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AN APPRAISAL OF MODELING DIMENSIONS FOR PERFORMANCE APPRAISAL OF GLOBAL MUTUAL FUNDS

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ABSTRACT

A number of studies have been conducted to examine investment performance of mutual funds of the developed capital markets. Grinblatt and Titman (1989, 1994) found that small mutual funds perform better than large ones and that performance is negatively correlated to management fees, but not to fund size or expenses. Hendricks, Patel, and Zeckhauser (1993), Goetzmann and Ibbotson (1994), and Brown and Goetzmann (1995) present evidence of persistence in mutual fund performance. Grinblatt and Titman (1992), and Elton, Gruber, and Blake (1996) show that past performance is a good predictor of future performance. Blake, Elton, and Gruber (1993), Detzler (1999), and Philpot, Hearth, Rimbey, and Schulman (1998) find that performance is negatively correlated to fund expense, and that past performance does not predict future performance. However, Philpot, Hearth, and Rimbey (2000) provide evidence of short-term performance persistence in high-yield bond mutual funds. In their studies of money market mutual funds, Domian and Reichenstein (1998) find that the expense ratio is the most important factor in explaining net return differences. Christoffersen (2001) shows that fee waivers matter to performance. Smith and Tito (1969) conducted a study into 38 funds for 1958-67 and obtained similar results. Treynor (1965) advocated the use of Beta Coefficient instead of the total risk

This paper is intended examine the modeling dimensions of measuring performance of mutual funds during the last 50 years, which leads to innovative research in financial modeling of mutual fund's performance measure.

KEYWORDS

Financial Modeling, Mutual funds, performance appraisal, global investments

INTRODUCTION

The measure of performance of financial instruments is basically dependent three important models derived independently by Sharpe, Jensen and Treynor. All three models are based on the assumption that (1) all investors are averse to risk, and are single period expected utility of terminal wealth maximizers, (2) all investors have identical decision horizons and homogeneous expectations regarding investment opportunities, (3) all investors are able to choose among portfolios solely on the basis of expected returns and variance of returns, (4) all transactions costs and taxes are zero, and (5) all assets are infinitely divisible.

PERFORMANCE EVALUATION METHODS

The following paragraphs indicate a brief description of the studies on 'performance evaluation of mutual funds. Friend, Brown, Herman, and Vickers (1962)¹ offered the first empirical analysis of mutual funds performance. Sharpe (1964), Treynor and Mazuy (1966), Jensen (1968), Fama (1972), Grinblatt and Titman (1989, 1994) are considered to be classical studies in performance evaluation methods.

REVIEW OF LITERATURE

Sharpe (1964)² made a significant contribution in the methods of evaluating mutual funds. His measure is based on capital asset prices, market conditions with the help of risk and return probabilities. Sharpe (1966) developed a theoretical measure better known as reward to variability ratio that considers both average return and risk simultaneously in its ambit. It tested efficacy through a sample of 34 open-ended funds considering annual returns and standard deviation of annual return risk surrogate for the period for 1954-1963. The average reward to variability ratio of 34 funds was considerably smaller than Dow Jones portfolio, and considered enough to conclude that average mutual funds performance was distinctly inferior to an investment in Dow Jones Portfolio.³

Treynor (1965)⁴ advocated the use of Beta Coefficient instead of the total risk. He argues that using only naïve diversification, the unsystematic variability of returns of returns of the individual assets in a portfolio typically average out of zero. So he considers measuring a portfolio's return relative to its systematic risk more appropriate.

Treynor and Mazuy (1966)⁵ devised a test of ability of the investment managers to anticipate market movements. The study used the investment performance outcomes of 57 investment managers to find out evidence of market timing abilities and found no statistical evidence that the investment managers of any of the sample funds had successfully outguessed the market. The study exhibited that the investment managers had no ability to outguess the market as a whole but they could identify under priced securities.

¹ Friend, I., F.E. Brown, E.S. Herman and D. Vickers (1962), *A Study of Mutual Funds*, U.S. Government Printing Office, Washington, D.C.

² Sharpe, William F (1964), "Capital Asset Prices: A Theory of Market Equilibrium under conditions of Risk", *Journal of Finance*, 19: Sept, pp 225-242.

³ Sharpe, William F (1966), "Mutual Fund Performance", *Journal of Business*, 39:119-138.

⁴ Treynor Jack L (1965), "How to rate management of investment funds", *Harvard Business Review*, Vol.43, pp 63-75.

⁵ Treynor Jack L and Mazuy, Kay K (1966), "Can Mutual Funds Outguess the Markets", *Harvard Business Review*, 44: 131-136.

Michael C. Jensen (1967)⁶ conducted an empirical study of mutual funds during the period 1954-64 for 115 mutual funds. His results indicate that these funds are not able to predict security prices well enough to outperform a buy-the-market and hold policy. His study ignores the gross management expenses to be free. There was very little evidence that any individual fund was able to do significantly better than which investors expected from mere random chance. Jensen (1968) measured the performance as the return in excess of equilibrium return mandated by Capital Asset Pricing Model. Jensen's measure is based on the theory of the pricing of capital assets by Sharpe(1964) Lintner (1965) and Teynor.

Smith and Tito (1969)⁷ conducted a study into 38 funds for 1958-67 and published results relating to performance of mutual funds. However, Mc Donald (1974) examined 123 mutual funds for 1960-69 measures to be closely correlated more importantly, he found that on an average, mutual funds perform about as well as native 'Buy and Hold' strategy.

