years.
Situation-II	Between 1.80 and 2.99	Indeterminate	Financial viability is considered to be indeterminate. The failure in this situation is uncertain to predict
Situation-III	3.00 and above	Safe	Financial health is viable and not to fall.

In addition, the study used statistical tools like mean, standard deviation, correlation and t- test.

$$Z = 0.012 X1 + 0.014 X2 + 0.033 X3 + 0.006 X4 + 0.999 X5$$

Where

- X1 = Working capital/total assets.
- X2 = Retained earnings/total assets.
- X3 = Earnings before interest and taxes/total assets.
- X4 = Market value of equity/book value of total liabilities.
- X5 = Sales/total assets.

Based on the above methodology, the following hypothesis has been tested:

- Ho₁: There is no significant relationship between Working Capital (WC) and Total Assets (TA)
- Ho₂: There is no significant relationship between Retained Earnings (RE) and Total Assets (TA)
- Ho₃: There is no significant relationship between Earnings before Interest and Tax (EBIT) and Total Assets (TA)
- Ho₄: There is no significant relationship between Market Value of Equity (MV) and Total Liabilities (TL)
- Ho₅: There is no significant relationship between Sales and Total Assets (TA)
- Ho₆: There is no significant difference between the 5 years average of Z–Score ratio of the standard.

Z-SCORE ANALYSIS OF FINANCIAL RATIOS

TABLE I: Z-SCORE VALUE BASED ON FINANCIAL RATIOS

Ingredients	Financial Ratios	2009-10	2010-11	2011-12	2012-13	2013-14	Mean	Correlation
X1	WC/TA	46.13	41.97	30.06	10.63	18.22	29.40	-0.775
X2	RE/TA	01.03	01.32	02.57	08.76	12.48	04.96	0.985
X3	EBIT/TA	04.96	07.83	12.81	14.74	14.60	10.81	0.927
X4	MV/BVTL	23.69	12.76	46.16	49.31	36.81	33.78	0.766
X5	Sales/TA	01.03	01.27	01.47	01.39	01.36	01.32	0.944
	Z-Score	01.86	01.97	02.48	02.31	02.34	02.19	

WC = Working Capital; TA = Total Assets; RE = Retained Earnings;
 EBIT = Earnings Before Interest and Taxes; MV = Market Value of Equity; and
 BVTL = Book Value of Total Liabilities.

Source: Computed from the Balance Sheet of the Company.

TABLE II: ‘t’ TEST DISTRIBUTION INFERENCES

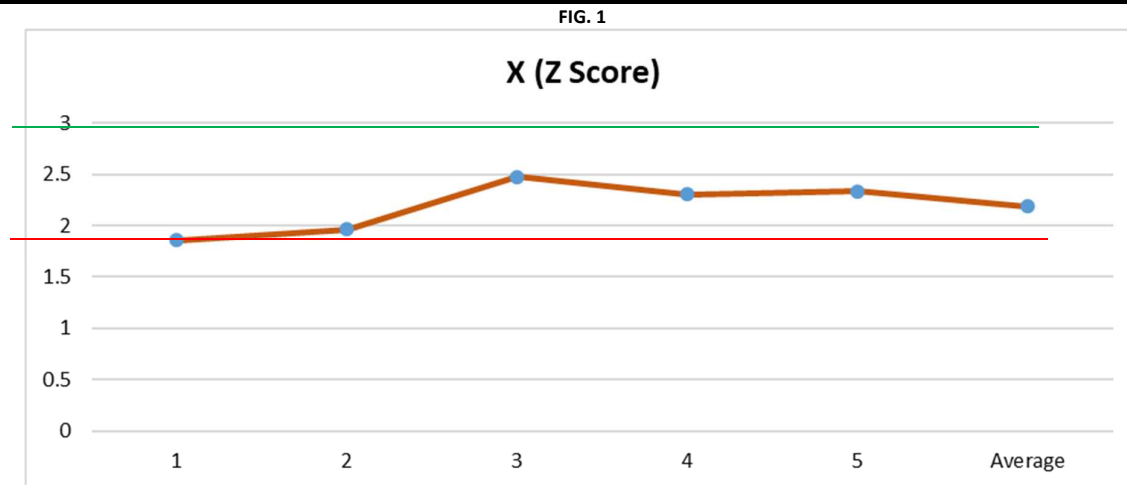
Relationship	Calculated Value	Table Value @ 5% Confidence	Remarks
Correlation between WC/TA	- 2.1268	2.256	Not Significant
Correlation between RE/TA	7.7562	2.256	Significant
Correlation between EBIT/TA	4.3794	2.256	Significant
Correlation between MV/BVTL	1.9974	2.256	Not Significant
Correlation between Sales/TA	4.8654	2.256	Significant

Source: Computed Data.