Fama (1972)⁸ suggested alternative methods for evaluating investment performance with somewhat finer breakdowns of performance on the stock selection, market timing, diversification and risk bearing. It devised mechanism for segregation part of an observed investment return due to managers' ability to pick up the best securities at a given level of risk from part that is due to the prediction of general market price movements.

Dunn and Theisen (1983)⁹ study is about ranking by the annual performance of 201 institutional portfolios for the period 1973 through 1982 without controlling for fund risk. They found no evidence that funds performed within the same quartile over the ten-year period. They also found that ranks of individual managers based on 5-year compound returns revealed no consistency.

Eun, Kolodny, and Resnick (1991)¹⁰ reported similar findings. The benchmarks used in their study were the Standard and Poor's 500 Index, the Morgan Stanley Capital International World Index, and a self-constructed index of U.S. multinational firms. For the period 1977-1986, the majority of international funds outperformed the U. S. market. However, they are most failed to outperform the world index. The sample consisted of 19 U. S.-based international funds, and the Sharpe measure was used to assess excess returns.

Barua and Varma (1993b)¹¹ have examined the relationship between the NAV and the market price on Mastershares. They conclude that market prices are far more volatile than what can be justified by volatility of NAVs. The prices also show a mean reverting behaviour, thus perhaps providing an opportunity for discovering a trading rule to make abnormal profits in the market. Such a rule would basically imply buying Mastershares whenever the discount from NAV was quite high and selling Mastershares whenever the discount was low.

Droms and Walker (1994)¹² used a cross-sectional/time series regression methodology. Four funds were examined over 20 years (1971-1990), and 30 funds were analyzed for a six-year period (1985-1990). The funds were compared to the Standard and Poor's 500 Index, the Morgan Stanley Europe, Australia, and Far East Index (EAFE) which proxies non-U. S. stock markets, and the World Index. Applying the Jensen, Sharpe, and Treynor indices of performance, they found that international funds have generally underperformed the U. S. market and the international market. Additionally, their results indicated that portfolio turnover, expense ratios, asset size, load status and fund size are unrelated to fund performance.

Bauman and Miller (1995)¹³ studied the persistence of pension and investment fund performance by type of investment organization and investment style. They employed a quartile ranking technique because they noted that "investors pay particular attention to consultants' and financial periodicals' investment performance rankings of mutual funds and pension funds". They found that portfolios managed by investment advisors showed more consistent performance (measured by quartile rankings) over market cycles and that funds managed by banks and insurance companies showed the least consistency. They suggest that this result may be caused by a higher turnover in the decision-making structure in these less consistent funds. This study controls for the effects of turnover of key decision makers by restricting the sample to those funds with the same manager for the entire period of study.

Volkman and Wohar (1995)¹⁴ extend this analysis to examine factors that impact performance persistence. Their data consists of 322 funds over the period 1980 to 1989, and shows performance persistence is negatively related to size and negatively related to levels of management fees.

Elton, et al (1996)¹⁵ examined the predictability of stock mutual funds performance based on risk-adjusted future performance. It also demonstrated application of modern portfolio techniques on past data to improve selection, which permitted construction of portfolio funds that significantly outperformed a rule based on the past rank alone. The portfolio so selected was reported to have small, but statistically significant, positive risk-adjusted returns during a period when mutual funds in general had negative risk adjusted returns.

⁶ Michel C Jensen (1967), "The Performance of Mutual Funds in the Period 1945-64", *Journal of Finance*, Vol.N0.23, No.2, pp 389-416.

⁷ Born Karn Eric (1983), 'International Banking in the 19th and 20th Centuries, New York: St. Martin's Press.

⁸ Fama Eugene F. (1972), "Components of Investment Performance", *Journal of Finance*, 27: pp551-567.

⁹ Dunn, P. C., & Theisen, R. D (1983), "How consistently do active managers win?" *Journal of Portfolio Management*, 9, 47-51.

¹⁰ Eun, C.S., R. Kolodny and B.G. Resnick (1991), "U.S. Based International Mutual Funds: A Performance Evaluation," *The Journal of Portfolio Management* 17, Spring, pp. 88-94.

¹¹ Barua SK and Varma JR (1993b), "Speculative Dynamics: The Case of Master shares", *Advances in Financial Planning and Forecasting*, Vol.5, Jai Press, Greenwich CT, USA.

¹² Droms, W.G. and D.A. Walker, "Investment Performance of International Mutual Funds," *Journal of Financial Research* 17, Spring 1994, pp. 1-14

¹³ Bauman, W. S., & Miller, R. E. (1995). Portfolio performance rankings in stock market cycles. *Financial Analysts Journal*, 51, 79-87.

¹⁴ Volkman, D. A., & Wohar, M. E. (1995), "Determinants of Persistence in Relative Performance of Mutual Funds", *Journal of Financial Research*, 18, 415-430.

¹⁵ Elton, Edwin J, Martin J Gruber and Christopher R Blake (1996), "Market Timing Ability and Volatility Implied in investment Newsletters' Asset Allocation Recommendations", *Journal of Financial Economics*, 42: 397-421.

Jayadev (1996)¹⁶ paper enlightens performance evaluation based on monthly returns. His paper focuses on performance of two growth oriented mutual funds (Mastergain and Magnum Express) on the basis of monthly returns compared to benchmark returns. For this purpose, risk adjusted performance measures suggested by Jensen and Treynor and Sharpe are employed.

Carhart (1997)¹⁷ shows that expenses and common factors in stock returns such as beta, market capitalization, one-year return momentum, and whether the portfolio is value or growth oriented "almost completely" explain short term persistence in risk-adjusted returns. He concludes that his evidence does not "support the existence of skilled or informed mutual fund portfolio managers".

Yuxing yan (1999)¹⁸ examined performance of 67 US mutual funds and the S & P 500 index with 10-year daily return data from 1982 to 1992. The S & P index was used as benchmark index. Daily data are transformed into weekly data for computational reasons. In the calculations, it was assumed that the S & P 500 market index is a good one, i.e., it is efficient and its variance is constant.

Arnold et al (2000)¹⁹ study examines the risk-adjusted returns using Sharpe's Index, Treynor's Index and Jensen's Alpha for five portfolios of international mutual funds during 1985-1994. The benchmarks for competition were the U.S. market proxied by the Vanguard Index 500 mutual fund and a portfolio of funds that invest solely in U.S. stocks. The results show that for 1985 through 1994 the portfolio of international mutual funds outperformed the U.S. market and the portfolio of U.S. mutual funds.

Rahul Bhargava et al (2001)²⁰ evaluated the performance of 114 international equity managers over the January 1988 to December, 1997 period. Performance tests are conducted using Sharpe, Jensen performance methodologies. Three major findings are reported. First, international equity managers, on an average, were unable to outperform the MSCI world market proxy during the sample period. Second, geographic asset allocation and equity style allocation decisions enhanced the performance of international managers during the sample period. Third, separately managed funds were outperformed mutual funds.

Sadhak (2003)²¹ study is an attempt to evaluate the performance of Indian mutual funds with the help of data pertaining to: a) trends in income and expenses, b) investment yield and risk-associated returns, and c) returns of Indian mutual funds vis-à-vis returns of other emerging markets.

Bala Ramasamy and Yeung's (2003)²² survey focused on Malaysia where the mutual fund industry started in the 1950s but only gained importance in 1980s with the establishment of government initiated programme. The sample size consisting of 56 financial advisors representing various life insurance and mutual fund companies resulted in 864 different profiles of mutual funds. The conjoint analysis was employed to generate the questionnaire and analyse its results. The results of this survey point to three important factors which dominate the choice of mutual funds. These are consistent past performance, size of funds and costs of transaction.

Chang, et al (2003)²³, identified hedging factor in the equilibrium asset pricing model and use this benchmark to construct a new performance measure. Based on this measure, they are able to evaluate mutual fund managers hedging timing ability in addition to more traditional security selectivity and timing. While security selectivity performance involves forecasts of price movements of selected individual stock, market timing measures the forecasts of next period realizations of the market portfolio. The empirical evidence indicates that the selectivity measure is positive on average and the market timing measure is negative on average.

Alexander (2004)²⁴ has suggested a new dimension called 'modified approach for risk-adjusted performance of mutual funds'. This method can be considered as more powerful, because it allows not only for an identification of active resources, but also for identification of risk. He observed two interesting results: First, it can be shown that in some cases, a superior security selection effect is largely dependent on taking higher risks. Second, even in the small sample analyzed in the study, significant differences appear between each portfolio manager's styles of selection.

Gupta OP and Amitab Gupta (2004)²⁵ published their research on select Indian mutual funds during four year period from 1999 to 2003 using weekly returns based on NAVs for 57 funds. They found that fund managers have not outperformed the relevant benchmark during the study period. The funds earned an average return of 0.041 per week against the average market return of 0.035 per cent. The average risk free rate was 0.15 per cent per week indicating that the sample funds have not earned even equivalent to risk-free return during the study period.

Subash Chander and Jaspal Singh (2004)²⁶ considered selected funds during the period Nov 1993 to March, 2003 for the purpose of their study. It was found that Alliance Mutual Fund and Prudential Mutual Fund have posted better performance for the period of study in that order as compared to other funds. Pioneer ITI, however, shown average performance and Tepleton India mutual fund has staged a poor show.

¹⁶ Jayadev M (1996), "Mutual Fund Performance: An Analysis of Monthly Returns", Finance India, Vol. X, No.1, March, pp 73-84.

¹⁷ Carhart, M. M. (1997), "Persistence in Mutual Fund Performance," Journal of Finance, 52, 57-82.

¹⁸ Yuxing Yan (1999), 'Measuring the Timing Ability of Mutual Fund Managers', Annals of Operations Research', pp 233-243.

¹⁹ Arnold L Redmand, NS Gullett and Herman Manakyan (2000), "The Performance of Global and International Mutual Funds", Journal of Financial and Strategic Decisions, Vol.13, No.1., Spring, pp 75-85.

²⁰ Rahul Bhargava, Jong Gallo and Peggy T Swason (2001), "The Performance, Asset Allocation and Investment Style of International Equity Manager", Review of Quantitative Finance and Planning, Vol.17, pp 377-395.

²¹ Sadhak H (2003), 'Mutual Funds in India: Marketing Strategies and Investment Practices', Response Books, New Delhi.

²² Bala Ramasamy and Matthew C.H. Yeung (2003), 'Evaluating Mutual Funds in an Emerging Market: Factors that matter to Financial Advisors', International Journal of Bank Marketing, March, PP.122-136.

²³ Jow-Ran Chang, Mao-Wei Hung & Cheng-few Lee (2003), "An Intemporal CAPM approach to Evaluate Mutual Fund Performance, Review of Quantitative Finance and Accounting, 20: 425-433.