TABLE III: ‘t’ TEST FOR Z-SCORE ANALYSIS
 (5 Years average of Z Score values to the standard norms as prescribed by Altman)

Year	X (Z Score)	Critical Value	Result
1	01.86	Z Score = In between 1.81 and 2.99	Grey Zone
2	01.97	Z Score = In between 1.81 and 2.99	Grey Zone
3	02.48	Z Score = In between 1.81 and 2.99	Grey Zone
4	02.31	Z Score = In between 1.81 and 2.99	Grey Zone
5	02.34	Z Score = In between 1.81 and 2.99	Grey Zone
Avg	02.19	Z Score = In between 1.81 and 2.99	Grey Zone

Source: Table 1



From above, we can clearly see that the company had neither been in safe zone nor been in unsafe zone under the period taken for study. The company's z score indicates grey zone for the entire period. As per Altman's guideline, the Company's financial viability is considered to be Indeterminate. The failure in this situation is uncertain to predict.

ANALYSIS

WORKING CAPITAL (WC) TO TOTAL ASSETS (TA)

Working capital is the difference between current assets and current liabilities. This ratio considers liquidity of the company. A company with consistent operating losses will have shrinking current assets in relation to total assets. It can be seen from the Annual Reports of the Company for the last five years that the working capital of the company is fluctuating during the last five years' period; whereas the total assets increased year by year without any proportion to working capital. The correlation coefficient between WC and TA is tested through the hypothesis and the result has been shown in the Table-II.

RETAINED EARNINGS (RE) TO TOTAL ASSETS (TA)

This ratio measures the cumulative profitability over the life of the company. Significant retained earnings mean a history of profitable operation and ability to withstand periods of losses. The Annual Reports of the Company show that the Retained Earnings to Total Asset are very less compared to the conventional ratio of 1:1. The correlation between RE and TA was positive which was tested through the hypothesis and the result has been shown in the Table-II.

EARNINGS BEFORE INTEREST AND TAX (EBIT) TO TOTAL ASSETS (TA)

This ratio measures the productivity of capital or the earning power of the company. The survival of a company depends on its earnings power. EBIT to TA shows the operational performance and earning power of the company. The Annual Report of the Company depicts that the EBIT and TA increased year by year during the last five years i.e. from 2009-10 to 2013-14 but not at the same proportion. The correlation between EBIT to TA tested through the hypothesis and the result has been shown in the Table-II.

MARKET VALUE OF EQUITY (MV) TO TOTAL LIABILITY (TL)

A significant Market Value of Equity signifies investors' belief on the earning power of the company and its solid financial position. Moreover, a company who has significant market capitalization can issue new shares to mobilize funds to overcome the temporary financial difficulties. The Market value of Equity and Total Assets were fluctuating during the last five years. The correlation between MV to TA tested through the hypothesis and the result has been shown in Table-II.

NET SALES (NS) TO TOTAL ASSETS (TA)

This ratio measures how efficiently the company uses its assets to generate sales. It measures the capability of the company in dealing with competitive conditions. It is clear from the tables mentioned above that Sales to Total Asset were increased in the same trend during the last five years. The correlation between Sales to TA tested through the hypothesis and the result has been shown in Table-II.

FINDINGS

(a) The study had made an attempt to analyze the financial strength of Siyaram Silk Mills Ltd. by Z score model. It is clear that the financial strength is not in distress as it did not lie in the unsafe zone during the period under study. In the initial years of the study period, the financial strength showed improvement and in later years it remained range bound. Therefore, it is difficult to predict the future in such situations.

(b) Working capital to total assets ratio has been fluctuating during the period under study. Perhaps, one of the reasons may that the company is not capable of collecting materials on credit and has less credit worthiness in the market.

(c) EBIT and RE of the company has improved over the period under study showing improved performance of the company under study.

(d) Investment in fixed assets has increased year by year, which is considered to be positive sign. The cause may be that the company has taken expansion programme.

(e) There is significant positive correlation between Retained Earnings and Total Assets, EBIT and Total Assets and Sales and Total Assets.

CONCLUSION

Financial strength of the company is a matter of concern for every stakeholder. In this arena Altman's Z score plays an important role in judging the financial soundness of the company. This study reveals that financial strength of Siyaram Silk Mills Ltd. is in grey zone and future in this situation is uncertain to predict as per Altman's guidelines. If the healthy condition is to be sustained in the years ahead it has to strive for improved productivity and optimal utilization of all the resources by following the growth path that it has set for itself.

Since increasing sales of the company had been yielding sufficient earnings to meet the obligation, additional debt will not remain unpaid. The management should depend on low cost debt capital to finance its investment programme. As operating leverage depends on techniques of production it is difficult to change the production system. In market the available cost should be reduced and gross margin is to be improved. The company should try to minimize its cost of goods sold, enhance working capital and convert debt capital into equity capital.

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