²⁴ Alexander T Obeid (2004), "A modified approach for Risk-adjusted performance attribution", Financial markets and portfolio management', Vol.18, 2004, No.3, pp285-305.

²⁵ Gupta OP and Amitabh Gupta, 'Performance Evaluation of Select Indian Mutual Fund Schemes: An Empirical Study, The ICFAI Journal of Applied Finance, December, 2004, pp 81-97.

²⁶ Subash Chander and Japal Singh, 'Performance of Mutual Funds in India: An Empirical evidence', The ICFAI Journal of Applied Finance, June, 2004, pp 45-63.

Amit Singh Sisodiya (2004)²⁷ makes comparative analysis of performance of different mutual funds. He explains that, a fund's performance when viewed on the basis of returns alone would not give a true picture about the risk the fund would have taken. Hence, a comparison of risk-adjusted return is the criteria for analysis.

Alberto et al (2005)²⁸ analyzed the passive role that, implicitly, would place institutional investors in such a context. The study was conducted in Italy using empirical evidence from the Italian stock exchange (Comit Index). This study finds that three factors reduce the freedom of institutional investors to manage their portfolio- the market target size, the fund structure and the bench marking.

Sudhakar and Sasi Kumar (2005)²⁹ made a case study of Franklin Templeton mutual fund. The sample consists of a total 10 growth oriented mutual funds during the period April 2004 to March 2005. NIFTY based on NSE Index was used as the proxy for the market index and each scheme is evaluated with respect to the NSE index to find out whether the schemes were able to beat the market or not. It was found that most of growth oriented mutual funds have been able to deliver better returns than the benchmark indicators. In the sample study, all the funds have positive differential returns indicating better performance and diversification of the portfolio, except two funds with negative differential returns viz., Franklin India Blue Chip Fund, Templeton India Income Fund.

Martin Eling (2006)³⁰ made a remarkable contribution to the theory of 'performance evaluation measures'. In this study, data envelopment analysis (DEA) is presented as an alternative method for hedge fund performance measurement. As an optimization result, DEA determines an efficiency score, which can be interpreted as a performance measure. An important result of the empirical study is that completely new rankings of hedge funds compared to classic performance measures.

George Comer (2006)³¹ examined the stock market timing ability of two samples of hybrid mutual funds. It was found that the inclusion of bond indices and a bond timing variable in a multifactor Treynor-Mazuy model framework leads to substantially different conclusion concerning the stock market timing performance of these funds relative to the traditional Treynor-Mazuy model find less stock timing ability over the 1981-91 time period provide evidence of significant stock timing ability across the second fund sample during the 1999-2000 period.

Yoon K Choi (2006)³² proposed an incentive compatible portfolio performance evaluation measure. In this model, a risk-averse portfolio manager is delegated to manage a fund, and his portfolio construction (and information-gathering) effort is not directly observable to investors. In which managers are to maximize investors' gross returns net of managerial compensation. He considers the effect of organizational elements such as economics of scale on incentive and thus on performance.

Ramesh Chander(2006)³³, study examined the investment performance of managed portfolios with regard to sustainability of such performance in relation to fund characteristics, parameter stationarity and benchmark consistency. The study under consideration is based on the performance outcome of 80 investment schemes from public as well as private sector for the five-year period encompassing January 1998 through December 2002. The sample comprised 33.75 per cent of small, 26.75 per cent of medium, 21.25 per cent of large and 18.75 of the giant funds.

Ramesh Chander (2006a)³⁴ study on market timing abilities enables to understand how well the manager has been able to achieve investment targets and how well risk has been controlled in the process. The results reported were unable to generate adequate statistical evidence in support of manager's successful market timing. It persisted across measurement criteria, fund characteristics, and the bench mark indices. However, absence of performance is noted for alternative sub-periods signifying the negation of survivorship bias.

Beckmann, Lutje & Rebeggiani (2007)³⁵ found that Italian female professionals do not only assess themselves as more risk averse than their male colleagues, they also prefer a more passive portfolio management compared to the level they are allowed to. Besides, in a competitive tournament scenario near the end of the investment period, female asset managers do not try to become the ultimate top performer when they have outperformed the peer group. However in case of underperformance, the risk of deviating from the benchmark makes female professionals more willing than their male colleagues to seize a chance of catching up.

Gajendra Sidana (2007)³⁶ made an attempt to classify hundred mutual funds employing cluster analysis and using a host of criteria like the 1 year old return, 2 year annualized return, 3 year annualized return, 5 year annualized return, alpha, beta etc. The data is obtained from value-research. The author finds inconsistencies between investment style/objective classification and the return obtained by the fund.

Coates and Hubbard (2007)³⁷ reviewed the structure, performance and dynamics of the mutual fund industry, and showed that they are consistent with competition. It was also found that concentration and barriers to entry are low, actual entry is common and continuous, pricing

²⁷ Amit Singh Sisodiya (2004), 'Mutual Fund Industry in India- Coming of Age', Chartered Financial Analyst, July, page 17-22.

²⁸ Alberto Bertoni, Giorgio Brtmetti and Chiara Cesari (2005), "Mutual Fund Bench Marking and Market Bubbles-A Behavioural Approach", Transition Studies Review, Vol.12, Issue.1, pp 36-43.

²⁹ Sudhakar A and Sasi Kumar K (2005), 'Performance Evaluation of Mutual Funds: A Case Study', Southern Economist, November, pp 19-23.

³⁰ Martin Eling (2006), "Performance Measurement of Hedge Funds using Data Envelopment Analysis", Financial Markets and Portfolio Management, Vol.20, pp 442-471.

³¹ George Comer (2006), 'Hybrid Mutual Funds and Market Timing Performance, Journal of Business, Vol. 79, No.2, pp 771- 797.

³² Yoon K Choi, Relative Portfolio Performance Evaluation and Incentive Structure, Journal of Business, 2006, Vol.79, No.2,pp 903-921.

³³ Ramesh Chander (2006), "Informational Efficiency, Parameter Stationarity and Bench Mark Consistency of Investment Performance, The ICFAI Journal of Applied Finance, March.

³⁴ Ramesh Chander (2006a), "Investment Manager's market Timing abilities: Empirical evidences", The ICFAI Journal of Applied Finance, Vol. 12, No.8, 2006, Pp15-31.

³⁵ Beckmann, D., Lutje, T., and Rebeggiani, L (2007), "Italian Asset Managers' Behavior: Evidence on Overconfidence, Risk Taking, and Gender", Discussion Paper No. 358, Leibniz Universitat Hannover, Department of Economics, ISSN: 0949-9962.

³⁶ Gajendra Sidana (2007), "Classifying Mutual Funds in India: Some results from clustering", Indian Journal of Economics and Business, Vol.II. No.2.

³⁷ Coates John C. and Hubbard Glenn R (2007), 'Competition in the mutual fund industry: Evidence and implications for policy', Discussion paper No.592, Aug, Source: <http://ssrn.com/abstract=1005426>

exhibits no dominant long-term trend, and market shares fluctuate significantly. Their study also focused on 'effects of competition on fee' and 'pricing anomalies'. They suggested legal interventions are necessary in setting fee in mutual funds of United States.

Subha and Bharathi (2007)³⁸ study is carried out for open end mutual fund schemes and 51 schemes are selected by convenient sampling method. NAV's are taken for a period of one year from 1st October 2004 to 30th September, 2005. Out of the 51 funds as many as 18 schemes earned higher returns than the market return. The remaining 33 funds however generated lower returns than the market.

Sondhi (2007)³⁹ study analyses the financial performance of 36 diversified equity mutual funds in India, in terms of rates of return, comparison with risk free return, bench mark comparison and risk adjusted returns of diversified equity funds. Fund size, ownership pattern of AMC and type of fund are the main factors considered in this study. The study reveals that private sector is dominating public sector.

Cheng-Ru Wu et al (2008)⁴⁰ study adopts modified Delphi method and the analytical hierarchy process to design an assessment method for evaluating mutual fund performance. The most important criteria of mutual fund performance should be 'mutual fund style' following is 'market investment environment'. This result indicates investor's focus when they evaluate the mutual fund performance.

Eleni Thanou (2008)⁴¹ study examines the risk adjusted overall performance of 17 Greek Equity mutual funds between years 1997 and 2005. The study evaluated performance of each fund based on the CAPM performance methodology, calculating the Treynor and Sharpe Indexes for the nine year period as well as for three sub-periods displaying different market characteristics. The results indicated that the majority of the funds under examination followed closely the market, achieved overall satisfactory diversification and some consistently outperformed the market, while the results in market timing are mixed, with most funds displaying negative market timing capabilities.

Lakshmi, Malabika Deo and Murugusean (2008),⁴² studied a sample of schemes in the eight years period. This study is based on performance evaluation is restricted to the schemes launched in the year 1993 when the industry was thrown open to private sector under the regulated environment by passing the SEBI(Mutual Funds) Regulations 1993. The performance of the sample schemes were in line with that of the market as evident from the positive beta values. All the sample schemes were not well diversified as depicted by the differences in the Jensen alpha and Sharpe's differential return.

Massimo Masa and Lei Zhang (2008)⁴³ found the importance of organizational structure on Asset Management Company of mutual fund. Their study found that more hierarchical structures invest less in firms located close to them and deliver lower performance. An additional layer in hierarchical structure reduces the average performance by 24 basis points pr month. At the same time, more hierarchical structures leads to herd more and to hold less concentrated portfolios.

Manuel Ammann and Michael Verhofen (2008)⁴⁴ examined the impact of prior performance on the risk-taking behaviour of mutual fund managers. Their sample taken from US funds starts in Jan 2001 and ends in Dec, 2005. The study found that prior performance in the first half of the year has, in general, a positive impact on the choice of the risk level in the second half of the year. Successful fund managers increase the volatility, the beta, and assign a higher proportion of their portfolio to value stocks, small firms, and momentum stocks in comparison to unsuccessful fund managers.

Onur, Edwards and Ajay(2008)⁴⁵ study evaluates the performance of 50 large US-based international equity funds using risk-adjusted returns during 1994-2003. This study provides documentation on the risk-adjusted performance of international mutual funds. The evaluation is based on objective performance measures grounded in modern portfolio theory. Using the methodology developed by Modigliani and Miller in 1997, the study reports the returns that would have accrued to these mutual funds for a five-year holding period as well as a ten-year holding period. It is evident from the empirical results of this study that the funds with the highest average returns may lose their attractiveness to investors once the degree of risk embedded in the fund has been factored into the analysis.

Qiang Bu and Nelson Lacey (2008)⁴⁶ examined the determinants of US mutual fund terminations and provided estimates of mutual fund hazard functions. Their study found that mutual fund termination correlates with a variety of fund specific variables as well as with market variables such as the S&P 500 index and the short-term interest rate. This was tested with the underlying assumptions of the semi-parametric Cox model and reject proportionality. They also found that different fund categories exhibit distinct hazard functions depending on the fund's investment objectives.

David M Smith (2009)⁴⁷ discussed the size and market concentration of the mutual fund industry, the market entry and exit of mutual funds, the benefits and costs of mutual fund size changes, principal benefits and costs of ownership from fund shareholders' perspective etc. This study is based on data from Morningstar (2009) about US mutual fund industry, which was composed of 607 fund families.

Bake, Haslem and Smith (2009)⁴⁸ investigated the relation between the performance and characteristics of 118 domestic actively managed institutional equity mutual funds. The results showed that the large funds tend to perform better, which suggests the presence of significant

³⁸ Subha MV and Bharati Jaya S (2007), 'An Empirical study on the performance of select mutual fund schemes in India, Journal of Contemporary Research in Management, Vol.I, No.1, 2 Jan-June.

³⁹ Sondhi HJ (2007), 'Financial Performance of Equity Mutual Funds in India', Deep & Deep, New Delhi.

⁴⁰ Cehng-Ru Wu, Hsin-Yuan Chang & Li-Syuan Wu (2008), "A Framework of assessable mutual fund performance, Journal of Modeling in Management, Vol.3, No.2, pp 125-139.

⁴¹ Eleni Thanou (2008), "Mutual Fund Evaluation During Up and Down Market Conditions: The Case of Greek Equity Mutual Funds", International Research Journal of Finance and Economics, Issue 13.

⁴² Kajshmi N, Malabika Deo and Murugesan B (2008), "Performance of the Indian Mutual Funds; A Study with special reference to growth schemes", Asia-Pacific Business Review, Vol. Iv, No.3, July-September, pp 75-81.

⁴³ Massimo Massa and Lee Xhang (2008), 'The Effects of Organizational Structure on Asset Management, <http://ssrn.com/abstract=1328189>.

⁴⁴ Manuel Ammann and Michael Verhofen (2008), 'The Impact of Prior Performance on the Risk-Taking of Mutual Fund Manager;', Annals of Finance, Issue 5, pp 69-90.

⁴⁵ Onur Arugaslan, Ed Edwards, Ajay Samant (2008), 'Risk-adjusted Performance of International Mutual Funds', Managerial Finance, Vol. 34, No.1, pp 5- 22.

⁴⁶ Qiang Bu and Nelson Lacey (2008), 'On Understanding Mutual fund terminations', Journal of Economics and Finance, Vol.33, pp 80-99.

⁴⁷ David M Smith (2009), 'The Economics of Mutual Funds', Chapter-3 of forthcoming in John A Haslem (ed) 'A Companion to Mutual Funds', John Wiley Sons, USA.

economies of scale. The evidence indicates a positive relation between cash holding and performance. They also found evidence in a univariate analysis that expense ratio class is an important determinant of performance, and the results are significant in a multivariate setting using Miller's active alpha as a performance metric.

Khurshid et al (2009)⁴⁹ studied the structure of the mutual fund industry in India and analyzed the state of competition among all the mutual funds in private sector and public sector. The levels of competition and their trends have been obtained for the periods March 2003 to March, 2009. This study found over-all mutual fund industry is facing a high competitive environment. An increasing trend of competition was observed within Bank-Institution, Private sector foreign and private sector joint venture mutual funds.

Mohit Gupta and Agarwal (2009)⁵⁰ study focused on the portfolio creation and industry concentration of 18 ELSS schemes during April 2006 to April 2007. Mutual fund industry concentration was the variable used in classification or cluster creation. This exercise was repeated each month for the period under study. Finally portfolio performance was compared with index fund, portfolio of three randomly picked funds of the previous month, and the return and risk parameters of ELSS category as a whole.

Amar Ranu and Depali Ranu (2010)⁵¹ critically examined the performance of equity funds and found out the top 10 best performing funds among 256 equity mutual fund schemes in this category. They consider three criteria for selection: a) mutual funds having 5 years of historical performance, b) fund schemes having a minimum of Rs.400 crore of assets under management and c) fund which have average return more than 22.47. They found that HDFC TOP 200(Growth) option was outperforming among the top 10 best performing equity funds.

Sunil Whal and Albert Wang (2010)⁵² found impact of the entry of new mutual funds on incumbents using the overlap in their portfolio holdings as a measure of competitive intensity. Their study reveals that funds with high overlap also experience quantity competition through lower investor flows, have lower alphas, and higher attrition rates. These effects only appear after the late 1990s, at which point there appears to be endogenous structural shift in the competitive environment. Their concluding remark is that 'the mutual fund market has evolved into one that displays the hallmark features of a competitive market'.

OBJECTIVES

To understand financial modeling techniques used for performance evaluation of global mutual funds during last 50 years.

To develop scope for new model in the area of performance appraisal of mutual funds

A REVIEW ON VARIOUS MODELS FOR PERFORMANCE EVALUATION

JENSEN MODEL⁵³: Given the additional assumption that the capital market is in equilibrium, all three models yield the following expression for the expected one period return on any security (or portfolio) j :

$$E(R_j) = RF + \beta_j [E(R_M) - RF]$$

RF = the one-period risk free interest rate.

$\beta_j = \text{cov}(j, R_M) / \sigma^2 R_M$ = the measure of risk (hereafter called systematic risk) which the asset pricing model implies is crucial in determining the prices of risky assets.

$E(R_M)$ = the expected one-period return on the "market portfolio" which consists of an investment in each asset in the market in proportion to its fraction of the total value of all assets in the market. It implies that the expected return on any asset is equal to the risk free rate plus a risk premium given by the product of the systematic risk of the asset and the risk premium on the market portfolio.

FAMA MODEL⁵⁴: In Fama's decomposition performance evaluation measure of portfolio, overall performance can be attributed to selectivity and risk. The performance due to selectivity is decomposed into net selectivity and diversification. The difference between actual return and risk-free return indicates overall performance:

$$R_p - R_f$$

Where in

R_p : is actually return on the portfolio, which is monthly average return of fund.

R_f : is monthly average return on treasury bills 91-days.

The overall performance further can be bifurcated into performance due to selectivity and risk

Thus,

$$R_p - R_f = [R_p - R_p(\beta_p) + R_p(\beta_p) - R_f]$$

In other words, Overall performance = selectivity + risk

⁴⁸ Baker Kent H, John A. Haslem and David M Smith, "Performance and Characteristics of Actively Managed Institutional Equity Mutual Funds", Electronic copy source: <http://ssrn.com/abstract=1124577>.

⁴⁹ Khurshid SMZ, Rohit and Sing GP (2009), "Level and trends of competition among the mutual funds in India", Research Journal of Business Management', Vol3. Issue 2, pp 47-67.

⁵⁰ Mohit Gupta and Navdeep Aggarwal (2009), 'Mutual Fund Portfolio Creation using Industry Concentration', The ICAI Journal of Management Research, Vol. VIII, No.3, 2009, pp 7-20.

⁵¹ Amar Ranu and Depali Ranu (2010), "The Best Performing Equity Funds", The Analyst, Jan.

⁵² Sunil Wahal and Alber (Yan) Wang (2010), 'Competition among Mutual Funds', Journal of Financial Economics, March, source: <http://ssrn.com/abstract=1130822>.

⁵³ Michael C. Jensen, 'The Performance of Mutual Funds in the period 1945-1964, Journal of Finance, Vol.23, 1967, pp 389-416.

⁵⁴ Fama Eugene F, 'components of Investment Performance', Journal of Finance, Vol.27, 1972, pp 551-567.

TREYNOR AND MAZUY MODEL⁵⁵: Treynor and Mazuy developed a prudent and exclusive model to measure investment managers' market timing abilities. This formulation is obtained by adding squared extra return in the excess return version of the capital asset pricing model as given below:

$$(R_{pt} - R_{ft}) = \alpha + \beta p (R_{mt} - R_{ft}) + \gamma p (R_{mt} - R_{ft})^2 + e_{pt}$$

Where: R_{pt} – is monthly return on the fund, R_{ft} – is monthly return on 91 days treasury bills, R_{mt} – is monthly return on market index, E_{pt} is error term

This model involves running a regression with excess investment return as dependent variable and the excess market return and squared excess market return as independent variables. The value of coefficient of squared excess return acts as a measure of market timing abilities that has been tested for significance of using t-test. Significant and positive values provide evidence in support of the investment manager's successful market timing abilities.

STATMAN MODEL⁵⁶: Statman measured mutual funds using the following equation:

$$eSDAR (\text{excess standard deviation and adjusted return}) = R_f + (R_p - R_f) (S_m / S_p) - R_m$$

In this formulae: R_f – monthly return on three-month treasury bills, R_p – monthly return on fund portfolio

R_m – monthly return on the benchmark index, S_p – standard deviation of portfolio p 's return and S_m – standard deviation of return on the benchmark index.

This model used for short-term investment analysis. The performance is compared with its benchmark on monthly basis.

CHOI MODEL⁵⁷: Choi provides a theoretical foundation for an alternative portfolio performance measure that is incentive-compatible. In this model, a risk-averse portfolio manager is delegated to manage a fund, and his portfolio construction (and information-gathering) effort is not directly observable to investors. The fund manager is paid on the basis of the portfolio return that is a function of effort, managerial skill, and organizational factors. In this model, the effect of institutional factors is described by the incentive contractual form and disutility (or cost) function of managerial efforts in fund operations. It focuses on the cost function as an organizational factor (simply, scale factor). It was assumed that the disutility function of each fund is determined by the unique nature of its operation (e.g., fund size) and is an increasing function of managerial effort at an increasing rate.

ELANGO MODEL⁵⁸: Elango model is also compares the performance of public sector funds vs private sector mutual funds in India. In order to examine the trend in performance of NAV during the study period, growth rate in NAV was computed. The growth rate was computed based on the following formula:

$$\text{Growth Rate : } R_g = (Y_t - Y_0 / Y_0) \times 100$$

R_g : Growth rate registered during the current year

Y_1 : yield in current year

Y_0 : yield in previous year

In order to examine whether past is any indicator of future growth in the NAV six regression analyses were carried out. NAV of base year was considered as the dependent variable and current year as in the independent variable.

$$\text{Equation: } Y = A + b X$$

Dependent variable: Y = NAV of 1999-2000

Independent variable : X = NAV of 2000-01

In the same way, the second regression equation computed using NAVs of 2000-01 and 2001-02, as dependent and independent variables.

CHANG, HUNG AND LEE MODEL⁵⁹: The pricing model adopted by Jow-Ran Chang, Nao-Wei Hung and Cheng-Few Lee is based on competitive equilibrium version of intertemporal asset pricing model derived in Campbell. The dynamic asset pricing model incorporates hedging risk as well as market. This model uses a loglinear approximation to the budget constraint to substitute out consumption from a standard intertemporal asset pricing model. Therefore, asset risk premia are determined by the covariances of asset returns with the market return and with news about the discounted value of all future market returns. Formally, the pricing restrictions on asset i imported by the conditional version of the model are:

$$E_t [r_{i,t+1} - r_{f,t+1} - \gamma V_{im} + (\gamma - 1) V_{ih}] = 0$$

Where:

$E_t r_{i,t+1}$; log return on asset, $r_{f,t+1}$ log return on riskless asset, V_{ii} denotes $\text{Vart}(r_{i,t+1})$, γ is the agent's coefficient of relative risk aversion, V_{im} denotes $\text{Covt}(r_{i,t+1}, r_{m,t+1})$, and $V_{ih} = \text{Covt}(r_{i,t+1}, (E_{t+1} - E_t) \sum_{j=1}^{\infty} \rho^j r_{m,t+1+j})$, the parameter: $\rho = 1 - \exp(c - w)$ and $c - w$ is the mean log consumption to wealth ratio.

This states that the expected excess log return in an asset, adjusted for a Jensen's inequality effect, is a weighted average of two covariances: the covariance with the return from the market portfolio and the covariance with news about future returns on invested wealth. The intuition in this equation that assets are priced using their covariances with the return on invested wealth and future returns on invested wealth.

⁵⁵ Treynor, Jack L, and Mazuy, Kay K, 'Can Mutual Funds Outguess the Markets', Harvard Business Review, 1066, Vol.44, pp`131-136

⁵⁶ Statman M, 'Socially responsible Mutual Funds', Financial Analysts Journal, Vol.56, 2000, Pp 30-38.

⁵⁷ Yoon K Choi, 'Relative Portfolio performance evaluation and incentive structure', Journal of Business, 2006, Vol.79, No.2pp 903-921

⁵⁸ Elango R., 'Which fund yields more returns? A Comparative analysis on the NAV performance of select public v/s private/foreign open-ended mutual fund schemes in India, Mutual Funds, 2003.

⁵⁹ Jow-Ran Chang, Mao-Wei Hung and Cheng-Few Lee, 'An Intemporal CAPM approach to evaluate mutual fund performance, Review of Quantitative Finance and Accounting, Vol.No20, 2003, pp 414-433.

MM APPROACH⁶⁰: Leah Modigliani and Franco Modigliani better known as M^2 in the investment literature. This measure is developed adjusting portfolio return. This adjustment is carried on the uncommitted(cash balances) part of the investment portfolio at the risk-less return so as to enable all portfolio holdings to participate in the return generation process. This adjustment is needed to bring out the level playing field for portfolio risk-return and vis-à-vis market return. The effect of this adjustment is reported below:

$$M^2 = *Rp - Rm$$

$$*Rp = (Rf *(1-Sdm/ Sdp)) +(Rp * Sdm/Sdp)$$

In this formulae: * Rp = expected return, Rf = Risk free return, Sdm = Standard deviation of market portfolio and Sdp = Standard deviation of managed portfolio

In case the managed portfolio has twice the standard deviation of the market, then, the portfolio would be half invested in the managed portfolio and remaining half be invested at the risk-less rate. Likewise, in case the managed portfolio has lower standard deviation than the market portfolio, it would be levered by borrowing money and investing the money in managed portfolio. Positive M^2 value indicate superior portfolio performance while the negative indicates actively managed portfolio manager’s inability to beat the benchmark portfolio performance.

Table : Overview of Different Measures:

MEASURES	DESCRIPTION	INTEPRETATION
Sharpe Ratio	Sharpe Ratio= Fund return in excess of risk free return/ Standard deviation of Fund. Sharpe ratios are ideal for comparing funds that have a mixed asset classes.	The higher the Sharpe ratio, the better a fund’s returns relative to the amount of risk taken.
Treynor Ratio	Treynor ratio= Fund return in excess of risk free return/ Beta of Fund. Treynor ratio indicates relative measure of market risk.	The higher the Treynor ratio shows higher returns and lesser market risk of the fund
Jensen Measure	This shows relative ratio between alpha and beta	Jensen measure is based on systematic risk. It is also suitable for evaluating a portfolio’s performance in combination with other portfolios.
M^2 Measure	It matches the risk of the market portfolio and then calculate appropriate return for that portfolio.	A high value indicates that the portfolio has outperformed and vice versa.
Jensen Model	$E(R_f) = RF + \beta_f [E(R_m) - RF]$	The expected one-period return on the “market portfolio” which consists of an investment in each asset in the market in proportion to its fraction of the total value of all assets in the market.
Fama Model	$R_p - R_f = [R_p - R_p(\beta_p) + R_p(\beta_p) - R_f]$	Overall performance = selectivity + risk
Treynor and Mazuy Model	$(R_{pt} - R_{ft}) = \alpha + \beta_p (R_{mt} - R_{ft}) + \gamma_p (R_{mt} - R_{ft})^2 + e_{pt}$	This model involves running a regression with excess investment return as dependent variable and the excess market return and squared excess market return as independent variables.
Statman Model	$eSDAR = R_f + (R_p - R_f) (Sm/Sp) - Rm$	This model used for shor-term investment analysis. The performance is compared with it bench mark on monthly basis.
Elango Model	$Rg = (Y_t - Y_0 / Y_0) \times 100$	In order to examine whether past is any indicator of future growth in the NAV six regression analyses were carried out. NAV of base year was considered as the dependent variable and current year as in the independent variable.

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